

NEW YORK'S

# GREAT INDUSTRIES

## BUFFALO

### AND ITS VICINITY.



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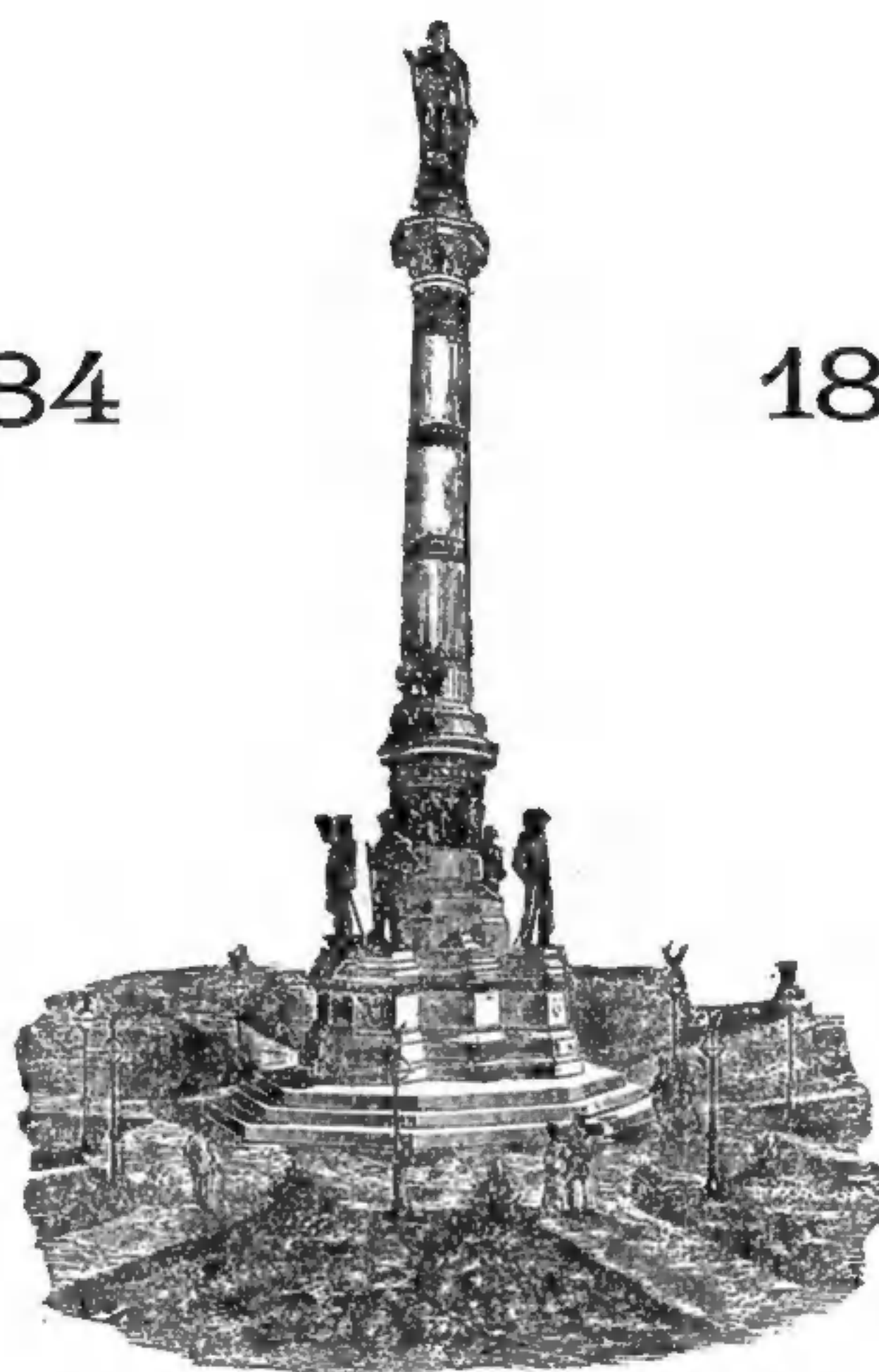
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NEW YORK'S  
**GREAT INDUSTRIES,**  
Exchange and Commercial Review,

*Historical and Descriptive.*

1884

1885



THE SOLDIERS' and SAILORS' MONUMENT.

Buffalo, Tonawanda, Niagara Falls, Suspension Bridge  
and Lockport.

RICHARD EDWARDS, Editor and Proprietor.

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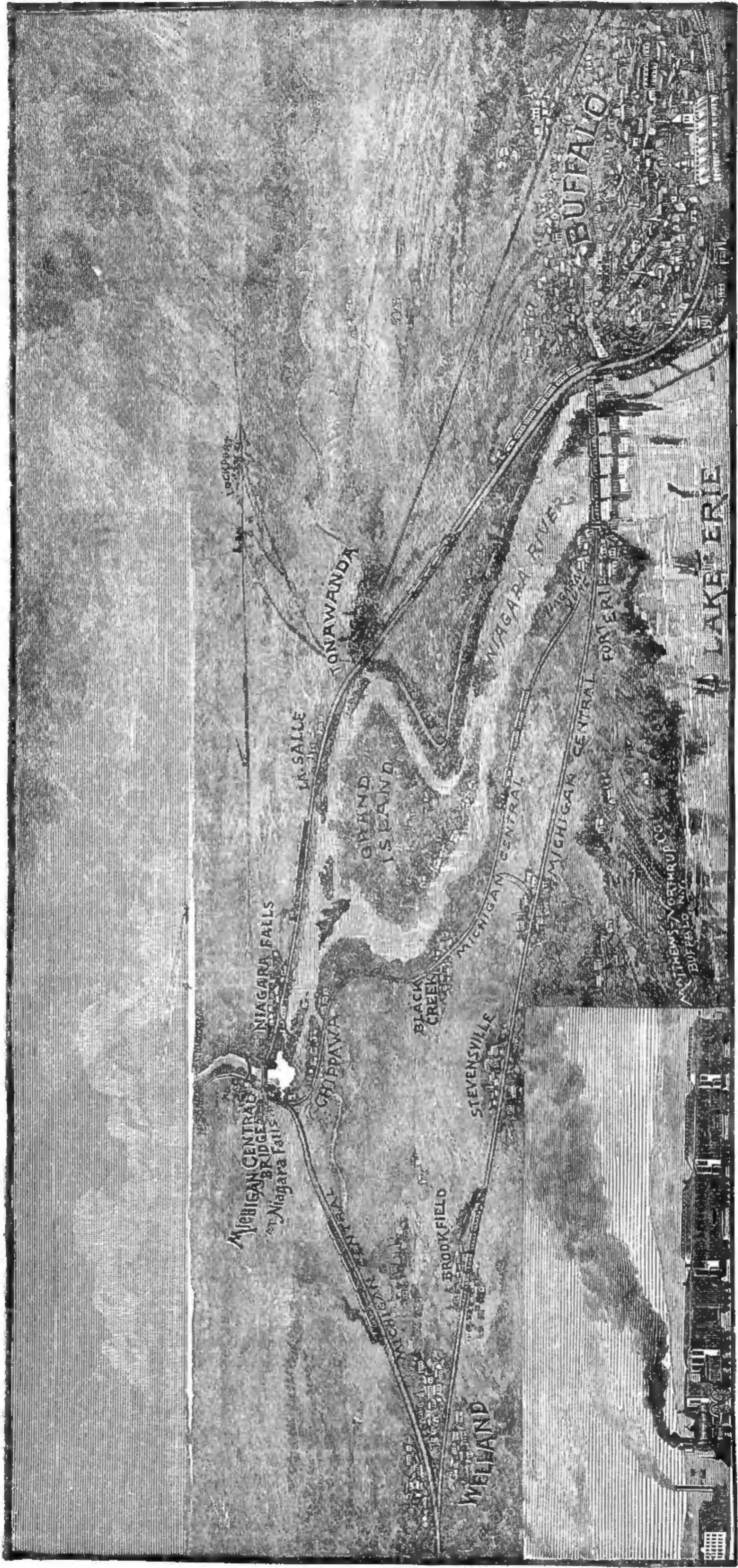
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1884.





City of Buffalo, Niagara, and the surrounding country.



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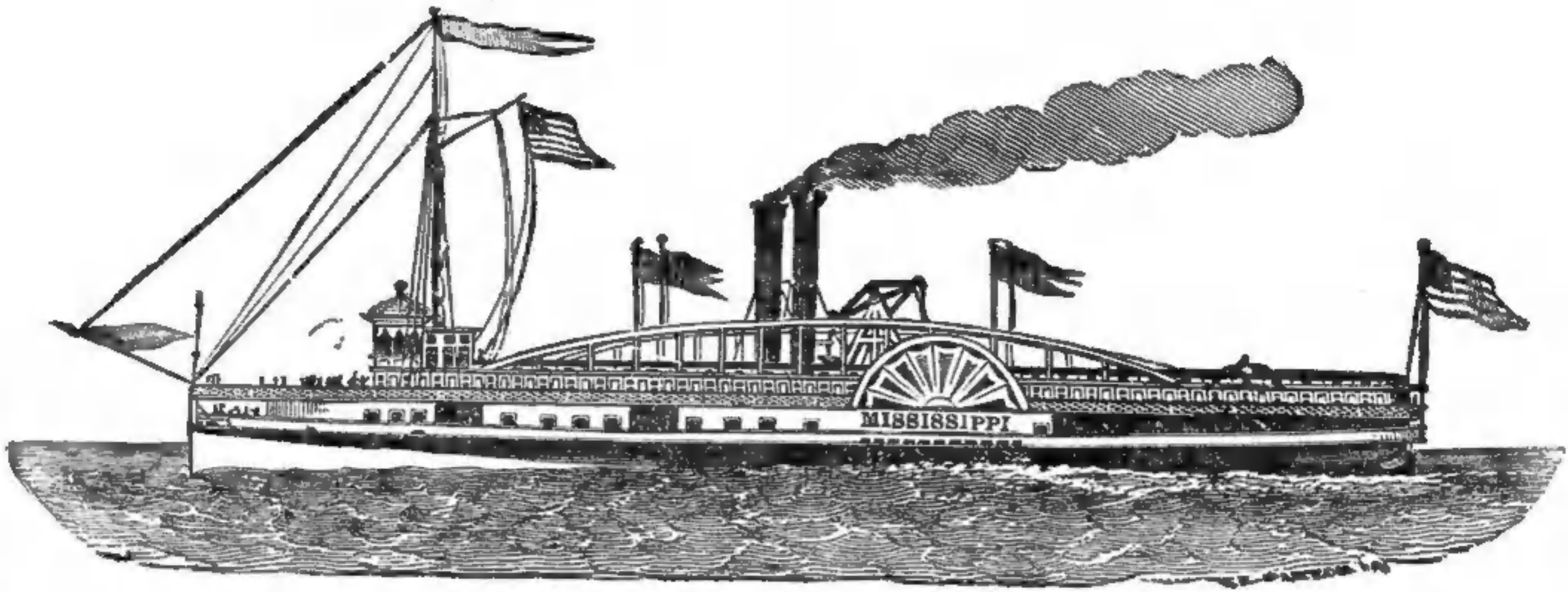
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## CITY OF BUFFALO.



STEAMER "MISSISSIPPI."—*This once popular and magnificent vessel, of 1830 tons, was built at Buffalo in 1853, and ran for many years between Buffalo and Detroit, in connection with the Michigan Central Railway for Chicago.*

AN EPITOME OF THE SETTLEMENT, GROWTH, AND PRESENT CONDITION OF THE "QUEEN CITY OF THE LAKES"—AN IMPORTANT RAILROAD CENTRE, AND CHIEF COMMERCIAL CITY IN THE ENORMOUS CARRYING TRADE BETWEEN THE TWO EXTREMES OF THE COUNTRY, EAST AND WEST—A DESIRABLE LOCATION FOR BUSINESS AND RESIDENCE.

IN this enlightened age, when the daily newspaper and telegraph have revolutionized the world, the writer who attempts to pen a history of a country, city, or community is appalled by the undertaking. He finds that the press has already placed before his probable readers all the accessible facts from which his publication must be compiled. His readers, stimulated by the wonderful advances that the ingenuity of man has brought under his command, have not only become seekers after information, but in a like degree been raised to thinkers—measuring intelligently and carefully every literary dish that is served for them—accepting some with pleasure, and rejecting others with equal grace. Every man, woman, or youth, with the advancement of the past twenty years in all departments of science, art, and education as an aid, is not only, therefore, well acquainted with local, and even general, history, but is able to digest quickly and thoroughly all that is written by any would-be historian.

Laying no claims to being a historian, the writer's intention in this article is only to make a very short epitome of the settlement, growth, and present condition of the city of Buffalo,—“the Queen City of the Lakes,”—the same to form an appropriate introduction to the pages that follow, wherein are portrayed the industries of the city, and to which and from which the people of this section owe and derive their prosperity. With the desire that this work may not only interest all citizens of Buffalo, but in its wide circulation throughout the country may be “as seed sown upon the waters,” that will result in bringing before all the grand availabilities of this location for the establishment of manufacturing industries, and showing to the world the many very superior establishments already at this point, the subject-matter of the article is approached.

The earliest notice of the present site of Buffalo may be found in the travels of Baron La Houtan. He ascended the Niagara River into Lake Erie on August 15, 1687, more than a hundred years prior to the first settlement of the city. He advised the French Government to build a fort here, and, in anticipation of its construction, named it “Fort Suppose” on the map



accompanying his travels. This fort was intended as a check against the neighboring Iroquois and Seneca Indians. The credit of selecting the present site of Buffalo as a trading centre can scarcely be claimed by white men, as the Indians were accustomed to meet at this point, and in all probability made the ground where the city now stands the scene of many important councils, and at the same time doubtless engaged in more or less barter and trade. During the war between the French and English the wilds of Western New York adjacent to the Falls were the scene of many a desperate struggle, in which the Indians of the then famous Six Nations were not bloodless participants. During these military operations between the two contending forces for the control of the country, all the necessary commerce, consisting principally of supplies for the military posts on the upper lakes and goods for the Indian fur trade, passed along the borders of the present Erie County, almost all of it being done in open boats, propelled by oars, and was conducted through great peril and privation.

From a well-written sketch of Buffalo, published some few years ago, we make the following extract of the early settlement: "In 1770-80 a considerable body of Senecas came up from Fort Niagara and located near Buffalo Creek, about four miles above its mouth. Having by this time adopted many of the customs of the whites, they had their corn-fields and gardens, and planted orchards, and some had houses instead of wigwams. This was, as far as known, their first settlement in Erie County, and is supposed to have been the first permanent occupation of this region since the destruction of the Neuter Nation, 135 years before. The Senecas brought with them several persons of the name of Gilberts—Quakers whom they had kidnapped in Pennsylvania. Soon after the settlement was made two British officers, Capt. Powell and Lieut. Johnston, were sent there from Fort Niagara. They made great efforts to obtain the release of the Gilberts, but without effect. Johnston eventually married a Seneca squaw, and his son was a young man when the town of Buffalo was laid out in 1803.

"It was about 1789 that the first white man located in Erie County. He was a Dutchman, of the name of Winne or Winney, and erected a little log-house, where he kept store and traded with the Indians. According to Hon. G. W. Clinton, his store was on Washington Street, near the canal bridge. Here then we find the germ of Buffalo, for it was right on the spot where this great city was destined to arise that Winne took up his abode; and although it was fourteen years before the actual laying out of the town, yet to him belongs the honor of being the first settler. About 1794, Johnston, who married the squaw, built himself a house near Winne's store, at the mouth of Buffalo Creek, where his Indian friends gave him two square miles of land, which are now in the heart of the city. Gradually the settlement increased in population, and several additional houses were built on Johnston's ground.

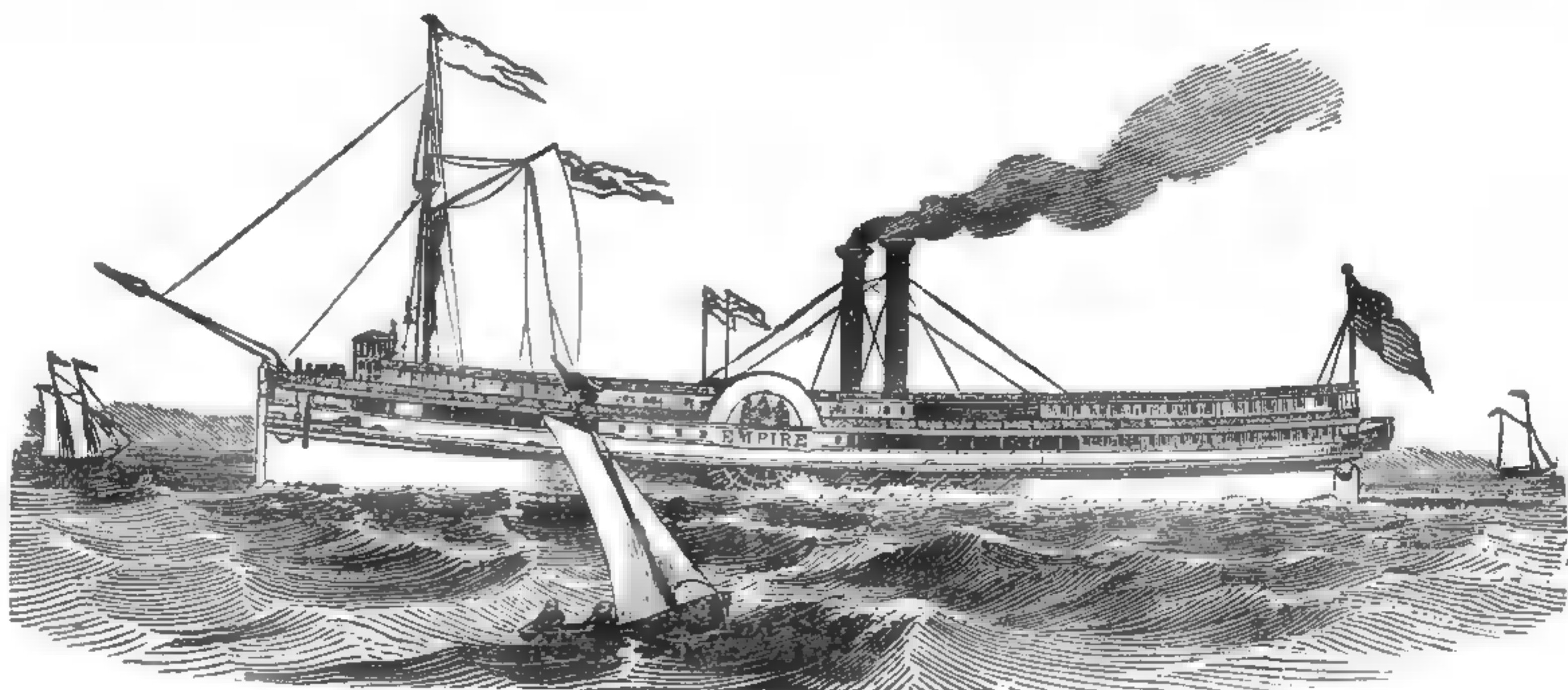
"The place being now sufficiently enlarged, it was deemed worthy of a name, and dubbed 'Lake Erie,' but two years later this was dropped, and 'Buffalo Creek' substituted. This in turn gave place to 'New Amsterdam,' when the property fell into the hands of the Holland Land Company."

Public attention at the East had been directed to the cheap and fertile lands of Western New York, and the Holland Land Company having adopted a liberal system of sales, the wave of emigration flowed west, and in 1801 the Company laid out the village of New Amsterdam into lots. Although the advantages of this site were appreciated by Joseph Ellicott and a few enlightened men at a very early day, it must not be supposed that those advantages were the same which now give Buffalo its pre-eminence. It may well be that Mr. Ellicott's acute mind looked far into the future, but neither he nor any other mortal in 1800 could have seen the forethrown shadows of present commerce. Supplying the few settlers with necessities, and exchanging rum, cloth, blankets, trinkets, and ammunition with the Indians for furs and pelts, remained for a long time the chief modes of trade.



Hon. George W. Clinton, in a sketch of Buffalo written in 1846, speaking of the trade that early belonged to this point, said: "The roads in our new county were execrable, and as late as 1812 the slow and circuitous course of trade was directed through the Niagara River to Schlosser, thence by the portage to Lewiston, thence by water to Oswego, and up the Oswego River, through the Oneida Lake and Wood Creek, and across a short portage to the Mohawk; thence by that river and around the portage at Little Falls to Schenectady; and thence over the arid pine plains to Albany. If enlarged commerce was anticipated, Buffalo could hardly have been regarded as its probable centre. It had from the first a formidable rival in Black Rock, which outstripped it in the early race, and was not fairly distanced until 1825. Black Rock indeed had the superiority of natural position. While the mouth of the Buffalo Creek was always obstructed by a formidable bar, and sometimes utterly closed by it, Black Rock presented an excellent harbor, which monopolized the infant commerce of the lakes."

By act passed by the Legislature, March 11, 1808, the county of Niagara was formed from Genesee, and embraced the western extremity of the State. The county-seat was fixed at New Amsterdam, or Buffalo, as it was then beginning to be called. The act directed that this selection of the county-seat should be made, provided the "Holland Land Company, or their agent, shall



*The Steamer "Empire" in her day was one of the most elegant and popular craft of the Great Lakes; she ran between Buffalo and Chicago, calling at Detroit and Milwaukee. Built at Cleveland in 1844, and was of 1200 tons burden. After years of successful navigation she was converted into a barge, and subsequently lost on Long Point.*

within three years thereafter, and at their sole expense, erect in the said village a sufficient and suitable building or buildings for a court-house and jail for said county, and legally convey not less than half an acre of land whereon the same shall be erected, together with the said building or buildings for the use of said county." The Land Company complied with the act, and the conveyance of the site of the court-house to the supervisors of the county is dated November 21, 1810.

In 1811 Charles Townsend and George Coit came here as traders, bringing by the circuitous route then in use, about twenty tons of merchandise, at a cost of fifty dollars a ton from Albany. It is believed that the dwellings in the village at this time were less than one hundred, and the whole population about five hundred. The local business was represented by four stores, while three taverns were the houses of public entertainment. A schoolhouse had been erected, which was also used as a town-hall, a church for all religious denominations, and indeed for all public purposes. Another important step in the history of the village was its incorporation in April, 1813, but the war then going on between this country and the British prevented all action under this charter.



The disaster of war fell with a severe blow upon the young village, as on December 30, 1813, a large British force, with a horde of Indian auxiliaries, crossed the river at Black Rock, advanced upon the village and took and burnt it, despite the gallant resistance of a portion of the inhabitants, who succeeded in removing a part of the military stores. Many were carried away captive, and those who escaped, fleeing as they did in the depth of winter and in utter destitution, were scarcely in a happier condition. Only two dwellings were left unconsumed, and such was the severity of the blow, that the rebuilding of the place was not commenced until 1815. A new charter was passed on April 5th, 1816, and the village organized under it on May 6th following. From this time all authorities agree that the place made steady and permanent growth, and the year following (1817) the taxable property of the village amounted to \$134,000.

The growth of the village soon reached beyond the intent of the first charter, and to meet this discrepancy a new one was secured in 1822, which differed very materially from the old. A corporate seal was adopted, and in 1823 Buffalo Harbor was permanently opened and a pier constructed. The importance of having a good harbor appears to have clearly dawned upon the people at this time, and measures were taken to keep it in good condition, and permanently remove the obstructions that had hitherto prevented its use by vessels. In after years, through concentrated movements of the citizens, the Government expended considerable money on the harbor, and made it one of the best on the lakes.

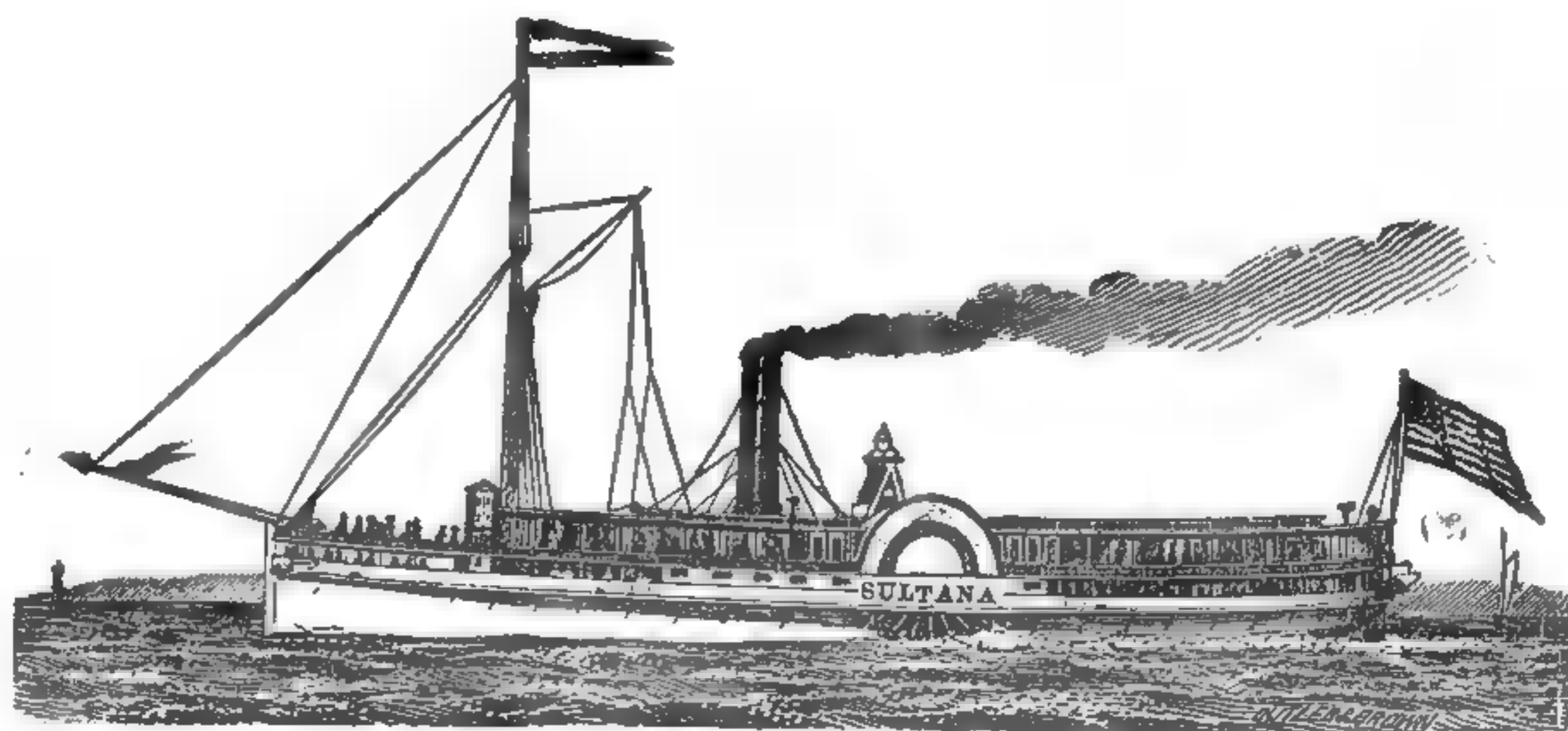
The year 1825 was probably the most important of any other year to Buffalo's prosperity and growth. It marked the completion of the Erie Canal—a work that did more for the future of the place than any one thing ever attempted since. Nearly twenty years before (1807), the great project of uniting the Atlantic with the Lakes was discussed, but the country was yet too new and too poor to plunge into such a mighty work. The idea, however, that such was possible gradually gained strength. It took ten years, though, from its first inception till ground was broken for what proved to be one of the most important works of internal improvement that had up till that time been made in any country. Governor De Witt Clinton, the acknowledged champion of the scheme, gave it untiring support, and succeeding in removing all obstacles, although its enemies were earnest in opposing it. For a long time it still remained undecided where its western terminus should be placed, as Buffalo and Black Rock were about equally divided in their advantages and disadvantages. At length it was ascertained that the harbor of Buffalo could be satisfactorily improved in depth and safety, and the canal was ordered to terminate there. At the time of the opening in 1825 it was generally known as the Grand Canal, but shortly afterward it became known as the Erie Canal. At this time Buffalo contained a population of 2412, but the opening of the gates of the canal at once gave its progress a new vigor. The canal became the medium of shipment between the rapidly settling West and the East, and as Buffalo was the western entry port to the great highway, it naturally increased in population, resulting in the census of 1830 showing that there were 8668 inhabitants within the town limits. On every hand evidences of advancement were manifest, and people poured in until the numbers made the reorganization of the village necessary. A city charter was applied for, and the act incorporating the city of Buffalo was passed April 20, 1832, which divided the city into five wards. The charter provided for the formation of a Common Council, consisting of two members from each ward, who elected the Mayor, which this body continued to do until 1840, since which time he has been elected by the people. The Mayor acted as President of Council, and so continued until 1853, at which date the charter was revised, Black Rock annexed, and the Council empowered to elect one of their own body as President. The city being then greatly enlarged, was redistricted, and divided into thirteen wards, with two members of Council from each, said members being the Board of Aldermen. The city was now placed upon a substantial foundation, and the future looked bright and prosperous.

Like every portion of the country, Buffalo suffered from the financial panic of 1837, and at the



time it was believed that few towns more keenly felt the straitened condition of its people, and certain it was that years elapsed before the entire effects were obliterated.

Again the sketch of Buffalo, by Hon. Geo. W. Clinton, is referred to, and from the following it will be seen that in 1847 the subject of Buffalo's harbor was agitating the people, they evidently seeing that it was not able to cope with the rapidly increasing commerce: "For many years it has been evident that our harbor, occasionally crowded as it was, would shortly for want of room prove insufficient to shelter and accommodate the constantly augmenting shipping of the lakes. . . . This increase is astounding to those who know not that what in Europe would be an Empire has sprung up in the West since 1825. This evil in anticipation had attracted but partial attention, and discussion had given rise only to worse than unprofitable quarrels, resulting in the defeat of every scheme and project of improvement until in 1847 the public was aroused by the thronged state of the creek, which several times was fairly bridged by vessels for a full quarter of a mile, while our warehouses being filled to overflowing, the wharves and streets in their vicinity were covered and choked with flour and produce which could not find shelter. Then the public acted, and, as will always be the case when the public acts deliberately, petty and selfish schemes were thrown aside, bickerings



*The once famous steamer "Sultana," a view of which we present, will long be remembered by the old settlers of Buffalo and travellers by the Lakes, as one of the fast and popular Buffalo and Chicago line. She was built at Trenton, Mich., in 1847, especially for the Chicago and Buffalo trade. She had a carrying capacity of 1000 tons. She was wrecked in 1858.*

ceased, and all our citizens concurred in sanctioning an expanded system of improvement, which when completed will suffice for the ever-expanding commerce of a century to come. This system, having been carefully matured by a joint committee of the citizens and of the Common Council, was adopted at a general meeting of the citizens on the 21st and by the Council on the 24th of August, 1847. These will, we trust, be honored days hereafter. The plan contemplates primarily the completion by the State of the Main and Hamburg Street Canal, and of two large basins, the Ohio and the Erie, with slips connecting them with the canal. The Ohio Basin is to have an area of ten acres, and is connected with the Buffalo Creek about a mile from the mouth; the Erie Basin is to be three hundred feet wide and a half mile in length, extending from the north side of the entrance of the Harbor towards Black Rock. Both are to be of a depth sufficient for the largest craft, and will quadruple our facilities for commerce. The State has made appropriations for the execution of these great works, contingent upon the city's extinguishing the individual titles to the necessary lands. The city has taken the necessary preliminary steps to fulfil her part of the undertaking, and this year will we trust see both these improvements far advanced toward completion. When they are completed Buffalo will be founded on a rock. . . . That Buffalo is destined to be one of the greatest cities of the Union is universally admitted. All things are full of promise for her. The convulsions of the old continents are unfelt in this. European capital will seek investment where alone it seems



secure ; and affrighted multitudes will flee for shelter to the only country in the world where peace can be secure, and where war can wreak comparatively but little injury. The prosperity of the United States must be greatly augmented, and, whether the East is invigorated or the West developed, Buffalo will surely reap a rich share of the harvest. Manufactures, purged of all debasement and oppression, are rising in her bosom ; honest labor is happy in innumerable employments ; prudent enterprise is expanding her resources ; capital is flowing in ; and above all, a commerce boundless as the West, limitless as the necessities of man, fertilizing as the Nile, and humanizing in all its tendencies, and which can never be diverted, warrants and confirms our most exalted hopes."

Thus wrote one of New York's foremost citizens over thirty-five years ago. How much he foretold all citizens of Buffalo at this time know. His sanguine expectations have nearly all been verified, and yet the march of progress is going on as steadily as before.

The period from 1847 to 1857 was a decade of stirring business events for Buffalo. At that time it was essentially a maritime town. Its harbor was serviceable, but narrow and inconvenient ; and the frequent arrivals and departures crowded the narrow water-way, so as to give an air of wonderful life and activity to the region of the wharves. Passenger steamboats were in their glory ; numerous lines leaving daily crowded with passengers, "advertised with wonderfully pertinacity by a class of 'runners,'—very remarkable men in their way,—and adding to the seductions of this persuasive system, the charms of music discoursed at all hours, on Sundays as well as week-days from the guards of the steamboats." At the beginning of this period a new factor began its work, and when successfully established was a most important adjunct to the handling of Buffalo's commerce. The grain elevator, invented about 1780 by Oliver Evans, had been heretofore only used for the handling of grain in flour-mills, and in loading and unloading vessels a vast number of 'longshoremen were necessary to properly facilitate the transmission. The grain elevator was first applied to the uses of commerce in 1842, and to Buffalo belongs the honor of its adaptation to the transshipment of grain from lake vessels to warehouses or canal-boats. One of her citizens, Joseph Dart, was the first to erect a steam elevator for commercial purposes. By the old method of transferring by raising the grain from the vessel's hold in barrels by tackle and block, to weigh it with hopper and scales swung over the hatchway of the small boat, or carrying it into the warehouse in bags on men's shoulders, numerous and unavoidable delays occurred, and the handling of the grain by this means caused a greater bustle and apparent activity than ten times the quantity by the elevator.

During this activity in commercial pursuits the city itself was enlarging rapidly her built-up districts. Streets were laid out, and the lots soon occupied by business houses or dwellings. From a population of 8668 in 1830, it had increased to 15,661 five years later. From 1835 to 1840 the panic was passed through, and growth in number was not so marked, it reaching in the latter year 18,213. By 1845 the activity in all circles was manifest in the census of that year, which showed within the city 29,773 people—a very rapid increase of over one third. The next five years were equally propitious, as 1850 revealed a population of 42,261. Buffalo was now entering the most prosperous period of her history. The year 1851 began with business in all departments on a most substantial basis. The West was pouring her products into the storehouses of the East with a lavish hand, and from railroad and lake Buffalo was receiving the wealth for transshipment. From six millions of bushels, as the receipt of grain in 1850, it rose to twenty millions in 1855, and her wharves and docks were crowded with her commerce. The city took a step forward that marked the most successful five years of her existence. Buildings were erected with marvellous rapidity, and whole streets were brought into existence with a degree of energy that was as surprising as it was widespread. So great was this improvement that a new charter for the city was secured in 1853, enlarging the area and dividing the city into thirteen wards. The old and new manufactures were giving employment to all, and the people poured in. The close of the five years of this period (1855) showed that the city had a population of 74,414, an increase of 32,153 over the



census of 1850. During no five years, with the exception possibly of the present, has her population showed a growth so large as this.

Equally important were the five years to 1860, but far different were the results. A long leap was made. From apparently unbounded prosperity, business sunk to abject stagnation. A well-informed gentleman a few years afterward wrote as follows: "Buffalo had flourished from year to year, from 1847 to 1857, affected by no serious drawbacks, dependent mostly on its commerce and the manufactures which commerce coerced into existence, and knowing no change except in the gradual yet certain transfer of the passenger traffic from the water to the land routes. The panic of 1857 destroyed the illusive prosperity. Real estate sank rapidly to a rational value. The labor-saving elevators, together with the increasing success of railroads as a means of winter shipment, emptied the warehouses that lined the wharves, and diverted to seaboard cities the wholesale trade in merchandise. Retail traffic drifted up-town to the neighborhood of its customers. The eastern side of the city, sought at first for shelter from the lake winds, gradually fell in popularity as the wide and airy streets of the west side became appreciated, and this exodus was aided by the occupation of a broad belt of its territory by new canals and railroads. Such was the condition in which Buffalo met the panic of 1857.

"Since that time five years have passed. The greatest event of that semi-decade was the completion of the canal enlargement. The tonnage of the canal-boat, by a process so gradual that owners suffered no loss, has grown from 90 to 220 tons, and the cost of transit has been proportionally decreased as the capacity has become enlarged. The old supremacy of this water route is re-established, with room enough left for improvement to meet any probable increase in railroad competition. The railroads themselves, with abundant chartered privileges, have passed that formation and transition period out of which so many hostilities were begotten, and are now wedded with the canals in a harmonious system, which is profitable to each, and in which each find all their resources taxed to meet the enormous draft upon their energies.

"Gradually lifting from the effects of the panic, the city resumed its wonted prosperity, but learned a lesson from the past. It needed a permanent business, separated from the lake commerce and independent of its fluctuations, to hold it steady in future crises. In 1860 an 'Association for the Encouragement of Manufactures in the City of Buffalo' was organized and carried on with energy. Directly it only called out the enterprise of others. Indirectly it encouraged the work it had assumed, by an extended system of advertising the city at large. It sent its circulars announcing that real estate was cheap, living economical, and rents low in a city of 80,000 inhabitants, having fifty-two miles of splendidly-paved streets, forty-eight miles of sewerage, two hundred and sixty miles of streets paved and unpaved, gas everywhere, and water of the purest; that its schools were unsurpassed, and religious privileges abundant. To these were added the position of a town as a centre for all markets, and it cannot be doubted that the transactions of the Association gave a healthy impulse to the returning tide of prosperity."

When the civil war broke out in 1861, Buffalo was found true to the country, and within a few weeks after the firing of the first gun at Sumter a full regiment of troops, known as the Twenty-first N. Y. S.V., was organized here, and sent to the front. During the entire Rebellion Buffalo promptly gave her sons for the defence of the flag, and several regiments and separate companies were enlisted.

The period from the close of the war to the present is yet fresh in the minds of our readers. The city has grown steadily and permanently, and to-day takes a front rank among the great cities of the country.

#### **Buffalo of the Present.**

The city of Buffalo is situated at the eastern extremity of Lake Erie, at the head of Niagara River, and at the mouth of Buffalo River, in latitude 42° 53' North, longitude 78° 55' West, about



293 miles, by air line, northwest of New York City. It has a water front of about six miles, three on the lake, and of the same extent on Niagara River. The city\* has one of the finest harbors on the lakes, formed by the Buffalo River, a small stream, which is navigable for about two miles from its mouth. The entrance is protected by a breakwater, which is 1500 feet long, upon the south side of the river; and there is also another on the north side, by which a capacious harbor is made. In 1869 the United States Government began the construction of an outside harbor, by building a breakwater designed to be 4000 feet long, fronting the entrance of the Buffalo River, at the distance of about half a mile from shore; nearly two thirds of the breakwater is completed. In addition there are a large number of slips, docks, and basins for the accommodation of shipping and canal-boats. It is estimated that the total available water frontage of this port is fully eighteen miles in length. The Lighthouse is a large stone structure, and a Life-Saving Station has been established, with commodious buildings.

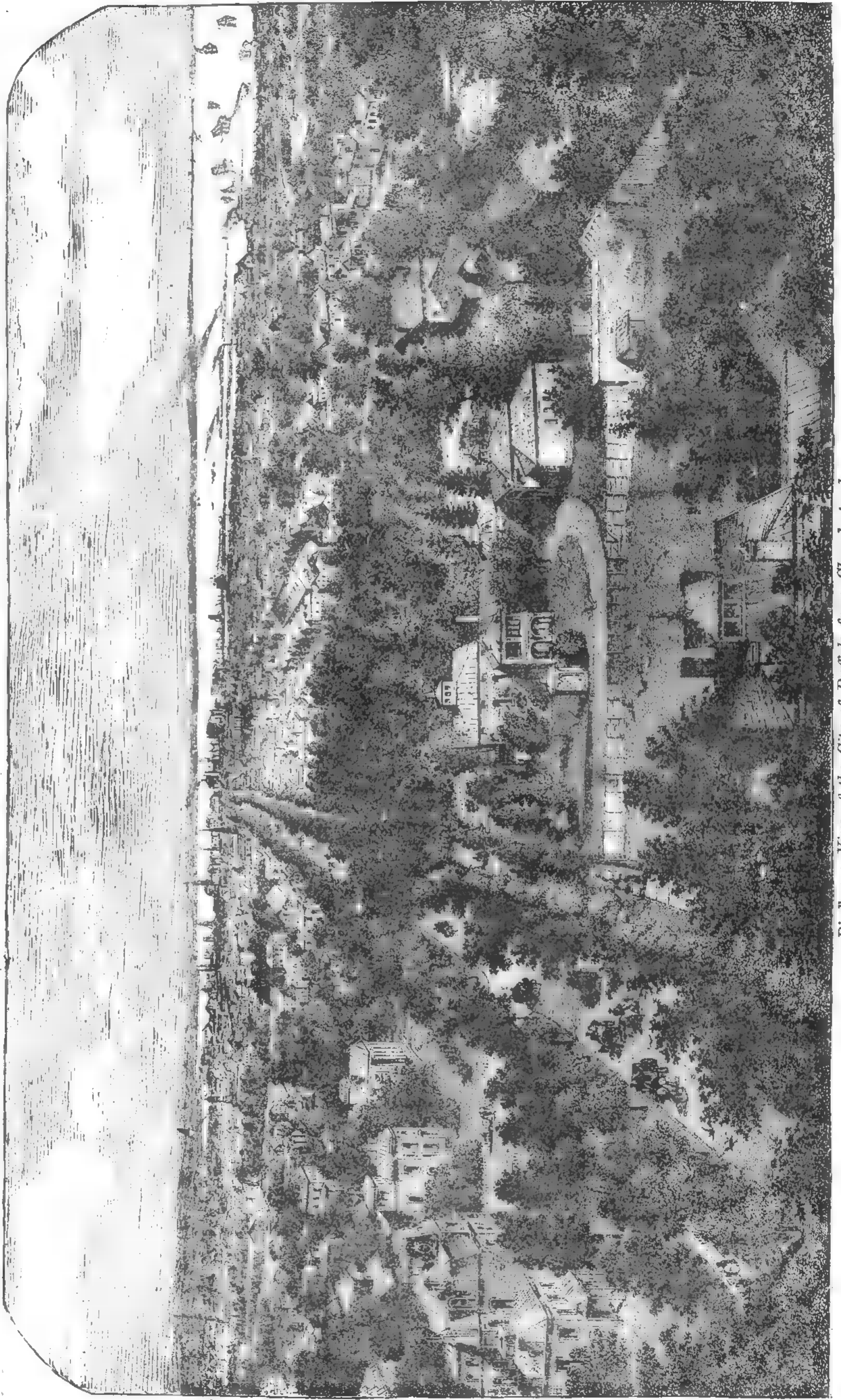
Outranked in population by New York and Brooklyn, Buffalo occupies the third position in the State, while in commercial importance she must be deemed second only to the metropolis. With very few equals in the world as a grain port, its terminal facilities are very extensive and complete. The commercial advantages of Buffalo are well known, derived from its favorable relative position, with the many points from which are drawn its receipts of flour, grain, coal, ore, lumber, oil, cattle, hogs, etc., and the ready means for distribution of these articles by lake, canal, and railroads; added to which facilities are the benefits of cheap fuel, an excellent and abundant water supply, rapid elevating and transfer of grain, quick handling of coal, extensive storage facilities and dockage, with ample harbor accommodations. The healthy climate, handsome streets and driveways, magnificent park system, its public libraries, art-gallery, museum, theatres, concert hall, hospitals, and benevolent institutions of all kinds, churches, and fine public buildings, combine to render Buffalo a most desirable resort for the pleasure and health seeker, and a home for the capitalist and the laboring classes. Its close proximity to Niagara Falls, added to the delightful and romantic lake and river scenery, contributes greatly to its attractions.

Commercially, much could be written of Buffalo. At this port grain is received, transferred, stored, and forwarded with greater dispatch than at any other in this country. The river for about a mile from its mouth is lined with immense elevators and floaters, provided with all of the most improved appliances for handling cereals. At the beginning of the present year there were twenty-two elevators, ten transfer elevators, and six floaters—thirty-eight in all—most of which are massive structures, costing in the aggregate about \$6,000,000. Their combined storage capacity reaches 9,215,000 bushels, while their daily transfer capacity is 3,102,000 bushels. That is to say, the elevators of Buffalo are capable of receiving from lake vessels and transferring to canal-boats and cars daily 3,000,000 bushels of grain if called upon to do so. These elevators are owned by private individuals, excepting that the New York Central and Hudson River Railroad owns two, the Connecting Terminal Railroad one, and the New York, Lake Erie and Western Railroad one. Several of these elevators have machinery attached, whereby 60,000 to 70,000 bushels of wet or damaged grain can be dried every twenty-four hours. The grain trade has steadily increased for years. The season's receipts for 1880 were the largest on record, aggregating by lake and Lake Shore and Michigan Southern Railroad 175,000,000 bushels; those of 1883 were 101,122,705 bushels, while the first ten months of 1884 showed a large aggregate increase. The facilities for forwarding this vast amount of grain were as extensive as the terminal facilities. The capacity of the canal has never been fully tested, and the shipments of 1880, which were the largest ever reported, and reached 72,000,000 bushels, were forwarded with as little effort as the 36,000,000 bushels shipped in 1875. This fact is accounted for by the deepening and improvement of the canal so as to permit of the

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\* We are indebted to William M. Thurstone, Esq., the efficient Secretary of the Buffalo Merchants' Exchange, for many facts contained in these pages.





*Bird's-eye View of the City of Buffalo from Church-steeple.*



passage of boats with increased speed. The total of all articles carried from Buffalo in 1880 aggregated 2,286,922 tons, of the value of \$59,539,048, and in 1883, 1,361,421 tons, valued at \$35,866,304. The total freight received here was 553,846 tons in 1883. The canal and railway competition thus afforded always insures cheap transportation rates. The Central, Erie, Philadelphia and Lackawanna railroads give much attention to conveying grain, and each moves large quantities received by lake as well as its through shipments. Their tracks run directly into the elevators, so that there is no carting and no handling outside of the elevator. It is no uncommon thing to see a large lake vessel being unloaded and two canal-boats and two trains of freight cars being loaded at the same time.

### The Trade for the Year 1883.

In lieu of elaborate figures of Buffalo's trade and commerce, we have inserted a summary of the business for 1883, as compiled by Secretary Thurstone of the Merchants' Exchange, as follows:

"Elaborate tabular statements, although needed by statisticians and parties directly benefited, are not regarded with particular interest by the general reader, and for such the following brief synopsis is presented: The receipts of flour (reduced to wheat bushels) and grain in 1883 by lake at this port aggregate 76,079,930 bushels; by the Lake Shore & Michigan Southern Railroad, 25,042,775 bushels—grand total, 101,132,705 bushels. If the other railroads' cereal traffic passing over the International Bridge and by other routes were reported, a much larger exhibit would be shown. The growth of the grain trade of Buffalo is shown by the following figures: In 1836 the receipts by lake were 1,239,351 bushels; in 1846, 13,366,168 bushels; in 1856, 25,753,967 bushels; in 1866, 53,388,087 bushels; in 1876, 50,074,648 bushels; in 1877, 65,199,291 bushels; in 1878, 84,046,052 bushels; in 1879, 78,805,354 bushels; and in 1880, 112,042,927 bushels. The aggregate receipts by lake of flour and grain from 1836 to 1883 inclusive were 1,833,282,345 bushels.

"The receipts and shipments of the products of the forest this year were largely short of those of 1882. A good trade was done however at prices which on the whole were satisfactory. The stocks in the yards at the close were well assorted and sufficient for all probable requirements until the opening of navigation. The coal trade of our port makes a continued rapid growth from year to year. The new railroads from the mines of Pennsylvania are all feeders to this branch of our commerce. The receipts this year are largely in excess of last; the total imports of all kinds aggregated 4,169,021 tons, against 3,031,831 tons in 1882, and 2,243,571 tons in 1881. Prices fluctuated but little during the year. Buffalo is now the great distributing centre for the lake regions and Canada. Manufactures flourish under the era of 'cheap coal,' and the different branches appear to be in a very satisfactory condition, and many new enterprises have been started and are in contemplation. The shipments of grain from the elevators by railroads connected therewith were 17,403,379 bushels, showing a large increase from the movement of 1882 of 4,198,186 bushels. The exports by lake for the past season included 1,253,940 tons of coal, 212,969 barrels of cement and plaster, 92,120 barrels and 11,435 tons of salt, and 57,660 tons of railroad iron. The tonnage of the miscellaneous west-bound freight was of good proportions, but no record is kept thereof for public use.

"The year 1883 will be a noteworthy one among owners of vessels and navigators on the lakes. The destruction of property and loss of life were very large.

"The grain business on Central Wharf (this famous land-mark was removed to provide accommodation for the Delaware & Lackawanna Railroad Company's docks and warehouses late in the fall) was far from satisfactory, for reasons which cannot here be stated for want of space. The forwarding and vessel interests, however, were fairly remunerative. Elevator owners worked together in harmony, and their season's business was largely in excess of 1882 and quite remunerative. The ruling prices at the close of this year of various leading articles show many changes—an advance in flour, winter wheat, beans, peas, seeds, and apples, and a decline in Duluth wheat, corn, oats, barley, oatmeal, pork, lard, dressed hogs, potatoes, cheese, butter, eggs, and leather. The other articles enumerated about the same.

"The capacity of the flouring-mills of the city and suburbs may be estimated at 1,350,000 barrels annually; all the modern improvements have been added. The malting interest is a very important one; sixty malt-houses were in operation during the year, turning out over 3,000,000 bushels of malt. The breweries, distilleries, and rectifying establishments are on a large scale. The amount of capital invested in manufactures of all kinds is estimated at \$32,000,000; the annual value of the pro-



ducts, \$52,000,000; the number of hands employed, 27,000. The banking capital is over \$3,000,000, with resources equally large.

"The live-stock trade statistics make an interesting exhibit: the yards at East Buffalo cover nearly sixty acres of ground, and have all the facilities necessary for this immense and growing traffic. The regular special review presented annually of the live-stock trade shows a slight decrease in the receipts of cattle as compared with last year; which fact is accounted for by the inroads made by the shipments of dressed beef, and by the large number of through cattle that formerly passed east by way of this city but now go *via* Salamanca by the allotment of the percentage to the Erie's new western connection. There is a gratifying increase in the receipts of both hogs and sheep, which were 414,230 head of the former and 162,000 head of the latter. The local trade for the year has been the largest in the history of the yards. The continued growth of the oil and coal producing districts of Pennsylvania and the adjoining towns of New York State, which points depend for obtaining the bulk of their supply upon Buffalo, has brought many additional buyers to this market, while a number of additional Eastern houses have representatives here in addition to those long established. During some of the active weeks of the years as many as 400 cars of cattle, 350 of hogs, and 175 of sheep have been disposed of, the transaction in cash aggregating nearly a million of dollars. Taking the year as a whole, it has been fairly prosperous both for the feeders and shippers. Farmers have realized a good return for their feed, and shippers from the general steady state of the market have also done fairly on their investments. The opening of the New York, Chicago & St. Louis Railroad (Nickel Plate) during the past year has shown it to be a most important feeder, traversing as it does a rich and growing stock country, while the new roads building will add greatly to this already large and still growing branch of Buffalo's trade. Large additions to both the sheep and hog yards have been made during the year, and other facilities for the prompt handling of the large business done have been secured at both the New York Central and National yards. The Delaware, Lackawanna & Western Railroad has established fine yards some two miles east of the Central's, and within the past two months connections have been made with the Nickel Plate Road, whereby all the through stock received over that line is delivered at the Lackawanna yards direct, instead of being driven out as formerly.

"Lake freights on grain from Chicago to Buffalo fluctuated from two and a quarter cents on wheat and two cents on corn to five and a quarter and four and a half cents per bushel respectively; the average for the season was three and a half cents for wheat and three cents for corn. Coal was carried from this port to Chicago and Milwaukee at rates varying from 50c. to \$1.50 per ton, free in and out: the average rate was about 70c. Railroad freights hence to New York ruled at nine cents for wheat and eight and a half cents for corn from January 1st to April 30th; from that date to November 30th, seven and three quarters for wheat and seven and one quarter for corn; from December 1st to the close nine cents and eight and a half cents respectively. Elevating (including five days' storage) and transferring rates steady all the season at three quarters of a cent per bushel; one eighth of a cent paid by the vessel in addition. The amount of grain handled by the Western Elevating Company was 64,436,804 bushels (including flaxseed), a large increase over 1882.

"The arrival and departure of vessels in the district of Buffalo Creek for the season of 1883, 7099, aggregating 4,150,782 tonnage. The tonnage of vessels built and enrolled, 631.72 tons; of vessels built but not enrolled, 1,753.96 tons, and 26 vessels changed hands by total transfer. The total gross tonnage of the port at the close of the fiscal year ending June 30, 1883, was 228 vessels of 118,347.62 tonnage, exclusive of canal-boats other than steam, of which the custom-house does not keep a record. The number of vessels in winter-quarters only 96. Loading grain into cars from elevator costs half a cent per bushel, and \$1 per car for trimming less than five cars. Five cars and over half a cent per bushel, and no charge for trimming.

"The receipts at the custom-house during 1883 were \$854,462.62, against \$1,038,245.20 in 1882, \$812,916.92 in 1881, \$768,106.48 in 1880, and \$513,561.09 in 1879. This exhibit shows a very gratifying increase since Buffalo became a port of entry, although there was a considerable falling off in the receipts of 1883.

"The canal exports of grain for the season were 42,378,968 bushels, including flour reduced to its equivalent wheat; these figures show the large increase of 12,893,576 bushels over 1882. The total tons of all articles carried eastward, 1,361,421, of the value of \$35,866,394; the total tons arriving at Buffalo, 553,846, of the value of \$20,547,078. The number of canal-boats cleared, 6081.

"Canal freights hence to New York fluctuated from six and a half cents on wheat and six cents on corn to three and three eighths cents and three and one eighth cents respectively. The average



this season was about four and three quarter cents for wheat and four and one quarter cents for corn. Pine lumber per thousand feet ranged from \$2.30 to \$3.50; and staves per ton from \$1.50 to \$2.30 to New York. Merchandise from New York to Buffalo varied from sixty cents to one dollar per gross ton.

"The receipts of flour (reduced to wheat bushels) and grain at tidewater from all the canals this year were 40,407,000 bushels, as compared with 34,637,500 bushels in 1882. The export movement of flour and grain from New York for the year 1883 aggregated 76,962,500 bushels (including flour reduced to its equivalent wheat), an increase as compared with 1882 of 5,755,500 bushels. The receipts of flour and grain at the western lake ports of Chicago, Milwaukee, Toledo, Detroit, Cleveland, and Duluth from January 1 to December 31 aggregate 255,626,151 bushels, an increase of 52,625,945 bushels as compared with the figures of 1882. The shipments for the same period from these places were 207,757,657 bushels, showing a decrease of 27,078,198 bushels."

### Buffalo and Her Railroads.

With perhaps one exception, no other city on the continent owes more to the railroad than does Buffalo. Without an exception, so far as one may judge, no city has more ground for expecting much from the railroads in the future than Buffalo. With the growing traffic of the growing West flowing inevitably through her gates, the railroad interests of Buffalo will increase. More than any other Eastern city, perhaps, Buffalo's future depends on the development of the West and Northwest; on the products sent thence to the seaboard; on the market created in the new West for importations and Eastern manufactures. Every new road of the Northwest means more East and West traffic; means more cars of grain and stock east-bound; more trains of general merchandise west-bound; more work at the great transfer-yards at East Buffalo—the largest in the world; more men employed, more wages paid—and the many local results that flow therefrom, and that tell for prosperity.

Buffalo has had two distinct and well-marked eras of railroad building. There was the pioneer period, when the railroad itself was suspected and its success questioned; and there was, and is, the "New Era," when a leading question is, What is the latest road into Buffalo?

A chapter on the railroads of Buffalo in 1832, when the city was incorporated, would read like the famous chapter on snakes in Ireland: there were none. At the time of the city's incorporation there were only about 100 miles of railroad in the United States, though 132 miles were opened during that year. The total mileage now in the United States is about 120,000 miles. But seven years before (Oct. 26, 1825), Governor Clinton and a party of distinguished citizens had left Buffalo for the City of New York on board the Seneca Chief, whose passage through the Erie Canal marked the opening of the waterway to commerce. It was a sad blow at the old stage-lines, but it brought to Buffalo cheaper transportation rates. Before the opening of the canal the cost of transporting a ton of merchandise from New York to Buffalo was \$100. From Buffalo to Montreal cost \$30 a ton, while return freight was from \$60 to \$75. The canal brought freight-rates down to \$10 and \$12 per ton, and after its enlargement in 1836 to still lower figures. But it was a nine days' trip for the fast packets to New York. The stage mails were expensive; a letter from New York cost 25 cents. Buffalo was all ready for the railroads. The year after the canal was opened was begun the first railroad in the State—The Mohawk & Hudson; but Buffalo had been a city for twelve years before the Attica & Buffalo Railroad, thirty miles long, was opened. This formed the western link of that chain of roads afterward consolidated into the New York Central system.

The Buffalo & Niagara Falls Railroad, twenty-two miles long, was constructed in 1836, and opened for business in 1837, with a capital stock of \$150,000. Its officers were: President, P. B. Porter; Secretary and Treasurer, W. A. Bird; Directors, P. B. Porter, David Burt, Isaac S. Smith, David E. Evans, A. Porter, and Stephen White; Superintendents, Isaac T. Hathaway, George P. Stevenson. When in 1853 the several railroads comprising the line between Albany and Buffalo



were consolidated into the New York Central, that road leased the Buffalo & Niagara Falls; and by act of Legislature, passed in 1855, this road became practically consolidated with the Central. The original line from Buffalo to the Falls, which was for nearly the whole distance within the limits of the travelled highway, was thereupon abandoned, the track of the Buffalo & Lockport being used from Buffalo to Tonawanda, and the track of the Niagara Falls & Canandaigua for the rest of the way. In 1832 the State Legislature incorporated the New York and Erie Railroad Company, with authority to construct a road from the Hudson River to Lake Erie, but the road did not reach Dunkirk till 1850, and upon Buffalo's birthday as a city much of the "southern tier" was a "howling wilderness." The old Lockport and Niagara Falls Railroad, chartered in 1834, was opened in 1838, horses furnishing the motive-power. It subsequently became the Rochester, Lockport & Niagara Falls, and is now a part of the Central. Even after Buffalo had rail communication with Albany the journey thence to New York was long and tedious. The train which left Buffalo at seven in the morning reached Rochester at one in the afternoon, and Syracuse at nine at night. Sleeping-cars were undreamed of; comfortable seats were not devised; baggage-checks were not invented.

An elaborate paper of surpassing interest might easily be written on the advent of each road that came to Buffalo, and that was built out of Buffalo for the first half-century of her existence as a city. Even before "the New Era," Buffalo's railroad system had become great. The New York Central, and the Erie to the East, the Canada Southern and the Lake Shore & Michigan Southern, completing the Vanderbilt system, and the Grand Trunk and the Great Western of Canada, all competed for western business. To the oil and coal fields ran the lines now consolidated under the title of Buffalo, New York & Philadelphia.

The new roads began to come in, and an era of building, unexampled in the history of the city, began. The new departure may fairly be dated from 1880. In the past four years the Delaware, Lackawanna & Western, the New York, West Shore & Buffalo, the New York, Chicago & St. Louis, the Lehigh Valley, the Rochester & Pittsburg, and the new extensions of the Pittsburg Division of the Buffalo, New York & Philadelphia, have been opened. Millions of dollars have been spent during this period for property within the city limits, needed for railroad improvements and right of way. Large sums, not easy to estimate, have been added to the city's assessable value by the buildings and permanent improvements of these new corporations. An equally substantial increase is seen in the appreciation of property, especially in the outlying Thirteenth, Fifth, and Twelfth wards.

The Lackawanna threw its branches, a score of miles long, around the city like two great arms. It built up a wholly new suburb on our eastern border, and encroaching half a mile or more upon Cheektowaga. The West Shore has put up its shops and laid out its yards at East Buffalo, and has built at great expense two branches into the city. Soon, with the Buffalo, New York & Philadelphia, it will put up a new station, of which one can at least say, it will be a credit alike to the roads building it and to the city as well.

Probably before another year has passed the Rochester & Pittsburg will have found terminal facilities, and established itself well within the city. Its yards and docks on Buffalo Creek are on a large scale, and the road is doing a heavy coal business.

Of all the roads, however, none has done more for Buffalo, in some important respects, than the Lehigh Valley. This company has done more construction work within the city during the season than any other road. Its system of canals at Tifft Farm have been pushed ahead vigorously; while work on its city line, along Scott Street to Washington, has also been rapidly completed. The proposed depot on Michigan Street, and the undoubted completion of the independent line to Lancaster at an early date, will give unrivalled terminal facilities in this city to one of the best managed roads in the country.

The Lackawanna, too, has yet much work to do in Buffalo. With the destruction of the Com-



mercial Block its route at the foot of Main Street was changed. The two years' contract for filling the Lackawanna trestles within the city is also an important item in local railway work.

The growth of Buffalo's railroad system is by no means confined to the advent of new lines. New combinations, new through routes,—especially by the Dominion roads,—and new connections, have contributed to widen the field which pays tribute to Buffalo through her railroads.

The following is a list of the railroads centering here:

- 1.—The New York Central & Hudson River. The main line—four tracks.
- 2.—Niagara Falls & Lewiston Branch.
- 3.—Buffalo & Lockport.
- 4.—Belt Line (Buffalo City).
- 5.—New York, Lake Erie & Western. Main line—two tracks.
- 6.—Buffalo, Niagara Falls & Suspension Bridge.
- 7.—International Bridge & Lockport.
- 8.—Buffalo & Southwestern Division.
- 9.—New York, West Shore & Buffalo—two tracks.
- 10.—Lehigh Valley.
- 11.—Delaware, Lackawanna & Western—two tracks.
- 12.—Buffalo, New York & Philadelphia. Buffalo Division—Emporium Branch.
- 13.—Pittsburg Division—Pittsburg Branch (lately Buffalo, Pittsburg & Western).
- 14.—Lake Shore & Michigan Southern—two tracks.
- 15.—New York, Chicago & St. Louis—"Nickel Plate."
- 16.—Grand Trunk of Canada. Main line (Grand Trunk and Chicago & Grand Trunk).
- 17.—Great Western Division (lately Grand Trunk of Canada).
- 18.—Michigan Central. Main line—enters Buffalo *via* Canada Southern Division.
- 19.—Niagara City Branch.
- 20.—Rochester and Pittsburg—Buffalo Branch.

Besides the above, are local roads, such as Buffalo Creek, the Connecting Terminal Railway, and others.

The lake and canal interests are equally important, and their results are such in the large commerce of the port. There are five large steamboat lines plying regularly between this port and the ports on Lakes Erie, Huron, Superior, and Michigan. They are the Union, the Western Transit Company, the Commercial, the Lehigh Valley, and the Anchor lines. Their combined fleets number fifty-six first-class steamers, having a capacity ranging from 1750 to 2800 tons. In addition to the vessels of these lines, there are other propeller lines, a large fleet of steam barges, with consorts and sailing-vessels.

Manufacturing has made rapid strides of late years; 1137 establishments were in operation in 1880. The stove-works are very extensive. The iron and nail and the malleable iron works, the planing-mills, the grape-sugar and starch works, the chemical-works and fertilizer-works, are among the largest in the country. To these must be added the car-wheel works, the marine and other engine works, iron-bridge building; the manufactories of water-mains and gas-pipes, chains, mills and mill-furnishing goods, threshing-machines and agricultural implements, freight cars, scales, stamped-hardware goods, refrigerators, and bird-cages; tanneries, oil-refineries, boot and shoe and furniture factories, water-lime and cement works, potteries, soap-makers, pork-packing houses, canned fruits and vegetables, confectioneries, edge-tool and hinge factories, children's and other carriages, organs and melodeons, and other industries too numerous to mention. Ship-building, both of iron and wood, is also carried on to a large extent. Leather-belting and hose is another specialty.

The flouring-mills of the city and suburbs are quite extensive, and the capital invested large.



Their capacity may be estimated at 1,350,000 barrels annually, and the products have a widespread reputation for excellence. All the modern improvements have lately been added. The malting interest is a very important one; sixty malt-houses were in operation last year, turning out over 3,000,000 bushels of malt. The breweries aggregate about fifty. The distilleries and rectifying establishments are of large capacity. The estimated value of the leather manufactured here in 1883 was \$6,250,000; and of boots and shoes, \$1,500,000. Buffalo takes the lead in producing the best quality of hemlock sole leather in the United States.

Heretofore the discrimination in freights on petroleum-oil to Cleveland worked unfavorably for Buffalo; but now, with the pipe line extending from Rock City, Cattaraugus County, to Buffalo, capable of delivering 5000 barrels per day, and our enlarged facilities for refining, we can compete with other points. The refining establishments have a capacity of about 2500 barrels daily. Lubricating, illuminating, and other oils are manufactured to a large extent, and yield handsome profits.

A very large amount of capital is invested in the printing, lithographing, and engraving business. The work executed ranks with the finest and best in the country. The "show" printing establishment of The Courier Company, with its engraving department, in a fireproof building six stories high, is the largest in the United States, and well worthy of a visit.

The wholesale mercantile establishments embrace every kind, and the business transacted is immense. The banking facilities are good: 11 banks, with an aggregate capital of \$3,000,000; large surplus funds and other resources. The last official returns from the four savings-banks show the deposits therein to aggregate \$23,433,834. The four local fire-insurance companies are prosperous and with a high reputation, having on January 1, 1884, \$1,611,131.75 assets. The several private banks and the numerous saving and aid societies handle about \$1,500,000 annually. The Buffalo Loan, Trust and Safe Deposit Company, with a capital of \$150,000, is doing a good and steadily improving business. The amount of capital invested in manufactures is estimated at \$35,000,000; the annual money value of the products, \$55,000,000; the number of hands employed, 30,000.

The English printed daily newspapers are the *Courier*, *Commercial Advertiser*, *Express*, *Daily News*, *Telegraph* and *Times*. There are several German dailies. Many weekly and monthly religious and secular journals are published.

The East Buffalo live-stock trade is of great importance. The yards for the accommodation of stock cover about eighty acres of ground, are all paved and provided with the requisite sheds to protect stock from the weather, and chutes for loading and unloading cars. This business gives employment to a large number of men and boys. Notwithstanding the great competition of rival cities, Buffalo has held its own as a centre in the trade. During 1883 the receipts were 603,755 cattle, 2,379,580 hogs, 1,622,000 sheep, and 17,040 horses, and stock slaughtered aggregated 856,690 head.

The system of water supply and works is one of the best on this continent, and thus far has cost \$7,439,780; length of pipe laid, 151 miles; revenue 1883, \$420,000. The water is brought through a tunnel extending into the middle of Niagara River, thus insuring absolute purity; 23,500,000 gallons are pumped daily and distributed to consumers. The construction of this tunnel and its inlet pier was a work of great magnitude, requiring the best engineering skill. The Holly Water Works system is also in use.

Another tunnel under the Niagara River, for railroad purposes, is often talked of, and its construction is only a question of time, since the great International Bridge is inadequate for the accommodation of all the railroad traffic between Buffalo and Canada. This bridge was opened November 3, 1873, and was built by a joint Canadian and American company, at a cost of \$1,500,000. It is nearly three quarters of a mile in length, and the construction of the central portion was attended with great difficulty, owing to the rapid current of the river. The Cantilever Bridge at Niagara Falls was completed December 10, 1883, and shortly afterward opened for railroad trains.



Among the institutions in which special interest is taken are the Young Men's Association, with its large circulating library and a cash yearly income of \$20,000; the Society of Natural Sciences, which possesses a fine museum, free to the public; the Grosvenor Library, another free institution; the Historical Society, the archives of which are full of valuable material relating to the early history of the city and of Western New York; the Fine Arts Academy, which owns many works of art; the Decorative Art Society, which is doing excellent work; the Law Library; the Young Men's Christian Association; the Mechanics' Institute; the German Young Men's Association; the Catholic Institute, etc.

The Buffalo Driving Park Association has one of the best and fastest tracks in the country. It is the track on which Dexter's and Goldsmith Maid's best records were made, and on which Rarus trotted in 2.13½ and Maud S. in 2.10½. Buffalo also boasts of base-ball clubs, bicycle clubs, yacht clubs, rowing clubs, archery clubs, and other popular organizations.

The City and County Hall, built at a cost of \$1,400,000, and dedicated in March, 1876, stands on a site bounded by Delaware, Franklin, Eagle, and Church streets, and the surrounding grounds are laid out and terraced in an artistic and ornamental manner. The building is of granite, with a tower containing an electrical illuminated clock, and is adorned with four representative statues. It is three stories high, not including a finished basement, and furnishes quarters for all the city and county officers as well as the courts. The Common Council Chamber is very handsome and commodious. The Jail stands at the junction of Delaware and Church streets, facing the City Hall. The two buildings are very similar in external appearance, and are connected by an underground passage.

The Charity Organization, the Guild of the Good Samaritan and the Fitch Crèche are admirable institutions, and were founded under the auspices of Rev. Stephen Humphreys Gurteen. They are doing excellent work.

There are many fine edifices in the city: among the most prominent are the Custom House—now being enlarged, German Insurance, Marine Bank, Manufacturers and Traders' Bank, and Young Men's Association Building; the Erie County, Western, and Buffalo Savings Banks; and the Fine Arts Academy. The depots of the New York Central and Erie Railroads are commodious and ornamental. Several of the banks are located in very handsome edifices, and many merchants have imposing business blocks. The extensive buildings of the *Courier*, *Commercial Advertiser*, and *Express* newspapers indicate prosperity.

The Academy of Music (theatre) is ably managed, and the front has been rebuilt of iron and brick, and the interior remodelled and beautified so as to increase the comfort of the audience. Wahle's handsome Opera House is on Court Street. Two German theatres are open during the winter months. St. James Hall and the Adelphi Theatre are popular places of amusement. A magnificent Music Hall has lately been erected on Main Street, capable of holding 3500 persons.

Buffalo has long been celebrated for the elegance of its private residences, which can be found in nearly every part of the city, especially on Delaware, Main, Franklin, North, and other avenues on the west side. The grounds attached to these homes are kept with great care. The noble trees which line the walks of the main thoroughfares add greatly to the beauty of the city. An intercepting sewer is being built at a cost of about \$1,000,000.

The churches and places of worship number over one hundred, divided, according to denominations, as follows: Catholic, 21; Episcopal, 12; Baptist, 11; Methodist, 15; Presbyterian, 12; Jewish, 3; Universalist and Unitarian, 1 each; Lutheran, German Evangelical, and all others, 27. The most beautiful edifice in the city is St. Paul's Cathedral (Protestant Episcopal); it is built of brown stone, Gothic style of architecture, and has a tall, graceful spire containing a fine chime of bells. St. Joseph's Roman Catholic Cathedral and the episcopal residence adjoining are imposing piles of light-colored stone; the cathedral is noted for its chimes. St. Louis' and St. Mary's Roman Catholic



churches; St. John's, Ascension, All Saints', St. Mary's, and Christ Episcopal churches; Calvary and Westminster Presbyterian; Delaware Avenue Methodist Episcopal; and the Universalist and Unitarian churches, are all fine edifices, and the interiors are beautiful in decoration and furniture. There are several convents.

Hotel accommodation is now ample, and the managers strive in every way to please their patrons. Additional hotels are being built and others projected.

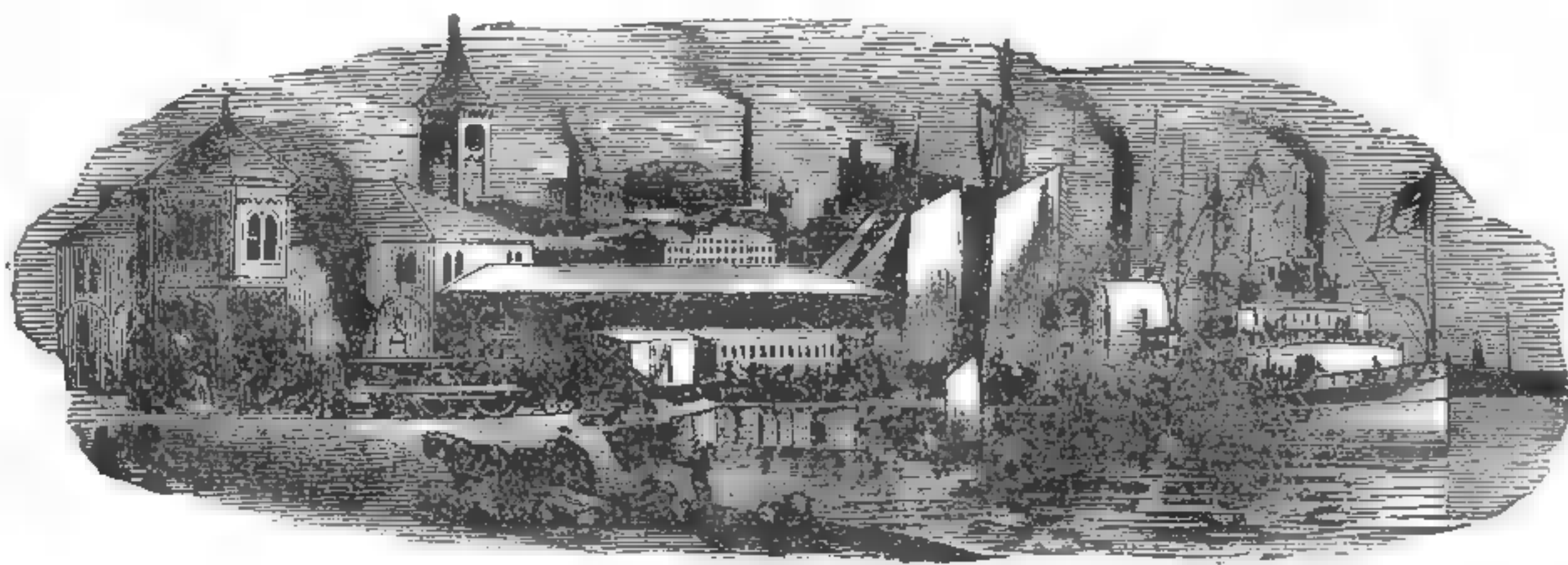
The military organizations are the Sixty-fifth and Seventy-fourth Regiments National Guards, the Buffalo City Guards, and the Buffalo City Guard Cadets. The Arsenal and Fremont Place Armory are State buildings of imposing character. A Soldiers and Sailors' Monument has also been erected in Lafayette Square.

The City of Buffalo has all the favorable conditions for health, longevity, and mental and physical vigor that can be desired, unequalled by any city in the United States. The climate is salubrious, of a uniform temperature, without extremes of either heat or cold, the mercury scarcely ever rising above 84 degrees or falling below zero. The death-rate is low, only 16.4 per 1000. It has many special advantages as a summer resort, which of late years have been quite largely appreciated. Situated within twenty-two miles of Niagara Falls, the trip by rail on the several railroads is too short to be fatiguing, and the return trip in the evening is always pleasant, as the traveller gets the benefit of the fresh air from Niagara River during most of the distance. The drive to the Falls is a very fashionable one during the season, and when the grand idea of a boulevard connecting the city with the village of Niagara Falls is realized, it will be still more so. On Grand Island there are several private club-houses and places of resort. Everybody in Buffalo goes "down the river" more or less during the season, and several wealthy citizens own private steam yachts. One of the most attractive drives is that which leads to the "Front,"—now a part of the park system,—a noble bluff above the bank of the Niagara, which commands an extensive view of the lake and river, and also of the harbor and portions of the city. The ruins of Fort Porter and the soldiers' barracks are situated on this bluff. Buffalo is about seventy miles distant by rail from Chautauqua Lake, while a trip of less than thirty miles will take the traveller to Lewiston, Niagara City, and the shores of Lake Ontario. These points are much visited during the season by excursionists.

An act authorizing the selection and location of certain grounds for public parks and to provide for their maintenance and embellishment, was passed by the State Legislature in 1869, and lands were selected and appraised at \$305,157.85. Messrs. Olmsted & Vaux, of New York, were engaged to prepare plans; Mr. George K. Radford was selected as engineer, and Mr. William McMillan was secured as superintendent. The city has a park on a scale sufficient to meet the demands of a large and rapidly-growing population, and one that will compare favorably with any on the continent. The commissioners have always been mindful of the public interests, and have fully appreciated the responsibility of their position. There has been no lavish expenditure of money, and good judgment has characterized their work. The total area of the lands used is 816 acres, embracing the Lake, Meadow, Parade, Front, Niagara Square, Prospect Place, North Street Circle, Bidwell Place, Chapin Place, Soldiers' Place, Agassiz Place, the Bank, Humboldt, Bidwell, Chapin, and Lincoln parkways, Fillmore, Porter, and Richmond avenues. The parkways are from 1695 to 11,097 feet in length, and the beds are of stone and gravel, rolled hard and smooth and graded. The avenues are each 200 feet wide. The Lake takes up forty-six and a half acres. With its miniature islands, its bays and coves, the boat-house, well stocked with row-boats, and a float for the band, refectories, etc., it is difficult to find a more romantic and picturesque spot. The popularity of the place is attested by the crowds of people to be seen there summer evenings. Adjacent to the main park where the lake is situated, is Forest Lawn Cemetery—solemn, grand, and beautiful. The State Insane Asylum, an imposing brown-stone and brick structure, is on the opposite side of the main park. About \$2,000,000 have been expended on the parks, including the amount paid for the land.



# BUFFALO MERCHANTS' EXCHANGE.



## AN ACCOUNT OF ITS INCEPTION AND GROWTH, TOGETHER WITH THE CHARTER OF THE EXCHANGE AND A LIST OF ITS PRESENT OFFICERS.

BUFFALO has been called the "Queen City of the Lakes," and to this name her residents adhere with a pardonable pride. The rapid growth that she has made in trade and population during the past decade has clearly demonstrated that her unexceptionally superior location has made this point the key of the immense inter-State trade of the great northwest and the east. Here the numerous trunk line roads converge and distribute to each, the vast amount of freight that is continually in transit between the extremes of the northern section of our country. The advantages of Buffalo in a commercial point of view are quite obvious. Its location at the foot of Lake Erie, whose waters unite with the Hudson River, and the seaboard by the Erie Canal, together with the many important railroads in its midst, are a sufficient assurance of a continuance of its present business prosperity and future growth. The history of Buffalo's receiving and shipping business is but to chronicle that of the city itself, and though it is the aim of the writer to confine himself almost exclusively in this sketch to the most prominent abettor of the city's growth in this direction, scraps of the corporative history may possibly inadvertently creep in.

The first organization that made any concentrated movement for Buffalo's improvement was the Board of Trade, which sprung into existence in 1844, and which was incorporated in 1857. The first president was Russell H. Heywood, and during the first year of its existence, steps were taken for the erection of a building. This was located at the corner of Prime and Hanover Streets, and was completed in May, 1845. The structure was opened in June, of the same year with impressive ceremonies, and the Buffalo Board of Trade was fairly launched, and with every omen for the mutual benefit of the city entire. Notwithstanding its successful birth, the Board did not receive that hearty and cordial support from all the business interests that is absolutely essential to the fullest success. While recognizing what it should do, many that could aid in the work held aloof, and while Buffalo received a substantial benefit through the organization, it was not as liberal,—as though the membership comprised more diversified interests, and a greater number. However, a number of very important matters for the city's benefit were originated and heartily supported; resulting in securing much that the Board was organized to do, and which, at this time are the chief supporters of the "Queen City's" rapid growth.

The great panic of 1857 fell with a serious effect upon the business interests of Buffalo, and in



the midst of the great depression it was conceded that it would require more than individual effort to promptly recover from its disastrous results. To the Board of Trade the citizens appealed for organized effort to overcome the stagnation; and though it forms no part of written history, much was done by them to restore confidence and secure a healthy condition of trade. The war found the Board loyal to the country, and a commendable and patriotic effort was made to assist the government. A regiment (the 100th) was adopted by the Board and supplied with material aid; and their decimated ranks from time to time were replenished with not less than 500 recruits furnished by the Board. Its patriotism and liberality went hand in hand in sustaining the government in every good work. The members contributed liberally to aid every movement, and the Ladies Sanitary Commission was the recipient of no inconsiderable funds to aid its noble mission.

The Board in 1862 removed from its original quarters to those lately occupied on Central Wharf, and from that time a more marked interest was taken, resulting in a career of much usefulness and prosperity. From that date to 1880 efforts were made to obtain funds and a suitable site upon which to construct a building worthy of Buffalo and its immense business interests, but always without success. At this time, a reorganization was much contemplated—one that would bring together every interest of the city, working harmoniously and beneficially for the welfare and prosperity of the city's future, and which subsequently resulted in the incorporation on April 14, 1882, of the Buffalo Merchants' Exchange.

That this was a wise movement has been fully demonstrated, as within this Exchange are associated a much larger membership and a more comprehensive mingling of Buffalo's numerous interests. Better equipped than the Board of Trade, that it succeeded, the Merchants' Exchange, without disparagingly speaking of its parent, will be able to exert a greater influence in forming the city's future and fostering its enterprises than has been the result heretofore.

Of the Board of Trade, a writer in 1880, thus speaks: "How much Buffalo is indebted to this institution perhaps even few Buffalonians are aware, and in protecting the commercial interests of this community, defeating railroad combination, jealously guarding all legislation affecting the Erie Canal, and promoting navigation, the Board of Trade is the very soul and centre of the enterprise of the city. That its membership is confined mainly to those interested in shipping and grain transactions is a misfortune which every public-spirited man should make it his duty to obviate by the exercise of his personal influence and co-operation in aid of the establishment, in a more central locality, of this organization in some appropriate structure especially erected for it. Looking at his interests in a true light, no trader, manufacturer, or producer in Buffalo can afford to fritter away his influence outside of some regularly authorized body, which conveying the best trade-intelligence of the community by this co-operative strength has power to effect reforms and banish abuses, upon which any number of individuals alone might act in vain. It is, indeed, greatly, if not entirely, owing to the efforts of this body that the tolls were reduced upon the Erie Canal, and it is more than a supposition that even the prolonged existence of this eastern outlet may be attributed directly to the Board of Trade. In the face of the railroad discriminations, which have been so injurious to the interests of Buffalo, it may be truthfully stated that through the perpetuity of the Erie Canal alone, this community has been prevented from taking the position and being actually reduced to the condition of a wayside hamlet. With a fund, however, of over \$25,000 vested in city securities, and a waking up of conservative elements to a realization of the services rendered by this body, it is confidently expected that the Board of Trade will shortly find more convenient and central premises, where all the material enterprises of the city may be focalized and fully represented."

In 1881, a movement was inaugurated in the Board, that culminated in the erection of a handsome and stately edifice costing a quarter of a million of dollars at the corner of Seneca and

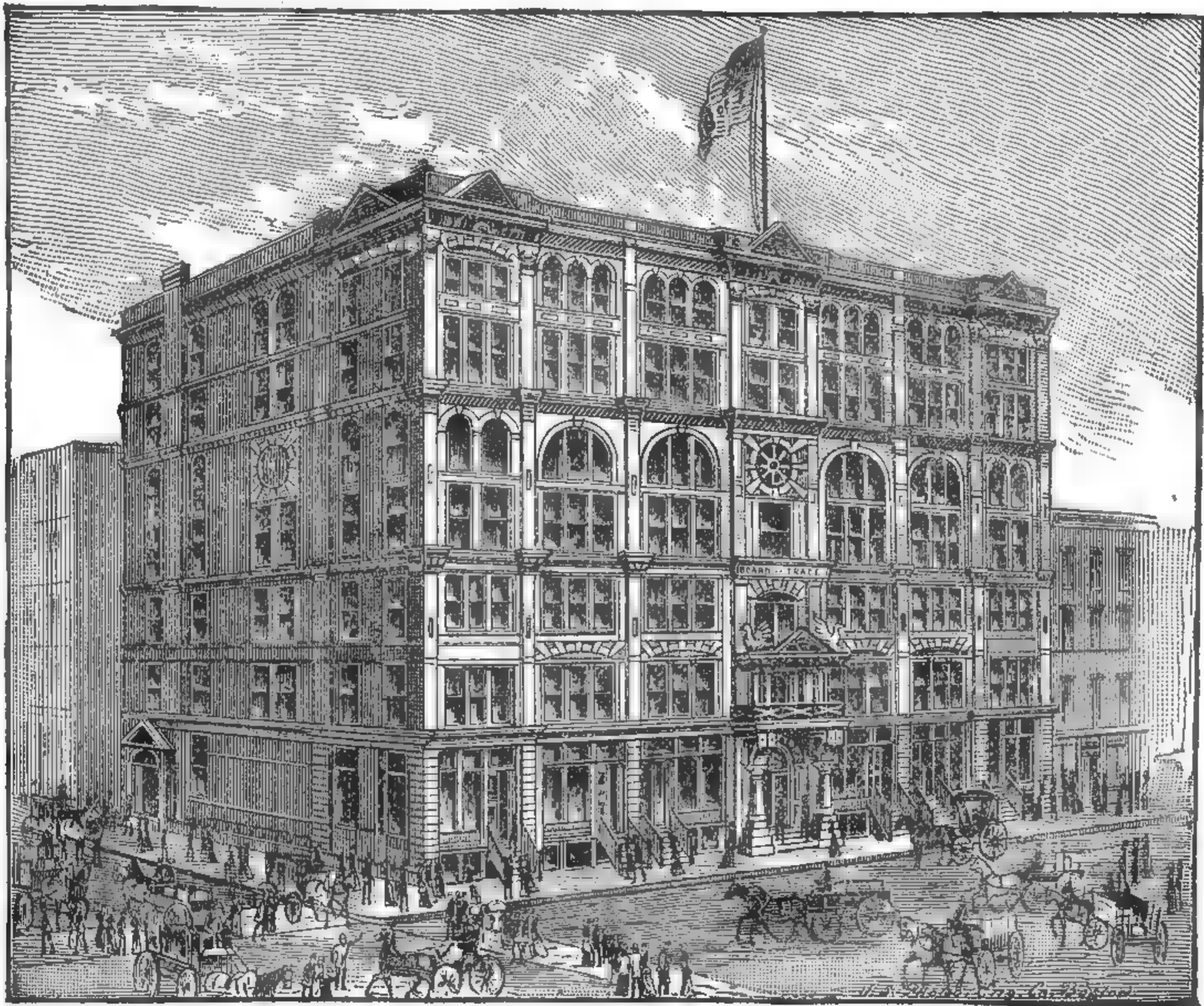


Pearl Streets. This structure was completed in 1883, and formally taken possession of January 1, 1884.

### The Board of Trade Building.

On the twelfth day of June, 1882, the Trustees of the Board of Trade, advertised for designs for the contemplated structure, and received fifteen plans, from which they selected that of Mr. Milton E. Beebe, who was awarded the highest premium. In August that gentleman received his commission as architect of the building, and entered on his duties.

This handsome and substantial fire-proof building has a frontage of 132 feet on Seneca Street and 60 feet on Pearl Street, and is 100 feet in height, with seven stories besides the basement, which has a rise of five feet above the level of the pavement, making practically another story. It is well-lighted and thoroughly ventilated. The facade of cut stone, terra-cotta,



BUFFALO MERCHANTS' EXCHANGE, BOARD OF TRADE BUILDING.

pressed brick and iron is a most elaborate one, of which the illustration at the head of this article gives a very fair idea. The arrangement of the windows, pilasters, cornices, pediments, and ornamentation are very clearly delineated. At each end and in the centre are slight projections, and the cornices of stone divide the height, two stories being between each. The style of architecture is technically styled the modern renaissance. The main entrance is on Seneca Street—a handsome arched doorway, eight feet wide, with granite columns supporting elaborately carved capitals on each side. The design is carried upward, the work extending into the second story and terminating with a pediment and terra-cotta tympanum, at either side of which a terra-cotta griffin is shown upon the brick-work.

Pilasters rise sheer of the roof, with capitals there and supporting a pediment. In like manner pilasters rise at the angles of the end projection to harmonize with the one at the centre. Thus there are six of the pilasters which, with the stone cornices before mentioned, break the



general front in a way very agreeable to the eye. The projections are only a foot, so no space of account is wasted. The three pediments, a cornice, and an ornamental iron railing give a very handsome look to the topmost line of the imposing pile. At the centre of the third story is one very large arched window, and next above is a beautiful window of circular form. The other windows above the first story have some square tops, others arched, and there is decoration in iron, terra-cotta, and brick not easily described. The first story shows the plate-glass and cherry-wood fronts of six offices, three to the right and three to the left of the main entrance to the floors above. The offices are separated by massive stone pillars. Of the six other stories the windows are grouped in threes, the mullions between them are of iron; of the fourth and fifth stories the windows are further grouped in sixes—three above three—by large arches, indicating the location of the Merchants' Exchange room.

The Pearl Street elevation, with 60 feet frontage, accords with the general design as shown on Seneca Street, with one such projection as those described, cornering at Seneca Street. At the northerly corner is an entrance from Pearl Street, from which a stairway ascends as far as the third story. The doorway is similar in general pattern to the main entrance, but less elaborate. The stone used in the fronts is what is commonly known as the Baalbec stone, quarried at Bedford, Indiana.

The basement contains six spacious, well-lighted offices, besides rooms for the heating and ventilating apparatus, storage, etc. The systems for warming and ventilating the building are as nearly perfect as they can possibly be made, while all other fixtures and conveniences throughout are in every way complete; nothing requisite to a great modern building is wanting. Fresh air is received at points not lower than the first story, conducted below, and then forced to all parts by a fan. All the girders used in the building are of iron, with brick or corrugated iron filling. The offices of the first story and basement have fire- and burglar-proof vaults. Altogether there are seventy-three offices in the building, all pleasant and easy of access. The basement is 10 feet high in the clear, the first story 14 feet, the second 12, the others 10 each.

The main entrance, at Seneca Street, affords admittance to a vestibule 12 feet square, connected by a few steps with a corridor level with the first floor and extending to the back of the building, where are located two elevators, and a grand staircase rising to the highest floor. The vestibule and corridor are paved with tiles and wainscoted with marble. A broad landing of the stairway, commanding a full view of the corridor, is lighted by a magnificent stained-glass window. The width of the stairway is 10 feet. In the second story a corridor parallel with Seneca Street runs through the centre of the building, from the Pearl Street end nearly to the east end, with offices at each side and two with entrances at its easterly termination. The arrangement of the third, part of the fifth, and the sixth and seventh stories are nearly the same.

The whole fourth floor is designed for the uses of the Merchants' Exchange. The board-room is a grand chamber, 70 feet long from Pearl Street, 53 feet wide, and 23 feet high, with a ladies' gallery over the east end. It is wainscoted to a height of 6 feet, the walls finished with pilasters, the ceiling arched at the angles and ribbed with wood, and the panels enclosed by the ribs. At each side of the entrance, midway of the east end, telegraph offices of neat design are intended to be placed. East of the Exchange room, and with windows opening to Seneca Street, will be found, first, a reading-room, 24 by 20 feet; next the Secretary's room, 24 by 20 feet; and then two Committee rooms, 18½ by 23 feet each. The remaining space is occupied by the hallways, stairs, elevators, and closets.

The building was ready for occupancy November 1, 1883, the entire cost of the land and building, and the interior and exterior work mentioned above was in the neighborhood of \$250,000. The contract for the entire building was let to Messrs. Jacob Beir & Son; they handled the stone and brick-work themselves and sublet the other portions.



### The Exchange's Incorporation.

In this article the charter of the Exchange will doubtless prove of sufficient interest to all readers to warrant the writer in inserting its full text. It is as follows:

#### AN ACT TO INCORPORATE THE BUFFALO MERCHANTS' EXCHANGE.

*The People of the State of New York, represented in Senate and Assembly, do enact as follows:*

SECTION 1. W. H. Abell, R. B. Adams, James Adams, John Allen, Jr., Geo. H. Bell, G. D. Barr, Howard H. Baker, D. E. Baily, Conway W. Ball, Philip Becker, F. A. Bell, W. S. Bissell, R. Bullymore, W. Bullard, S. O. Barnum, A. D. Bissell, M. P. Bush, M. H. Birge, Cyrus Clarke, M. L. Crittenden, Thomas Chester, L. L. Crocker, C. G. Curtiss, Thomas Clark, George Dakin, Jacob Dold, J. P. Dudley, Leonard Dodge, Townsend Davis, F. L. Danforth, P. C. Doyle, E. W. Eames, E. T. Evans, John Esser, Frank W. Fiske, W. B. Flint, J. Firmenich, C. M. Farrar, Oscar T. Flint, S. H. Fish, James G. Forsyth, James Fowler, S. C. Forbush, W. H. Gratwick, John Greiner, Chas. H. Gibson, S. S. Guthrie, John B. Griffin, W. H. Glenney, F. H. Goodyear, E. L. Hedstrom, A. J. Hoole, Nelson Holland, C. J. Hamlin, Geo. S. Hazard, R. R. Hefford, Henry H. Hale, J. M. Hutchinson, H. J. Harvey, G. B. Hayes, Wm. Hengerer, James C. Harrison, Philip Houck, R. L. Howard, Geo. Howard, Nelson K. Hopkins, Sherman S. Jewett, N. T. Kerr, C. Klink, Irving Kester, J. D. Lupher, H. W. Linderman, J. B. Manning, Wm. Meadows, C. J. Mann, Geo. W. Miller, A. W. Morgan, J. F. Moulton, J. J. McWilliams, James N. Matthews, C. W. McCune, D. E. Newhall, H. G. Nolton, R. K. Noye, W. H. H. Newman, Pascal P. Pratt, Frank Perew, F. S. Pease, Jay Pettibone, J. M. Richmond, Nathaniel Rochester, O. P. Ramsdell, F. Root, B. C. Rumsey, Thomas Robinson, J. N. Scatcherd, George Sandrock, E. B. Smith, N. C. Scoville, H. J. Shuttleworth, Solomon Scheu, J. F. Schoellkopf, E. G. Spaulding, C. A. Sweet, G. A. Stringer, James R. Smith, E. L. Stevenson, Geo. W. Tift, Thomas Thornton, James Tillinghast, George Urban, Geo. H. Van Vleck, A. P. Wright, John White, W. H. Walker, Frank Williams, G. T. Williams, D. C. Woodruff, C. G. Worthington, C. J. Wells, James D. Warren, W. G. Winslow, William Thurstone, and G. A. Schaeffer, with their associates, and all other persons who shall become members thereof, are hereby constituted a body corporate, by the name of the "Buffalo Merchants' Exchange." The said corporation shall have perpetual succession, with power to sue and be sued, to make and use a common seal, and alter the same at pleasure.

SEC. 2. The said corporation shall have power, in and by their corporate name, to purchase, lease, hold, and mortgage real or leasehold estate in the City of Buffalo, and to erect thereon a building for the purpose of a Merchants' Exchange, and such other purposes as may, in the opinion of the trustees of said corporation, tend to carry out the design of such institution, and promote the convenient transaction of the business of dealers in grain, flour, provisions, oil, coal, lumber, iron, and all other kinds of property in the City of Buffalo; and when said buildings shall have been obtained or erected, they shall have power to lease the same or parts thereof, and to receive the rents and profits arising from said rents, and apply the same as the Board of Trustees shall direct.

SEC. 3. All the affairs, concerns and business of such corporation shall be managed and conducted by and under the direction of thirteen trustees, who shall be citizens of this State, and who shall be elected annually on the second Wednesday in January in each year, by ballot, by plurality of the votes of the members voting, and if for any cause such election shall not be then so held, the said corporation shall not be deemed dissolved, but such election shall be held within six months thereafter. Notice of the time and place of every such election shall be published for one week at least, immediately preceding the day appointed therefor, in one or more of the daily newspapers printed and published in the City of Buffalo.

SEC. 4. The first Trustees shall be John B. Manning, Jac. F. Schoellkopf, A. P. Wright, J. N. Scatcherd, Edward B. Smith, C. A. Sweet, Pascal P. Pratt, H. G. Nolton, Wm. Meadows, E. L. Hedstrom, Wm. Hengerer, J. M. Richmond, Philip Becker, who shall continue in office until others shall be chosen in their places; and so, from time to time, the Trustees who may be duly elected shall continue in office and hold over until others shall be duly elected in their stead. This section shall not be so construed as to prevent an outgoing Trustee from being eligible to an election as a new Trustee.

SEC. 5. The Trustees aforesaid, or the survivors of them, and those who may, from time to time, be duly elected, shall by a majority vote, as soon as may be after their election, appoint from among their number a President, Vice-President and Treasurer, and may reappoint or remove the



same or any of them at pleasure. And such Trustees shall have power to fill vacancies in their Board, occasioned by death, resignation, removal from the State, or legal incapacity, and to make all such By-laws not inconsistent with the laws of this State or the United States, as they may deem proper for the management of the affairs of such corporation, and they shall have power to alter or amend the said By-laws from time to time.

SEC. 6. A majority of the Trustees for the time being shall constitute a quorum for the transaction of business, and all committees, officers, clerks or servants authorized or created by this act or by the By-laws of this corporation shall be appointed by the Trustees aforesaid, and said Trustees may, from time to time, reconstruct, repair, alter or remodel any edifice or edifices standing or to be erected on any real or leasehold estate that may be acquired or held by said corporation pursuant to the provisions hereinbefore contained; provided, however, that the said corporation shall, so long as they retain said premises, reserve and set apart a suitable space to be used for the ordinary purpose of said Merchants' Exchange, on such terms and under such rules and regulations as the Trustees may prescribe.

SEC. 7. The Trustees aforesaid shall, as soon as may be, each and every year after their election, appoint a committee to consist of three persons, which shall be known and styled the Arbitration Committee of the Buffalo Merchants' Exchange, and the members of said corporation and the persons who may become members thereof, and all persons claiming by, through or under them, may, under the limitations and subject to the restrictions imposed by the provisions of the statutes of the State of New York relative to arbitration, submit to the decision of said committee any controversy existing between them which might be the subject of an action, and may agree that a final judgment in a court of record to be by them designated shall be rendered on any award made pursuant to such submission.

SEC. 8. The Arbitration Committee so appointed as aforesaid shall possess the same powers, be subject to the same duties and disabilities as appertain to arbitrators by the laws of the State of New York; and awards made by them must be made and may be enforced as therein and thereby directed, and all the provisions contained in the Code of Civil Procedure of the State of New York relating to arbitrations, and all acts amendatory or in substitution thereof shall apply to proceedings had before the said Arbitration Committee as if specially incorporated herein, except that the judgment to be rendered in the manner therein directed, or any award made by them, as aforesaid, shall not be subject to be removed, reversed, modified or appealed from by the parties interested in such submission as aforesaid.

SEC. 9. It shall be lawful for the Board of Trustees, at any time on the written request of a majority in number of the members of said corporation, to invest any surplus funds in the treasury at the time, over and above the amount necessary to pay all outstanding indebtedness of said corporation, in the stock or bonds of any company that may be formed in the City of Buffalo under and in pursuance of the provisions of an act entitled, "An Act to authorize the formation of corporations for the erection of buildings," passed April fifth, eighteen hundred and fifty-three, and of any acts of the Legislature amendatory thereof or supplementary thereto, or of any other corporation that may be organized pursuant to law, for similar purposes.

SEC. 10. No person shall be entitled to membership in said corporation until he shall have paid to the Treasurer thereof an admission fee of one hundred dollars. The annual dues of each member for the first year shall be the further sum of twenty-five dollars. Such admission fee and dues may, however, from time to time, after the first year, be changed and fixed at such amounts respectively, as shall be determined by the By-laws to be adopted as hereintofore provided.

SEC. 11. This act shall be treated and considered as a public act, and nothing herein contained shall be construed or held as intending to confer any banking or insurance privileges.

SEC. 12. This act shall take effect immediately.

### Inauguration Ceremonies.

The present year, 1884, opened very auspiciously for Buffalo; the most noticeable event of New Year's day being the ceremonies attending the inauguration of the New Board of Trade Building, which were held in the board room of the new structure. A very large number of gentlemen, representative in their branch of trade, in this section of State, and Buffalo's most substantial citizens, assembled to do honor to the occasion, and the new structure was introduced to its career of usefulness with very impressive ceremonies. The addresses made on the occasion are a true reflex of



Buffalo's growth as a centre of trade, and from the official proceedings we have made extracts of the remarks, showing the past and future of the city's interests in a truer and better way than could possibly be derived from any other source.

After the formal exercises connected with the addresses of the respective heads of the outgoing and incoming organizations, viz.: the "Board of Trade," and the "Merchants' Exchange," in the course of which the President of the former handed to the latter, the lease of the Exchange Rooms, addresses were made by a number of gentlemen.

Mr. E. L. Hedstrom, in response to a call from the chair, spoke as follows:

MR. PRESIDENT AND GENTLEMEN: . . . Like most enterprises in new communities the history of the old Board has not been wholly uncheckered. Organized in 1844, some of the older citizens will readily remember how, since that date, it would have been difficult at times to have found the place of its habitation, and so feeble was its existence, that it was with difficulty kept alive. Buffalo suffered severely during the financial depression of '57, but with the revival of commerce and the impetus given to the movement of grain via the lakes and the Erie Canal during the rebellion, new life was infused and the Board assumed a position of importance and strength. Its charter was broad enough to embrace within its fold all the commercial interests of a great city, yet at the time of its organization the grain interest was of chief importance, and little prominence was given to other pursuits; hence the Board became an Exchange mainly or solely for the purpose of dealing in the cereals. With the growth of the city, the opening of rival routes, the consignment of grain direct from the West to points of delivery, all necessarily tended to give less prominence to this one industry, and yearly the grain traffic came to be of less importance. It became apparent, therefore, that a change was imperative if Buffalo's best interest was to be conserved, yet it could not be expected that the old Board, after having occupied so important a place in the commercial history of our city, would yield its position until it had accomplished something to perpetuate its memory; hence this monument, the elegant building that we to-day occupy, an honor to the organization and a pride to our city. Figures are usually regarded as dry and uninteresting, yet they often convey what words cannot, and we may be pardoned for introducing a few by way of comparison. . . .

Taking 1844 as a starting point, there was received at the port of Buffalo of grain, including flour as grain, in round numbers, seven million bushels; in 1860 there were received thirty-seven millions, and in 1883 seventy-six millions. This does not include receipts by Grand Trunk, Nickel Plate, Lake Shore and Canada Southern branch of Michigan Central Railroads, of which no records are kept. The coal traffic, now next in importance, was in 1844 of so small consequence as to have attracted but little attention. In 1835 or '36 a cargo of soft coal loaded at Cleveland and destined for Canada was brought to this port, the vessel having been driven here by stress of weather, and the cargo unloaded at what was then the Twin warehouse, near the present Bennett Elevator, and sold at sixteen cents per bushel. In the year 1842 there was used in the city for manufacturing and domestic purposes from six to eight hundred tons of anthracite coal, mainly for manufacturing. The lake shipments for this same year amounted to three thousand tons. For many years thereafter the only coal that came here was brought by vessel or canal, the railroads not deeming it a commodity that would stand what they regarded as a fair transportation charge. I do not know when the first anthracite coal was shipped from this port; the first brought here by rail as I am advised was over the Erie railroad about 1862. The New York Central did not do much in this direction until about 1868. The amount of anthracite received in 1860 was 34,131 tons, and of all kinds 112,621 tons, approximately valued at \$500,000. In 1883 the amount of anthracite received was 2,100,000 gross tons, of which 1,310,000 gross tons were shipped by water, 530,000 gross tons were shipped West by rail, and it is estimated that 250,000 gross tons were consumed locally. The total value is, say, \$10,000,000. The amount of soft coal coming to Buffalo, nearly if not all of which is shipped by rail, amounts to about 1,200,000 tons, valued at \$3,000,000, making the aggregate coal tonnage of soft and hard, say, about 3,300,000 tons. This does not include shipments to Canada for consumption, of which no record is kept. Buffalo to-day occupies the sixth place as a coal depot, and promises at no very distant day to be fourth if not the third in amount of tonnage.

The lumber interest is another very important item. I am unable to find any statistics for 1844. In 1860 there were brought here 111,000,000 feet and in 1883 234,000,000 feet. This does not include lath, shingles, and railroad ties. In addition to this, our suburban shipping point a little way down the river (Tonawanda) received the first cargo of lumber from the West in September,



1866. In 1872 Tonawanda received, say, 56,000,000 feet and in 1883 about 400,000,000 feet, an increase in ten years of 715 per cent.

Possibly few of those engaged in milling are aware of the fact that this city is fifth in importance in this industry. There was manufactured in 1844 140,000 barrels of flour, in 1860 240,000 barrels, and in 1883 600,000 barrels. The milling capacity of Buffalo has doubled within the past ten years. The present capacity of all the mills is from 3000 to 4000 barrels per day, or, say, about 1,000,000 barrels of flour per year.

Malting is also a large interest, nearly 3,000,000 bushels having been malted in 1883.

With the increased facilities for transportation the live stock interest has grown from nothing in 1844 to about 400,000 heads of cattle, sheep, and hogs in 1860, while in 1883 it had increased to the enormous amount of 4,100,000 head.

If time permitted I should like to refer in detail to the magnitude of the grape sugar, leather, stove, and other industries. In the manufacture of stoves one firm alone exceeds any other of the kind, not only in this country but in the world.

Nor are we unmindful of the feat accomplished by the builders of the cantilever bridge over the Niagara, which has attracted so much attention. But the occasion demands brevity, and I can do little more than touch upon the varied branches. Little, comparatively, has been done in oil when contrasted with some of the other markets; the future, however, gives promise in this direction. Statistics would seem to indicate that the lake tonnage had barely held its own since 1860. At that time the number of entries in and out were 11,500 with a tonnage of 4,710,000. In 1883 the number of entries were 6790, with a tonnage of 4,500,000 tons. The vessels having been greatly increased in size accounts for the decrease in the number of entries, while the tonnage shows about the same. It should be borne in mind, however, that now nearly every vessel represents a return cargo, while in 1860 very many of the vessels returned with sand ballast. Judging from this, it is apparent that our increased prosperity and wealth have not come from this source alone.

In 1844 the banking capital was very limited, most of the institutions having suffered seriously in the financial depression of 1841 and 1842, so much so, that in 1844 it did not exceed \$200,000. In 1860 there had been a very great increase, the capital then aggregating \$2,500,000, with a line of deposit amounting to \$1,400,000. In 1883 we find that, while the banking capital does not show over \$3,000,000, there is a surplus of about \$1,000,000, making the bank capital really, \$4,000,000, with a line of, say, \$13,000,000 of deposits. The savings banks were not organized until after 1844. In 1860 the aggregate of deposits was \$1,700,000, while in 1883 it had reached the large sum of \$23,000,000. The condition of our banks, especially in connection with the fact of the changed condition of the grain trade, we regard as the best index of the magnitude of the general and manufacturing interests that it would seem possible to give.

The Erie Canal was opened in 1825, shortly after the New York Central and the Erie roads were built; to-day we have not only a large increase in the number of roads, but they stretch out in every direction, and the importance of Buffalo as a railroad centre is being felt and appreciated more and more each year, which is evidenced by the anxiety of various companies to secure favorable locations even at what once seemed extravagant prices.

Forty years ago the city contained about thirty thousand inhabitants, with few advantages other than those Nature had provided. In 1860 we had 81,000, and it is now estimated that we have a population of at least 210,000. If then so great a growth within the last forty years, what may not safely be looked for based on the ratio of progression in the year 1900? I venture that it is safe to estimate a population of at least half a million, and who shall say that we may not, with a fair degree of assurance, anticipate a million fifty years hence? Situated at the very gateway to the metropolis, with the great chain of lakes stretching away in the distance hundreds of miles, reaching out two great arms, Lake Michigan toward the South and Superior toward the North, placing us in easy communication with the fertile fields of the Far West, which in the near future will teem with its millions of inhabitants; say nothing of the great highways stretching their iron bands across the continent, laying the products of the Pacific slope at our very doors, while by means of electric current we are enabled to whisper to the celestials upon the opposite side, bidding them send us their wares in exchange for our cumbersome silver coin, even though they themselves are not welcome. In stating this I am not unmindful of the fact that our neighbor across the line is aspiring to commercial greatness, and that they hope to carry much of the product that would naturally come to us, nor yet that the St. Lawrence affords an outlet to the ocean; nevertheless, we are confident that Nature has done for us all that we could hope for in making this the highway of



the Northwest, neither do I believe the day distant when it shall be found mutually advantageous for the products of the two countries to pass freely one from the other, in which case our city would naturally be greatly benefited.

It seems to me, gentlemen, that we have not begun to appreciate our advantages. Cities less favorably situated have rivaled us, since they have been aggressive, while we have been conservative, and they are to-day reaping the rewards of their efforts. The past we cannot recall; we may benefit by its experience. As "Eternal Vigilance is the Price of Liberty," so wealth is the reward of prudence, diligence, enterprise, and aggressiveness. The principle in the divine economy that we cannot benefit ourselves without also benefiting our neighbors in a greater or less degree is self-evident, so it is equally true that no man can benefit another without directly or indirectly benefiting himself. Based upon this principle, and realizing the necessity of an institution that would meet the present wants of our community, the Merchants' Exchange was organized, hoping to gather within its fold all the various mercantile, mechanical, commercial, and professional interests, thereby so solidifying them that each might be of mutual interest and advantage to the other. You have doubtless all read the prospectus and noticed what is hoped may be accomplished. One of the weaknesses of the past is that there has been really no representative body. The old Board of Trade has often been called upon to advocate measures that would have come with infinitely more weight had there been within its ranks those representing a greater diversity of interests. Should the Merchants' Exchange secure a membership of, say, 700 or 800, which we do not think imaginary (if proper interest is taken in the matter), when called upon to speak, whether upon harbor improvements, enlargement of canals, railroad transportation or other measures, would it not come with a force and weight that would be difficult to withstand? I need not speak of these elegant and commodious rooms. I am glad to see so large a number of our representative citizens here to judge for themselves upon this point. What, gentlemen, shall be your attitude in this matter? Can it be that there are any who will stand off and wait to see if the measure is a success, or will you come forward at once and give it the support that the enterprise merits and the occasion demands? Citizens of so glorious a Republic, with a territory so extended, a soil so fertile, rivers so large, lakes so great; with mountains so grand and valleys so beautiful; a climate so diversified that while the chilling blasts from the North prevent the plowman from tilling the soil, the balmy breezes of the South wave the branches with their ripening fruit. A people so highly favored would be remiss to the trust committed to them if they failed to benefit by such opportunities.

Richard K. Noye, as representing the manufacturing interests, said:

MR. PRESIDENT AND GENTLEMEN OF THE MERCHANTS' EXCHANGE: Of the 1200 heads of manufacturing industries in Buffalo, a large number, I am certain, are in sympathy with this occasion and with the enterprise now taking shape as a Merchants' Exchange. That their names are not on the roll of members must be attributed to their conservatism and distrust, born of a belief in the indifference of the public to them and their interest. The manufacturers of Buffalo have for many years been compelled to "paddle their own canoe" against a strong current of opposition. The capital, the influence, and the legislation of our city have been, with few exceptions, in the direction of other interests and practically against the establishment and fostering of manufactures. I recall vividly a day twenty years ago when my father led me to the roof of his factory, and turning to the east called my attention to a score or more of tall chimneys, each crowned by its hood of murky smoke. They represented the manufacturing industries of Buffalo. He assured me that of the whole number most were, five years before, but idle monuments of decay, giving forth no sign of life within. When I asked why there was such an unnatural stagnation, I was answered: "Oh, that was because of the panic of 1857." But, gentlemen, there were other reasons lying back of 1857. The brains and manhood of Buffalo were then to be found on her docks, engaged in buying and selling grain. Those public institutions, by a strange misnomer called banks, were mostly engaged in buying and shipping grain. The struggling manufacturer who approached a bank cashier in those days to obtain what was facetiously called an "accommodation," would probably be told to call some other day. His business paper, given for honest labor and material, would be promptly rejected if it was drawn for a longer period than thirty days. Located within a hundred miles of the richest coal fields in the world, no coal even of the poorest quality could be had in Buffalo for less than \$4 to \$5 per ton. A beneficent tariff, enacted in the interest of a sister State, compelled the manufacturers to pay \$6 to \$7 more per ton for iron than it was actually worth in open market. Under the blighting influence of the banks the manufacturers resorted to that most vicious system called the "order



system," under which the toiling mechanic received orders on the "butcher, the tailor, and the candlestick maker" in return for his labor. Economy and savings were impossible under such methods, and it brought inevitable disaster. Is it surprising that the panic of 1857 swept many of our tottering industries away? But now a happier day has dawned. The brains and manhood are also found in our factories. The bankers have reformed. Coal is cheap. The great trunk lines of railroads are contending for a foothold within our limits. The city credit has been freely given to open us avenues of trade and supplies, and only the foolish tax on iron remains. In 1857 it is estimated there were \$10,000,000 invested in manufactures in Buffalo and an output annually was made of the same value. In 1880 there were 1183 separate establishments engaged in manufacture of one kind or another, having a capital of \$27,000,000, employing 18,000 persons, or more than 10 per cent of the population, expending \$27,500,000 for material, \$7,000,000 for wages, and producing \$43,000,000 in value. Gratifying as is this contrast between 1857 and 1880, is it as great as it ought to be, considering the advantages offered in the favored location of our city? We did not benefit largely by the impulse which was given to manufacturers throughout the country by the war. I believe that had our manufacturers been earlier allowed an influential voice in the deliberations of our Board of Trade many things we now enjoy would have come earlier, and many not yet attained would be now assured. As to the benefits to be derived by the manufacturers themselves from association with the Merchants' Exchange but little can be said with certainty. Each must judge for himself. But let us bear in mind the broad, general principle that in daily personal contact, in an interchange of views and co-operative action there must result an increase of knowledge and consequent prosperity. . . .

In conclusion, gentlemen, is it too much to hope that the influence of this Merchants' Exchange may be exerted in higher achievements than getting gain? That it may raise its voice and put forth a hand to elevate and encourage the hardy sons of toil who spend their lives in our mills and shops? Is it too soon even now to ask for them that our public libraries shall be opened to them on the only day of the week when their time is their own? Or too soon to encourage the erection of suitable dwellings for their use?

As one of the manufacturers of Buffalo, and on behalf of those already here, I wish for you, Mr. President and officers, a happy and prosperous new year.

The President then called upon Mr. George P. Sawyer to speak in behalf of the lumber interest, which he did in substance as follows:

#### MR. GEORGE P. SAWYER'S ADDRESS.

The members of the Buffalo Lumber and Stave Exchange have shown their appreciation of the importance of the occasion by joining the Merchants' Exchange in a body. They have learned already the value of mutual acquaintance and co-operation in business affairs, and were glad to merge their Exchange in the new and noble organization, and to put themselves in the main current of business life in the city. They could be relied upon to do their share in pushing Buffalo into the front rank of commercial cities and in keeping her there. Mr. Sawyer further observed that the lumber interests were not small or unimportant; some three hundred million feet of pine alone were received annually by lake. Add to this the large rail receipts of hard-wood and hemlock and you have a great total. Laboring people earned something like a million dollars yearly by handling this bulky material.

Referring to Tonawanda, the speaker said that Buffalo and Tonawanda were one market, and their interests were identical in all matters pertaining to the lumber trade. Situated at the eastern terminus of lake navigation and at the western terminus of the Canal and the great trunk lines they were the natural distributing points for the products of western forests. They were affected alike by freights, whether by lake, rail, or canal, and by prices whether western or eastern. It is hardly further from the centre of the city to the Tonawanda docks than to the more remote yards on Buffalo River. Tonawanda men do not differ in manners or appearance from our own citizens. In fact, they are largely Buffalo men, who do business ten miles down the river. . . . Some of them have already joined our Exchange, and we want them all. Let them add their energy and strength to ours in building up the lumber interests at this end of the great lakes.

The exercises concluded with the following interesting, though necessarily brief, allusions to the reminiscences awakened by the passing away of the old Board of Trade after so many years of active usefulness:



## MR. GEORGE S. HAZARD'S ADDRESS.

MR. PRESIDENT AND GENTLEMEN OF THE MERCHANTS' EXCHANGE: I come here on this auspicious day, which seems so appropriate in marking the dividing line between the past and the present, to say a few parting words for the Buffalo Board of Trade. Sir, I come not to "bury Cæsar, but to praise him." What good men do is oft interred with their bones, but I trust it will not be so with Buffalo's best and most faithful friend, whose watchful and jealous care of her interests is worthy of all praise. The labors of the old Board, as a commercial body, are now practically ended. It is proper and just that the day of its nuptials with the Merchants' Exchange should not be allowed to pass without some allusion to its record. You will therefore pardon me, a member for more than thirty-five years of that honorable body, for briefly recalling some of the more salient points in its history.

The Buffalo Board of Trade was organized in 1844, and was then the only institution of its character west of the City of New York. From its inception, it was foremost and pronounced in all legitimate projects and enterprises affecting the commercial interests of this city and the State. It exercised the most vigilant care in guarding and fostering the traffic of the artificial water-ways of the State and exposing and correcting the abuses and mismanagement of officials and canal rings.

It took a prominent and leading part in securing the enlargement of the Erie Canal to its present dimensions. Its persistent efforts with the Canal Board and Legislature for the construction of the twelve locks on the western division of the Erie Canal, which had been retarded for many years by political intrigue, causing serious delays and damage to transportation interests, were at last crowned with success, thereby making the entire chain of double locks from Buffalo to Troy complete. Its labors, however, were not confined to local measures; other projects of public importance were considered. The obstructions in lake navigation were too important to be overlooked, the most serious impediment to vessels passing from Lake Erie to the upper lakes being the Saint Clare flats, its tortuous and shallow channel, the depth of water at that time being less than eight feet, causing vexatious and expensive delays to vessels. In vain from year to year appeals were made to Congress for appropriations to deepen and straighten the channel, and in the spring of 1855, the sum of about \$20,000 was raised by individual subscriptions and arrangements made to proceed with the undertaking. A competent engineer, Frank Williams, Esq., our worthy fellow-citizen, was commissioned to survey and stake out a direct channel and expend the money as in his judgment should seem best for securing a permanent depth of twelve feet of water. The work under Mr. Williams' superintendence was a success, and the channel that he established and improved was subsequently adopted by the United States engineers, and permanently walled and dredged by Government appropriations, and is the channel now used for vessels drawing sixteen feet of water. All improvements of this character on the lakes, harbors, establishment of light-houses, buoys, and whatever was necessary to improve and facilitate navigation, always found encouragement and assistance from the Buffalo Board of Trade. During the war, the Board was conspicuous for its loyalty. Its patriotism and liberality went hand in hand in sustaining the Government in every good work. Early in 1863, the 100th Regiment, New York Volunteers, then in the field (than which no more brave and gallant body of men ever went forth to battle), was adopted by the Board and supplied with material aid, and their decimated ranks from time to time were replenished with not less than five hundred recruits furnished by the Board. Its generosity, however, was not confined to the 100th Regiment. The Ladies' Sanitary Commission was liberally aided whenever its officers made the request.

In view of the strongly increasing competition with the Erie Canal by the various rail and water routes, the Board has labored indefatigably, in season or out of season, to establish cheap transportation through this State, and in some points, which I have shown, were successful. The high toll system of the State, however, was an insurmountable obstacle, a lion in the path, which baffled and defied all attacks and threatened to divert and destroy the canal commerce and disastrously affect that of the lakes. For more than twenty years the Board contended against the high system as a suicidal policy, fraught with impending evils to the commerce of the State. Year after year, strong appeals for lower tolls were made to the Legislature and the Canal Board, to be met only with opposition by canal rings, railroad influence and Oswego politicians on the right hand, and total indifference on the part of New York merchants on the left. But there was no such word as fail to be entertained by the old Board. It persisted with unflagging zeal, and on the first day of May, 1870, its committee at Albany telegraphed: Success, with 50 per cent reduction conceded on all agricultural products, viz., three cents on a bushel of wheat, and other articles in proportion. This was the first reduction ever obtained, and a great victory for the Board of Trade. Directly the price of transportation of agricultural products on the Erie Canal was materially reduced and competing water and rail routes were



compelled to carry at corresponding rates. The consequence was to enhance the value of all products then waiting shipment west of Buffalo several millions of dollars. The warfare against the odious toll system, however, did not end here; it was continued until every vestige of the old incubus was annihilated, so that the Erie Canal is now a free highway. For several years past the Board has taken very active measures in calling the attention of the Government to the obstructions known as the Limekiln Crossing near the mouth of the Detroit River, upon which moderate appropriations by Congress have been expended. But the navigation over the bar is still difficult and dangerous for the larger class of vessels. I presume, however, the Board will leave this measure, with many others, as a legacy to the Merchants' Exchange, and also the consideration of the future enlargement of the Erie Canal, which is now generally considered a necessity. The benefits to be derived from the establishment by the Government of a system of storm signals and weather reports by meteorological observations were at an early day foreseen and appreciated by the Board. A committee on that subject was appointed, and their report of February 11, 1870, warmly approving and recommending the measure, was unanimously adopted and Congress petitioned to that effect. The Board of Trade was not conspicuous for its large number of members, as similar organizations in larger cities are, but it was distinguished for its public spirit, its large proportion of practical common-sense men, whose word was as good as their bond. Sir, the true and well-bred merchant, wherever you find him, will, as a general rule, prove to be intelligent, public-spirited, honorable and benevolent. In nearly fifty years of my own business experience and observation I have found the deliberately dishonest merchant a rare exception; he is, in my opinion, the infinitesimal quantity in the large mass of honest business men.

Mr. President, I congratulate you and the members of the Merchants' Exchange upon the dedication of this elegant and convenient structure (which the Board of Trade has so liberally provided) to the use and purposes of the mercantile classes. Commerce is king and its empire covers the earth and the sea. Every advance in facilitating its operations, or in uniting its representative men in closer bonds of fellowship, is a step upward and onward in the great progress of events. The influence of mercantile associations is most salutary in establishing useful and equitable laws of trade, social intercourse, confidence, good-will, and unity, which are so desirable among all classes of the commercial community. This institution is a praiseworthy undertaking and should commend itself to all business men, merchants, manufacturers, bankers, lawyers, and capitalists. All should unite in giving it their earnest support and co-operation, in encouraging and developing the business and prosperity of this fair city and State; and also of that vast inter-State commerce which is so rapidly increasing in the food-producing States and that farther Great West, whose territories are empires in extent and soon to become centres of civilization and refinement and the source of more than an imperial commerce.

#### The Officers of the Exchange—1884.

The present Board of Trustees were elected January 9, 1884, and are as follows:

E. L. HEDSTROM, <i>President</i> .		WILLIAM MEADOWS, <i>Vice-President</i> .
CHARLES A. SWEET, <i>Treasurer</i> .		
RICHARD K. NOYE,	GEORGE P. SAWYER,	ROBERT B. ADAM,
JOHN SATTERFIELD,	EDWIN T. EVANS,	ARTHUR D. BISSELL,
THOMAS L. KERR,	GEORGE B. MATHEWS,	SOLOMON SCHEU,
WILLIAM THURSTONE, <i>Secretary</i> .		S. S. GUTHRIE.

Since the organization of the Board of Trade in 1844 the following have occupied the office of President:

1844-46—R. H. Heywood.	1858—James R. Bentley.	1872—Alfred P. Wright.
1847—Henry Daw.	1859—Albert Sherwood.	1873—Charles A. Sweet.
1848—Philo Durfee.	1860—Charles J. Mann.	1874—E. P. Dorr.
1849—Geo. B. Walbridge.	1861—Jason Parker.	1875-6—Cyrus Clarke.
1850-1—H. E. Howard.	1862-3-4—George S. Hazard.	1877—Alonzo Richmond.
1852—Silas H. Fish.	1865—Silas H. Fish.	1878—William H. Abell.
1853—Samuel J. Holley.	1866-7—P. S. Marsh.	1879—J. M. Richmond.
1854—Hiram Niles.	1868—Jno. H. Vought.	1880—George Sandrock.
1855—George S. Hazard.	1869—S. S. Guthrie.	1881—John B. Manning.
1856—M. S. Hawley.	1870—Chas. G. Curtiss.	1882-3—J. F. Schoellkopf.
1857—George S. Hazard.	1871—James D. Sawyer.	



## LOWEST AND HIGHEST PRICES OF COMMODITIES FOR FIFTY-EIGHT YEARS—1825-1882.

(Compiled from the Reports of the Secretary of the Treasury for 1863 and 1873, the Commercial and Financial Chronicle, Reports of the N. Y. Chamber of Commerce, and the N. Y. Shipping List and Price Current.)

The following table, carefully compiled from the sources indicated, takes the prices of the twelve months in each year, selecting the highest and lowest quotation for each article. It is to be understood, where no mention of quality is made, that the price quoted is for the cheapest grade of each commodity.

The prices are those of the New York market.

Year.	Beef, Mess.		Butter.		Cheese.		Coal, Anthracite.		Coffee, Rio.		Corn.		Cotton, Upland.		Flour, West.		Hams.	
	Bbl.		lb.		lb.		Ton.		lb.		Bush.		lb.		Bbl.		lb.	
	L.	H.	L.	H.	L.	H.	L.	H.	L.	H.	L.	H.	L.	H.	L.	H.	L.	H.
	\$		cts.		cts.		\$		cts.		cts.		cts.		\$		cts.	
1825...	8 00	10 00	8 22	5 10	8 00	11 00	16 19	42 75	13 27	3 25	4 25	7 11						
1826...	8 00	10 00	13 18	6 12	11 00	12 00	14 17	62 83	9 14	4 25	5 75	8 11						
1827...	8 50	9 75	12 22	6 10	10 50	12 50	14 15	54 75	8 12	4 37	6 50	10 12						
1828...	8 50	10 00	13 18	4 7	10 00	12 00	12 15	46 62	9 13	4 56	8 00	8 11						
1829...	8 00	10 50	12 16	4 8	10 00	12 00	12 13	48 64	8 11	5 00	8 87	9 10						
1830...	7 62	10 00	12 16	5 8	7 00	12 00	10 12	48 65	8 13	4 75	6 00	9 11						
1831...	7 00	9 25	12 18	5 8	6 00	9 00	10 13	54 75	7 11	5 00	7 25	9 11						
1832...	8 37	10 75	12 18	5 7	8 50	16 00	12 14	50 87	7 12	5 60	7 00	9 11						
1833...	8 50	11 00	14 20	6 9	5 50	10 00	11 14	65 86	9 17	5 50	6 50	8 10						
1834...	8 50	10 00	12 17	5 9	5 50	6 50	11 12	53 75	10 16	4 81	5 75	8 10						
1835...	8 75	13 50	13 22	6 9	5 50	9 00	11 13	70 1 12	15 20	5 37	7 87	8 12						
1836...	9 25	13 50	10 26	7 12	7 00	11 00	11 13	83 1 12	12 20	6 87	10 25	9 17						
1837...	11 00	15 00	12 24	7 12	8 50	11 00	9 12	1 00 1 15	7 17	7 00	11 62	9 15						
1838...	14 00	16 00	17 27	6 10	7 00	9 50	9 12	76 1 00	9 12	7 00	9 00	10 15						
1839...	12 50	16 00	12 25	8 12	6 50	9 00	9 12	75 98	11 16	5 75	9 12	10 14						
1840...	9 75	14 75	12 21	5 9	6 00	8 50	9 12	46 63	8 10	4 62	6 50	4 10						
1841...	7 00	10 25	8 15	3 7	6 50	9 00	9 11	47 81	9 11	4 68	7 50	4 9						
1842...	6 25	8 25	9 15	5 9	5 00	9 00	6 10	54 68	7 9	4 25	6 37	4 9						
1843...	6 00	8 37	6 11	4 6	4 50	6 00	6 9	48 60	5 8	4 43	5 62	3 9						
1844...	5 00	6 75	8 14	3 7	4 25	6 00	6 7	43 54	5 9	4 25	5 00	3 9						
1845...	5 50	9 75	9 17	6 8	4 50	6 00	5 8	45 85	4 9	4 31	7 00	5 10						
1846...	6 25	8 50	10 17	6 8	5 00	7 00	6 8	55 80	6 9	4 00	6 00	5 11						
1847...	8 25	13 75	13 22	6 8	5 00	7 00	6 8	64 1 10	7 12	5 50	8 25	6 13						
1848...	7 75	13 00	13 20	5 8	4 50	6 00	5 8	52 78	5 8	5 25	6 62	5 11						
1849...	8 75	14 00	10 18	5 7	5 00	6 00	5 10	57 70	6 11	4 93	6 12	6 11						
1850...	8 00	9 75	12 18	4 8	5 00	7 00	7 14	55 72	11 14	4 93	6 25	6 11						
1851...	7 50	9 75	10 18	4 8	4 25	7 00	7 11	53 68	8 14	4 00	5 12	7 11						
1852...	8 25	17 00	15 29	6 9	5 00	7 00	7 10	62 78	8 10	4 25	6 00	8 10						
1853...	7 00	11 25	13 24	8 10	5 00	7 00	8 12	64 82	10 11	4 87	7 50	8 10						
1854...	8 00	13 00	15 24	6 12	6 00	7 50	8 12	76 98	8 10	7 25	10 75	7 11						
1855...	8 25	14 00	17 28	6 12	5 50	7 50	8 12	93 1 15	7 11	7 50	10 18	8 11						
1856...	8 00	12 00	13 28	6 11	5 50	6 50	9 12	48 94	9 12	5 20	8 31	9 11						
1857...	9 50	15 00	16 28	5 14	6 00	7 00	10 12	71 98	13 15	4 25	6 70	6 10						
1858...	9 00	12 00	13 25	3 10	5 00	6 00	9 12	58 1 03	9 13	3 75	5 25	9 13						
1859...	5 00	9 75	14 27	2 11	5 25	5 50	10 13	76 1 05	11 12	4 00	6 50	9 12						
1860...	4 50	5 50	10 21	9 12	5 50	6 00	11 15	64 95	10 11	4 25	5 50	10 13						
1861...	5 00	6 25	8 22	2 10	4 20	6 00	11 17	48 74	11 28	3 90	5 65	7 11						
1862...	5 00	10 75	10 26	4 13	4 25	8 50	10 33	50 75	20 68	4 20	5 85	5 9						
1863...	5 00	9 00	14 30	8 16	7 00	11 00	26 33	68 1 23	54 88	5 10	8 00	5 8						
1864...	5 00	16 00	21 48	12 27	9 00	15 00	33 52	1 25 1 97	72 1 90	7 15	11 75	11 17						
1865...	9 00	14 00	20 38	10 16	8 50	13 50	21 22	70 97	33 1 22	5 00	8 80	11 23						
1866...	11 00	21 50	25 60	5 23	8 50	13 00	18 21	80 1 32	32 52	5 25	11 70	11 22						
1867...	12 00	28 00	15 48	7 20	6 50	8 50	17 19	1 00 1 40	15 36	6 25	11 30	10 16						
1868...	11 00	24 75	28 60	7 19	6 50	11 50	16 17	1 01 1 41	16 33	5 50	9 75	11 18						
1869...	5 00	16 50	16 55	11 23	6 50	10 50	11 13	75 1 16	25 35	4 95	6 40	17 24						
1870...	5 00	16 00	18 46	5 18	4 50	8 50	11 13	76 1 15	15 26	4 50	6 05	9 14						
1871...	8 00	18 00	12 42	5 16	5 00	13 00	12 17	65 90	15 25	4 60	7 00	6 13						
1872...	4 00	12 00	20 39	10 19	3 75	6 25	16 19	61 80	18 25	5 25	6 80	6 9						
1873...	8 00	12 00	18 50	8 16	5 00	6 50	19 23	50 77	13 21	4 62	7 25	5 10						
1874...	8 25	11 50	18 39	12 17	4 55	5 55	16 28	53 84	15 19	4 25	7 00	8 11						
1875...	8 00	10 00	17 28	9 16	4 40	5 55	17 21	49 76	13 17	4 00	6 50	9 11						
1876...	8 50	11 00	15 33	8 13	3 75	5 55	16 20	38 49	11 13	4 00	6 00	7 13						
1877...	9 50	11 25	13 24	8 16	3 25	3 75	15 21	41 58	11 13	4 75	8 00	10 14						
1878...	9 00	13 50	6 20	3 14	2 75	4 50	14 19	45 60	9 12	3 75	5 50	7 12						
1879...	9 50	11 00	9 24	5 13	2 15	3 25	13 17	44 64	9 13	3 60	6 40	7 12						
1880...	9 00	11 75	10 25	6 13	2 25	3 75	14 18	44 63	9 14	3 80	6 85	8 13						
1881...	9 50	13 00	12 30	6 14	4 00	4 65	10 14	48 76	9 13	4 10	6 65	9 14						
1882...	11 50	16 00	16 38	9 13	4 40	4 75	7 11	63 109	11 13	4 65	8 75	11 16						



## LOWEST AND HIGHEST PRICES OF COMMODITIES FOR FIFTY-EIGHT YEARS—1825-1882.

(Compiled from the Reports of the Secretary of the Treasury for 1863 and 1873, the Commercial and Financial Chronicle, Reports of the N. Y. Chamber of Commerce, and the N. Y. Shipping List and Price Current.)

NOTE.—In the American Almanac and Treasury of Facts for 1878, pp. 278-9, appeared a table of prices compiled on the basis of the average price of each article in New York, the 1st of January of each year. Such a table, however useful, fails to give the data which are important in forming a judgment of the whole range of prices for each year. The following table, carefully compiled from the sources indicated, takes the prices of the twelve months in each year, selecting the highest and lowest quotation for each article. It is to be understood, where no mention of quality is made, that the price quoted is for the cheapest grade of each commodity.

Years.	Pork, Mess.		Rice.		Salt, Liverpool.		Sugar, Raw.		Tobacco, Ky. Leaf.		Wheat.		Whiskey.		Wool.	
	Bbl.		100 lbs.		Sack.		lb.		lb.		Bush.		Gal.		lb.	
	L.	H.	L.	H.	L.	H.	L.	H.	L.	H.	L.	H.	L.	H.	L.	H.
	\$		\$		\$		cts.		cts.		\$		cts.		cts.	
1825.....	12 00	14 75	2 00	4 00	2 37	3 00	6 11	3 9	75	1 06	25	31	30	38		
1826.....	10 00	12 00	2 00	3 87	2 12	2 60	6 10	3 8	84	1 02	26	36	28	38		
1827.....	11 25	15 25	2 50	4 00	2 15	2 35	6 10	3 6	90	1 25	25	35	20	30		
1828.....	12 00	15 00	2 50	4 00	2 25	3 25	6 10	3 6	95	1 62	20	26	20	30		
1829.....	11 00	13 75	2 50	3 75	2 12	3 00	5 9	5 7	1 00	1 75	20	26	18	27		
1830.....	11 00	15 50	2 00	3 50	1 75	2 20	6 9	3 7	1 00	1 15	21	32	16	30		
1831.....	12 00	15 25	2 50	4 00	1 75	2 25	4 7	3 6	1 06	1 35	27	37	20	35		
1832.....	12 50	14 25	2 75	4 25	1 75	2 50	5 7	3 6	1 12	1 35	26	35	20	35		
1833.....	12 50	17 00	2 75	3 75	1 60	2 00	5 9	3 8	1 15	1 28	29	36	27	35		
1834.....	12 75	15 00	2 25	3 62	1 40	1 80	5 8	4 8	1 02	1 10	20	29	25	35		
1835.....	13 50	18 50	2 75	4 50	1 47	2 25	6 9	6 11	1 04	1 50	30	38	25	40		
1836.....	18 00	30 00	3 00	4 25	1 60	2 12	7 11	6 10	1 37	2 12	31	44	35	50		
1837.....	16 00	24 50	3 12	5 00	1 20	2 62	5 8	3 9	1 55	2 10	20	48	28	50		
1838.....	16 50	25 50	3 25	5 37	1 62	2 37	6 8	4 13	1 35	2 00	30	43	28	40		
1839.....	14 50	23 50	3 00	5 00	1 44	2 12	6 8	8 16	1 15	1 37	28	46	37	40		
1840.....	13 00	16 00	2 75	4 00	1 40	1 75	4 8	3 16	95	1 25	21	30	20	35		
1841.....	8 75	13 50	2 87	4 12	1 40	1 98	4 7	4 14	90	1 50	19	25	20	30		
1842.....	6 75	10 25	2 00	3 31	1 37	2 25	3 7	2 9	83	1 30	16	21	18	22		
1843.....	7 50	11 50	1 87	3 00	1 35	1 62	3 7	2 7	84	1 20	18	24	17	24		
1844.....	8 50	10 25	2 25	3 62	1 25	1 52	5 7	2 6	82	1 12	21	29	25	37		
1845.....	9 25	14 12	2 62	4 75	1 32	1 47	3 7	2 7	85	1 40	20	28	24	30		
1846.....	9 62	13 37	2 87	4 50	1 25	1 50	5 8	2 7	80	1 35	18	25	18	28		
1847.....	10 25	16 00	8 25	13 75	1 20	1 55	5 8	2 8	1 05	1 95	24	34	22	30		
1848.....	9 00	13 00	7 75	13 00	1 25	1 55	10 15	3 8	95	1 40	21	27	20	30		
1849.....	9 87	14 25	2 25	3 50	1 20	1 40	4 6	3 9	1 20	1 35	20	28	25	32		
1850.....	10 00	11 87	2 25	3 37	1 15	1 75	4 7	5 14	1 09	1 50	23	27	30	35		
1851.....	12 06	15 50	2 75	3 12	1 02	1 60	4 6	3 14	93	1 22	20	27	30	41		
1852.....	14 62	19 75	2 75	5 00	1 05	1 55	3 5	3 9	1 03	1 15	20	25	26	42		
1853.....	13 00	19 75	3 37	4 50	1 12	1 62	4 6	4 10	2 22	1 80	22	32	38	44		
1854.....	12 12	16 00	4 12	4 62	1 47	1 70	3 6	5 11	1 75	2 50	26	41	25	40		
1855.....	12 50	23 00	2 50	5 87	90	1 22	4 8	6 13	1 96	2 80	30	43	24	34		
1856.....	16 25	21 00	3 62	4 87	80	1 05	6 10	6 16	1 30	2 17	25	36	30	38		
1857.....	16 50	25 70	3 25	5 37	70	84	9 11	7 20	1 25	1 95	21	37	30	44		
1858.....	15 35	19 00	2 75	3 75	62	80	5 8	6 18	1 20	1 50	21	35	27	32		
1859.....	14 60	18 12	3 00	4 50	75	1 07	5 8	4 14	1 30	1 65	23	29	34	45		
1860.....	16 12	19 75	3 00	4 62	68	1 15	6 8	3 13	1 35	1 70	19	27	34	40		
1861.....	12 25	18 00	3 00	7 25	50	95	4 9	3 16	1 20	1 60	15	21	22	45		
1862.....	11 00	14 50	6 62	7 75	85	1 52	7 11	6 30	1 30	1 55	19	39	40	65		
1863.....	11 50	18 25	3 75	8 50	1 20	1 70	7 14	8 36	1 25	2 00	44	78	62	80		
1864.....	19 50	43 25	7 00	15 50	1 75	3 50	11 25	8 55	1 72	2 75	60	2 03	75	1 10		
1865.....	19 00	31 50	9 75	14 00	1 55	2 50	11 17	7 45	1 25	1 88	1 92	2 25	70	77		
1866.....	21 18	33 55	11 50	15 25	2 50	4 10	10 15	8 18	2 20	3 45	2 00	2 33	25	27		
1867.....	18 90	24 10	8 50	12 50	2 60	2 75	9 10	9 16	2 30	3 40	2 10	2 32	25	37		
1868.....	21 10	29 50	8 25	11 25	2 50	2 60	9 12	8 15	2 05	3 25	91	2 30	34	37		
1869.....	26 50	33 37	7 25	10 00	2 50	3 00	9 13	8 13	1 45	2 18	90	1 14	32	35		
1870.....	20 00	30 00	5 50	9 50	2 40	3 25	9 10	7 12	1 40	1 90	82	1 05	34	45		
1871.....	12 85	23 00	6 75	9 75	2 80	3 25	7 10	6 11	1 45	2 00	85	95	32	63		
1872.....	12 80	16 00	7 50	9 50	2 80	3 25	7 9	9 16	1 65	2 10	82	91	45	67		
1873.....	13 00	19 00	7 00	9 50	3 00	3 50	7 9	9 16	1 55	2 25	86	1 05	35	57		
1874.....	13 85	24 25	6 75	10 00	1 10	3 00	7 8	7 25	93	1 35	92	1 03	36	48		
1875.....	18 00	22 75	6 50	8 50	1 15	2 35	7 9	9 28	92	1 37	93	1 19	38	48		
1876.....	15 70	22 37	5 00	7 50	1 15	2 50	7 10	7 19	84	1 27	1 04	1 10	25	43		
1877.....	11 75	17 37	5 00	7 00	1 10	2 50	7 10	7 16	1 06	1 85	1 04	1 09	32	48		
1878.....	8 25	13 00	5 50	8 00	1 10	2 50	6 1/2 8	4 1/2 7	83	1 31	1 03	1 14	20	33		
1879.....	7 80	12 75	5 50	7 25	1 40	2 50	6 9	4 1/2 7 1/2	1 10	1 56	1 05	1 17	27	50		
1880.....	8 20	14 00	5 75	8 00	1 35	2 75	6 1/2 9	4 1/2 7	1 12	1 60	1 06	1 17	26	50		
1881.....	12 75	20 00	5 00	7 50	95	2 25	6 8 1/2	5 1/2 12	1 14	1 56	1 13 1/2	1 20	21	47		
1882.....	16 25	24 00	5 25	8 50	1 00	2 20	6 7 1/2	5 1/2 9	1 03	1 43	1 11	1 18	37	48		



## LOWEST AND HIGHEST PRICES OF COMMODITIES FOR FIFTY-EIGHT YEARS—1825-1882.

These tables of prices have been compiled upon the basis of selecting the leading articles entering into general consumption, whether as semi-luxuries or the necessities of life. The prices quoted being those of the New York market, still wider variations would in some cases have been exhibited if other markets, near the centers of production of some leading staples, had been collated with these. The tables exhibit the violent fluctuations of the civil-war period in the United States—1861-65—and the years of expansion immediately succeeding, in contrast with the general decline of the past few years, which has not yet reached, however, save in a few articles, the minimum prices which prevailed before the war.

Year.	Hops.		Iron, Bar.		Iron, Scotch Pig.		Lard.		Leather, Hem.		Mackerel, No. 1.		Molasses, N. O.		Oats.	
	Lb.		Ton.		Ton.		Lb.		Lb.		Bbl.		Gal.		Bush.	
	L.	H.	L.	H.	L.	H.	L.	H.	L.	H.	L.	H.	L.	H.	L.	H.
	Cts.		\$		\$		Cts.		Cts.		\$		Cts.		Cts.	
1825.....	13	25	85 00	120 00	35 00	75 00	7	10	21	25	5 00	5 75	28	43	26	40
1826.....	10	25	85 00	100 00	50 00	70 00	7	9	18	24	4 50	5 75	28	36	42	60
1827.....	8	18	77 00	95 00	50 00	55 00	7	10	17	24	4 75	6 12	31	39	31	56
1828.....	5	10	77 50	82 50	50 00	55 00	6	9	18	24	4 75	6 50	30	36	24	37
1829.....	4	11	72 50	82 50	40 00	55 00	4	6	18	23	4 87	6 00	27	33	27	46
1830.....	10	15	72 50	77 50	40 00	50 00	5	13	18	22	5 00	6 37	28	33	26	40
1831.....	8	17	70 00	80 00	40 00	47 50	8	11	19	24	5 50	6 75	25	34	27	48
1832.....	12	37	70 00	75 00	40 00	47 50	6	10	17	25	4 75	6 50	26	35	38	56
1833.....	17	38	71 00	75 00	37 50	47 50	7	11	16	20	6 25	7 00	27	36	30	48
1834.....	10	20	67 00	75 00	37 50	48 00	7	9	14	19	6 00	6 62	27	31	28	48
1835.....	11	19	67 50	75 00	38 00	42 50	7	11	14	20	6 00	8 25	26	36	33	75
1836.....	12	17	75 00	105 00	38 00	62 50	11	17	14	23	8 00	10 62	32	48	40	75
1837.....	5	9	85 00	105 00	40 00	70 00	6	15	15	24	8 00	10 75	32	45	40	75
1838.....	4	17	85 00	97 50	37 50	55 00	7	15	16	22	10 50	12 18	28	45	25	60
1839.....	15	18	82 50	95 00	37 50	45 00	8	15	17	25	12 00	14 62	26	36	30	60
1840.....	18	62	70 00	82 50	32 50	40 00	7	12	17	22	11 00	14 50	20	30	24	43
1841.....	12	40	60 00	75 00	32 00	37 50	6	9	19	22	12 00	14 75	20	28	37	50
1842.....	10	16	50 00	62 50	23 50	35 00	5	8	16	20	8 00	12 25	16	24	25	53
1843.....	6	12	55 00	60 00	22 50	32 00	5	8	15	18	7 62	11 00	18	31	27	34
1844.....	7	15	57 50	65 00	30 00	35 00	5	7	14	17	9 75	12 25	27	31	27	37
1845.....	12	33	62 50	85 00	30 00	52 50	6	8	14	16	11 50	14 00	22	37	29	51
1846.....	11	35	75 00	80 00	35 00	42 50	5	8	11	14	8 37	13 50	22	34	28	48
1847.....	8	15	70 00	77 50	30 00	42 50	6	11	11	18	8 12	11 75	30	38	39	65
1848.....	3	7	50 00	70 00	25 00	37 50	6	9	12	16	7 00	11 00	20	28	32	51
1849.....	6	17	40 00	55 00	22 50	27 50	6	8	13	17	8 12	13 50	20	32	33	49
1850.....	8	19	40 00	45 00	21 00	24 00	6	7	14	17	8 50	12 50	22	33	37	51
1851.....	24	63	33 50	41 00	19 00	25 00	7	10	13	16	8 50	11 75	28	33	65	80
1852.....	17	47	34 00	55 00	19 00	31 00	9	12	12	18	8 37	12 50	27	35	75	86
1853.....	18	40	55 00	75 00	28 50	38 00	9	12	17	21	11 50	16 00	26	33	41	52
1854.....	22	46	62 50	77 50	32 00	42 50	9	11	18	25	15 12	19 00	19	29	45	75
1855.....	5	27	55 00	65 00	26 50	37 00	9	12	19	25	18 50	22 00	23	40	42	82
1856.....	4	13	50 00	65 00	29 00	37 00	9	14	24	30	19 00	23 00	42	75	35	50
1857.....	3	12	52 00	62 50	28 00	37 50	10	16	25	33	19 00	22 00	35	80	40	66
1858.....	4	10	44 00	55 00	22 00	27 00	8	12	21	26	9 50	14 00	26	52	40	53
1859.....	8	18	42 50	50 00	22 00	31 50	10	12	20	27	15 25	16 75	36	51	36	58
1860.....	6	25	41 00	44 00	20 50	27 00	10	13	20	22	15 00	18 50	36	55	37	47
1861.....	6	32	38 00	50 00	20 00	24 50	8	10	17	22	7 50	14 75	30	55	30	47
1862.....	12	23	50 00	70 00	21 00	33 00	7	10	20	31	9 00	16 50	32	55	37	67
1863.....	15	30	65 00	76 00	32 50	45 00	9	12	26	32	15 50	18 50	35	62	53	90
1864.....	20	52	105 00	220 00	43 00	80 00	12	24	31	46	18 00	28 00	65	1 25	86	1 02
1865.....	10	65	100 00	130 00	40 00	55 00	15	29	30	40	15 25	25 00	65	1 50	45	90
1866.....	25	70	94 00	115 00	42 00	55 00	12	22	30	39	20 00	26 00	66	1 25	55	85
1867.....	40	70	80 00	100 00	38 00	49 00	11	14	28	33	14 50	21 50	65	1 20	67	94
1868.....	5	55	80 00	95 00	35 00	45 75	12	20	25	30	14 25	22 50	60	1 05	Nominal.	
1869.....	8	28	85 00	95 00	34 50	45 00	16	21	28	32	21 50	28 00	65	1 05	62	84
1870.....	3	27	70 00	90 00	31 00	37 00	12	18	27	31	27 00	30 00	65	1 20	52	69
1871.....	8	65	70 00	95 00	30 00	39 00	9	13	26	30	13 00	27 50	50	75	42	70
1872.....	20	75	85 00	120 00	33 50	61 00	7	10	27	31	10 00	25 00	48	86	42	57
1873.....	35	55	75 00	110 00	37 00	52 00	7	9	25	31	12 00	24 00	61	97	42	58
1874.....	22	45	55 00	80 00	33 00	45 00	8	16	28	30	8 50	22 00	60	85	38	53
1875.....	15	45	50 00	62 50	29 00	41 00	13	16	27	30	7 00	24 00	54	80	30	64
1876.....	15	37	40 00	54 00	27 50	34 00	12	14	21	29	11 50	23 00	50	68	28	35
1877.....	10	32	44 80	48 72	25 00	28 00	8	12	23	30	8 50	15 00	40	59	22	46
1878.....	5	12	42 50	45 00	21 50	26 50	6	9	19	23	9 00	20 00	36	50	29	45
1879.....	6	45	45 00	78 50	19 00	30 50	5½	8	18	29	12 50	20 00	32	50	31	50
1880.....	7	55	45 00	72 25	19 50	30 00	6	8	28	28	12 25	20 50	31	49	30	50
1881.....	12	30	53 75	65 00	22 00	26 00	9	13	21	26	15 40	26 00	48	66	42	52
1882.....	17	1 13	56 00	67 20	23 00	26 50	10½	14	21	25	10 00	22 00	53	75	37½	72



**Richard A. Waite**, Architect, German Insurance Building.—Our American cities are gradually becoming adorned by buildings which European countries might well be proud of; and although, as in all new countries, the United States for many years was deficient in any kind of architectural pretension, she is now redeeming her name in this respect. In the comparatively new and growing cities this fact is particularly to be noticed, and the thriving, go-ahead, and prosperous city of Buffalo has for the last twenty-five years been showing her sister municipalities what can be done in the matter of erecting handsome and attractive private residences and public buildings. Among the prominent architects in the city is Mr. Richard A. Waite, whose office is in the German Insurance Building, which was erected upon plans and drawings made by himself. Mr. Waite is a native of England, and came to this country when but nine years of age. For over eight years he studied architecture in all its branches in the city of New York, and when selecting a locality where his talents would be appreciated, fortunately determined to settle in Buffalo. His genius immediately became known, and he has for the last eleven years had an uninterrupted career of success and prosperity. He has made the plans and specifications for many of the leading buildings that during the last decade have been erected in this section, notable among which may be mentioned Dr. Pierce's Palace Hotel, whose cost was in the neighborhood of half a million of dollars, the German Insurance Building, costing at least half the above sum, the Western Insurance Building, and out of the city has made designs for many notable structures, particularly in Canada. He was the architect for the Mail Building in Toronto, Canada, The Standard Insurance Company's Building in Montreal, The Canada Life Insurance Company's Building in Hamilton, Ontario, and numerous other notable structures in the United States and the British possessions. Mr. Waite, having a proper knowledge of the laws of form and the lines of beauty, may be depended upon to always erect structures of symmetry and magnificence. He does more than this by attending to the laws of health and hygiene, and it will be noticed that all of the buildings erected in accordance with his plans are light, well ventilated, and well drained from cellar to roof. He is devoted to his art, and has done much to increase the adornment and substantial value of the city.

**Lanz & Coons**, Livery, Boarding and Sale Stable, No. 57 Carlton Street, between Ellicott and Oak Streets.—One of the most popular livery stables in the 7th Ward of Buffalo is that conducted by Messrs. Lanz & Coons, who have been in business a number of years and have met with a most substantial success. They have first-class accommodations for horses, in large, well-ventilated stables, and number among their patrons some of the best citizens in this vicinity who have placed their horses in this establishment. Every facility is enjoyed for the care and comfort of animals, and in the stock are fine stylish horses, some of them roadsters of speed and also quiet horses for ladies. All orders are promptly attended to, and those desiring a neat and stylish turnout, at a moderate charge, would do well to give these gentlemen a call. The co-partners, Mr. James J. Lanz and Mr. V. F. Coons, are both well known in the community and personally attend to the business.

**Louis Baitz**, Dealer in Paints, Oils, Glass, etc., Hardware and Builders' Supplies, Wall Paper, Window Shades, Decorations, etc., No. 665 Clinton, corner Watson Street.—The leading representative in this branch of trade in the 5th Ward, or in this section of the city is Mr. Louis Baitz,

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whose handsomely arranged store and salesrooms are located at No. 665 Clinton Street. Mr. Baitz has had a long practical experience in this business extending over a period of twenty-four years, ten of which he has been established for himself. One year ago he moved into his present quarters, where he carries at all times a full and complete assortment of paints, oils, varnishes, glass, etc., a large line of hardware, including shelf goods, masons' and builders' supplies, and in fact everything usually found in a general hardware establishment. Mr. Baitz has exceptional facilities for procuring these goods in the leading wholesale markets and sells them at prices as low as is consistent with fair and honorable dealing. He also makes a specialty of wall paper, window shades, decorations, etc., carrying a large stock in all the latest designs and fashions, from the cheaper but durable qualities to the more expensive kinds. He is one of the most popular men in this section of the city and takes an active interest in every object that is advanced for the benefit of the entire community. Mr. Baitz was born in Germany but has resided in this country for the last thirty-two years.

**John H. Neukirchen**, Roofer, No. 18 Bennett Street.—In reviewing the different businesses and trades in our work, it is justice to speak of the old-established business of Mr. Neukirchen, manufacturer of *Excelsior Roofing Paint*, whose office is situated at No. 18 Bennett Street. This paint was invented about fifteen years ago, and Mr. Neukirchen has been sole manufacturer for some time, he having now the full control of its production. It has been introduced and thoroughly tried in every State in the Union, and the large number of recommendations which are being received every day show how well it has done its work, and how much it is appreciated. It is composed of gutta percha, liquid iron, bermuda, asphaltum, and thirteen other properties which give it sufficient elasticity to compensate to the contraction and expansion of metal, and thus it never cracks or peels off, like many other paints, this making it perfectly waterproof. After fifteen years' trial it has proved to be the cheapest and at the same time the most perfect and reliable roof-paint ever manufactured. Besides the advantages already mentioned, it is also thoroughly fire-proof, having been tested many times, and never failing in this respect. Mr. Neukirchen has many testimonials from all parts of the country where his paint has had a trial, and has been found the best made. Pamphlets of these testimonials will be sent by mail to those living at a distance. This paint was invented and first sold at Lancaster, Pa., but has been manufactured here for the last four years by Mr. Neukirchen. Mr. Neukirchen is also sole agent for Buffalo and Erie County for T. New's prepared tin roofing, which is well known all through the country.

**Conway W. Ball**, Commission Merchant, No. 48 Board of Trade Building.—The flour and grain business of Cobb & Co., of which firm Mr. Ball is the successor, is one of the oldest in the city. Mr. Ball entered the house as clerk in the years 1857, and in 1861 was admitted to a partnership. In July, 1871, he became the sole remaining partner, and continues to maintain the high standing which the house has held for the third of a century. In the list of honored names of Buffalo merchants none stands higher than that of Mr. Ball. He receives large consignments of grain from the West, and fills orders of any dimensions, from a car-load to a cargo. Mr. Ball was born at Spencerport, Monroe County, N. Y., and came to this city while yet a youth. In social life he is highly esteemed, and is a trustee and effective worker in the Calvary Presbyterian Church.



**Thomas Robinson & Co., Manufacturers and Dealers** in White and Yellow Pine and Oak Bridge, Car, and Building Timber, Ganson Street (across the creek).—The conspicuously advantageous position occupied by the city of Buffalo as the centre of a vast system of water intercommunication between the East and the West, by means of which she is placed in connection not only with all ports upon the great lakes, but directly with the Atlantic seaboard, has exerted an influence upon the trade and commerce of the city during the past few decades that has been productive of the most astonishing and materially beneficent results. Especially has this been the case with reference to the development of the lumber trade, which has attained to colossal proportions. One of the most prominent firms engaged in the lumber trade in Buffalo is Messrs. Thomas Robinson & Co., whose office and spacious yards are located on Ganson Street, across the creek, where they have the finest obtainable facilities for receiving, storing, and shipping, either by lake, rail, or canal, for distribution to all parts of the country. They handle heavy quantities of shingles and all kinds of rough and dressed pine lumber—one of the largest dealers in pine and oak, bridge, car, and railroad timber, shipping all over the States of New York, Pennsylvania, New Jersey, and other Middle and Eastern States, as far south as Maryland and east to Massachusetts. The business was founded in 1879 by Mr. Robinson alone. He is a native of Brantford, Canada, and before embarking in this enterprise had fifteen years of practical experience in the lumber regions of Michigan, where he thoroughly mastered every detail of the business and acquired the knowledge which has made him an expert judge of lumber. Armed with this experience and equipped with a full quota of energy and enterprise, supplemented by sound judgment and equitable business principles, it is by no means surprising that he should have achieved a marked success. Messrs. Harvey J. Hurd and James T. Hurd, who have since become associated with him in the firm as it now exists, are also gentlemen of excellent business qualifications, whose advent into the business has given it an additional stimulus, and the whole establishment is in every way highly creditable to the community in which it is placed.

**Denton & Cottier, Sole Agents for the Celebrated Steinway & Sons' Pianos, Music Publishers, Importers** of all kinds of Musical Merchandise, No. 269 Main Street.—One of the most important as well as oldest business establishments in the city, and the oldest in the line of business, is that conducted by the firm of Denton & Cottier, importers and dealers in music and musical merchandise and musical instruments. The business was founded as long ago as 1827 by Mr. James D. Sheppard, who continued the same until 1867, a period of forty years, when he was succeeded by the firm of Cottier & Denton, which firm continued until 1878, when it was changed to the present style, the copartners being Messrs. Robert Denton and K. Cottier. The general management of the business affairs devolves upon Mr. Robert Denton, who was born in England, but came to this country with his parents when a mere child, and has for upward of half a century been an esteemed business man and citizen of Buffalo. He is a gentleman of fine musical taste and talents, and is held in high regard in commercial and social circles. The firm of Denton & Cottier, besides importing music, music books, and instruments, also make a specialty in dealing in all that class of goods, and as publishers of music, songs, ballads, operas, instruction-books, etc., have a wide celebrity. They are also sole agents for the celebrated Steinway & Sons' pianos, and also those of George Steck & Co., F. Bacon, Mathu-

shek, Fisher, Vose & Sons, and others, and the Wilcox & White organs, and those of other equally distinguished manufacturers. A special business is also made of renting pianos and organs, which can always be had on the most liberal terms. As publishers of sheet-music this house is the largest in Western New York, and issues a large catalogue containing many thousands of all popular music. The business house is a substantial four-story brick structure, fitted up in the most admirable manner, and divided into several departments, each of which are in charge of competent chiefs, the whole being under the immediate management of Mr. Denton, the senior member of the firm.

**Niagara Bridge Works, Wrought-iron Bridges, Viaducts, Roofs, Turn-tables, and General Iron Work.** Office and Works, Forest Avenue, corner of Niagara Street.—The building of iron bridges is one of the most important among the great industries of the country, to which gentlemen of the highest scientific attainments give their special attention. One among the most noted bridge-building works in the country is that located at Buffalo, known as the Niagara Bridge Works, which occupies several acres of ground on Niagara Street, extending from Forest Avenue to Bird Street. The buildings are several hundred feet in length and contain every appliance and special machinery requisite for the construction of wrought-iron bridges and all kinds of heavy riveted iron work, including viaducts, roofs, turn-tables, floors, railings, columns, grated and sheet-iron doors, etc. The Niagara Bridge Works have been in successful operation since 1870, and in that time have erected many of the large bridges for various railroad companies throughout the United States, which have been pronounced as being some of the finest and most substantial structures, and rank among the best in the world. Mr. G. C. Bell and Mr. S. J. Fields, the copartners, are gentlemen of great ability in their profession, and are well known among the reputable citizens of Buffalo. They are practical, skilled engineers, and furnish plans for every description of iron bridges; also calculations of strength, specifications, and estimates, and guarantee to furnish the best materials and erect substantial bridges in the most perfect manner. Among the bridges erected by the Niagara Bridge Company are the Willey Brook bridge, on the Portland & Ogdensburgh Railroad; Frankenstein Viaduct, on the P. & O. Railroad; the bridge at Watkins Glen, and also the large bridge at Pine Creek and many others.

**George L. Williams, Tanner of Hemlock Sole Leather, Nos. 50 and 52 Exchange Street.**—The rapid growth of shoe manufacturing in the cities and towns of Western New York of latter years has greatly stimulated the business of leather manufacturing, and hence we find in Buffalo a number of extensive establishments devoted to handling that indispensable commodity. Mr. George L. Williams is a prominent representative of the leather-producing interests of this portion of the State. His tanneries, located at Salamanca, are very extensive, covering a large area of ground, and giving employment to many hands. The product of these tanneries is a vast quantity of a superior grade of hemlock sole leather, all of which is readily placed upon the market through the Buffalo office. A large stock is displayed here, requiring for its storage all the available space in the large warehouse located at Nos. 50 and 52 Exchange Street, and which has a frontage of fifty feet and a depth of one hundred and thirty feet, the whole devoted to the purposes of the business. The trade of the house extends over a wide expanse of country, and the goods from this concern are always in active demand.



**Marine Bank of Buffalo, No. 220 Main Street.**—Among the banking institutions of New York, the Marine Bank of Buffalo is deserving of particular mention as one of the more prosperous and solid institutions of the State. The wisdom of its management has been indorsed by success, as well as by the high position it enjoys in the esteem and consideration of the community. The bank was organized in 1850, and from the start has done a successful business. During the last fifteen years its net profits have exceeded twenty-two per cent per annum. The building occupied is a commodious and substantial fire-proof structure, and presents an imposing appearance. In its interior arrangements and appointments it is complete in every detail, and forms a splendid monument of the enterprise and wealth of the institution. During its career the bank has stood the storms of several crises and panics, and has come forth with its honor untarnished and its reputation unsullied, and stands to-day as one of the most solid banks of the country. It has a capital of \$200,000 and surplus profits amount to over \$200,000, making its real capital nearly half a million dollars. The deposits average about \$1,600,000. The chief executive of the bank is Stephen M. Clement, Esq., who has been a bank officer for thirty years, and connected with this institution since 1868, and to whom the credit belongs of having guarded it safely, and to whose energy and enterprise and far-seeing sagacity much of its success and prosperity is due. Mr. Clement is a long resident of Buffalo and one of the most prominent of the influential citizens, and has always been an earnest advocate of every measure or enterprise that had for its object the benefit of the commercial interests of the city and the welfare and prosperity of the whole community. Mr. Jewett M. Richmond is the vice-president, and is one of the best known and most highly-esteemed men in Buffalo. These gentlemen are ably assisted by the following board of directors: Mr. S. M. Clement, who is President of the bank; J. M. Richmond, Gibson T. Williams, President of the Erie County Savings Bank; Sherman S. Jewett, President Bank of Buffalo; John M. Hutchinson, Bronson C. Rumsey, Alonzo Richmond, and John W. Bush, gentlemen of well-known financial ability. At present the bank has no cashier. Mr. William K. Allen, who occupied that position for several years, having resigned on the first of May, 1884, on account of impaired health. S. M. Clement, Jr., son of the president, holds the position of assistant cashier, which he has filled very acceptably, since the first of January, 1884.

**W. H. Chesley, Manufacturer of Crooker's Eclectic or Malt Wine, Nos. 11 and 13 Ohio Street, and No. 476 Niagara Street.**—In these days when the country is literally flooded with shams, frauds and quack nostrums, and patent cure-all's, with a legion of so-called bitters, tonics, etc., whose chief constituent element is usually the poorest, cheapest and most abominable adulterated whiskey or high wines, it is exceedingly gratifying to find occasionally something of real merit and possessing healing, curative, and beneficial qualities, such as are undoubtedly possessed by Crooker's celebrated eclectic wine, manufactured by Mr. W. H. Chesley at Nos. 11 and 13 Ohio Street. Mr. Chesley has been engaged in the manufacture and sale of this wine for eight years, and in that time it has been used in almost every State of the Union, giving the utmost satisfaction and eliciting unbounded praise wherever tested. This wine is a most excellent non-alcoholic, vegetable preparation, and has been found highly efficacious as a tonic, removing all morbid or deleterious matter from the system, purifying the blood, giving tone and vigor to the whole system, removing the causes of disease, and thus effecting a

rapid and radical cure. It is especially valuable in cases of consumption, coughs, colds, whooping-cough and all bronchial, pulmonary or blood diseases, and is a safe, pleasant and speedy cure for that most vexatious and annoying complaint, itching or bleeding piles. Females in delicate health, suffering from debility from whatever cause will obtain renewed strength and increased vitality from the use of this preparation, while, as an appetizer, it is absolutely unrivalled. The price at which it is sold (75 cts. for a large bottle) places its benefits within the reach of all who are afflicted, to whom it is so great a boon. This wine has been in use for more than sixteen years, and upon its merits alone, without advertising or newspaper puffing, it has won its way into unqualified favor with the public, and especially the medical profession and has attained to a very wide sale. Mr. Chesley is daily in receipt of letters and testimonials from physicians and others in all parts of the country, all of them speaking in the same vein, and all according the most emphatic praise to the virtues of this remarkable remedy.

**J. M. Luippold, Brewer, No. 298 Emslie Street.**—Buffalo has always maintained a standard reputation for the general excellence of the lager beer brewed within its limits, and no one engaged in the business has achieved a wider celebrity for producing the finest and best than Mr. J. M. Luippold, whose extensive brewery is located on Emslie near William Street, in the eastern section of the city. The several buildings are constructed of brick in the most substantial manner, and are three and four stories in height, and have been furnished throughout with all the modern appliances for the production of the best class of lager beer, the capacity reaching upwards of 30,000 bbls. annually. The beer is always of the same uniform quality, which is never allowed to deteriorate, and is pronounced by those capable of judging equal to the best made in the country. Mr. Luippold has always conducted a large business, and from the time he first began the brewing of lager beer, which dates from 1867, many improvements have been made in the building, and the facilities and capacity increased in order to meet the large demand from the city and surrounding section of the country. Mr. Luippold is from Germany originally. He is an active, enterprising gentleman, and gives his entire attention to the different departments of his immense establishment.

**Moses Smith, Banker and Broker, Room 8, German Insurance Building, 457 Main Street.**—A representative banker and broker in Buffalo is Mr. Moses Smith, who gives his attention to the purchase and sale of all kinds of U. S. Government and other first-class securities on commission or margin. He also negotiates loans, deals in bonds, mortgages, and commercial paper, and transacts a general banking business in deposits, allowing interest on balances, and buys and sells foreign exchange and issues drafts available in the leading commercial centres of Europe. Mr. Smith has had many years' practical experience as a banker and broker, and employs about \$50,000 capital in his business operations. He furnishes information of stock quotations by mail or telegraph, and also as regards reliable investment securities, and is prompt and attentive to all business transactions intrusted to him. He has been in his present location since 1874, and has always enjoyed the confidence of the whole community. Mr. Smith is from Springfield, New Jersey, and has been a resident of Buffalo and connected with its commercial and financial affairs since 1850, and is now among the influential business men of the city.



**Farrar & Trefts, Steam Engine, Boiler and Machine Works, Nos. 54 to 66 Perry Street.**—A complete and systematic review and record of the manufacturing resources and progress of Buffalo, such as this volume is designed to be, must of necessity include some description of the vast establishment of Messrs. Farrar & Trefts, steam engine, boiler and machinery manufacturers, Nos. 54, 56, 58, 60, 62, 64 and 66 Perry Street. And it may be remarked at the outset without disparagement to any other, that this is beyond all question the most extensive enterprise of its kind in Buffalo. Their premises cover nearly an acre of ground, and consist of a number of commodious and substantial buildings, the principal of which is conspicuously large and capacious. In the matter of mechanical equipment these works compare most favorably with the best in the country, and some idea of the great magnitude of their operations may be gathered from the fact that they employ no less than two hundred and fifty men, the greater part of whom, excepting of course the necessary day laborers, being skilled and expert machinists in one or the other branches of the trade. They manufacture boilers for all classes of engines, steam engines for oil producers, marine machinery and propeller wheels, brass castings, and indeed any kind and all kinds of mechanical work which may be ordered. The product of the works is vastly greater than that of any similar concern in Buffalo, and they have an exceedingly large trade extending throughout the whole length of the chain of lakes, also over many States, east, west and south and the Dominion of Canada. The works are divided into a number of separate departments, such as machine shop, foundry, boiler shop, blacksmith shop, pattern shop, offices, etc., etc., the machinery, which is of a very superior order, being propelled by a low pressure steam engine of eighty-horse power. Much of the machinery turned out here is remarkable for power, durability, and perfection of finish, and some of the very largest and finest propellers on the lakes received their machinery outfits from these works. Both members of the firm are expert and scientific machinists of long experience. One of them, Mr. Chillion M. Farrar, has made some notable and highly valuable inventions, notably the Farrar's patent reversible steam engine, which is especially and admirably adapted to the purposes of oil well and artesian well boring. This engine has been in use for more than ten years, in different portions of the country, more especially in the oil regions of Pennsylvania, where a large number of them are in service, and they have proven the best engine for the purpose ever invented. This business was established in 1864, by Messrs. Farrar, Trefts & Knight, which firm was dissolved by the withdrawal of Mr. Knight in 1869, since which the present firm of Farrar & Trefts, composed of Messrs. C. M. Farrar and John Trefts, have conducted the business with annually increasing success. These gentlemen are entitled to distinguished consideration for the prominent part they are taking in building up Buffalo, by sustaining and still further developing this great industry, which affords employment to so many worthy workmen, and adds in so great a measure to the character and reputation of Buffalo as an important manufacturing centre.

**The Manufacturers' and Traders' Bank, Main and Seneca Streets.**—While reviewing the various commercial and industrial enterprises of Buffalo, it is necessary to give due prominence to the monetary institutions as they in a great measure foster and promote the advancement and prosperity of these industries by giving substantial aid, and assisting them in their operations. Among the solid, sound, reliable banks which are intimately con-

nected with the different enterprises of Buffalo, is the old time-tried Manufacturers' and Traders' Bank, which has stood the storms of panics and financial crises since 1856, the date of its organization under the laws of the State. The bank began business with a capital of \$200,000, which was increased in 1859 to \$500,000, and in 1870 in order to meet the demands made upon it, the capital stock was increased to \$900,000. The career of the bank has always been progressive and prosperous, and from the last statement made March 22, 1884, it is shown that it has a line of deposits reaching \$2,713,803.15, and the earnings \$172,039.81, while the loans, discounts, and other resources in cash and securities amount to \$3,785,843.37. The bank is the largest in the State, outside of the City of New York, having the greatest amount of capital, and conducting the most extensive business of any other. It has always been conducted upon sound, liberal, and at the same time conservative policy, and during its long career never suspended specie payment. The large ornamental iron building in which the bank is located at the corner of Main and Seneca Streets, is of the most improving character, and forms one of the attractive features of this progressive, enterprising city. The officers and directors are: Henry Martin, President; Pascal P. Pratt, Vice-President; James H. Madison, Cashier; Henry Conover, Assistant Cashier. Directors: Henry Martin, Pascal P. Pratt, Sherman S. Jewett, Francis H. Root, William H. Glenny, Bronson C. Rumsey, Gibson T. Williams, Myron P. Bush, Richard Bullymore, John D. Hill, George B. Hayes, Franklin D. Locke, James H. Madison—gentlemen who are interested in the commercial and manufacturing industries of the city, and as public-spirited citizens are alive to the interests, and give aid and countenance to every enterprise that is for the general public good.

**Salem G. Le Valley, Dealer in Guns, Ammunition, Fishing Tackle, etc., Agency of the Hazard Powder Company, No. 189 Main Street.**—Buffalo has become the general depot for all classes of goods needed by the people generally, and a leading house in the above line is that of Mr. Salem G. Le Valley, who is recognized by sportsmen and the community in general as being among the most prominent dealers in guns, ammunition, fishing tackle, and sportsmen's goods in the western part of the State. The business was established as far back as 1832, when Buffalo was but a small village, Mr. P. Smith being the founder. He was a notable and valued citizen, and upon his demise, in 1881, he was succeeded by the present able proprietor, who had been identified with the business since 1868. The store is located in Gothic Hall, one of the handsomest business structures in the city. As its name implies, it is constructed in the Gothic style of architecture, with groined arches, and presenting a beauty and symmetry which is very attractive. The interior of Mr. Le Valley's store is a model of neatness, being handsomely furnished and fitted throughout. It contains a full and complete stock of rifles, guns, pistols, fishing tackle, and sporting goods of both European and American manufacture, and is conceded by all to be absolutely complete in every particular. Its patronage is great, and increases in a healthy and satisfactory manner from year to year, having been for a long time an actual necessity to those requiring this class of goods. Mr. Le Valley is of Huguenot descent. He is a keen sportsman himself, and is widely popular among his customers, being able to give them many hints on all subjects pertaining to his line, and taking an intense delight in his occupation. He is socially greatly respected, and has the well-wishes of the entire community.



**Buffalo Box Factory, James Fenton, Proprietor,** Manufacturer of Packing Boxes of all Descriptions, Nos. 228, 230, 232, 234, 236, 238, 240, and 242 Perry Street.—Among the great manufacturing establishments of this city to which allusion is required to be made in the course of this review, one of the most important and extensive is the packing-box factory of Mr. James Fenton, which occupies Nos. 228, 230, 232, 234, 236, 238, 240, and 242 Perry Street. This factory has been in operation for the past three years, and the business, already very large, has increased so greatly within the past year as to call for more extended facilities and greater productive capacity. In order to secure this, Mr. Fenton has recently purchased the lot adjoining him on the west, formerly occupied by Phillips & Warne as a curtain factory, and is about extending his works over it. This will give him a combined frontage on Perry Street of two hundred feet and a clear depth of two hundred feet, making this one of the largest mills of its kind in Western New York. The factory is equipped with a full and complete complement of the most modern improved machinery, driven by an engine of seventy-five-horse power, and manned by nearly a hundred hands, who here find constant and remunerative employment. Some idea of the immense business done may be gained from the fact that from 120,000 to 150,000 feet of lumber is worked up per week, and the daily product of the factory is 3000 to 5000 boxes of various shapes and sizes, from the smallest box used in packing, up to the largest dry goods case. It would be difficult to estimate the degree of benefit which the maintenance of such an extensive industry as this must bring to the community. That it cannot be small is apparent, from the one fact that so many workmen are given steady employment, requiring the weekly disbursement for wages of such a sum as must add greatly to the prosperity of tradespeople who furnish these hands and their families with necessary supplies. Taken in any light, it must be conceded that this establishment is indeed an important factor in the general material prosperity of the community. Mr. Fenton personally is recognized as one of Buffalo's most active and progressive business men. He is largely interested in the Erie Preserving Company, of which he is secretary, and is in various ways closely identified with the development of this city's commerce.

**Smith & Davis, Insurance, No. 200 Main Street.**—One of the largest, most popular, and prominent insurance agencies in Buffalo is the firm of Smith & Davis, composed of E. B. Smith, Townsend Davis, E. P. Hollister, and A. E. Cottier. Mr. Edward B. Smith and Mr. Townsend Davis occupy a place of consideration in the underwriting fraternity, and transact a large business in placing risks in all the leading fire and marine insurance companies of the world which have a standard reputation for reliability and promptness, and are among the most solvent, substantial institutions extant. The companies represented are the Royal of Liverpool, Commercial Union of London, Phoenix of London, Orient of Hartford, Western of Toronto, Phoenix of Brooklyn, Westchester of New York, Mechanics' and Traders' of New York, Lorillard of New York, Kings County of Brooklyn, Prescott of Boston, and Buffalo of Buffalo. The firm also write lake, canal, and ocean risks at current rates in the Boston Marine, Phoenix of Brooklyn, and Western of Toronto, Canada. Messrs. Smith & Davis are experienced, thoroughgoing business men, and are highly commended by the business community for the able and prompt manner they attend to all business transactions, and their house is distinguished as being the most upright and honorable in the city. The firm

have a comprehensive knowledge of underwriting in all its branches, and enjoy a wide popularity as business men and useful influential citizens. Mr. Edward B. Smith is president of the Young Men's Association, one of the most admirable institutions of the city, which is endowed with a fund of \$325,000. Mr. Townsend Davis is also prominently identified with the various local and commercial affairs and they are both held in the highest estimation by the whole community. In addition to their insurance business Smith & Davis own and operate a fleet of steam and sail vessels, navigating the lakes. Smith & Davis are also managers of the Buffalo Insurance Company, a well-established and thoroughly responsible local company, doing a large and profitable business.

**Geo. W. Tift, Sons & Co., Engines, Boilers, and Machinery, Washington and Ohio streets.**—The pioneer in the manufacture of engines, boilers, and machinery in Buffalo, the firm of George W. Tift, Sons & Co., is also at the present day the most conspicuous representative of that important department of productive industry in this city. Indeed, the very name of Tift is in this city suggestive of and synonymous with vast manufacturing and commercial enterprises. This house was established May 15, 1841, and from that time until 1857 was known by the title of Buffalo Steam Engine Works. At the latter date the firm name became as it now remains, although at present the works are being operated by the heirs of the late head of the firm. In the manufacture of steam-engines, boilers, and artistic architectural iron work this house has been pre-eminently successful, and has achieved a reputation and a trade co-extensive with this Continent. In fact, their business has not been confined to the various States and Territories and the Canadas, but has overleaped continental boundaries, and extends even to Spain, and to Brazil and other South American countries, and the West Indies. As to the volume of their output, it may be stated that from five to seven hundred steam-engines are annually built, besides a vast number of boilers and a quantity of machinery and iron-work of various kinds. The buildings cover an area of about two and a half acres, and embrace a number of separate departments, such as machine-shop, foundry, boiler-shop, blacksmith-shop, pattern-shop, pattern-loft, draughting and designing rooms, offices, etc. The works are supplied throughout with the best machinery, tools, and appliances which inventive genius has produced, the machinery being propelled by a Corliss engine of sixty-horse capacity. An army of skilled and expert mechanics are employed, varying in number, according to the orders on hand, from 200 to 325. In the production of architectural iron-work this house has no superior in the country, as is shown by many prominent specimens in Buffalo, notably the handsome iron building of the German Insurance Company on Main Street. They are also manufacturers of Dopp's patent seamless steam-kettle, a vessel having double bottom and sides, with space between them for the admission of steam, by which means the contents of the inner kettle may be kept at an even temperature and free from all danger of scorching. These kettles are specially adapted to the purposes of butchers, lard packers, soap-manufacturers, glue makers, and others requiring apparatus of this character. In these, as in all things manufactured here, an extensive trade is done. Much remains to be said if indeed further remark were necessary to portray the unusually important character of this great enterprise. But the name and fame of Geo. W. Tift, Sons & Co. are too firmly and solidly established to require even extended comment, much less anything resembling laudation.



**The Buffalo Barb Wire Co., Michigan Street.**—As an indication of the progressive spirit of the present age, a short review is given of some of the more important of these industrial enterprises, of which none are more entitled to notice than that of the Buffalo Barb Wire Co., whose offices and factory are situated on Michigan Street. The magnitude and importance of its transactions and the inventive skill which characterizes its methods and operations give to this company a reputation which entitles it to a leading position among the important industries of Buffalo. The premises occupied consist of a large and suitable building, extending from Michigan to Fitch streets, 200x70 feet in dimensions, two-storied, admirably arranged and equipped with every appliance and convenience for the business. The name of the company has been recently changed from "The H. B. Scutt Co." to the Buffalo Barb Wire Co., because it was desired to localize the name and business, and in addition several styles of barb wire are made, and the Scutt barb no longer distinctively its production. The capital and management of the company are in no way affected by this change. The specialties of the firm are the "Ross Patent" and the "Scutt Patent," the former of which is gradually becoming more popular. By a new process of cutting the barb, making it round instead of flat, which this house has devised, it is enabled to save \$10,000 per annum in materials heretofore wasted. This corporation was organized in 1876, and ever since its inception has achieved a marked success, and now ranks among the leading manufacturing industries of the State. Mr. B. A. Lynde, the treasurer and manager of the company, is an experienced practical man, who is familiar with all the details of this business. The company's production of barb wire now amounts to 400 tons per month, equal in value to \$600,000 per annum. New machinery in process of construction will augment the present production, and it is the intention of the company to turn out 10,000 tons of barb wire during the next twelve months. This large increase of business will necessitate a much larger plant, for which plans are now being prepared by the company's architect.

**Playter & Sweet, Dealers in Michigan Pine Lumber, Dressed Lumber of Every Description, and Manufacturers of Boxes and Box-Shooks, Telegraph Arms, etc., Ganson Street, below Michigan Street.**—One of the enormous industrial establishments in Buffalo is the great lumber yards and planing mills of Messrs. Playter and Sweet, located on Ganson Street, below Michigan Street. This concern illustrates in an eminent degree the unusual facilities for and the vast importance of the lumber trade in Buffalo. Located in close proximity to the lake-shore this firm enjoy the best possible facilities for receiving the immense quantities of Michigan pine lumber, which they handle in the rough, and manufacture into various forms, and fronting directly upon railway tracks which connect with the various lines centering at this city, no better facilities could be had for distributing shipments to every portion of the country. The plant occupied for mills and yards covers an area of several acres, the mill alone having a frontage of three hundred and seventeen and a clear depth of two hundred and twenty-five feet. A vast amount of machinery of the most modern invention and improvement is used, motive power being furnished by an engine of one hundred and ten-horse capacity. Notwithstanding the immense amount of manual labor saved by this aggregation of superior machinery, the services of sixty-five to seventy workmen are required, involving a weekly pay roll which in its distribution is by no means an inconsiderable addition to the business of shopkeepers supplying the workmen.

The firm deal largely in Michigan pine lumber in the rough, and also in dressed lumber of every kind and description. They are also very extensive manufacturers of boxes and box-shooks, and make a specialty of telegraph arms, of which they manufacture large quantities, and various other wood products. Established at so late a date as November 1, 1883, this establishment immediately developed a business of vast volume, and gives evidence of a great prospective growth. Messrs. C. W. Playter and D. C. Sweet, who compose the firm, are manifestly business men of much more than ordinary enterprise, and the flourishing and prosperous industry which they have established is a most welcome addition to the grand total of Buffalo's manufacturing and commercial interests.

**Donaldson & Pfohl, Bankers and Brokers, 20 East Seneca Street.**—The increase of the business of the Stock Exchange is remarkable, and there are no signs of diminution at present. The same may be said of the Produce, Petroleum, and Cotton Exchanges, at least proportionately. Bankers and brokers are fairly busy, and the gradual accession of new and desirable customers being one of the auspicious features of the times. Among the houses of note that have conducted an active business may be mentioned the firm of Messrs. Donaldson & Pfohl. The members of this copartnership are Mr. John A. Donaldson and Mr. Louis L. Pfohl, who conduct on an extensive scale a general business as bankers and brokers, buying and selling strictly on commission all securities dealt in on the Stock Board, either for cash or on margin. They also receive money on deposit, subject to sight checks, and allow interest on balances, and transact a general business in loans and discounts, and make collections on all available points in the United States and Europe through their correspondents, the principal of these being: New York, Messrs. Drexel, Morgan & Co.; Chicago, Gregg, Son & Co.; Oil City, Pa., T. B. Simpson. Their connection with the various exchanges, their large experience in financial affairs, and their extensive connections and acquaintance afford them every advantage and facility for all operations. Orders by mail or telegraph receive their personal attention, and are promptly executed. Their exact and honorable methods of dealing invariably render satisfaction to all customers. For energy, integrity, and enterprise this firm ranks high among the most reputable and substantial houses in the country.

**Arthur & Waters, Grain and Commission Merchants, 54 Board of Trade Building.**—This house was founded in 1879 by Mr. C. H. Arthur, and was successfully continued by him till 1883, when he was succeeded by Arthur & Waters. The firm solicits consignments of grain, flour, and every article of produce that the farmer or Western merchant is able to ship. They make liberal cash advances on consignments, and are prepared in every way to make sales to the best advantage of both producer and consumer. They conduct a general business as commission-merchants, buying and selling strictly for cash, and have achieved a name and reputation for intelligence and integrity that has made their success a thing permanent and universally known. Messrs. Arthur & Waters are connected with the leading houses in New York, Chicago, and the various centres of the great West. Mr. Arthur is a native of New York State, and is highly esteemed in social and mercantile circles for his strict probity, and has always identified himself with any project or movement that has been advanced for the benefit and welfare of his fellow-citizens. Mr. Waters is thoroughly versed in the business details of the grain trade, and has gained a high reputation for integrity.



**Lake Erie Boiler Works, Office and Works, Nos. 244, 246, 248, 250, 252, and 254 Perry Street.**—The establishment of Hammond & Coon, known as the Lake Erie Boiler Works, constitutes one of the most important mechanical industries in western New York. These gentlemen born in the city of Troy, this State, have long been widely known throughout the oil regions of Pennsylvania in connection with the large boiler works which they conduct in Franklin, Venango County, Pennsylvania. These works have been in operation for about twenty years, and are still carried on by this firm, although their principal business and general head-quarters are now at the Buffalo works. The establishment at Franklin, although not so extensive as their newer enterprise here, is nevertheless one of large proportions and of vast importance to that region. The building there is a commodious one, being 120 by 70 feet in dimensions, fully stocked with machinery and materials, and employing the services of twenty-five men; the line of work being much the same as that done here. The Lake Erie Boiler Works they established two years ago. They are located on Perry Street, and comprise lots Nos. 244, 246, 248, 250, 252, and 254, having a frontage of 125 and a depth of 267 feet. The buildings are: main shops, 162 by 50 feet in dimensions, and a wing in which is located the blacksmith shop, this wing covering an area 30 feet square. The whole premises are supplied with a complete equipment of fine machinery of most modern improved patterns, which is driven by an engine of 50-horse power, the work not requiring that all the machines should be operated simultaneously. In all departments of the works, blacksmith-shop, boiler-shop, and in putting up finished work all over the country, to which they ship, nearly a hundred skilled mechanics are constantly employed. They manufacture boilers of every kind, size, and description, from the smallest to the largest, for which there is any demand, including stationary, portable, marine, and locomotive boilers. They also build oil-tanks of any desired capacity from five to fifty thousand barrels. Also oil-stills and agitators, paper-mill bleachers and rotaries, gasometers, salt-pans, smokestacks, and all kinds of heavy plate and sheet-iron work. Repairing is done, and receives the most careful, prompt, and expeditious attention. The firm do a heavy business, shipping to nearly all important points in the country, especially to the oil country and to salt-works. They also do large quantities of work for all the oil refineries in this city. In all their work they use the very best material to be obtained, and will not tolerate any but the most expert and thorough workmanship, and for this reason they keep employed a corps of workmen who for thorough competence and capability cannot be excelled. Messrs. Richard Hammond and John Coon, the gentlemen comprising the firm, are themselves accomplished mechanics, as well as thorough and able business men in every sense. The enterprise, and systematic and judicious business methods which have made them so successful in Pennsylvania, will, when supplemented by the vastly greater facilities and wider field afforded here, no doubt command for them an even greater measure of prosperity in the future.

**Holmes & Adams, Refiners of Illuminating and Lubricating Oils, 47 E. Seneca Street.**—The discovery of petroleum in 1857 could not fail to develop material interests in a city like Buffalo, and among the leading houses engaged as refiners of illuminating and lubricating oils, naphtha, and gasoline there are none enjoying a higher reputation for energy and enterprise than that of Messrs. Holmes & Adams, of E. Seneca Street. The rapid extension of the petroleum product is one of the marvels of the present century. It is a prominent article of export

to almost every part of the civilized world; a large number of manufacturing establishments, some of them of great magnitude, are employed in refining it, and towns and even cities are the outgrowth of its discovery. The premises occupied consist of about five acres of land on Seneca Street, at Junction Buffalo Creek Railway, and covered with every appliance for refining crude petroleum, and giving employment to fifty workmen. Their products include a full line of illuminating oils for home trade and export, paraffin oil, and wax, and naphtha, of any required gravity, from 60° to 90°, including the ordinary 71°, and gasoline of 86°, 88°, and 90°. It has been the constant aim of Messrs. Holmes & Adams to maintain the excellence of their products, without regard to the expense necessary to accomplish it, and they have been rewarded by the reputation which their brands have obtained in the markets. This house was established in 1873 by Messrs. Lootz, Holmes & Adams, and continued till 1883, when Mr. Lootz retired, and the present firm of Holmes & Adams continued the business. The firm has a branch office at Boston, Mass. They manufacture illuminating oil for the home markets and for export, paraffin oil, and wax, and naphtha of various gravities, including gasolines. Messrs. Holmes & Adams are natives of Boston, Mass., thoroughly conversant with every detail of their business, and possess the energy and ability necessary for the management of their refinery, and are highly esteemed in commercial circles for their unswerving probity and integrity, and their prolonged career has been attended with well-deserved success.

**A. J. Pierce, Dealer in Lumber, Lath, and Shingles, corner Clinton and Cedar Streets.**—An extensive lumber business is carried on in Buffalo, the business of supplying the demands of builders and others being well represented by Mr. A. J. Pierce, who has two large lumber yards on both sides of Clinton Street at the corner of Cedar, which are provided with sheds for storing purposes and all the conveniences for meeting the demands of the trade. A heavy stock is always carried, comprising lumber of every description, pine, hemlock, and also planing-boards, sidings, sheathings, and all kinds of planed lumber; also lath and shingles, and builders' lumber generally. A trade embracing the city and the neighboring country is carried on, and the house has achieved the reputation as being popular among the solid lumbermen of the city. Mr. Pierce has, during his long career with the lumber trade, been successful and enjoyed the regard and consideration of all who have had business transactions with him.

**Keller & Boller, Wholesale Grocers, 473 Main Street and 458 Washington Street.**—This well-known house was established in 1865 by Messrs. Ripont & Keller, at No. 473 Main Street. In 1873 they rebuilt the premises and extended the building through to 458 Washington Street. In 1877 Mr. Ripont died, and the firm name was then changed to Keller & Boller, the individual members being Henry D. Keller and George Boller. The store is a four-story brick, 25x200 feet, and is filled with everything usually to be had at wholesale in a first-class house. The trade is mostly through Western New York, Pennsylvania, Southern Canada, Ohio, and Michigan. This house has a first-class reputation, and is known extensively, and is doing one of the largest trades of any in the city. Mr. Keller has been one of Buffalo's most honored and efficient officers, having served from 1876 to 1878 as the city's treasurer. He is also highly esteemed in the Masonic fraternity, and a member of Germania Chapter, No. 699.



**Hamilton & McCracken**, Wholesale and Retail Dealers in Millinery, Fancy Dry Goods, Notions, Hosiery, Gents' Furnishing Goods, etc., Nos. 383 and 385 Main Street.—These enterprising young merchants established their business in Buffalo in 1869. As they came highly recommended from the East, bringing with them a most attractive line of goods in every department in which they dealt, it is not strange that theirs should now be recognized as one of the leading stores of its kind in the city. The large double store, fifty feet front, by two hundred feet deep, presents a very attractive sight even to those who are not interested purchasers. The beautifully arranged windows, bright with flowers, ribbons, and bennets, or filled with effective arrangements in black and white laces, with jet and colored bead trimmings, are acknowledged to be the most striking window display on Main Street. If one will enter either of the entrance doors, flanked on either side by these carefully-prepared windows, it will be seen that they are fit precursors of a fine assortment of all those things that the heart of man taketh delight in. Nor is comfort forgotten, for underwear of all kinds, hosiery, gloves, collars, and cuffs lie upon counters in every variety of style in countless numbers. Neckties, gay or sober, for the old and young; scarf-pins and rings; kerchiefs for the neck and pocket greet our eyes as we pass through to the rear part of the store, where a bright light is obtained by broad windows to help the lady visitor select a bonnet ready made, or choose the beautiful plushes, velvets, or whatever she will have made into her new opera or street bonnet. She can have the material cut off, select her trimmings, fit her bonnet frame, give her most minute orders, and depart with the positive knowledge that at the time specified, be it two hours, or two days hence, that bonnet will be delivered satisfactorily. The flowers, pom-poms, feathers, birds, steel, silver, and jet ornaments are bewildering in their beautiful profusion. Frames for bonnets and hats, and the felt, straw, velvet, and silk hats and bonnets ready for instant use seem to be here in sufficient numbers to "bonnet and hat" all of western New York. Dainty underclothing, embroidered collars, cuffs, and handkerchiefs, fine merino and flannel underwear, pieces of embroidery and lace, both white and black, jewelry, with all the little things that have to be bought daily by some one, pins, needles, and thread, combs and brushes, soaps, such as ladies love, perfumes, etc., etc. Then towels, fine and coarse, from the Turkish bath to finest, smoothest linen damask, to please the notable housekeepers of this city. But no one can describe all the store contains. We can advise any one not already acquainted with this establishment that it is an excellent place to go with a long list, for everything can be found here, from Kensington embroidery to a ladies' shoe-tie, from a bonnet to a collar-button. Mr. John Hamilton was born in County Down, Ireland. In his early manhood he came to New York, where he held a responsible position in the well-known A. T. Stewart's establishment until he came to Buffalo. Mr. Robert McCracken was also a native of County Down, and went to Glasgow, where he was connected with a large dry-goods house. While there he made an engagement to go to Providence, R. I., where he staid until he came with Mr. Hamilton to start this business in Buffalo.

**Austin M. Edwards**, Watches, Diamonds, and Jewelry, No. 300 Main Street.—The prosperity of the merchants of Buffalo has become something phenomenal, and much wealth has been accumulated in a comparatively short time. One of the most popular watch, diamond, and jewelry emporiums in this city is that of Mr. Austin M. Edwards, located at No. 300 Main Street. He

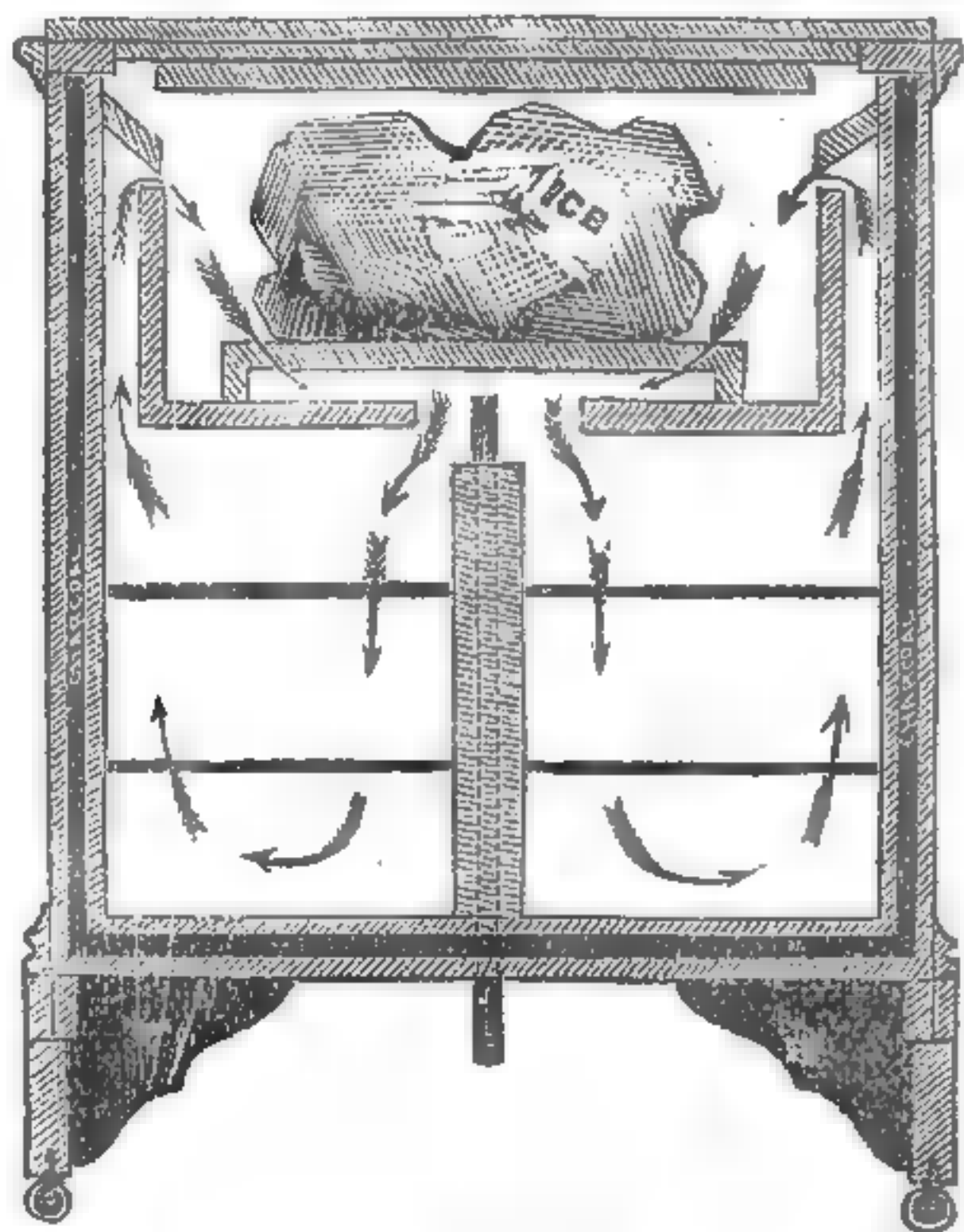
keeps a fine and choice stock of timepieces, ranging in price from the most costly to those which lie within the reach of all, and his selection of diamonds, rubies, and other precious stones is deservedly regarded among good judges as being among the leading in the city. His store, 30x80 feet in extent, is fitted up in a unique and magnificently attractive style, and the utmost taste and culture are observable on all sides. Mr. Edwards also keeps in stock a varied selection of spectacles and optical goods, and does an extensive trade in this important department. He has been established for the last seven years, and by his honorable conduct, his urbanity and general desire to please and to dispose of his goods at fair and reasonable prices, has won the respect and confidence of all. Those wishing to make purchases in his line are cordially recommended to call upon him before making purchases elsewhere. They will be sure to be rewarded for their pains, and will be treated with the utmost consideration and courtesy. Mr. Edwards does a large amount of repairing, and is considered one of the most expert renovators in the city. He is a young man of practical experience, and is destined to continue upon his career of prosperity for many years to come.

**Niagara Marble Works**, Lautz & Co., 861 to 865 Main Street.—One of the most important houses in the United States handling "Tennessee Marble," finished, or in the rough, is that of Messrs. Lautz & Co., of Buffalo. The premises which are utilized for the purposes of the business consist of offices and extensive yards, both in Main and Washington streets. The facilities possessed by the firm for procuring and making ready for use this marble are unrivalled. Freights both by railroad and canal are low, and the personal experience of years is brought to bear, enabling this house to compete favorably in all points with contemporary firms. This concern was established in 1879. The dimensions of the yard and works in Main Street being 60 by 200 feet, while the area of the establishment in Washington Street measures 30 by 150 feet. Steam power is employed for polishing, and every necessary appliance is utilized, employment being given to a large number of skilled workmen. The speciality of the firm is Tennessee marble, although they carry all the imported and domestic marbles to some extent. Messrs. Lautz & Co., the proprietors of this extensive business, are thoroughly practical men, and fully conversant with every detail of the marble trade. In conclusion we can but remark that the extensive business conducted, and the high standing and character of the firm make it one of the prominent factors in the commercial interest of this city.

**Jones & Trevallee**, Wholesale Dealers in Fish and Oysters, Scott Street Market.—Engaged in this department of commerce we find the well-known establishment of Messrs. Jones & Trevallee, which was originally founded in 1864, and continued till 1878, when Mr. Trevallee died, his son since representing his interest in the partnership. Oysters are constantly been received fresh from the beds at all seasons of the year, and are sold in quantities to the trade; and fresh fish from Georgian Bay are supplied daily to Boston, New York, and Philadelphia, and are forwarded during the summer to the principal watering-places. The individual members of this house are Mr. I. H. Jones and Mr. O. A. Trevallee, the former being a native of Westfield, and the latter of South Yarmouth, Barnstable County, Mass. The senior partner, Mr. Jones, is highly esteemed and regarded for his sterling qualities and strict probity. Mr. Trevallee, the junior partner, is a young man of great promise and ability.



**George N. Pierce & Co., Manufacturers of Bird-cages, Refrigerators, Stands, and Desks, Hanover Street.**—Among the prominent firms of this city is that of George N. Pierce & Co. Mr. Pierce established himself in this line of business about 1873, after having thoroughly mastered all the detail connected with it by personal experience as a junior for ten years in another firm. With ample capital, and exhaustless energy, a clear knowledge of the needs of the market, this new firm soon had established itself on sure and broad foundations. To keep even pace with the orders of their customers from all over the United States, and a large export trade through the jobbers in New York and Boston, sending their celebrated refrigerators to Cuba, South America, Mexico, and Australia, Mr. Pierce employs one hundred and fifty hands, and his factory on Hanover Street, which he owns, and uses entirely for his own business, is a six-story brick building, eighty feet by



one hundred feet, and is fully equipped with special machinery, driven by a steam-engine of fifty-horse power. Refrigerators, both large and small, of improved patterns, especially for household purposes, bird-cages, stands, desks, and children's furniture can always be found here in every variety of form and style. Decorated nine-pins, the only style manufactured in this country, are made in large quantities, and form quite an important part of the business. Mr. George N. Pierce is one of the honored citizens, alike respected by young and old throughout Buffalo. Mr. N. S. Miller became associated with Mr. Pierce as a partner in the business in 1881, and we can safely say that the brilliant success already achieved by Mr. Pierce will suffer no diminution in the future. Mr. Miller is recognized as one of the rising young men of Buffalo, and the sterling qualities of both partners assure certain success.

**L. Allgewahr, Commission Merchant and Wholesale Dealer in General Produce, Grain, Timothy and Clover Seeds, Fruits, Butter, Eggs, etc., Nos. 38 W. Market and 97 Michigan Streets.**—One of the most noted of the German-American citizens of Buffalo is Mr. L. Allgewahr, who is engaged in business as a commission merchant and wholesale dealer in general produce, grain, seeds, fruits, etc. The business house is a large brick structure three stories in height with basement and has a depth of 140 feet extending back to No. 97 Michigan Street. Throughout it is well provided with convenience for storage and business purposes and every facility is at hand for supplying the demands of the trade. Mr. Allgewahr carries on a large

business as a commission merchant and dealer in grain, seed, etc., making a specialty of barley, and conducts transactions in all the leading cities and business centres throughout the country, receiving consignments from Western States and making shipments to all the large cities and also to Canada. He is the only one on West Market Street engaged in handling grain and seed, making a specialty of timothy and clover seed. He also handles fruit, butter and eggs, and produce generally, his annual transactions reaching many thousands of dollars. Potatoes and apples are sold and shipped in car load lots, and he makes liberal advances on all consignments of produce and grain, etc., that is sent him. Mr. Allgewahr is favorably known to the whole community and is one of the most popular among the business men of the city. He was born in Wurtenburg, Germany, came to the United States when but fourteen years of age and located in Buffalo, where he learned the trade of the cabinet-maker, and continued it for twelve years. He afterwards went to Arago, Nebraska, and engaged in the produce business, in which he continued from 1861 to 1871. He was a citizen of that State for many years and one of the most useful and influential business men, and for three terms represented the district as a member of the Legislature and was also State elector at the time General Grant was first nominated for the Presidency. In 1871 Mr. Allgewahr returned to Buffalo and entered upon the produce commission business which he has since successfully continued with such marked success at No. 85 Main Street, moving subsequently to his present location. The business has been largely increased from that time and his house is considered one among the most important in the city. In private life Mr. Allgewahr is popular and is President of the North American Sangabund, composed of societies all through the United States, and also of the Buffalo Sangabund, a local society, and a prominent member of the Young Men's Association of the city. He is also prominent in financial and municipal affairs and is one of the most liberal among the public-spirited German-American residents of the city.

**John Schusler, Brewer and Malster, No. 148 Emslie Street, corner Clinton.**—Mr. Schusler began the brewing of lager beer in the city as far back as 1853, and at that time was located on Broadway, where he continued the business for six years and soon after purchased the fine property he now owns, on which he has erected one of the largest breweries in Western New York, which he has from time to time rebuilt and enlarged and improved, and to-day he has one of the best equipped businesses in the country, with a capacity of from between 25,000 and 30,000 barrels. The brewery is supplied throughout with all the modern improvements and as regards facilities for brewing the best quality beer, is not surpassed. Connected with the brewery is a spacious malt house in which 54,000 bushels of grain are malted annually. There are also outbuildings, ice-house, store-house, vaults, etc. An immense business is carried on and the reputation the beer has achieved has made it a favorite beverage with a large class of the citizens and also with those in adjoining cities and towns where it is shipped daily. The beer is pure and is highly recommended for its strengthening and health-giving qualities. Mr. Schusler, the owner of this extensive establishment, is a German by birth and is one of the most popular among the solid, substantial German-American citizens of Buffalo. He is conspicuous in local affairs and also in financial and in all matters pertaining to the progress and advancement of the city's best interest. He is highly esteemed by the community and by the brewing fraternity, and as a liberal, public-spirited citizen, is highly regarded by all who know him.



**F. C. Hill, Furnaces, No. 585 Main Street.**—Much attention has been given by scientific men and inventors to perfecting a system of thoroughly heating buildings and dwellings by hot-air furnaces, many of which answered the purpose in a measure, but it was not until Hill's improved wrought-iron furnace was introduced that the problem was solved successfully. This furnace is very simple in its construction and arrangement and operation and as a sanitary heating apparatus, that will always furnish a pure, healthful heat, wholly free from noxious gases or dust, is without an equal. The quality of heat obtained is fully equal if not better in every respect to that obtained from steam or hot-water radiation. The simplicity and ease of management is not surpassed, being under perfect control, and it is also arranged so as to be cleaned in a moment's time. In the construction of these furnaces Mr. Hill uses the choicest material and engages the best of mechanics and has aimed to maintain the world-wide reputation he enjoys for producing the highest class of work. The Hill hot-air furnaces are highly endorsed, having over six hundred of these furnaces now in use in the city of Buffalo, and are recommended for heating buildings and dwellings and pronounced by sanitary engineers and scientific men to be the best and most economical heater ever invented or brought into use giving a natural pure atmosphere. Mr. Hill has received many hundred unsolicited testimonials from those who have his furnaces in use, all of which speak in the most laudatory terms of their efficiency, ease of management and economy in the use of fuel. Numbers of medals have been awarded them, notably among them a gold medal from the International Industrial Exhibition held in this city in 1869, awarded above all other furnaces on exhibition. Mr. F. C. Hill is one of the representative business men of Buffalo, prominent and popular with all who have dealings with him, being in the hot-air business since 1852 and putting in the first hot-air furnace in the City of Buffalo. He also manufactures copper, tin, and sheet-iron ware and portable heaters, stoves, ranges, etc., and is conducting a large business from his store and warerooms at No. 585 Main Street. He has been in business in the city since 1852 and has always been successful, useful and influential, enjoying the highest regard of his fellow citizens. Mr. Hill publishes an illustrated circular which contains much useful information as regards heating and the ventilation of buildings and dwellings, which will be sent to any address on application.

**The Prudential Insurance Company of America,** 298 Main Street, J. R. McDowell, Superintendent.—The system of prudential insurance, upon the plan practiced by the Prudential Insurance Company of America, has been long established and widely extended in Europe. This branch of business was first commenced in the United States by the above-named company, which was organized for that express purpose about January 1, 1876. The progress of the company has been annually steady and healthy, until now, eight years from the date of its organization, it has issued over 700,000 new policies, paid over 10,000 claims, and is receiving an income at the rate of over \$1,000,000 per annum. The Prudential is the pioneer and only exclusively Prudential Insurance Company of America. Among its officers and directors are some of the most wealthy and substantial men in New Jersey, and the Prudential has abundantly earned the success and honorable financial standing that it has achieved. The corner-stone of its policy is absolute safety, and upon this principle all its work is carried on. The President, Mr. John F. Dryden, has thoroughly mastered every feature of the working of the prudential system of insurance, and every possible contingency of loss,

as well as gain, has been most carefully weighed and considered. The small weekly premiums are collected by agents at the house or place of business of the assured, and the payment of claims is made within twenty four hours after the receipt of proof of death. The branch office in this city is at No. 298 Main Street, under the charge of Mr. McDowell, as Superintendent. He is an enterprising business man, and is esteemed among the working classes for his strict probity and knowledge of insurance matters.

**J. E. Bergtold, Hats and Furs, No. 293 Main Street.**—One of the largest and most important business houses in the hat, cap, and fur trade in Buffalo is that of Mr. J. E. Bergtold. The building, a substantial brick structure, five stories in height, has a double front of plate-glass windows, and a depth of about 90 feet, and as regards interior arrangements and apartments is not surpassed by any other house in the same line of business in the city. An immense trade is transacted in hats, caps, and furs, the assortment being fine and complete in each of the departments, and embraces everything that is new, stylish, fashionable, and seasonable. The fur department occupies the second floor, and is arranged and furnished luxuriously, the show-cases containing all the new styles in ladies' furs, seal-skin sacks, Russian sables, otter, and other fashionable and costly furs. In the general assortment are shown ladies' and gentlemen's gloves, scarfs, also carriage and sleigh robes of black bear, wolverene, fox, badger, wolf, buffalo, and other kinds. His new line of furs, which are displayed each season, is one of the largest and finest in its assortment to be found in the city, and as he makes them a special business, and manufactures furs in women's articles of wearing apparel, can always offer them at remarkably low prices. Another branch of business carried on on a large scale is the manufacture of straw hats, in which occupation a large force of workpeople are constantly employed. The general business transacted is at wholesale and retail, the transactions being carried on on an extensive scale. Mr. Bergtold has been established in this business since 1862. As a native Buffalonian Mr. Bergtold is familiarly known to the whole community, by whom he is regarded as an upright, reliable merchant.

**Hugh Sloan, Hay, Straw, Grain, and Feed, Michigan,** corner Fulton Street.—Mr. Sloan since about 1853 has been identified with Buffalo's commercial affairs. In that year he entered upon the grocery business at the corner of Exchange and what was then called Beak Street, remaining there until 1879. For two years he was also engaged in the produce commission business on Scott Street, and since 1881 has been in his present location. The building is one of the largest in this section of the city, and has dimensions of 63x130 feet, adjoining which is a barn which has accommodation for 150 head of horses. Mr. Sloan's business place is the headquarters for the farmers residing in this vicinity while in the city who avail themselves of the facilities afforded by the ample barn and premises for stabling their horses and leaving their wagons. Mr. Sloan is one of the largest dealers in hay and straw in western New York, which he buys from the farmers, and which is put up in bales at the rate of 100 per day, employing six men. The annual business transacted by Mr. Sloan reaches in the aggregate upwards of \$80,000, the hay and straw being shipped to different parts of the country. In his business affairs Mr. Sloan is ably assisted by his son, Mr. S. A. Sloan, a young man of vim and business ability. Mr. Sloan was born near the city of Belfast, Ireland, coming to Buffalo in the spring of 1846, and is one of the prominent representative citizens of Erie County.



**DeLaney Forge and Iron Co.,** Manufacturers of Light and Heavy Forgings, Car Axles, and Hammered Shapes of every description from Wrought Iron or Siemens-Martin Steel, No. 300 Perry Street.—In reviewing the manufacturing resources and development of Buffalo, it is entirely safe to venture the opinion that no one establishment has done more to enhance the high repute of this city as an important productive centre than has the DeLaney Forge and Iron Co., to a brief description of which this article is devoted. Founded in a moderate way and upon a modest scale by Mr. C. D. DeLaney, in the year 1851, it has, under his management in conjunction with that of his partners, grown to be the most extensive and important industry of its kind in Western New York, furnishing employment to a large number of people and turning out a vast amount of work of a very superior character. The buildings constituting their plant cover an area of ground 357x250 feet in dimensions, and embrace machine shops, forge department, heating furnaces, etc., all of which are equipped with the very best machinery, tools, and appliances, some of them of unusual size and power, as for instance the four slotting machines and the largest lathe, capable of turning a shaft fifty-five feet long, the largest in America. The works require in their operation the services of over one hundred and fifty men, many of whom are expert specialists in their respective departments of the work, while power for propelling the machinery is derived from several engines of very large capacity. The scope of work includes all kinds of light and heavy forgings, car axles, hammered shapes of every description, from wrought iron or Siemens-Martin steel, also steamboat, locomotive and steel forgings, a specialty being made of hammered scrap axles. Axles are centred ready for the lathes and dated year and month of manufacture. They manufacture special and intricate shape work in both rough and finished forgings, this work receiving special attention from Mr. Howard, who takes personal charge of this department. In all departments of the works skilful workmanship is employed, the finest metals obtainable used and the most excellent work turned out. Extensions are continually being made, buildings added and working force augmented, and he would be a wise prophet who could set a limit to the future expansion of this great and valuable industry. So widely has the reputation of this company extended, that they have orders from every portion of the United States and the Dominion of Canada, and will doubtless soon develop a trade beyond the limits of this continent. The gentlemen at present comprising the firm are Messrs. C. A. DeLaney, John Slote and Joseph Howard, all of whom are accomplished mechanicians, thoroughly grounded in the theory and practice of mechanics, as well as able, enterprising business men and liberal, public-spirited citizens.

**Philip Bachert,** Manufacturer of Coffee Extract, Nos. 168 to 176 Genesee Street and 353 Oak Street.—The manufacture of the Buffalo coffee extract was begun in the year 1850, and has continued upon a steadily increasing scale from that time until the present day. To say that it is a very superior article, and that coffee made from it or partially of it is a most delicious table beverage, is but to voice the opinion of thousands of families throughout the length and breadth of the land. For thirty-four years it has been on the market, and in the face of fierce competition it has always held its place with the trade and with consumers as one of the very best coffee extracts ever made. The demand for it always equals and frequently exceeds the productive capacity of the factory. The business came into the hands of Mr. Bachert in 1866, and by him has been conducted with signal success for the past eighteen years.

The sale of the extract is of course entirely at wholesale, and shipments are daily made to all points of importance within a score of States and Territories, even to the most remote sections of the United States. The factory comprises a large three-story brick building, 81x170 feet, and embracing lots Nos. 168, 170, 172, 174, and 176 Genesee Street, and No. 353 Oak Street, the whole being equipped with all requisite apparatus for the expeditious preparation of the goods. A large number of hands are given employment in the establishment, and thousands of cases of the extract are annually made. Mr. Bachert, who, although a native of Germany, has been for many years a valued citizen of Buffalo, is to be congratulated upon the conspicuous success which has attended his efforts to supply the public with a pure, wholesome, and withal an inexpensive substitute for coffee, which cannot be excelled.

**King & Eisele,** Manufacturing Jewellers, No. 283 Main Street.—Almost every line of manufacture is carried on in Buffalo. A prominent representative firm engaged in the manufacture of jewelry is that of King & Eisele. These gentlemen entered upon their line of production in 1870 and from that time have met with that success their ability, energy and enterprise entitles them to, and have built up a business which ranks as one of the most important in its line in the city. About thirty skilled artisans are employed who are engaged in the manufacture of all kinds and style of jewelry both gold and silver, comprising finger rings, charms, seal rings, wedding rings, medallions, etc., also society badges and seals, and a great variety of articles for use and ornament. A large business is conducted which extends throughout Western New York, Pennsylvania, Ohio, Michigan, Indiana and other Western States, several salesmen being constantly on the road and the sales reaching upwards of \$100,000 annually. The manufacturing establishment is well supplied with all the necessary appliances and machinery, which is driven by steam power, and every convenience for the production of jewelry of all kinds, in the newest and latest designs. Mr. W. F. King, who is a native Buffalonian, has been engaged in the jewelry business for many years, and Mr. E. Eisele, his partner, who is a native of Germany, has also had an extended experience in the business. They have been associated since 1875, and have achieved for themselves by the exercise of integrity and extraordinary commercial ability a prominent position among the popular, substantial, industrial business establishments of the city.

**William Braids,** Manufacturer of Fine Carriages and Sleighs, Nos. 447 and 449 Ellicott Street.—The carriage manufactory of Mr. W. Braids, Nos. 447 and 449 Ellicott Street, is worthy of high estimation. Established in 1862 by the present proprietor, the business under his efficient management soon assumed larger proportions, and now ranks as one of the leading establishments in this line in the city. His stock comprises one of the best assortments of fine carriages and road-wagons of unsurpassed quality, finish and style, and a large quantity of fashionable sleighs in season. The premises occupied consist of a suitable three-storied brick building, 40x150 feet in area, fitted and furnished with every appliance for the proper conduct of the business. He also attends to repairing and blacksmithing, and receives a large and liberal patronage from all classes of the community. Mr. Braids makes to order carriages and wagons of all kinds and styles, using in their construction the best materials and guarantees all work emanating from his shops to be strictly as represented.



**Jacob F. Kuhn's Union Brewery**, Nos. 648, 650 and 652 Broadway.—To the student of political and national economy the rise and development of any great class of industry is always a matter of the most profound interest. While the origin and progress of the production of malt liquors in this country is a most interesting subject, considered only in its industrial and economic bearing, it is ten-fold more interesting as tending to solve one of the greatest and most momentous questions now agitating the public mind. And all those who are sufficiently philanthropic to engage in the discussion and consideration of schemes and devices for the curtailment or suppression of inebriety in the United States should hail with joy the splendid growth of this industry, in so much as the most uncompromising enthusiast, zealot, or fanatic must confess, if he be honest in his opinions and arguments, that the growing tendency among Americans toward the substitution of the milder and less harmful beer and ale for the stronger and harder beverages heretofore predominant, must eventually work out a vast national good by lessening the consumption of these destructive alcoholic liquors. Hence it is that in reviewing the manufacturing industries of Buffalo we give space to those establishments devoted to the manufacture of that most wholesome and health-giving beverage—lager beer. Nor can we better open this department than by briefly noticing the excellent brewery, well and favorably known as the "Union Brewery," which is owned and operated by Mr. Jacob F. Kuhn. This establishment occupies the large plant comprised in Nos. 648, 650, and 652 Broadway, having an area of 125x200 feet in surface dimensions. The buildings are substantial brick structures, two full stories in height, fronting 50 feet on Broadway, and running back 200 feet, the full depth of the lot; in which are employed a number of hands, and having a productive capacity of 6000 to 10,000 barrels of beer per year. The beer brewed here is recognized as among the finest in the country, and so high is its repute that it is nearly all consumed in this city, very little being shipped beyond the limits of Buffalo. The brewery itself is one of the oldest in this section, Mr. Kuhn succeeding to the ownership in October, 1872, or about twelve years ago. Since it came under his management it has prospered exceedingly, and at present can scarcely turn out sufficient to supply the continuously growing demand. Mr. Kuhn is a German, but came to this city at the early age of fourteen, and, as he is now fifty-four, he has been a resident of the city for forty years, and is one of the comparatively few who have lived here during the whole period through which Buffalo has grown from a comparatively insignificant trading-town to its present magnificent metropolitan proportions. Through all that extended and eventful period he has been one of its most active, enterprising, and worthy citizens, and has borne an honorable share in bringing about this wonderful development. In the conduct of his business he is most ably seconded by his son, Mr. Frederick X. Kuhn, who fills the responsible position of manager. He inherits the many admirable qualities of his father, and is universally regarded as especially fitted for his position by reason of his courtesy, affability, business sagacity, and honorable manly principles.

**Sniggs & Co.**, Manufacturers of Wood-working Machinery, Office and Manufactory Nos. 52, 54, 56, 58, and 60 Mechanic Street, near City Hall.—Messrs. Sniggs & Co. manufacture all kinds of surface planers, surfacers, and matchers, circular bit matching heads for tonguing and grooving lumber, hand-saws, pony-planers, shaper, or variety molders, hand-jointers, or buzz-planers, iron

frame rip-saw benches, etc., and various other labor-saving machines too numerous to mention. This house was established in 1878 by Messrs. Edward and Robert F. Sniggs, and since its inception has continued to advance in public favor in consequence of the superiority and excellence of their inventions. Their machines are light running, wanting very little power; small, requiring little space; and cheap, demanding little capital; consequently they have invented in every sense a popular class of labor-saving machines suited to the carriage, wagon, pattern, and box makers, likewise for the shop of the cooper and carpenter, in fact in every branch of business to which steam-power can be applied and wood used. They do not make heavy machinery, but manufacture small machines that will perform as good work and as much of it, and at prices within the reach of all. The premises occupied consist of a commodious and suitable building, 60 by 30 feet in area, four storied, with foundry, 40 by 50 feet in dimensions, admirably arranged and fitted up with all the necessary appliances and machinery for the business. Mr. Edward Sniggs, the senior partner, during the Civil War served in the Federal navy with credit and distinction, and is a gentleman of rare mechanical ability, and is highly regarded in financial and social circles for his strict integrity. His brother, Mr. Robert F. Sniggs, gives close attention and care to all the details of the business, and is an honorable, trustworthy citizen.

**W. H. H. Newman & Co.**, Dealers in Iron, Metals, Tin Plate, etc., Nos. 76 and 78 Main Street and Nos. 17 to 21 Hanover Street.—This establishment is one of the oldest and largest in the city, and is located at No. 76 and 78 Main Street, extending through to Nos. 17 to 21 Hanover Street. A large and well-assorted stock is always carried, and a wide-spread trade conducted, the firm making a special business of boiler-plate, sheet-iron, boiler-tubes, rivets, angle-iron, tank-iron, galvanized sheet-iron, Russia iron, patent planished iron; brazier's, sheathing, and bolt copper; sheet-zinc, ingot-copper, block-tin, pig-lead, antimony, spelter, babbitt-metal, solder, etc.; rubber and leather belting, rubber hose and packing, hemp and soapstone packing, etc.; agency for boiler-tubes, Hendricks Bros.' sheet and bolt copper, N. Y. Belting and Packing Co.'s rubber belting, etc. The house has always been popular with the trade, and in its particular line of business special inducements are always offered. The business was for many years carried on by Mr. W. H. H. Newman, who laid the foundation of its present prosperity, and was continued by him until he associated with him his son, Mr. John B. Newman, and from that time the business has been carried on under the present name and style of firm. Both members of the firm are prominent in financial and commercial circles, and are foremost among the public-spirited citizens in promoting and advancing the prosperity of the city and the welfare of the community.

**E. C. Deane**, Anthracite and Bituminous Coals, Court Street, corner Sixth and Terrace.—This house was established in 1869, and for some years Mr. D. J. Stickney was associated with Mr. Deane, but eventually he retired, leaving Mr. Deane sole proprietor. His yard, which is 120x150 feet in area, is always stocked with a large supply of coal of the best quality, and includes the mineral productions of the Lehigh, Lackawanna, and Scranton regions. He also keeps on hand a full stock of cannel and bituminous coal ready for immediate delivery, at the lowest market prices, and of guaranteed quality. Mr. Deane is a progressive business man, giving his sole attention to the trade and dealing liberally with his customers.



**Geo. Mugridge & Son, Steam Bakery, Manufacturers of Choice Milk-Biscuit, Soda-Biscuit, Butter-Crackers, Snaps, etc., Nos. 10, 12 and 14 Elk Street.**—One of those great manufacturing establishments which have given character and importance to the trade of Buffalo is the mammoth steam bakery of Messrs. George Mugridge & Son. This industry was founded by Mr. James Mugridge, father of the senior and grandfather of the junior members of the present firm, as far back as 1841, and hence has been in operation for a continuous period of forty-three years. Originally upon a small scale, it has grown and developed from year to year until to-day it is one of the largest of the kind in the United States, extensive enlargements having been made within the past few years. The founder of the business retired from active participation in its management in 1850, leaving the proprietorship in the hands of Mr. George Mugridge, and he in turn admitted his son, Mr. James A. Mugridge, to a partnership in 1863, since which the style and composition of the firm has remained as it now exists. In order to convey an adequate idea of the extent of the works and magnitude of the business, a brief recital of pertinent facts will suffice. The premises owned and occupied cover three lots, the buildings being substantial brick structures, four stories in height, having an area 60x150 feet in dimensions, and including factory, store-rooms, and offices or counting-room. The factory is handsomely equipped with a full complement of intricate and valuable machinery of modern improvement and invention, specially adapted to the work in hand, the whole being propelled by a steam-engine of adequate capacity. Fifty to sixty hands are employed, involving a pay-roll aggregating \$500 to \$700 per week. The productive capacity of the bakery equals the consumption of one hundred barrels of flour per day; three thousand jumbles per minute are, by the use of special machinery, cut and placed in the pans, and from six to eight millions of oyster-crackers are manufactured per day, besides a vast quantity of fancy machine cakes, biscuits, bread, rolls, snaps, crackers, etc., the specialties of the house being fancy machine-made cakes and crackers. The trade of the house is an immense one, extending pretty well over the States of New York, Pennsylvania, Ohio, and Michigan, including also a very heavy local city trade, and the lake trade, which they entirely control. The value of the annual output will figure close up to two hundred thousand dollars, and when it is considered how many crackers and cakes a single dollar represents at closest wholesale prices, a faint idea may be had of the enormous amount of goods produced in the factory. Several accomplished salesmen represent the house on the road at all seasons of the year. Altogether this is a model establishment in all departments, and one which reflects infinite credit upon the ability of the proprietors, whose judicious and enterprising management has brought the business up to its present grand proportions.

**Michael Wiedrich, Insurance Agent, No. 79 Broadway.**—Among the various commercial pursuits carried on in Buffalo, the insurance business is by no means one of small importance. One of the most successful insurance agents in the city is Mr. Michael Wiedrich, who established this business in 1874, and who represents the Germania Fire Insurance Company of New York and the Fire Association of Philadelphia, and others. The business of his agency is admirably managed, and all losses are promptly adjusted and paid without delay, and the satisfactory manner in which all insurance matters are conducted has established for Mr. Wiedrich a degree of confidence which correct mercantile principles and probity only can secure. Mr. Wiedrich was born in Germany

and came to the United States when a boy in 1840. At the outbreak of the civil war he was appointed commander of the famous Wiedrich's battery of the 15th Heavy Artillery, and eventually promoted to the colonelcy. He was severely wounded at the battle of the Weldon Railroad, August 18, 1864, and again at Five Forks, April 1, 1865. In consequence of his great and meritorious services he was appointed U. S. Assessor of Internal Revenue for this district in 1869, and discharged these responsible and onerous duties in the most satisfactory manner.

**W. W. Tyler, Wholesale Dealer in Lake Superior Cork Pine, Ganson Street.**—A brief reference to some of the leading operators in lumber will fully suffice to show that the merchants of this city have by no means been slow to appreciate and avail themselves of these great natural advantages and facilities, and the wonderful railway, lake, and canal facilities for shipment east, west, north, and south. One of the most prominent dealers in lumber is Mr. W. W. Tyler, whose commodious yards are most admirably located for the receipt and shipment of the bulky commodity in which he deals, and possesses most convenient handling facilities by both lake and rail. His yards are amply capacious for the storage of the heavy stock usually carried, which consists of all kinds of lumber, lath, shingles, etc., a specialty being made of the celebrated Lake Superior lumber, all of which he handles exclusively at wholesale. Mr. Tyler was formerly extensively engaged in the same business at Williamsport, Pennsylvania, but removed to this city in 1878, since which time he has conducted a business of increased proportions, and to-day he ranks as one of the leaders in this branch of trade. No better illustration of the magnitude of Buffalo's lumber interests can be found than is afforded in this one establishment. Having had a long experience in the trade, and having thoroughly mastered the business in every detail, it is by no means surprising that Mr. Tyler, with his well-known energy and liberal enterprise, should have built up so extensive, active, and flourishing a business.

**R. E. Windsor, Standard Lubricating-Oil Works, No. 247 Seneca Street.**—Oil may be appropriately classed as one of the first among the various commodities which rank high among our most important material resources; and one of the largest manufacturers in this section is that of Mr. R. E. Windsor, whose offices and store are located at No. 247 Seneca Street. The premises occupied consist of a suitable and commodious building, 30x80 feet in area, admirably arranged and fitted for the business. Mr. Windsor is a manufacturer and dealer in the celebrated West Virginia lubricating oil, cylinder, signal, engine, and strictly pure lard oils. He also keeps in stock Windsor's celebrated lubricating compound, which is invaluable for machinery and railroad purposes. He is a native of Buffalo, and is highly esteemed in the community for his strict probity, and has always been identified with any project or movement which has been advanced for the good and welfare of his fellow-citizens. In his business he is a thoroughly practical man, and possesses the most complete knowledge of every detail of the trade, and can in every respect be relied on for promptness, fair dealing and enterprise. The oils and lubricating compounds manufactured by this firm are forwarded to all the States of the Union, where their superior qualities have succeeded in establishing for them a first-class character. Liberality and a system of fair dealing have always characterized the transactions of this house, and the success which has attended it has been thoroughly well earned as it is justly merited.



**H. Thompson, Soap and Candle Manufactory, Cor. Perry and Chicago Streets.**—In commenting on the trade and manufactures of Buffalo there are certain industries which are found to have been developed to an extraordinary degree, and which have attained such unusual proportions and great importance as to call for the devotion of more than the usual allotment of space in describing them and their operations. For instance, in the manufacture of soaps Buffalo ranks in advance of most American cities, and is the seat of several establishments in this line of business equal in extent of their operations and the quality of their products to the best in the world. Among the specially prominent firms engaged in the manufacture of soap may be mentioned Mr. H. Thompson, whose office and factory are at the corner of Perry and Chicago Streets, occupying Nos. 270, 272, 274, 276, 278 and 280 Perry Street, and 233, 235, 237, 239 and 241 Chicago Street. The factory is a large, commodious and substantial brick structure, three stories in height, fronting 140 feet on Perry Street, with a depth of 50 feet on Chicago Street. It is amply equipped with a full complement of machinery, driven by steam power, and is supplied with all the requisite and various paraphernalia of soap-making. Thirty-five to forty workmen are given constant employment, and the productive capacity of the works is 125,000 lbs. of fine soap per week. This product has been shipped all over the United States, and has been universally and particularly commended for special purity and excellence, qualities which make these goods of staple value to the trade wherever introduced. Of the many excellent and well-known brands manufactured by this house our space will permit the mention of but a few of those most conspicuously popular. They are the "Sensation," "Mechanic's," "Grand," "Arena," "Pure White," "Jewel," and "Model" soap. Many other equally fine brands are, however, made, and each and every brand issued meets with ready sale. Mr. Thompson is represented on the road by five traveling salesmen, who in their various routes reach and cover all the important centres, so that to-day it would be difficult to name a town of importance in which he has not one or more customers among the leading grocers, general stores, and others who handle this class of goods. The goods of this house have become so generally popular with consumers that dealers are but furthering their own best interests in handling them. In conclusion, it may be said that those who, like Mr. Thompson, build up and sustain such industries as this, are the men who have made this city the great commercial and manufacturing centre it is to-day, and it is to the progressive enterprise of such men that Buffalo must look for that vast future development to which her citizens so confidently look forward.

**John Eckhardt, Dry Goods, School-Books, Oil-Cloth, Window-Shades, Wall-Paper, Hats and Caps, Furniture Boots and Shoes, etc., Nos. 514 to 518 William Street, corner Emslie Street.**—Considering the fact that this store is located at a point (Nos. 514 to 518 William Street) remote from the business centre of the city, it is a matter of wonder how he has succeeded in drawing together such a fine patronage and in building up a business of such vast proportions. The building is a handsome brick structure three stories in height, 53 feet front and 120 feet deep, and two whole floors, together with the basement, are devoted to the storage and display of one of the largest and finest aggregations of merchandise in Buffalo. The first floor is devoted to fancy and staple dry-goods, furnishings, fancy goods and notions, and contains in great profusion, cloths, cassimeres, suitings, silks, velvets, satins, mohairs, foreign and domestic dress-goods, flannels,

linens, gingham, muslins, prints, hosiery, gloves, neckwear, underwear, toilet articles, laces, fringes, trimmings, notions, toys, fancy goods, and small wares of a thousand kinds; also school-books, feathers, plumes, hats, caps, millinery, boots, shoes and rubbers, etc. In rear of first floor is to be found the carpet department, embracing Brussels, ingrain, etc.; also window-shades, fixtures, and a multitude of rich designs of oil-cloth, matting, and valises. The second floor is fitted up to repletion for the display of furniture, picture-frames, looking-glasses, trunks, and wall-papers. Children's carriages, wheelbarrows, carts, willow and rattan ware constitute an important department of the business, as do fine chromos, of which an immense number are annually sold. A factory for the manufacture of picture-frames is carried on and thousands of them are turned out. From twenty-five to thirty hands are kept employed in the several departments, and the business is in all respects a most active and prosperous one. This business was founded ten years ago, and from the first was an unqualified success. Until March, 1884, the firm was Eckert & Kauth; now, however, Mr. Eckert is sole proprietor. He is a native of Germany, but has long been a resident and prominent merchant of Buffalo.

**Guenther & Faust, Wholesale Manufacturers and Dealers in Fine Furniture, Nos. 222 and 224 Genesee Street, near Michigan Street.**—One of the leading and most thoroughly developed productive industries of Buffalo is the manufacture of fine furniture and upholstery. There are in this branch of business a number of excellent establishments which, in the character of goods produced, will compare most favorably with the best houses in other leading cities of the country. Among these is the house of Guenther & Faust, established a number of years ago, and formerly located on the opposite side of the street. The rapid growth of their business necessitated a change, and in 1880 the present spacious premises were secured and occupied. The building is a large and substantial brick structure, three stories in height and 50x150 feet in surface dimensions. Thirty-five hands are employed in the factory, and the product is a large quantity annually, of all kinds, styles, and grades of furniture, ranging from the cheapest and plainest kitchen furniture to the richest goods that mechanical skill can produce. In the salesrooms is displayed a magnificent stock, of unusual magnitude and wonderfully complete assortment. It embraces everything in the line, such as neat cottage sets, fine chamber sets in numerous designs, dining-room and hall furniture and rich parlor sets, besides a great variety of novelties in centre-tables, library furniture, card-tables, and stands, etc., etc. To housekeepers and others interested in the subject, this establishment is well worth a visit even if merely to inspect the beautiful array of handsome goods. All their goods are made from the most carefully selected and thoroughly seasoned material, and the workmanship expended upon them is of the very best, nothing being allowed to leave the factory at all incomplete or imperfect in finish. The trade of the house is very extensive, and includes large wholesale transactions as well as a flourishing retail trade, this latter being to a considerable extent fine custom work, to which special attention is given. The gentlemen composing the firm are Messrs. Anthony Guenther and Rudolph Faust, both of whom are natives of Germany, and for many years valued citizens of Buffalo. Of them personally it is but proper to say that the splendid establishment which they have built up is but a sequel to the unusual energy and ability which they have brought to bear upon their business.



**Peter G. Straub**, Dealer in all kinds of Cut Stone and Building Stone, and Manufacturer of Improved Stone Burial Cases, Office and Yard, Nos. 918 to 930 Main Street.—Among the leading business men of Buffalo is Peter G. Straub, who is largely acquainted in Buffalo, and is very much esteemed by all who know him. In his stone-yard he employs a force of about forty men and half a dozen teams. Mr. Straub has lately become interested in government work, and has succeeded in securing a contract to construct the stone-work of the U. S. post-office and courthouse at Peoria, Ill. He employs at Peoria a force of about thirty-eight to forty cutters, and fifty setters, masons, and laborers, and is exceeding considerably the expectations of the engineer in charge by his energy in hurrying his work toward completion. Mr. Straub has also just completed a contract for this city, under the control of the Water Commissioners, consisting of excavating and filling a trench for a 16-inch water-pipe, principally rock, 6½ feet deep and 3 feet wide, from the Erie R. R. track at Buffalo Plains, Main Street, to the County Buildings, having completed the work more than a month sooner than anticipated by the officials, who compliment him highly upon the efficiency with which he has handled this piece of work, it being his first effort in this direction. Mr. Straub has also just applied for a patent on an improved stone burial-case, which is rapidly becoming popular and is highly recommended by those who have heretofore purchased. They are not high priced, and answer a long-felt want, especially in cemeteries where moisture abounds to a large extent at a short depth from the surface. Mr. Straub exhibited one of these sarcophagus at the Undertakers' Convention recently held in this city, and it received a great amount of attention from not only representatives from home, but from New York, Philadelphia, Boston, Chicago, and other large cities. Mr. Straub has been quite successful considering the fact that he started without a cent only a few years ago, and had considerable up-hill work for a long time. By his indefatigable perseverance and energy to conquer all obstacles, he has reached a desirable point in the esteem of the people and accumulated quite a nice business. He carries a large and varied stock in his line, and constantly figures on work of different kinds throughout the country. Mr. Straub operates his own quarries at Williamsville and Buffalo Plains, thereby enabling him to compete successfully with all others engaged in the stone business, being able to handle stone much cheaper than those who have to purchase through brokers. Among the many contracts for cut stone which Mr. Straub has furnished in Buffalo may be mentioned the Fitch Institute at Michigan and Swan Streets, the Music Hall at Main and Edward Streets, the material for the sub-structure of the addition to the post-office; Olivet Chapel, Delaware Avenue, above Allen; Producers' Oil Exchange at Bradford, Pa.; The Johnston Harvester Co.'s works at Batavia, N. Y.; also the new Sewing Machine Co.'s works at the same place.

**L. & I. J. White**, Manufacturers Edge Tools and Machine Knives, Nos. 310 to 314 Exchange Street.—Buffalo is one of the most active among the enterprising industrial centres of the country, and is fast gaining prominence and becoming famous for the many articles manufactured within its limits, notably so for the edge-tools and machine knives manufactured by the firm of L. & I. J. White, whose extensive establishment is located on Exchange Street, having dimensions of 60x100 feet, with a wing 40x100. The buildings form an L, and are built substantially of brick, and three stories in height. Throughout every department of the establishment it is fitted and furnished with special machinery and all the

appliances required for the production of the finest class of work. The business was established in 1837 by this firm, who have during their long business career always made it their aim to produce the finest edge-tools, and that they have been successful is demonstrated by the demand that has been created for them and for their general excellence and superiority. They are the very best quality of English cast steel, and have always enjoyed a reputation placing them foremost amongst the manufacturers of standard goods in the United States. Besides a general line of coopers' tools, the firm also manufactures carpenters' and shipwrights' tools—draw-shaves, chisels, cleavers, etc., also machine knives, including planing, moulding, shingle, store, hoop, paper, veneer, etc. L. & I. J. White during their long business career in Buffalo have met with a substantial success, and as their unexcelled productions of edge-tools are popular with artisans, are always in demand. They are themselves popular in the community, and as substantial citizens and business men are always active in promoting the best interests of the city by fostering and promoting every enterprise that aims to accomplish this object.

**Worthington & Sill**, General Insurance Agents, Fire, Lake, and Canal Insurance, No. 10 Board of Trade Building.—Mr. C. G. Worthington is a native of Batavia, N. Y., from whence he came in 1864 to accept a situation in the Buffalo Mutual Insurance Company. After four years' experience he withdrew from the company to form the present partnership with Mr. Henry S. Sill, ranking as one of the first of the insurance agencies in Buffalo—during the past fifteen years doing a large and leading business. They represent the following first-class companies: London Assurance, North British and Mercantile, and Imperial Insurance Co., London, England; Lancashire and Norwich Union of England; Manufacturers' Fire and Marine, Boston, Mass.; Citizens of New York, N. Y.; American Fire, and Franklin of Philadelphia, Penn.; Commerce, Albany, N. Y.; St. Paul Fire and Marine, St. Paul, Minn.; Merchants', Providence, R. I.; and Traders' of Chicago, Ill. The marine companies are New England Underwriters; St. Paul Fire and Marine, St. Paul, Minn.; Detroit Fire and Marine, Detroit, Mich. Mr. Henry S. Sill was born in Buffalo, being a son of the late Judge Sill, of worthy memory. Mr. Sill was also a clerk in the old Buffalo Mutual before engaging in this business. They sustain an excellent business and social status in the community, and are acknowledged authority in all matters pertaining to insurance—prompt and reliable in all their transactions.

**Burch & Curtiss**, Gloves and Mittens, No. 14 Exchange Street.—Prominent among the importing and jobbing houses of Buffalo is that of Burch & Curtiss, whose extensive establishment is located in the handsome building, No. 14 Exchange Street. Their store rooms have a frontage of 30 feet, and a depth of 150 feet. Here they display a magnificent stock of every class of goods comprised under the head of gloves and mittens, in hundreds of styles, and of both foreign and domestic manufacture. They are large importers, extensive manufacturers, and heavy jobbers, doing a trade which extends pretty well over the whole country, and being represented constantly on the road by a number of salesmen. The goods of their own manufacture are well known to the trade and to the purchaser at retail, hence they experience no difficulty in placing the whole product of the establishment from season to season. The individual members of this well known and highly-respected firm are Messrs. William H. Burch and James E. Curtiss.



**S. Somerville & Son, Veterinary Surgeons and Horse-Shoeing Establishment, Terrace, near the Liberty Pole.**—The advancement of veterinary science within the past quarter of a century is indeed something truly wonderful. What was formerly almost the exclusive domain of the empirical horse-doctor, as he was familiarly called, has of late years been developed into one of the most important of learned professions. Thoroughly equipped veterinary schools are maintained in all civilized countries, and not a few of the leading scientific minds of the age have been devoted to research and investigation in this interesting and important science. The Ontario Veterinary College of Toronto is a good example of what is being done to foster and develop the highest attainments in veterinary surgery and dentistry. In the city of Buffalo we have an illustration of this in the well-known and eminently successful firm of S. Somerville & Son, veterinary surgeons, whose establishment is located on the Terrace, west of the United States Hotel. This firm is composed of Messrs. S. and William J. Somerville, both having had long experience in the practice, and are among the most expert veterinary surgeons in the country. They possess every facility for the successful prosecution of the business, and have for years enjoyed a most extensive patronage. They are always provided with a full line of the various drugs, medicines, and appliances requisite to the relief and cure of the diseases of animals, and it is a stubborn case indeed which fails to yield to their enlightened system of treatment. Established as far back as 1854 they have from that time until now treated many thousands of horses and other stock, and have elicited the highest praise for their skill from scores of the leading stock-owners in Buffalo and vicinity. They also conduct fine horse-shoeing upon scientific principles, and all cases of interfering are quickly and radically remedied. Their premises consist of a capacious three-story brick building, 80x30 feet in dimensions, with the offices in front, laboratory in the rear, and the other departments occupying the balance. It is an interesting establishment and one well worth visiting.

**F. B. Harvey, Importer and Wholesale Liquor Dealer, Elixir and Hand Made Sour Mash, Kentucky, Rye and Bourbon Whiskies, No. 392 Washington Street.**—Mr. F. B. Harvey for the past sixteen years has been identified with the business interests of the city, and at the present location since 1868, as a wholesale wine and liquor dealer, and supplies a large and widespread trade. He occupies a fine large building, 25x80 feet in dimensions, fitted up and provided with every facility for the successful prosecution of the business. In his extensive stock will be found the finest imported wines and liquors, brandies, gin, etc., also pure old rye and Bourbon whiskies, the productions of the most noted distilleries of the country, in which he can offer special inducements to customers in first quality goods at fair prices. He also makes a specialty of supplying hotels, saloons, private families, and druggists, with pure and unadulterated liquors, and has gained a standard reputation for reliability not surpassed by any other dealer in the city. Mr. Harvey is well known to the whole community, and has won distinction for his liberality and the active interest he always evinces in the local affairs of the city.

**Thebaud Bros., French Steam Cleaning and Dyeing Establishment, Office No. 10 S. Division Street.**—There is no industry in the city of Buffalo of more interest to the general community than a dyeing and cleaning establishment, and the leading representative in this line is the firm of Thebaud Bros. The special business carried

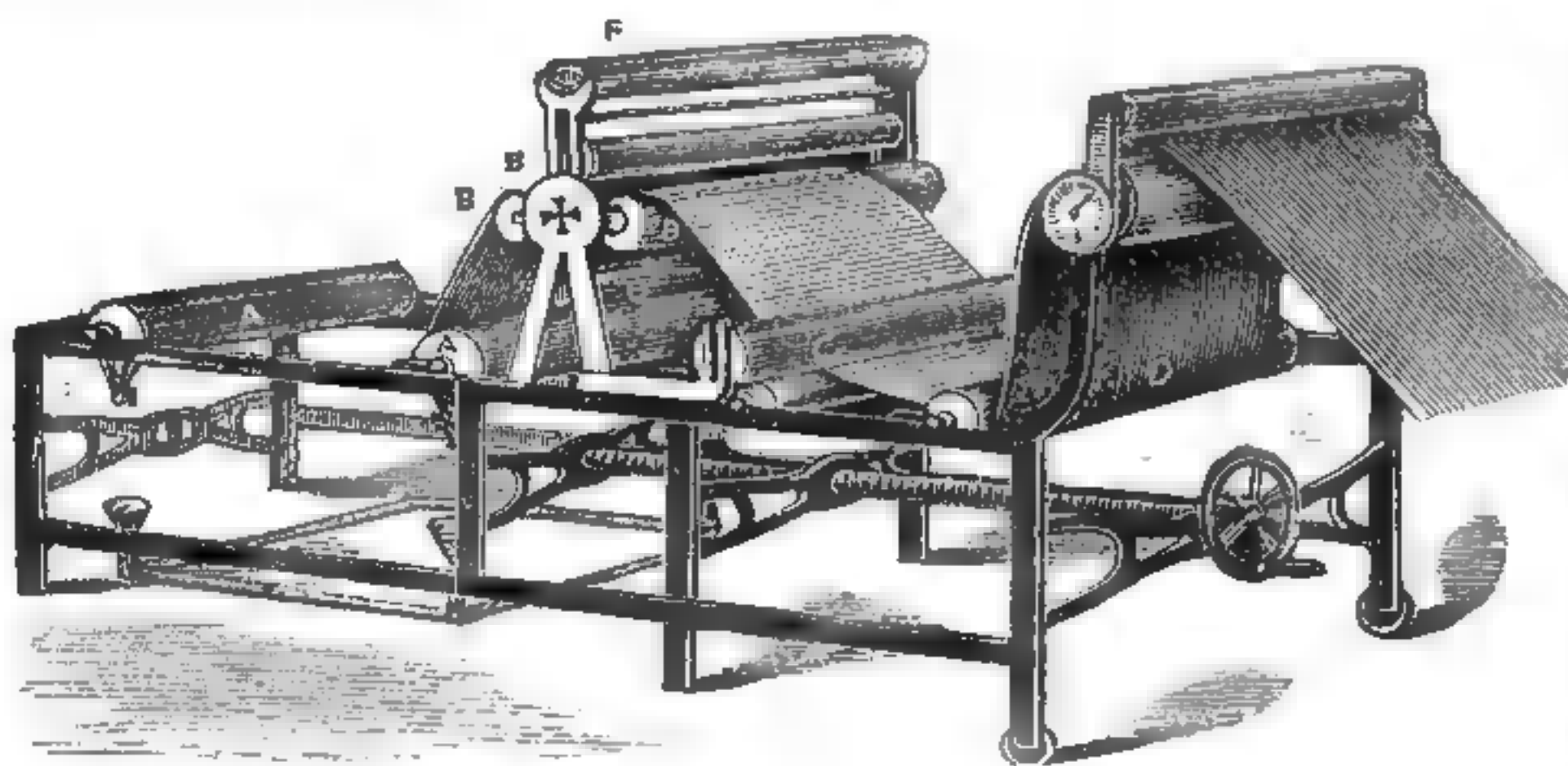
on is dyeing all kinds of fabrics and clothing, also cleaning and removing spots and stains. Clothing is cleaned and dyed without taking apart, and dresses and shawls, fringes, braids, gimps, velvets, silks, broche, and crape shawls and the finest fabrics are made to look equal to new after going through the new and improved process introduced at this establishment. All articles, from the coarsest fabrics to the finest, are cleaned and dyed in the best manner, without injury, and finished to give them the appearance of new goods, at the most reasonable prices. Their works are located at Breckenbridge and Barton Streets, where they occupy a large three-story wood building fitted up with all the newest and latest improved machinery and every facility for the successful prosecution of the business. Their trade extends throughout this section of the country, and is of large dimensions. They employ a number of skilled workpeople, and give their personal attention to every detail. They have a branch office in Cleveland, Ohio, at No. 65 Euclid Avenue. The individual members of the firm are V. C. Thebaud, J. J. Thebaud, and Mr. C. A. Thebaud, gentlemen well and favorably known to the community, highly respected by all, and esteemed both in social and commercial circles. This house was established in 1868.

**D. D. & H. A. Darrow, Flour, Hay, Feed, Corn, etc., Corner Chicago and Folsom Streets.**—This house was established in 1872, and since its inception has always carried on a constantly increasing and lucrative trade. The premises utilized consist of a suitable building, 56x75 feet in dimensions, and a storehouse on Hickory Street with a capacity for storing 2000 tons of hay. The firm deals in flour of the best brands, feed, corn, and oats, cut and long hay. By virtue of the facilities enjoyed by this house, buying only in large quantities and receiving all cereals from the West direct, in summer by lake and canal and in winter by the car-load, they are enabled to furnish the best at the lowest rates, and customers can in all respects depend on the excellence of the articles supplied. Mr. Darrow, the senior partner, is a native of Otsego County, N. Y., and has been a resident of Buffalo for the last twenty-five years. During the Civil War he was captain in the 67th regiment, 32d brigade, 8th division of artillery, and organized his company of one hundred men in twenty-four hours. He is highly esteemed in social and mercantile circles for his unswerving honor and strict rectitude, and justly merits the success which has followed his well-directed efforts. His son, Mr. H. A. Darrow, is now a partner in the firm. He is a young man of sound business ability, generally respected and popular in commercial and social circles. Mr. Darrow is ably assisted in his business by his amiable daughter, Miss Libby, who takes charge of the books of the establishment.

**Wm. A. Filsinger & Bro., Wholesale and Retail Dealer in Flour, Grain, Feed, and Oil Meal, Baled Hay and Straw, Nos. 385 and 387 Ellicott Street.**—This business was established in 1869 at No. 216 Washington Street. Mr. Filsinger, by his marked business ability, soon built up a very good business, his customers coming from all parts of the city. About 1877 he removed to his present commodious quarters opposite the Washington Street market, and a more convenient location for Mr. Filsinger's trade could hardly be found. Orders are received by telephone, and receive prompt attention. Hay is bought and sold on commission. Mr. Filsinger was born in Wiesloch Baden, Germany, in 1845, and came to America in 1857. He is a clear-headed man of business, and stands high in the estimation of all who deal with him.



**Warner Brothers & Co.,** Manufacturers, Jobbers of Men's and Youths' and Boys' Clothing, Corner Pearl and Seneca Streets.—Among the great manufacturing enterprises of Buffalo, those engaged in the production of clothing are justly entitled to a pre-eminent position, not only on account of the extent of their transactions, but especially for the large amount of employment which they provide for the working classes. The house above noted was established in 1853 by Messrs. Leopold, Joseph and John Warner, the firm being known by the style and title of Warner Brothers, which was changed in 1869 to Warner Brothers & Co., when the present members became copartners. The premises occupied consist of a spacious and commodious factory and warehouse, four-storied with basement, 65x100 feet in area, fully equipped with every appliance and requisite suitable to the successful prosecution of the enterprise. One great feature being the large patent sponging and refinishing machine introduced by the firm in this country. All goods cut up into garments are sponged, shrunk and refinished by the



English process, and there is only one machine like it used in the United States. This machine is a great benefit to consumers of ready-made clothing, as garments will keep their shape and will not shrink after being prepared properly by this process. A very large number of operatives are employed, in all amounting to nearly 1200; these make up annually enormous quantities of men's, youths' and boys' clothing of all grades, sizes and qualities, and which form the basis of a trade extending throughout the United States. The house is in every way able to compete with its contemporaries, and besides advantages peculiarly its own, it possesses in common with other houses in the city, those which are comprised by being able to procure labor at reasonable rates. The goods of this house are highly esteemed by the trade and public for the style, quality and excellence of its manufactures, and the aim of the concern is not to realize a large profit, but to supply fine goods at low prices, and to derive its compensation from increased sales and quick returns. The individual members of this flourishing establishment are Messrs. Louis E., John R., and Edward Warner, Kauffman Greenberg, Simon Kempner, gentlemen possessing a thorough knowledge of the business and the requirements of the trade, and who are in every way qualified for its successful prosecution.

**Wm. H. Seibold,** Wholesale Dealer in and Shipper of Fresh Fish and Oysters, No. 155 Michigan Street.—Among the leading representative wholesale establishments engaged in the fresh fish and oyster business, none is more worthy of notice in reviewing this branch of trade than that of Wm. H. Seibold. Since the inception of this concern in 1880 it has always carried on an extensive wholesale business in fish taken from the lakes, and consigned to the cities of New York, Philadelphia, Boston, and the various principal centres of

New England. Beginning business on a moderate scale, his trade has now grown to be an important one of its kind, requiring considerable capital and the services of numerous assistants. Oysters are constantly being received fresh from the beds at all seasons of the year, and these are sold in quantities to the trade; and fish likewise from his own fishery on Georgian Bay. Mr. Seibold is a native of Buffalo, and is in every way a thoroughly experienced man in his business, and has always borne the highest of reputation for probity and integrity. We cordially recommend this house to the trade as one with which to enter into business relations, assuring them at the same time that they will receive that liberal treatment which has always characterized its operations.

**Brunswick Hotel,** James Cairns, Proprietor, Corner Washington and Exchange streets.—This popular hostelry is just now enjoying a high degree of prosperity, with a large and select patronage which is constantly on the increase. As to the building itself, it is a handsome and attractive corner structure, built of brick in a most substantial manner, five stories in height, with ample frontage upon both Washington and Exchange streets. The interior is finely fitted up, having been recently refitted and newly furnished throughout. There are sixty chambers for use of guests, all of them light, airy, well-ventilated, and so arranged as to secure the greatest possible comfort to the occupant. The house being heated throughout by steam, the guest is saved all the petty vexations occasioned by the old stove heating system, while he is able at all times to repose in a steady and uniform temperature. The table presents at all seasons a tempting and well-selected bill, while the bar is kept completely stocked with a choice selection of such wines, brandies, whiskies, cigars, etc., such as can be found only in first-class houses. Although the present popular proprietor, Mr. James Cairns, has conducted the business but for the last three years, he has in that brief period brought it up to a very high standard of excellence.

**Flint & Kent,** Dry Goods, Nos. 261 Main and 268 Washington Streets.—Among the prosperous business houses of Buffalo in the dry goods trade whose extensive operations and well established reputation have made them prominent and conspicuous, is that of the firm of Flint & Kent, which is located in the large building at No. 261 Main Street, having a front of 30 with a depth of 200 feet, extending through to No. 268 Washington Street. The business has been established many years, and under the able management of the firm has been successful, and a large city and country trade is carried on. An immense stock of every description of foreign and domestic staple and fancy dry goods and all the new fashions and styles in dress goods is to be found here together with notions, trimmings, white goods, shawls, cloaks, cloaking cloths, silks and laces, gloves and underwear, and all goods belonging to this line of trade, the general assortment including everything new, stylish, and fashionable. The house is one of the largest in Western New York, and the reputation for enterprise and liberality is not excelled, while the resources and facilities at command of the firm make it one of the most desirable in the city with which to form business relations. Mr. Wm. B. Flint and Mr. Henry M. Kent are both experienced, practical business men who are well and familiarly known to the community, so much so as to require no personal comments.



**M. L. Crittenden**, Commission and Shipping Merchant, No. 21 Board of Trade Building.—Mr. M. L. Crittenden came to this city in 1863, and a copartnership was established under the name of Bridge, Crittenden & Co., to carry on the commission and shipping business. In a few years the firm was changed to Crittenden & Armstrong, and in 1868 Mr. Crittenden succeeded to the business. For twenty years they occupied the same office on Central Wharf, and he has always exercised a wide influence in commercial affairs. He was a trustee of the Board of Trade three terms, and was on the reform committee. Mr. Crittenden was born in Charlemaut Franklin County, Mass., and first engaged in business at Shelburne Falls, that State. In 1851 he went to Albany, N. Y., and after about twelve years of successful business life removed to Buffalo, where he was a welcome addition to the commercial circles, as well as to the social life of the city. His executive ability is so marked that when the Central Presbyterian Church was altered in 1879-80, his co-trustees put every arrangement into his hands, knowing that the very best result would come from the trust reposed in him. It was no slight responsibility to change the interior of one of the largest churches in Western New York, and suit the entire congregation; but Mr. Crittenden accomplished it, and the auditorium is the monument of his taste and ability to carry out well whatever his hands find to do. Mr. Crittenden is also Vice-President of the Board of Trade and wields a great influence in that body. He has entire charge of the Board of Trade Building, and discharges his onerous duties with honor. The Milwaukee and Duluth correspondent of Mr. M. L. Crittenden is Hooker, Crittenden & Co. Mr. Hooker is one of the leading commission merchants of Milwaukee; the junior partner is Mr. John H. Crittenden, son of the subject of this sketch. He was brought up to the business in his father's office on Central Wharf, and went to Milwaukee in 1876, after three years' successful business on his own account he was taken into partnership with the firm of S. T. Hooker & Son.

**W. Laverack & Co.**, Wholesale Grocers and Druggists, No. 230 Washington Street.—Conspicuous among the reliable firms of Buffalo will be found that of Messrs. W. Laverack & Co., whose place of business is located at No. 230 Washington Street. This house was founded in 1829 by W. Williams & Co., at the corner of Main and Seneca streets, now occupied by the Hayen Block. This was destroyed in 1832 by a fire which consumed all that portion of Main Street. Robert Hollester, who had been a partner, then commenced business at the opposite corner under the firm name of R. Hollester & Co. In 1855 this store was painted in checks, and the old checkered store was one of the landmarks of Buffalo. It was removed to its present location in Washington Street. In 1864, the firm of Hollester & Laverack was dissolved by the retirement of Mr. Hollester, and Mr. George E. Laverack became the junior member. The store is one of the finest in the vicinity, 30x120 feet in dimensions, five stories in height, amply furnished and equipped with every comfort and convenience. Enjoying unusual facilities for the purchase of the best class of goods to be obtained in the markets, the firm can offer special inducements to buyers in first-class teas from China and Japan, coffees from Java, Mocha, and South America, and the general line of all kinds of fancy and staple groceries, canned goods, etc., luxuries for the table, drugs and chemicals of all descriptions, paints, oil and dye stuffs. The members of the firm are active, enterprising merchants, and are meeting with the success which is sure to follow honorable dealing and assiduous application to business.

Mr. G. E. Laverack is a native of Buffalo. He is held in high regard in both commercial and social circles, and is always an ardent promoter and supporter of any movement that is advanced for the benefit and welfare of the community.

**Chesley & Graham**, Wholesale and Retail Dealers in Groceries and Vegetables, Butter, Eggs, Flour, etc., Green, Dried, and Canned Fruits, Agents for Kellogg's Anti-Corrosive Cylinder Oil, and Fowler & Barns' Journal Oil, Nos. 11 and 13 Ohio and 11 and 13 Dock streets.—Established thirteen years ago, this excellent establishment has grown to be one of the most important and prominent of its kind in this city. The store-room is 42x100 feet in dimensions, running through from Nos. 11 and 13 Ohio Street, to 11 and 13 Dock Street, thus affording ample and admirable room for the storage and display of the extensive stock which is always carried. This stock is full and complete in every particular, and embraces all articles needed by families or required by boatmen in the way of choice staple and fancy groceries and provisions and grocerymen's sundries, including sugars, syrups and molasses, pure coffees, teas and spices, fish, bacon, flour, cheese, hams, buckwheat flour, Indian meal, oatmeal, canned goods, green and dried fruits, butter, eggs, soaps, starch, and laundry requisites, coal-oil, lamps, garden vegetables, dairy and farm products, wood and willow ware, china, glass, earthenware, queen's-ware, yellow and Rockingham ware, cigars, chewing and smoking tobaccos, and an immense variety of grocers' small wares, the whole constituting a thoroughly well-selected and complete assortment. Boats and vessels are supplied at the lowest market rates, and an active and flourishing business is done both with boatmen and scores of families. The individual members of the firm are Messrs. W. H. Chesley and W. Graham, the former a native of Cleveland, Ohio, and the latter a native of Erie County and long a useful and valued citizen of Buffalo. Mr. Chesley, in addition to his interest in this firm, is also manufacturer of the celebrated Crooker's Eclectic or Malt Wine, which is a most valuable non-alcoholic tonic and health-restorer.

**Nelson P. Hinkley**, Veterinary Surgeon, No. 395 Ellicott Street.—Among the most thoroughly competent veterinary surgeons in Buffalo, there is none occupying a higher position in the estimation of those who own horses than Mr. Nelson P. Hinkley, who has been located in the city since 1880, and has become widely known as being a proficient and expert veterinary surgeon who spares no time in securing success in the most aggravated and dangerous cases. He has an excellent infirmary, which is provided with every requisite for the treatment of horses, and where they receive every comfort and attention. Mr. Hinkley makes the study of the horse and his diseases a special one, and has enjoyed many opportunities for investigating their diseases, ailments, and peculiarities. He is a native of Erie County, where he was educated, and graduated with honor to himself and credit to his tutors from the Veterinary College at Montreal. He is considered, by those capable of judging, as being the best and most successful practitioner in this section, and the success he has met with is at once a sufficient evidence of his skill and ability, and he can always be relied upon for promptness and efficiency. He is highly regarded by the community of Buffalo and enjoys an enviable reputation as a gentleman possessing fine attainments and courteous and affable professional man. He is popular with all he has dealings with, and respected by all in both social and business circles as a useful, honorable citizen.



**Howard Iron Works, Founders and Machinists, Manufacturers of Bookbinders and Printers' Machinery, Hydraulic, Power, and Hand Elevators, and Schlenker's Bolt-Cutters, Chicago Street.**—Established in 1849, the Howard Iron Works, which were founded and are still principally owned and operated by Mr. Rufus L. Howard, have grown from modest beginnings up to a vast establishment employing a small army of workmen, disbursing many thousands of dollars per month in wages and for materials, representing in its plant an invested capital of over two hundred thousand dollars, and transacting an annual business not far short of three hundred and fifty thousand dollars in the aggregate. The works are located on Chicago Street and the Main and Hamburg Street Canal, upon a plot of ground fully an acre in extent, two thirds of which is actually covered with the various buildings, which include machine-shops, foundry, blacksmith-shops, pattern-shops, draughting- and designing-rooms, offices, etc. These buildings are chiefly three- and four-story brick structures, and are completely supplied with a full complement of the finest and most modern machinery, tools, and mechanical appliances, propelled by an engine of 200-horse power fed from several large boilers. Much of the machinery used is very intricate and ingeniously constructed, and especially adapted to the production of the superior class of work which distinguishes this establishment. The capacity of the works is about ten tons of castings per day, and there are two cupolas possessing a respective capacity of seven and fifteen tons per day. The scope of manufacture embraces, among other things, the following: steam, hydraulic, and hand elevators for warehouses, hotels, and public buildings; machinery of all kinds for grain-elevators; hydraulic and hand presses for printers and bookbinders; paper-cutters, stabbers, job-backers, and all kinds of bookbinders' machinery; bark mills, tannery fixtures, Schlenker's revolving-die bolt-cutters, bench-vises, steel and iron set-screws, coupling-bolts, tops for machine-screws centring-lathes, screw-propellers, railway frogs and switches, and railway work and supplies of all kinds; also grindstone-frames and all sorts of castings, large and small. Many of these are protected by letters-patent and are manufactured solely by this concern. The trade of the house extends throughout the States and Territories and the Dominion of Canada. The Howard Iron Works received the highest awards at the great Centennial Exposition at Philadelphia in 1876, and this in face of the fact that they had the most determined competition from all parts of the civilized world.

**Donald Bain, Dealer in Hops and Brewers' Supplies, No. 557 Main Street.**—To meet the demands of the brewers in and around Buffalo, has called into existence a business specially for their benefit, that is supplying them with hops and supplies. This branch of trade is largely carried on by Mr. Donald Bain, an old representative citizen who has been identified with the hop trade for many years. Mr. Bain is a native of England, born at Cheltenham in 1828, and came to Buffalo in 1847. For seven years he held a clerkship in the New York Central Railroad in the shipping department, leaving when he became identified with the hop business, and in 1868 entered upon his present business enterprise, which has from that time assumed vast proportions. In 1872 he erected the premises he now occupies, at No. 557 Main Street, which consists of a handsome three-story brick building with a front of 30 and a depth of 100 feet, which is arranged and provided with every facility for prompt business transactions. The business is not confined to Buffalo, but extends to Pennsylvania and the Northwest; the annual trade carried on reaching upwards of \$150,000. He is per-

sonally connected with the financial, commercial, and municipal affairs of the city, and for a number of years represented the Seventh Ward in the city councils, and in other positions of honor and trust. He is also a leading member of Erie Lodge of Free and Accepted Masons, and is one of the most liberal among the public-spirited, self-made men of Buffalo.

**Baynes & Perren, Manufacturers of Fine Carriages, Office and Repository, Nos. 124 and 126 Pearl Street, Factory, Nos. 1498 to 1506 Niagara Street.**—The carriage building business of Buffalo is one of the most prominent branches of industry, and some of the finest class of work, both in design and finish, is turned out by her factories. Such an establishment is that of Messrs. Baynes & Perren, which was founded in 1869 by Mr. William Baynes, at 1496 to 1508 Niagara Street. In 1881 Mr. F. M. Fisher was admitted, and continued a partner till 1883, when he retired, and Mr. Perren became a member of the firm. The premises occupied in Pearl Street consist of a commodious and elegant building, 40x100 feet in dimensions, four storied, and is admirably equipped as a carriage repository. The stock here carried comprises an assortment of fine carriages and road-wagons of unsurpassed quality, finish, and style, and a large number of fashionable sleighs in season. The factory, situated at 1496 to 1508 Niagara Street, has a frontage of 166 feet by 75 deep, three storied, and is supplied with an extra complement of the most improved machinery, which is operated by a powerful steam-engine, giving employment to sixty workmen. In the construction of carriages they use the utmost care in the selection of all materials, resulting in the production of carriages of a very superior order. Their carriages are forwarded to all parts of the Union, also to Quebec and other eastern Canadian points. Messrs. Baynes and Perren are natives of Buffalo, and are highly respected for their strict integrity by the community, and are enabled to offer and guarantee their customers advantages that cannot be surpassed by any similar house in the city.

**The E. H. Cook Company (Limited), Steam and Hot-Water Warming and Ventilating Engineers and Contractors, 24 Erie Street, Buffalo, N. Y.; 31, 33, and 35 Mill Street, Rochester, N. Y.; 83 East Lake Street, Chicago, Ill.; 124 Lake Street, Elmira, N. Y. C. K. Summerhays Manager.**—This company was established in Buffalo about 1870 by Mr. E. H. Cook, of Elmira, who died in that city last December. The present company was organized on the 1st of January, this year (1884), with J. H. Stedman, of Rochester, President; H. P. Blair, of Rochester, Consulting Engineer; H. C. Covell, of Rochester, Secretary and Treasurer; and C. K. Summerhays, also of Rochester, as Manager of the Buffalo department. This company have four departments—No. 24 Erie Street, Buffalo; Nos. 31, 33, and 35 Mills Street, Rochester; No. 83 East Lake Street, Chicago; and No. 124 Lake Street, Elmira. The business transacted by this company from May 1 to December 31, 1883, amounted to \$250,000, of which \$35,000 was done by the Buffalo department. Many of the principal buildings, stores, churches, libraries, and dwellings in this city that are ventilated and heated by steam or hot water were done by this company. All the members of the company are practical business men and engineers, and are competent to undertake and carry out any plan of engineering for which they make contracts. The Manager of Buffalo, Mr. C. K. Summerhays, is a young man of energy, resolution of purpose, and enterprise, and gives his personal attention to the business, seeing that orders are promptly filled and all work well and carefully performed.



**F. G. Hippler, Dry Goods and Notions, No. 616 Genesee Street.**—This business has been in operation but one year, but it is safe to say there are few retail establishments in Buffalo which, located away from the main business centres, have made more substantial progress in the same period of time. Here, however, is a rapidly growing community, and there can be no reasonable doubt that this section of the city will fill up and extend more rapidly than any other, so that Mr. Hippler has manifested keen foresight in seeking this location. His building is two and a half stories in height and 25x40 feet in dimensions, and the storeroom is exceedingly neat, handsome and attractive in arrangement. The stock consists of the almost innumerable list of articles essential to a well-selected and strictly first-class stock of dry goods and notions, embracing among other things, velvets, imported and domestic dress goods, linens, flannels and other woollens, prints, muslins, etc. Also a full line of underwear, neckwear, hosiery, notions, fancy goods, gloves, laces, fringes, trimmings, and a great variety of small ware, the whole constituting a most complete assortment. Mr. Hippler is a native of Buffalo and was for many years connected with the house of Barnes, Bancroft & Co., of this city, the largest wholesale dry goods house in western New York. There he mastered thoroughly everything concerning dry goods and their concomitants, and he is putting his long experience to a most excellent use in thus providing a first-class store of this kind for the residents of the extreme east end, where they may almost at their own doors procure the same advantages that are offered by the large establishments down-town, if not, indeed, greater advantages. Mr. Hippler is a gentleman of excellent taste in the selection of goods, and being on terms of intimacy with the best jobbers, he can secure for his patrons all possible advantages in the way of prices, etc., etc.

**C. & F. Georger, Manufacturers, etc., of Hats, Caps, and Furs, No. 508 Main Street.**—This house was established in 1845 by Mr. C. Georger, and continued till 1860, when he admitted his brother, Mr. F. Georger, into partnership. They deal in all kinds and grades of stiff and soft fur hats in all the leading and desirable styles, suitable for all the markets of the country, which are always in demand, owing to their excellent quality and fine finish. The firm manufacture furs of all kinds, and possess ample facilities and conveniences in their well appointed and systematically arranged factory, and produces work that is equal, if not superior, to any made in the country. Both brothers are natives of Alsace, Germany, and for many years their house, with the exception of that of Mr. G. Bassett, was the only one in the trade in Buffalo. Mr. C. Georger is a director of the Union Fire Insurance Company, and has always been popular as a business man and liberal citizen. Both gentlemen who comprise this extensive firm have won the esteem and confidence of the community by their honorable dealing and courtesy, and have gained a high reputation as hat manufacturers.

**Buffalo Broom Manufacturing Company, Manufacturers of all Kinds of Brooms and Brushes, No. 715 Broadway.**—Among the younger industries of a manufacturing nature in operation in this city, is the Buffalo Broom Manufacturing Company's works located at No. 715 Broadway. This factory was established as recently as January, 1884, but they have evidently "come to stay," and in view of the fact that the enterprise is in the hands of young men who will put into it the vigor of youth, it is already well settled that it is to be made a most pronounced success in every way. They are at present turning out ten dozen of superior quality brooms per day,

and will doubtless be compelled at an early day to materially add to their productive capacity. The product of the factory has thus far been absorbed as rapidly as turned out by the jobbing and retail trade of the city, but from present indications their business will reach far beyond local limits and cover a wide range of territory. The gentlemen comprising this enterprising firm are Messrs. N. Hepp and Casper Hepp, both natives of Buffalo.

**James Little, Commission Merchant, 42 West Market Street.**—This house was established by the present proprietor in 1858, and has from its inception always held a leading position. His store, 20x150 feet in dimensions, is completely filled with a large and fine stock of country produce, butter, cheese, and eggs. Mr. Little's experience has been very extended in this line of merchandise, and his energy and enterprise enable him to anticipate and supply the wants of his patrons and to furnish produce on more favorable terms than can be secured from many of the wholesale establishments. Liberal advances are made on all consignments, favorable sales are effected, reasonable commissions are charged and prompt returns are made, and in his dealings he is courteous and obliging. Mr. Little is acknowledged as the oldest produce commission merchant on the Elk Street market, and was first located in Scott Street. He is a native of Belfast, Ireland, and has resided in this city for the last thirty years. Personally Mr. Little is esteemed for his integrity and unswerving honor by the whole community, and has always been an ardent advocate of any project or movement that has been advanced for the benefit and welfare of his fellow-citizens.

**Alphons J. Roehner, Notary, Real Estate, and Insurance. Offices: 295 Broadway; 360 Main Street.**—Mr. Roehner has been in the business many years and gives it his special attention, and is prompt in his business transactions. He buys and sells and exchanges houses, lots, lands, farms, etc., and also rents and leases dwellings and buildings, etc., negotiates loans on bond and mortgage, and also places insurance in all the leading reliable, sound companies of the world at the lowest rates. He has a full and comprehensive knowledge of underwriting in all its branches, and has achieved celebrity as being one of the best-posted men upon this subject in the city. Mr. Roehner is a German by birth, and a gentleman who controls a large influence among the German-American population of Buffalo. He is a notary public, and has always been prominent and conspicuous in local affairs, and takes an active interest in advancing the welfare and prosperity of the Fifth Ward, in which he has resided for many years.

**Henry Thomas, Manufacturer and Dealer in Boots and Shoes, No. 745 East Seneca Street.**—The boot and shoe trade is carried on in this city to a great extent, and among the leading manufacturers of this line of goods may be mentioned Mr. Henry Thomas, who has been in the business about twenty-four years, having been connected with a large concern in New York City from 1857 to 1872, when he came to this city and established his own store and factory. His store, which is 25x50 feet, is located at No. 745 East Seneca Street, and is finely stocked with a superior line of goods, consisting of boots, shoes, slippers, over-shoes, rubbers, etc. He is doing a very fair trade, and makes a specialty of custom work. Mr. Thomas was born in Hesse-Darmstadt, Germany, came to this country many years ago, and has devoted much of his time to literary pursuits, and is a man of good education and largely informed on general subjects.



**Empire State Manufacturing Company, Nickel-Platers and Polishers, Manufacturers of Hand-Fluters, Hardware Specialties, Pot-Spun Full Copper and One Half Copper Tea-Kettles, O. F. Swift, Proprietor, Washington, corner Ohio Street.**—Pursuing the course of investigation of the specialties of manufacturing in this city we are brought in contact with a department of industry essentially different in character to those to which reference has heretofore been made, viz., that of nickle-plating, etc. The leading establishment engaged in this business in Buffalo is the Empire State Manufacturing Company, of which Mr. O. F. Swift is the well-known and enterprising proprietor. These works were established four years ago, and have filled a want which has long been felt in this city. The premises are decidedly the largest of any in a similar line in this section of the State, and are especially designed for the production of the very best class of work, being furnished with a full complement of the requisite machinery, tools, and appliances of the newest and most modern patterns. Five large rooms are occupied in the brick building, corner of Washington and Ohio Streets, comprising floor room on each floor of 100x225 feet dimensions. Twenty-five to thirty skilled hands are employed in the works, who with the aid of suitable machinery are enabled to turn out a vast quantity of finely finished work. Within the ordinary scope of the business may be mentioned nickle-plating and polishing, hand-plating, also gold, silver, and bronze-plating. The house also manufactures a large line of novelties and hardware specialties, such as hand-fluters, spun copper and one half copper tea-kettles, etc., all of which meet with ready and rapid sale, the trade for them extending throughout all portions of the United States, although the heaviest shipments are made to the West, frequently as far as California. This establishment is conceded to be one of the chief acquisitions made to Buffalo's business interests in the past decade. The proprietor, Mr. O. F. Swift, upon whom the entire management devolves, is a gentleman of sterling qualities, and who has had a wide experience in this and other branches of business, not only in this city but in other sections of the country. For a considerable period he conducted business in Boston, and later was heavily engaged in the lumber trade in Wisconsin. Mr. Swift has since May 1st embarked in a new enterprise in connection with his other business, that of manufacturing vertical wheel registers, so far meeting with marked success, receiving orders daily from all parts of the West, from whence he came to Buffalo. His business here has been an unqualified and an uninterrupted success, and has strikingly justified the wisdom, judgment, and sagacity which prompted him to inaugurate it. Personally Mr. Swift merits and enjoys the esteem of all, whether among his numerous employees, in trade circles, or in private social life.

**Throop Grain Cleaner Co., Nos. 80, 82 and 84 Terrace.**—Recognizing the fact that Buffalo possesses unbounded facilities for manufacturing and for the shipment of heavy goods to all points in the United States and Canada, the Throop Grain Cleaner, which was located at Auburn, has recently removed their factory and their whole business to this city, and established it at Nos. 80, 82, and 84 Terrace, where they occupy handsome and capacious premises which afford all requisite facilities for the prosecution of their extensive business. They are manufacturers and sole proprietors of the patents for the United States of the celebrated Throop grain-cleaner and patent centrifugal flour-dressing machine or bolting reel, which is largely in use in many of the leading mills in this country, Europe, and Canada, and which has been demonstrated to be ad-

mirably adapted to dressing wheat-meal or flour from middlings, whether ground by stones or reduced by rollers, also for dusting middlings or re-dressing flour, etc., etc. Centrifugal flour dressing machines are now almost universally acknowledged to be in every respect more advantageous than the ordinary dressing reels hitherto in use, effecting very considerable economy in space, while the quality of flour dressed by this means is very far superior to that dressed by the old system. The centrifugal fan distributes the material evenly over the whole circumference of the reel, utilizing at once the whole surface of the covering, and thus effecting a more perfect and distinct separation, yielding a larger percentage and cleaner flour, also cleaner tailings or bran, than could be obtained by use of the ordinary bolting reel. These machines, already popular with the most experienced millers, are destined to largely if not entirely supersede the old style reel. The Messrs. Throop also own the patents for, and extensively manufacture, Throop's Smut and Separating Machine, which is an admirable and very ingenious contrivance for the purpose. They also manufacture Throop's Wheat Brush Machine, for cleansing grain of the fine dust which usually adheres to it after coming from the ordinary smutters or scourers. The large number of these machines in use in the best mills of Great Britain and America fully attests their great value and conceded superiority. The Throop Company make all kinds of perforated sheet-metals for the use of millers and grain-cleaners; zinc sheets for separators and cockle, perforated zincs for wash-boards, also copper screens for salt-mills and paper-mills. Galvanized sheet-iron for dryhouses, scouring cases for smutters and brush machines; also grain, corn, and fruit dryers and malt-kiln floors. They are agents for Dufour & Co.'s bolting cloths, and make bolting cloths to order promptly at brief notice. The character of machines produced, and the great extent and scope of the business done, places this house in the very front rank of Buffalo's manufacturers. The firm or company is composed of Messrs. G. E. and C. E. Throop, father and son. Mr. Throop, Sr., has long been known as an accomplished mechanic and business man, and the qualities which have made him so successful are possessed in a marked degree by Mr. Throop, Jr. This establishment is indeed a valuable addition to the business life of this community.

**M. J. Zinns & Co., Plumbers, Gas and Steam-Fitters, No. 11 West Huron Street.**—Among the leading and best qualified sanitary plumbers of this city is Mr. M. J. Zinns, whose place of business is at No. 11 West Huron Street. This gentleman, under the firm name of M. J. Zinns & Co., is extensively engaged in sanitary plumbing, gas and steam-fitting, giving careful attention also to sewerage and ventilation, both of which must be recognized as matters of great importance to the health of a community. A full and complete stock of lead and iron pipe, joints, cocks, gas-fixtures, etc., are always kept on hand, and all orders placed here receive the most prompt and careful attention. The premises occupied consist of a fine four-story brick building, 20x70 feet in dimensions. The whole available space upon the first floor is devoted to the storage of the stock, of which a large quantity is carried. The business was established January 1st, of the present year, and consequently is just becoming well started. If a fine store and equally fine stock, coupled with the highest business principles, is at all calculated to command a liberal support, Mr. Zinns's success is already assured. He is a native of Buffalo, well and most favorably known to a large circle of the community. Frank G. Mitzen has recently become a member of the firm.



**Harvey & Henry, Buffalo City Flour Mills, Manufacture the Highest Grades Roller Process Flours for Bakers' and Family Use, Nos. 93 to 107 Chicago Street.**—In the careful portrayal of the manufacturing and commercial advantages of Buffalo, both natural and acquired, it becomes necessary to dwell at some considerable length upon the milling interests, which, by reason of the unusual and unsurpassed facilities enjoyed here for the receipt of large quantities of grain, have become surpassingly important both as regards the amount of capital invested in that direction and the great magnitude and enormous value of the annual production. In this connection a brief description of the Buffalo City Mills, operated by Messrs. Harvey & Henry, will prove interesting. These mills were originally established by Mr. H. J. Harvey in the year 1867, and by him operated until 1874, at which time Mr. F. J. Henry became a co-partner with him, and the firm of Harvey & Henry organized as it exists to-day. The mills are exceedingly capacious, being in height four stories, and covering an area of nearly ten thousand feet superficial measurement. The equipment of machinery formerly consisted of stones and their appurtenances, but within a recent period these have been superseded by the more modern rollers, and the whole mechanical outfit has been so renewed as to bring these mills up to the highest modern standard, both as to machinery and appliances and the superior quality of flour produced. The former large productive capacity of two hundred and fifty barrels of flour has thus been increased to six hundred barrels per day, while the quality of the product has been vastly improved. They have now two separate and distinct roller mills under one roof, in one of which they use none but the finest grades of winter wheat, and in the other only the fancy, hard Dakota spring wheat. Twenty-four hands are employed. Their goods have long been popular and well known in the general market under the several brands, the King, World's Best, Epicure's Delight, Moss Rose, American Eagle, Eclipse, Superb, etc., all of which find a ready sale throughout New York, Pennsylvania, Ohio, Michigan, the New England States, and elsewhere through the country. Other articles manufactured here are oat-meal, corn-meal, bran, middlings, bolted and unbolted meals, mixed corn and oats feed, linseed-meal, wheat-screenings, etc., etc. The individual members of this firm, Messrs. H. J. Harvey and F. J. Henry, have long been identified with Buffalo's industrial development, and aside from their large milling interests have been instrumental in other ways in aiding the promotion of the city's business growth, Mr. Harvey being also a member of the well-known firm of Harvey Brothers, extensive dealers in flour, grain, feed, field-seeds, and agricultural implements.

**Jacob Dold, Pork and Beef Packer, Wholesale Provision Dealer, and Curer of the Celebrated Westphalia Brand of Hams, Nos. 139 to 149 Michigan Street, 82, 84 and 86 W. Market Street.**—Mr. Dold has for many years been very extensively engaged in the wholesale provision trade and also in packing of pork and beef, in which he has achieved a reputation unexcelled in the whole country. He is the curer of the famous Westphalia brand of smoked meats, the Westphalia hams, especially, being as fine as can possibly be obtained in any market. Mr. Dold was born in Germany and there laid the foundation of his subsequent brilliant success, by acquiring a most thorough and complete knowledge of all that appertains to the proper scientific principles of curing meats. He established his business in 1861, upon a modest scale at first, but bringing all his knowledge of the business, and his entire energies and well known enterprise to bear upon

his new venture, he soon had the satisfaction of seeing it rapidly increase in proportions, nor has it ceased to grow even now, when it has outstripped all others in this vicinity. The premises at present devoted to the packing and curing houses, embracing eight large brick buildings, exclusive of the salesrooms, and covering an area 96x126 feet in dimensions located at East Buffalo. The salesrooms are located at Nos. 139, 141, 143, 145, 147, and 149 Michigan Street, and 82, 84 and 86 West Market Street. Upon a five-acre lot at East Buffalo is his abattoir in which the stock is slaughtered and the meat prepared for the packing department. About 275 hands are employed in the various departments, and a large number of horses and wagons are required for the local transportation of his goods. An immense trade is done, not only in Buffalo but also throughout this State, Pennsylvania, Ohio, and other States, and the Dominion of Canada, the transactions of the house aggregating not less than two and a quarter to two and a half million dollars in value per annum. Much remains to be said concerning this great establishment, were details necessary or desirable, but the foregoing brief allusions will serve to indicate how well this important branch of business is developed in Buffalo, simply as the result of the well-directed efforts of one able, intelligent, and enterprising citizen.

**Buffalo Pump Works, A. M. Westfall, Proprietor, Manufacturer of Ship Pumps, Deep-Well Pumps, Hand Fire-Engines, Air-Pumps, and Feed-Water Heaters, etc., No. 80 Washington Street.**—This business, like nearly all others, is well represented in this city, and notably so in the establishment of Mr. A. M. Westfall, located in the brick building No. 80 Washington Street. Mr. Westfall's factory is fitted up with the best and latest machinery for the purpose, and gives employment to a large force, according to the season, both for inside work and for putting in the pumps throughout the country. Among the large list of pumps, etc., turned out may be mentioned ship pumps, deep-well pumps, hand fire-engines, air-pumps, and feed-water heaters. He also deals largely in pipe, fittings, rubber hose, etc. General jobbing is carefully attended to, while repairs of all kinds are made a specialty. The business was founded in 1876, and has been under the present proprietorship since November 1, 1883. The trade extends throughout western New York, Pennsylvania, and various western points, especially along the lakes.

**George W. Furgason & Son, Commission Merchants, No. 56 West Market Street.**—This department was established in 1883, as a branch of their well-known and highly popular house in Lockport, which carries on the largest trade in apples in this State. The firm are represented in Liverpool, England, by Messrs. A. Taylor & Son, and their business has attained a magnitude utterly beyond the comprehension of one unacquainted with the trade. The house in Lockport was established in 1854, and has long held a leading position in the commission business. Large consignments are received daily of all kinds of fruit and country produce, including butter, eggs, dressed hogs, poultry, apples, and potatoes in car lots, which are disposed of in a manner the most advantageous to the consignor. They have likewise a branch in New York City, which has been in operation for the last six years. Mr. George W. Furgason, the senior partner, is a native of Niagara Co., N. Y., and one of the oldest residents of Lockport, and was for many years a contractor for U. S. Mails in Western New York. The junior partner, Mr. W. G. Furgason, is in charge of the Buffalo business, and is a young man of great promise and integrity.



**Bickford & Francis, Manufacturers of the Celebrated "B. C. & D." Brand Pure Oak Tanned Leather Belting and Hose, Nos. 53 and 55 Exchange Street.**—Attention is directed in the present sketch to the firm whose name appears above. Messrs. Bickford & Francis, who in November, 1882, succeeded the late firm of Bickford & Curtiss, and are one of the most prominent representatives of that branch of trade comprehended under the general heading of belting and hose. They occupy for the purpose of their business the large and capacious brick building, Nos. 53 and 55 Exchange Street. This structure is six stories in height and 50x110 feet in surface dimensions, and is amply commodious for the storage of an immense stock of goods. Notwithstanding the capacity of the warehouse, however, it is literally crowded to the utmost with such a stock as is rarely to be seen anywhere within the United States. This stock we have not the space to enumerate in detail, but content ourselves by alluding to a few of the leading general items, which are, briefly, belting and hose made from pure oak sole leather of the best and most suitable grades and qualities, also lace leather, rivets, and all the appurtenances of belt making, repairing, or adjusting. They make a specialty of the manufacture of a very superior belting and hose, which is denominated the "B. C. & D.," which is said to be the best in the world, and for which they have received medals and testimonials of the highest order, among them award of the International Industrial Exhibition, held at Buffalo in 1869. Rubber belting, rubber hose, cotton belting, cotton hose, linen hose, cut lacing, patent lace cutters, sole leather, best belt oil, rubber packing, belt hooks, studs, punches, round belt fastenings, leather washers, asbestos covering, asbestos hair felt, cement packing for steam pipes, etc., are a few of the leading articles extensively manufactured or dealt in by this house. Messrs. Bickford & Francis conduct also a large branch establishment at No. 59 South Canal Street, Chicago, to meet the demands their large and constantly increasing Western and Northwestern trade. There is material for a volume in tracing the development of this great establishment, but the necessary limits of this sketch forbids more than this outline. Suffice it that the gentlemen comprising the firm, Messrs. R. H. Bickford and W. C. Francis, stand in the very front rank of Buffalo's business circles, and it is not a whit too much to say that it is such establishments as theirs that have made and are making Buffalo one of the great depots and distributing points of so large a portion of the best trade of the country.

**Canfield & Hower, General Produce Commission Merchants, No. 88 West Market Street.**—The immense quantity of produce which is shipped into Buffalo to find a market renders the produce commission business a most important one in this city, and brings into this department of commercial life a large number of individuals and firms. This firm of Canfield & Hower has been established here for over three years, and being active, energetic salesmen, well posted on the market, and being always prompt in making returns, they have already built up a flourishing business, and are daily receiving large shipments of produce from all over New York, Pennsylvania, Ohio, Canada, and other regions. They receive and sell to the best advantage of the shipper all kinds of farm, garden, and dairy products, vegetables, fruits in season, and in fact anything and everything comprehended under the classification of produce. They occupy premises 25x60 feet in dimensions, fronting the market-house, have ample room for the storage of large quantities of produce, and excellent dry, cool storage for butter and fruits. The individual members of the firm

are Messrs. Hiram Canfield and W. H. H. Hower, both Clevelanders by birth, and well known and highly regarded there. Since beginning business here in 1881 as successors to Stickney & Canfield, they have taken a prominent place among the merchants of their line, and no more prompt, honorable, or capable commission merchants are to be found in Buffalo.

**Taylor & Betts, Wholesale Lumber, Distributing Dock and Yard, Ohio Basin.**—There are probably few persons within the eastern and Middle States, possessing anything like an intimate acquaintance with the lumber trade, who do not know the old and leading firm of Taylor & Betts, of Nos. 42 and 43 North Wharves, Philadelphia, they having been in business for many years, and one of the largest concerns of the kind in the United States. Three years ago Messrs. Taylor & Betts established the large branch yards at Buffalo, which forms the basis of the present sketch. These yards are located at the Ohio Basin, and are among the most extensive in Western New York. They comprise two plants, the upper yard having an area of 228x102 feet, with a dock front of 228x32 feet, while the lower yard is 250x102 feet in dimensions, with a dock front of 250x32 feet, aggregating an immense combined area of 478x134 feet, upon which is stored millions of feet of the finest and best Michigan pine and other lumber of all kinds. The location of the yards immediately upon the dock affords unexcelled facilities for receipt and shipment by lake and canal, while the proximity of this point to the tracks of all the railways radiating from this city affords the most ample and convenient facilities for distributing lumber to all points in the United States. A large number of people are given employment in the handling of this vast quantity of lumber, the whole interests of Taylor & Betts at this point being under the management of Mr. Edward T. Betts.

**Fred. E. Schwinn, Manufacturer of Fine Umbrellas, Parasols, and Walking Sticks, No. 111 East Genesee Street.**—Nine years ago the above business was established at No. 137 Genesee Street, removing to its present location three years later. It is one of the leading business houses, and the only one in the city making a specialty of umbrellas and parasols. The trade is both wholesale and retail, and is quite extensive. The stock is very full and complete, embracing fine silk, alpaca, and gingham umbrellas and parasols, and walking-sticks of all kinds. The stock has been valued at \$12,000, and is always kept up to a high standard. The sales are in proportion. The store occupied is advantageously located at No. 111 East Genesee Street, occupying a well-adapted store 12x65 feet in size. Umbrellas and parasols are re-covered and repaired. Mr. Fred. E. Schwinn is sole proprietor since the death of his brother in May, 1884, and is a native of Buffalo, born October 9, 1859. He has had a practical experience in the business, and is highly esteemed for his uprightness in all business transactions.

**John Sturm, Cabinet and Upholstery Ware, No. 200 Genesee Street.**—Mr. John Sturm, the well-known and popular cabinet-maker and upholsterer, occupies a handsome three-story frame building 30x105 feet in size, well fitted up and adapted to the business. All kinds of cabinet and upholstery work are manufactured mostly from orders, and a large business is done, giving employment to some six workmen. All orders are promptly attended to, and all work is done in a first-class manner. Mr. Sturm was born in Erfurt, Prussia, in 1823, and came to this country in 1847, with but three shillings in his pocket. He is an active business man, and gives his undivided attention to the demands of the trade.



**Kraus & Sheehan, Dry Goods, No. 446 Main Street.**—The city of Buffalo has a number of first-class houses dealing in dry-goods that for extent of stock and quality of articles are not equalled in any city in the Union, with the exception perhaps of New York. This house was established in 1881 by the present firm. The senior member, Mr. Kraus, however, has had thirty years' experience, and is thoroughly conversant with every detail of the business, having been connected with the most prominent houses in the city. The stock is one of the largest and finest in Buffalo, comprising all the finer grades of dry and dress goods, silks, satins, laces, velvets, plushes, white goods, notions, etc., which are sold at the lowest margin of profit. The services of twenty-five polite salespeople are required to wait upon customers, and the trade comes from town and country. The premises occupied consist of a suitable and commodious store, 25x150 feet in dimensions, admirably arranged and equipped for the display of the various goods, and the comfort and convenience of customers. The success which has attended the business since its inception has caused the firm to buy exclusively from importers and manufacturers, thereby giving their customers the benefits previously acquired by jobbing houses. Popular prices prevail, and with the most polite attention and readiness to serve all customers and answer all questions pertaining to the goods here sold, it is no wonder this firm is so highly successful. The stock is always complete in every department, and is being constantly renewed by fresh invoices, and something new, beautiful, and useful can always be found upon the shelves and counters. Mr. Kraus is a native of Buffalo, and is greatly esteemed for his strict probity, and has always been an ardent advocate and supporter of any measure or enterprise that is conducive to the general welfare and prosperity of all classes of the community. Mr. Sheehan was born in Ireland, and came to this country when a youth, and has always been engaged in the dry-goods trade.

**J. W. Vickers, Manufacturer of Silk, Stiff, and Cassimere Hats, No. 215 Main Street.**—Among the manufacturers in the city of Buffalo is Mr. J. W. Vickers, who has been established in this branch of business for the last decade, and has fully founded his claim of being the best maker of silk, stiff, and cassimere hats in the north-western section of the Empire State. His factory is at No. 215 Main Street, occupying the entire floor, which in dimensions is 30x80 feet, employing from ten to twenty-five hands as the exigencies of his trade demand. He manufactures chiefly upon orders sent to him, and does a large business in making uniforms, hats, chapeaux, etc., for the Select Knights A. O. U. W., and samples of his goods are sent to all parts of the country upon approval, so that any one ordering from him is enabled to test the quality and texture of his goods before paying for them. Mr. Vickers is highly recommended to the public. He gives his money's worth every time, and manufactures an exceptionally high class of goods. He is a practical and experienced hatter, and is well worthy the respect and esteem that is universally accorded him.

**Theodore H. Flach, Electrician, House and Hotel Annunciators, Burglar Alarms, Speaking Tubes, Bell Hanging and Lock Smithing, No. 14 West Mohawk St.** This business ranks as a specialty, and one which for the most part is adapted chiefly to large cities, where there is abundant demand for this class of work. Mr. Flach occupies convenient premises and keeps an excellent stock of the articles and materials in which he deals, and in the prosecution of his business utilizes the services of several expert hands. The scope of the business includes all that belongs to the work of a practical electrician. House and

hotel annunciators are made and put in working order. Speaking-tubes are put into buildings, bell-hanging and locksmithing promptly and carefully executed, and old styles of pull-bells changed to the modern and more convenient electric bells. In all these and kindred classes of work Mr. Flach is thoroughly qualified by long experience as well as natural mechanical genius, and is always provided with the requisite materials, fixtures and appliances for the prompt and expeditious execution of orders upon short notice. He has been established in this business for twenty-four years, or nearly a quarter of a century, and has made a high reputation for careful and perfect work, and for fair dealing in all his transactions. He is by birth a German, but has lived very many years in Buffalo.

**J. T. Budd, Broker, Petroleum, Grain, and Provisions, No. 8 East Seneca Street.**—Although the petroleum, grain, and provision market has experienced sharp variations, and the temporary stringency of money has caused a brief check in the current of operations, the general course of speculation has been on a good basis and business has proceeded under favorable auspices everywhere throughout the country. Every circumstance is reassuring as to the solid progress of the nation, not the least important of which may be cited the increase in the volume of sound speculation, and the excellent character of the new speculators who are constantly coming forward to place their surplus moneys in prudent investments. Of the numerous firms that have realized a fair share of the constantly developing business of the year, may be mentioned the house of Mr. J. T. Budd of East Seneca Street. This house was established in 1879 by Mr. Budd, who is well and favorably known, having been identified in many large and important transactions. He conducts a general business as broker, buying and selling petroleum, grain, and provisions for cash or on margin, strictly on commission. He possesses ample facilities for conducting all transactions under the most favorable auspices, and is always prepared to render his customers every possible advantage. Immediate response is given to all applications by mail or telegraph, and all orders are thoroughly and promptly executed according to customers' directions. For integrity, enterprise, and energy this house ranks among the highly respectable and substantial firms in the city.

**C. B. Armstrong & Co., General Insurance, Nos. 5 and 6 Board of Trade Building, Seneca and Pearl Streets.**—One of the most successful firms in the business in the city is that of C. B. Armstrong & Co., who represent the following first-class fire, marine, accident, plate-glass, and fidelity insurance: Liverpool and London and Globe Ins. Co., Queen's Ins. Co., Guardian Assurance Co., and Fire Insurance Association, London, Eng.; Continental (Marine) Ins. Co., Phoenix (Marine) Ins. Co., and Fidelity and Casualty Ins. Co., New York; Boatman's Fire and Marine Ins. Co., and People's Ins. Co., Pittsburg, Pa.; Mechanics' Ins. Co., Fire Ins. Co. of County of Philadelphia, and Spring Garden Ins. Co., Philadelphia; Security Ins. Co., New Haven, Conn. This firm have always managed business affairs in the most admirable manner, and all losses are promptly adjusted and paid without delay in the most satisfactory manner, and the firm has always enjoyed that degree of confidence which correct business principles and probity alone could secure. C. B. Armstrong and W. C. N. Armstrong, the copartners, have had an extended experience as insurance men, and have established an honorable record and met with a substantial success. They are thoroughgoing business men, and have always been held in high regard for the public spirit as citizens and for the active interest they take in commercial, local, and financial affairs.



**Charles Richardson, Produce and Commission Merchant, Nos. 58 and 60 West Market Street.**—Among the numerous houses engaged in the produce commission business one of the most important and influential is that of Mr. Charles Richardson, at 58 and 60 West Market Street. This business was established several years ago, and soon rose to the prominence and distinction it has since maintained. Mr. Richardson does a general commission trade, and is prepared to fill orders of all kinds, but devotes special attention to potatoes, apples, vegetables, oranges, fruits, and berries. He receives consignments from all parts of the country and always makes it a point to handle the best class of goods. The premises occupied consist of a suitable and well-arranged store, 62x120 feet in area, with fine cold storage for game, etc. The trade of the house now amounts to about \$200,000 annually, and the stock is always the best that can be obtained, to which can be attributed Mr. Richardson's large and growing custom throughout the United States. His facilities for handling goods with profit and despatch are unexcelled, and he may well congratulate himself on the success of his undertaking. Mr. Richardson is a native of Birmingham, England. By the exercise of commercial ability combined with strict integrity he has obtained a prominence only accorded to those whose transactions have been based on the sound principles of mercantile honor. Those having goods in his line of business to dispose of would do well to consign them to his care, feeling sure that they will at all times receive due attention.

**Forbush & Brown, Wholesale Boot and Shoe Manufacturers, Nos. 103-105 Main Street.**—The firm of Forbush & Brown, manufacturers of boots and shoes, laid the foundation of this enterprise in 1853, and from that time have conducted it in the most successful manner, and have established a large trade and won an enviable reputation for the high class and standard character of their workmanship. The firm are located in the large double building at Nos. 103-105 Main Street, having a front of 45 with a depth of 100 feet, and is well arranged and furnished with every convenience for the manufacture of hand-made boots and shoes of all kinds and styles, the goods being gotten up in the best manner in the latest fashion, and find ready sale in the city and throughout the Western States. Over one hundred hands are employed who are under the immediate supervision of the firm. The manufacturing establishment of Messrs. Forbush & Brown ranks among the finest in the line of production in Buffalo, and is regarded with the highest favor as being one of the best appointed boot and shoe establishments, and one of the most carefully managed in the city.

**Dillingham & Wells, Wholesale and Retail Dealers in Fine Cigars, Smokers' Articles, and all kinds of Smoking Tobaccos, Office and Salesroom, No. 283 Main Street.**—The cigar and tobacco industry of Buffalo forms a considerable branch of her manufacturing trade, and one of the principal firms in this line is that of Messrs. Dillingham & Wells, which was established in 1878, by Sherman & Dillingham. In 1882 Mr. Sherman retired, when the present firm succeeded to the business. The premises occupied consist of a commodious and suitable store, 25x50 feet in dimensions, well fitted, attractive in appearance, and provided with every convenience for customers. The stock carried is an extensive one, and embraces a large assortment of cigars of favorite brands, smoking and chewing tobacco, smokers' fancy articles, pipes, etc. They conduct a large trade, and their establishment has become one of the popular resorts of gentlemen who are fond of a good cigar. Messrs. Dillingham & Wells are very popular business men, enterprising and progressive, and the excel-

lent trade they enjoy is the result of their well-directed efforts and pleasant and courteous manners. Customers are liberally and promptly served, and orders by mail or otherwise receive immediate attention. Messrs. Dillingham & Wells are gentlemen well and favorably known to the whole community, and enjoy the confidence of all.

**Hoddick & Co., Pictures and Frames, and Fine Art Goods, and House Decorations, corner of Washington and Ohio Streets.**—A prominent business establishment in Buffalo is that of the firm of Hoddick & Co., which has always enjoyed a large trade from the time of its inception in 1871 by the firm of Multer & Hoddick, who continued the business until 1876, since which time it has been carried on by Mr. F. Hoddick and his son, F. Hoddick, Jr. The firm give attention to the manufacture of all kinds of picture frames, the factory being located at the corner of Washington and Ohio Streets, the building having dimensions of 50x100 feet, and as regards machinery and appointments is one of the most complete in Western New York for the production of this class of goods, comprising round, square, and oval frames, mirror frames in gold, also walnut and other woods, and in combinations of walnut and gold; also photo frames and brackets, and decorations in wood. In the store, which is one hundred feet deep, a fine display is made of paintings, engravings, etchings, photographs, pastel drawings, etc.; also easels and a great variety of fine-art goods in rich, elegant, and unique designs. Mr. Hoddick is a gentleman highly esteemed in business circles, and is prominent in local affairs, while his son and partner, Mr. F. Hoddick, Jr., is an active, energetic young merchant.

**Fortier, Sandrock & Bailey, General Insurance Agents, No. 195 Main Street.**—Messrs. L. B. Fortier, J. Sandrock, and C. H. Bailey have each had an extended experience as underwriters, and are pronounced as being among the best informed men upon the subject in the city. They write policies of insurance in all the leading sound companies, prominent among them being the London and Lancashire, of England; Greenwich, of New York; Trans-Atlantique, of Hamburg, Germany; North German, of Hamburg, Germany; Franklin and Emporium, of New York. A large business is transacted by the firm, as they have special facilities for placing insurance at low rates. The members of the firm are favorably known to the whole community, and as insurance men and citizens are popular with all who have business transactions with them. They conduct business upon those sound principles of equity and probity, and all their business affairs are transacted upon the highest standard of mercantile honor.

**N. P. Chaney & Co., Feather and Mattress Renovators, No. 818 Main Street.**—An establishment that is reliable in every particular, and enjoys considerable popularity for the superiority of its goods, is that of Messrs. N. P. Chaney & Co., which was established in 1883. Their store is a commodious one, 25x73 feet in area, and occupying two floors. Orders for any particular grade of bedding by mail or telephone are promptly filled, and prices are most reasonable. This firm was originally engaged in business in Toronto, Canada, but latterly they have sold that branch and have devoted their sole attention and care to their Buffalo establishment. They ship in all directions, and make a specialty of supplying hotels and dealers in large quantities. By their new and improved steam and hot air renovating process they are enabled to cleanse and purify old feathers, rendering them sweet and clean, and greatly increasing their bulk. Mr. Chaney, the inventor of this renovator and manager of this business, is a native of Orange, Franklin County, Mass., and being a practical man is familiar with every detail of the trade.



**Hall & Sons, Manufacturers of Fire Brick and Tonawanda Pressed and Common Brick; Works, Tonawanda Street, North Buffalo; Office, 58 Chapin Block.**—An important industry carried on in this city is the manufacture of fire-brick, and also building brick of all kinds, which is extensively carried on by the firm of Hall & Sons. The fire-brick works are located in North Buffalo, and occupy several acres, on which are erected a number of brick buildings, comprising store-houses, and for manufacturing purposes. Upward of fifty hands are employed, and a sixty-horse-power engine is used to drive the machinery, and in the course of a year nearly four million brick are produced, which have a ready sale in Buffalo and vicinity and other sections. It is the only manufactory of the kind in the city, and was established in 1866 by Mr. Edward J. Hall, who had formerly been engaged in the business at Perth Amboy, N. J. Every description of fire-brick is made in all shapes; also stove tiles, fire-brick for stoves, which are made in the best manner from a combination of clays from Perth Amboy and Pennsylvania. Their common and pressed brick works are located at Tonawanda, ten miles from Buffalo. A thirty-horse-power engine and about fifty men are employed at these works, where they have extensive buildings and about eighty acres of clay lands. The firm also deal in architectural terra-cotta ware, and make a fine display of all kinds, at the salesroom at 58 Chapin Block, of rustic styles for lawns, also tiles, copings, cornices, capitals, chimney-tops, etc., and also imported tiles and ornamental terra-cotta work of every description, and deal in fire-clay, fire-sand, fire-mortar, etc. Mr. Hall and his sons have always been highly esteemed as business men since they have been located in the city, and are prominent in commercial and local affairs, and take an active interest in promoting the advancement and growth and the welfare and prosperity of the community. The firm is also sole manufacturer of the "Spray" feed-water purifier, the only sure preventive of scale on steam-boilers without the use of compounds.

**Andrew J. Shepard, Heavy and Light Machinery, Engines and Boilers, Cor. Jackson and Church Streets.**—Mr. Shepard occupies a large plot of ground, 122x137 feet in dimensions, upon which is the machine shop, a brick structure 50x75 feet in dimensions. This establishment is fitted up and supplied with a complete equipment of the requisite machinery, tools, materials, etc., and is manned by several skilled and experienced workmen. The scope of work done embraces the manufacturing of both heavy and light machinery, engines, boilers, etc.; also repairing engines, boilers, and all kinds of machinery. Mr. Shepard has orders from numerous points, and his business covers an extensive area of territory. He has been many years in the business, and has built up a reputation for complete and satisfactory work, which is not only well merited, but which also has the effect to draw to his establishment a liberal share of business.

**Coleman's Wholesale Drug House, No. 16 Swan Street.**—This business has grown with the city, having been established in 1834 by Charles H. and John H. Coleman, father and son, succeeded by various changes until the present establishment of Coleman's Drug House, started by J. M. Coleman in 1879, and under the direct management of Mr. William Coleman, son of the originator of this old and substantial house. The premises occupied comprise the first floor, basement, and a portion of the second story of the Coleman Block, each floor being twenty-five feet by eighty-five in dimensions. A very large wholesale stock is carried of drugs, chemicals, medicines, perfumes,

and all druggists' supplies and fixtures. The trade extends throughout Western New York, Pennsylvania, and Ohio. Mr. William Coleman was born in Eastern New York, and has lived in Buffalo since his childhood. He has had a continuous experience of fifty years in the drug trade, and during all that time has never committed an error in compounding physicians' prescriptions or family recipes. This shows an accuracy and care in handling dangerous medicines of which Mr. Coleman may be justly proud. Besides his accurate knowledge of pharmacy Mr. Coleman is a connoisseur in art matters, and was for many years regarded as one of the best authorities in the city of all that relates to art. He is a gentleman of fine culture and congenial manners, pleasant and affable, and deserves the extensive patronage he enjoys, and the confidence of the community he has so long and faithfully served in his business.

**Shirrell & Co., Manufacturers of Washing Crystals, 21 Main Street.**—This business was founded in 1866 by Messrs. Shirrell & Fisher; after a short period Mr. Fisher retired, leaving Mr. Shirrell sole proprietor. The premises occupied consist of a suitable building 40x90 feet in dimensions, admirably arranged and fitted with every appliance and convenience for the business. The Washing Crystals are standard articles in almost universal use, and the following popular articles are manufactured, viz., Shirrell's Kulliyun Washing Crystal, Hackworth's "English" Washing Crystal, Fisher's Improved Washing Crystal, Diamond Washing Crystal, put up in wood, and guaranteed to keep in any climate. In addition to the above articles, round-head hard-wood clothes-pins are produced in large quantities. The best and most approved machinery is fitted for the requirements of the trade, and the firm has done much to bring to the highest standard of perfection the specialties of their business. Mr. Shirrell is a native of New York State, and went in early life to Wisconsin, and was Captain in the famous 7th Wisconsin Volunteers during the Civil War. After its termination he visited Virginia with business views, but eventually came to Buffalo and established this manufactory. The high success achieved by the firm fully attests the value of its manufacture, and their washing crystals are in great request in all laundries in this country.

**Harvey Bros., Flour, Seed, and Grain, and Dealers in Agricultural Implements, No. 221 Washington Street.**—The copartners, Messrs. Horace J. and John H. Harvey, have been associated since about 1863, and have always carried on a large business, controlling a trade reaching various sections of the country. The warehouse is 25x130 feet in dimensions, and in height is four stories with basement, all of which is used in the different branches of the business. The firm, as seedsmen, hold a foremost position among those engaged in that business, and furnish the most reliable flour and farm and garden seeds. They also make a specialty of bird food, and also mocking-bird food, and deal extensively in agricultural implements and farm-tools, and have an assortment of every kind from the most noted manufacturers. Messrs. Harvey Bros. also represent the Buffalo City Flour Mills, which are owned and operated by the firm of Harvey & Henry, Mr. Horace J. Harvey being the senior member of the firm. These gentlemen manufacture the finest flour from Western wheat by the new roller process; the brands "Moss Rose" and the "World's Best," "King," "Epicure," "Superb," "Southern Star," "Triumph," etc., have a wide celebrity. Both members of the firm are from Washington County, and have been connected with the business and local affairs of the city for more than twenty-five years.



**Thomas Thompson**, North Buffalo Planing Mill and Shingle Factory, Manufacturer and Dealer in Planed and Rough Lumber; Mills, Corner Niagara and Tonawanda Streets.—The lumber interests of Buffalo have done much to promote the material wealth and prosperity of the city, the trade being conspicuously important, and engaging the attention of gentlemen of experience and large capital; among those holding a prominent position is Mr. Thomas Thompson, who as a manufacturer and dealer has for the past twenty-five years carried on a large trade. The premises occupied cover about three acres in North Buffalo, the plant being an extensive one, and comprises several substantial buildings adjoining each other, forming a cluster; the buildings having dimensions of 100x50 feet. In every department special wood-working machinery is used, and every new and improved device has been introduced for the manufacture of lumber of all kinds, including flooring, ceiling, siding, frames, sash, blinds, shutters, moulding, brackets, newels, and balusters in pine and hard woods. Scroll-sawing also forms a feature of the business, and special attention is given to planing and matching lumber, and furnishing ornamental wood-work from designs furnished, or in any style desired. The manufacture of cut and sawed shingles is largely carried on, and all kinds of planed and rough lumber, fence-posts and pickets is extensively dealt in. The trade is large and widespread, the establishment being known as one of the largest and most important in this section of the State, and is also one of the oldest, the business having been carried on since 1848, and for twenty-five years was conducted as a shingle manufactory. A heavy stock of all kinds of builders' lumber is always carried, and upward of one hundred skilled workmen and laborers are employed, and, to facilitate operations, a fifty-horse-power engine is used to drive the machinery in the mills. Mr. Thompson is one of the popular representative citizens of Buffalo, and takes an active part in its local and commercial affairs.

**The Provident Life and Trust Co. of Philadelphia, Pa.**—The Provident Life and Trust Co. of Philadelphia was established in 1863, for the purpose of promoting life-insurance among Friends, but its operations are not confined to them, its benefits being extended to all others of like careful habits. Its claims to public confidence and patronage are based upon the superior longevity of its members, the care exercised in the investment of its funds, and the strict economy with which its affairs are managed. The effect of a low rate of mortality upon the security and cheapness of insurance in the Provident is too obvious to need explanation. From its inception to the present time, its career under careful conservative management has proved successful, as may be inferred from the facts that the "surplus above reserve," at the date of its last report, December 31, 1883, was \$1,906,862.88. The advantages resulting from the peculiar organization of the company have never been attained in any other insurance corporation. The union of its trust business with its insurance demands from the courts of the city of Philadelphia a careful scrutiny of its methods and a thorough examination from time to time of its securities by skilful experts. Besides the non-forfeiture system, it is the practice of the company to grant certificates of extension to policy-holders, who are unable temporarily to pay their premiums. The Provident Company points with pride to the fact that it has never, during its whole history, appeared in court as the contestant of a death-claim, and has during the last ten years increased its volume of business 160 per cent. In 1883 a branch office was established in Buffalo,

and from that time Mr. W. G. Justice has been its able and efficient representative. He is well and favorably known throughout the city, as one of its most prominent business men, and is pronounced one of the best authorities upon the subject of insurance in Buffalo.

**Josiah Ross**, Manufacturer of Wood and Iron Working Machinery, 1443 to 1459 Niagara Street.—Buffalo is a thoroughgoing, active business centre, and contains within its limits many large industrial establishments, which have in their special line of production achieved a reputation extending throughout the country. One of the most noted of these establishments is that of Mr. Josiah Ross, manufacturer of wood and iron working machinery, which occupies extensive premises covering an area of two acres on Niagara Street, in the Eleventh Ward, more than one half of which is covered with the works. The buildings are large and spacious, and as regards equipment are the most complete in the city, the machinery being of the best class and comprising the best efforts of inventors and mechanics, and many of the important machines are of his own invention and manufacture. Upward of seventy-five hands are employed in the works, all of whom are thoroughly skilled and practical in their various departments, and are engaged in the production of many of the principal and most important tools used in wood and iron working establishments; all of the machines being patented and are of his own invention, and are controlled exclusively by himself, and are manufactured only by Mr. Ross, and find their way to all parts of the United States, Europe, South America, Mexico, and all parts of the civilized world. Mr. Ross, the owner and proprietor of this extensive business, has been a citizen of Buffalo many years. He is a practical merchant, having spent ten years in travelling to perfect his knowledge before embarking in business for himself, and has always been prominent in the industries of the city, and has acquired a celebrity for substantial workmanship and reliable machinery not excelled (if equalled) by any other establishment in this line of business in the country. He gives a written guarantee with every piece of work that leaves his establishment, indemnifying it against breakage from any or every cause whatever.

**Frank Auerbach**, Machinist, 32 Ellicott Street, between Swan and Seneca streets.—Mr. Auerbach has from his early youth been engaged in the manufacture of machinery, and during the last four years, since he has been in business for himself, he has made a reputation far beyond that of most of his competitors, and is regarded by his many patrons as one of the most skilful, accurate, and thorough workmen in the city. His premises, having a frontage of twenty feet and a depth of forty, are well fitted up with every device which modern ingenuity has produced; and such is the care that Mr. Auerbach personally devotes to all work entrusted to his hands that success always has attended his efforts, and a large volume of trade secured from all quarters of the city. Most of the work done by him is the manufacturing and repairing of printers' machinery, the jobbing and manufacturing of hangers, pulleys, and shafting, though all other varieties of machines are made to order at the shortest notice and in the most workmanlike manner. Mr. Auerbach is a native of Berlin, Prussia, and has lived in Buffalo many years. Although but thirty-nine years of age, his success and prosperity are assured and are destined to continue in the future as they have done in the past, carrying him to wealth and affluence.



**E. & B. Holmes, Manufacturers of Stave, Barrel, Keg, and Hogshead Machinery, Office at the Works, No. 59 Chicago Street.**—The extraordinary natural and acquired advantages possessed by the city of Buffalo, by reason of its geographical position with reference to the lake navigation and its being the important centre of the direct system of intercommunication between the heart of the continent and the Atlantic Seaboard, are such as have promoted and fostered in an unusual degree numerous important and valuable industries, which in a less favored community would have lain dormant or, at best, would have enjoyed but meagre opportunity for growth, development, and expansion. Among those who have profited in a conspicuous degree by availing themselves of these varied advantages, and have controlled them to the end of building up vast industrial establishments in this city, may be mentioned the firm of E. & B. Holmes, extensive manufacturers of stave, barrel, keg, and hogshead machinery, whose office and works are located at No. 59 Chicago Street. This is the only establishment devoted to this line of work in this part of the country, and one of the largest to be found anywhere. The plant occupies several acres of ground, some of the buildings being unusually extensive affairs, one large brick four-story and several other two-story structures. The machinery and mechanical equipment are the most perfect of any in the country, while the manufactured product is unexcelled for its ingenious construction, beauty of finish, and wonderful adaptation to the purposes for which intended. Most of the machines manufactured are the results of their own inventive genius, protected by letters-patent, and hence to be had only of them. Some of the principal machines made are barrel-elevators, stave-cutters, heading-saws, levelling and trussing machines, cylinder-stave saws, stave-bolt equalizers, heading-dressers, hoop-drivers, heading jointers and dowerers, crozing-machines, barrel-turners, stave-dressers, barrel-levellers, stave-equalizers, power windlasses, stave-jointers, barrel-heaters, setting-up forms, wood-hoop benders, head-rounders, beer-stave benders, hoop punchers and flarers, dowel-pin-making machines, beer-stave hollowing machines, and all kinds of machines for working in woods. This enumeration, although but partially complete, will serve to indicate that this firm in its productions thoroughly covers the whole field of barrel-making machinery. Indeed there is not another factory of the kind anywhere equal in magnitude and the variety and excellence of its manufactures to this. The works here are divided into various departments, such as iron works, barrel-machine works, pattern-rooms, etc. Power is obtained from two steam-engines of an aggregate of one hundred and fifty horse capacity, and one of the points concerning this house which makes it especially valuable and beneficial to Buffalo is the fact that it gives employment to from 200 to 300 worthy workmen, including skilled machinists, laborers, etc., and involving an outlay for wages which cannot fail to enhance the activity of local trade in the various branches. The trade of the house is enormous, extending to every State and Territory in the United States, throughout the Dominion of Canada, and even beyond the seas. The beneficial effect that this great industry with its extended connections must of necessity exercise upon the home material welfare of Buffalo, and upon its name and fame abroad, may well be left to the imagination of the reader, as it cannot be reduced to statistical form nor expressed by mere figures. The individual members of the firm are Messrs. Edward and Brittain Holmes, both of whom have for many years been intimately identified with the development of the resources of Buffalo, and who, besides so ably and successfully

prosecuting this business, are also extensively engaged in other enterprises, of which detailed mention is made in the body of this volume.

**J. Ginther, Washington Iron Works, cor. Washington and Chippewa Streets.**—This enterprise was established in 1857 by Mr. J. Ginther, and may be said to constitute one of the most important industries of the city. The premises occupied are very extensive, with a frontage on Chippewa Street of 150 feet, and 75 on Washington Street. The works are operated by a steam-engine of ninety-horse power, and employment is given to fifty skilled workmen. The products are building, casting, and general jobbing, light machinery, ornamental castings, cast-iron fences of the latest styles, in fact anything that may be constructed of iron for architects or builders. To enumerate the machinery employed in this concern would be superfluous; it is, however, sufficient to state that the facilities here enjoyed are not excelled by any similar establishment in the country. The trade is largely local among the manufacturers of the city and vicinity, and also extends throughout the different sections of the State. Mr. Ginther is a native of Lorraine, France, and has been a resident of Buffalo for the last fifty-three years. He is highly regarded by the citizens for his strict rectitude and integrity, and those doing business with him can always depend on just treatment.

**D. Wiener & Son, Wholesale Dealers in all kinds of Scrap Iron, Old Metals, Offices and Yards, Nos. 250 and 252 Exchange Street, and No. 57 Bennett Street.**—Among those branches of business which are especially well developed here is that of buying, selling, and shipping scrap-iron and other metals. There are several important establishments devoted to that business, one of the most prominent of which is the firm of D. Wiener & Son, whose extensive offices and yards are located at Nos. 250 and 252 Exchange Street and 57 Bennett Street. These gentlemen are large wholesale dealers in and shippers of scrap-iron and old metals of every description. They have a trade which extends well nigh all over the country, and amounts in value to many thousands of dollars annually. They pay the best cash market prices for large consignments of metal, and are prepared to take any quantity which may offer. The gentlemen constituting the firm are Messrs. David and M. H. Wiener, both of whom are merchants of ability and high standing, and gentlemen who have achieved a marked success through the force of their business sagacity and active enterprise.

**Alex. Weller, Manufacturer of Fine Carriages, corner Mohawk and Staats Streets.**—This house was founded in 1864 by Messrs. Armstrong & Weller, and continued till 1875, when Mr. Armstrong died, leaving Mr. Weller sole proprietor. He builds all kinds of carriages, light, open, and top-buggies, phaetons, express wagons, etc., in all styles. In the construction of carriages he uses great care in the selection of well-seasoned wood and most durable materials, and employs only mechanics who are skilled in their respective departments, and the result is he turns out vehicles of a high order of merit. The premises occupied consist of a suitable building 32x120 feet in dimensions, four stories in height, admirably arranged, and furnished with every appliance and facility for the business, and giving employment to fifteen to twenty-five skilled workmen. Special attention is given to repairs, and being an enterprising business man he is always prompt and reliable in whatever he undertakes. Mr. Weller is a native of Germany, and came here when very young, and is well known as advocating and advancing every project or movement that is brought forward for the welfare and benefit of his fellow citizens.



**Bank of Commerce in Buffalo, Main Street.**—The statements made from time to time by the banks of Buffalo are at once an evidence of their prosperity, solidity, and the sound conservative manner in which their affairs are conducted. Among the reliable institutions of the city there are perhaps none among them enjoying a higher degree of popularity or a greater confidence than the well-known Bank of Commerce in Buffalo, which was organized and incorporated under the New York State laws in 1873 with a capital of \$200,000. Its substantial success is demonstrated by a line of deposits of nearly \$2,000,000, with a reserve fund and undivided profits aggregating \$225,000. The success attendant upon the career of the bank may be of course ascribed in a large degree to those by whom it is controlled, and it is quite within the bounds of verity to state that few banks in the State have achieved a greater measure of prosperity. Everything pertaining to the banking business is conducted, and every facility and convenience is afforded for prompt transaction. The officers and directors are: Thos. Thornton, President; H. G. Nolton, Vice-President; and E. W. Hayes, Cashier. Directors: Thos. Thornton, N. C. Scoville, John White, E. R. Jewett, E. L. Hedstrom, W. H. Gratwick, Jas. R. Smith, H. G. Nolton, and E. W. Hayes; all of whom represent in a high degree the commercial and manufacturing enterprise and opulence of the city.

**A. P. Wright & Son, Commission Merchants, Board of Trade Building.**—This house was established in 1867 by Messrs. Preston & Wright. Mr. George R. Preston retired January, 1880, when the present firm was formed by Alfred P. Wright and his son Albert J., and who are now doing a prosperous commission business. This firm receive large consignments of grain and are among the heaviest grain commission merchants in the country. Mr. A. P. Wright was born in Oswego, N. Y., January 8, 1834, where he resided until 1867, when he came to this city. He was President of the Board of Trade in 1872, and was President of the Merchants' Bank from 1881 to 1883, from which he retired much to the regret of the directors of that institution. He is also a Director in the Erie County Savings Bank, and a promotor of a large number of public enterprises. His son, A. J. Wright, was also born in Oswego, in 1859, and in 1880 became a partner with his father. The senior partner is an influential man in commercial circles, and is consulted on all important questions of interest to the Board of Trade.

**W. R. Burt, Manufacturer and Wholesale Dealer in Michigan Pine Lumber; Office, Wholesale Yard, and Planing Mill: Ganson Street and Buffalo Creek, South of Union Dry Dock.**—Mr. Burt has for many years been engaged in the manufacture of lumber at East Saginaw, Mich., where he has long been one of the leading and most active citizens and capitalists. His yards and mill were established in Buffalo in May, 1879, and from the outset assumed a leading place among the lumbering interests of the city. He owns immense tracts of land in the lumber regions of Michigan, from which the logs are cut, then sawed up in his mills there, and shipped thence to this city in his own vessels, where the lumber is sold in the rough or dressed, as occasion requires. The mill here is operated by Burt & Mead, in connection, however, with the yard. The wholesale yard, located on Ganson Street and Buffalo Creek, covers an area of not less than seven acres, and storing a stock aggregating from ten to fifteen million feet of lumber, requiring the employment of about one hundred and twenty-five men in the busy season. Railroad tracks radiate through

the yards, and the most unlimited shipping facilities are employed, and an enormous business done. Besides this yard and the planing mill, Mr. Burt is largely interested in other enterprises, notably in two extensive mills in Michigan. He is President of the Michigan Salt Association, Home National Bank (East Saginaw), and Michigan Saw and File Works, and Director in other companies connected with the trade. It is largely due to his efforts that the Lumber Exchange was organized, and there are scores of ways in which his progressive and Western enterprise has conferred important benefits on the trade. Mr. Burt being a resident of East Saginaw requires to entrust his interests here to a representative, in the selection of whom he has been especially fortunate, as Mr. C. W. Hammond, who has immediate charge and control of this business, is a gentleman of much more than ordinary judgment and ability, and one eminently qualified both by nature and experience for the highly important and responsible position which he so admirably fills.

**Edward Moeller's Piano Warerooms, Nos. 24 and 26 Chippewa Street, corner Pearl Street.**—The warerooms of Mr. Edward Moeller are spacious, commodious, and particularly inviting in appearance, being 40x50 feet in dimensions, finely arranged and fitted up in a style befitting the character of the business to which they are devoted. Mr. Moeller keeps on hand a large number of the best grand, square, and upright pianos from the following world-renowned manufacturers, to wit: Decker Brothers, Henry F. Miller, Knabe & Co., Hardman, and Kranich & Bach. The Decker is the chief instrument handled, and Mr. Moeller has placed a large number of them in this city and vicinity. These pianos have attained a reputation which places them far beyond the need of commendation. This can be said without disparagement to the other instruments named, each of which possesses some point of merit and excellence peculiarly its own. In addition to his regular line of instruments, Mr. Moeller will supply any piano in the market at the very lowest prices. Instruments are sold on easy installments, rented, and exchanged, while tuning, repairing, and piano moving receive careful and prompt attention. Mr. Moeller is by birth a German, and has resided many years in Buffalo. He has been established in his present business for a period of sixteen years, and having always represented only first-class manufacturers, and handled only instruments of the most thoroughly established excellence, he has enjoyed an unusually successful and prosperous business.

**John Strootman, Wholesale Manufacturer of Ladies', Misses', and Children's Fine Shoes, Nos. 483 and 485 Washington Street.**—About ten years ago Mr. Strootman established this business, occupying his present large and commodious quarters in 1883. The building is 80x120 feet, and accommodates about seventy-five skilled operators, who turn out a fine and superior line of ladies', misses', and children's shoes, which are sold exclusively at wholesale throughout western New York, Pennsylvania, Ohio, Indiana, Illinois, Iowa, Michigan, Dakota, Minnesota, Nebraska, and Wisconsin. Mr. Strootman has his agents constantly on the road, and is doing a very handsome trade. He gives his personal attention in the factory, and is much liked by the employees. The factory is heated by steam and run by steam-power. The building contains an elevator for the use of the employees and for freight. Mr. Strootman is a young man, born in this city, and has many warm friends both in social and business circles.



**Julius Binz**, Broadway Brewery, No. 815 Broadway, corner Smith Street.—To a thoughtful and candid mind there is no denying the fact that the most practical temperance men of the country to-day are the brewers of beer and ale, who, by putting on the market a mild and refreshing as well as a wholesome drink, are doing much in the way of winning the people away from the use of the more ardent alcoholic drinks, which do not refresh, but simply stupefy. Such men deserve the hearty good will and wishes of all who take an active interest in the public welfare, and especially of those who are specially engaged in antagonizing inebriety. Buffalo can boast of some of the most honorable and reliable brewers, and we shall take occasion to refer to one or two in these pages. We might notice for instance Mr. Julius Binz, whose extensive establishment, popularly known as the "Broadway Brewery," is located at No. 815 Broadway, near Smith Street. In fact his property takes in the whole of Broadway from Smith to Shumway streets, and has a depth on the Smith Street side of 185 feet and on Shumway Street of 130 feet, forming a most valuable plant which must multiply in value rapidly as the city is pushing out strongly in that direction. The buildings are substantially constructed of brick, two full stories in height, and are of the following dimensions, viz., brewery building proper 54x54 feet, and ice-house 30x75 feet. The malt-house, destroyed by fire in 1883, is now being erected (summer of 1884) with large additions, embracing one of the largest ice-vaults in the state, where the brewings are kept cool and fresh, and at an equal temperature the year around. This fine building is of brick solidly constructed, three stories high, with a frontage on Broadway of 101 feet, and a clear depth of 110 feet. Besides the ice-vault already referred to, it will also contain a malt-house with a capacity of seventy-five thousand bushels. The business is rapidly growing owing to the excellent quality of the productions, which are in great demand and pronounced first-class by connoisseurs. Mr. Binz shows his sound business judgment and foresight in building upon a scale to meet this necessity for increased facilities. In the operation of the brewery a competent force of men is constantly employed, and the productive capacity is not less than 20,000 barrels of superior beer per annum, which with new facilities now being added will double or triple this amount. This beer is in strong demand in the hotels, restaurants, and families of the city, and if triple the quantity were produced, it would speedily be sold, as it has a reputation for purity and general excellence second to none. Mr. Binz is a native of Germany, but has been for sixteen years a resident of this country and of this city. He possesses not only superior business abilities and far-seeing judgment, but is also a gentleman of many genial personal qualities, which attach to him as friends all who at first only meet him in business intercourse. He has displayed great enterprise in building up his splendid business, and doubtless a few more years will find his operations vastly multiplied. Buffalo owes much to such men in the upbuilding of her industries, and it is sincerely to be hoped that many more of the same class may cast their lot in the midst of this progressive community.

**James Coyle**, Wagon Builder and Wheelbarrow Manufacturer, Nos. 150 and 152 Ohio Street.—This gentleman occupies large and very commodious premises, covering two lots, the buildings being 62x60 feet in dimensions, a portion being two stories high and built of brick, and the balance of frame, one story in height, thus affording excellent facilities for carrying on the large amount of work done here. The establishment is fitted up well, and the

scope of work done embraces the building of wagons, carts, trucks, bobs, etc.; also the manufacture of coal and iron box wheelbarrows, of which Mr. Coyle makes a specialty, and of which he makes large numbers. These barrows meet with ready sale, and are regarded as among the strongest, best-made, and most durable barrows to be found in Buffalo, or indeed in the United States. The best materials are used, both in the wood and iron work, and special care is used in the workmanship put upon them, Mr. Coyle giving the business his continual personal attention and close supervision. His iron-box wheelbarrow is in all respects first-class for any kind of use to which it may be applied. General blacksmithing, repairing, etc., are promptly and carefully attended to upon brief notice. Mr. Coyle is a native of the "Emerald Isle," and is largely endowed with the native courtesy and kindness of that most hospitable people. He has resided here for thirty-four years, and has become thoroughly well-known.

**Flint & Kent**, Dry Goods, No. 261 Main Street.—In 1836 this excellent house was originally established by Messrs. Fitch & Howard, and after several changes in the management Messrs. Flint & Kent succeeded to the business in 1868. The founder of the house was Mr. Wm. Fitch, a brother of Benjamin Fitch, whose legacy to Buffalo was the celebrated Fitch Institute, which monument of his great affection towards his fellow-citizens will be a source of admiration and gratitude to future generations. This establishment has been conducted since his decease on sound principles of probity and honor, and has had in consequence a prosperous career. The firm enjoys an excellent trade throughout both the city and country, and carries a large stock of dry-goods and fancy articles at manufacturers' prices. The premises occupied consist of a splendid store, 30x200 feet, admirably arranged and equipped with every comfort and convenience for customers. With close and careful buyers in the European and Eastern markets, ever on the alert for the latest and most desirable novelties, purchasing directly from manufacturers and first hands, and importing annually over \$50,000 of goods, the facilities of this house are not surpassed by any contemporaneous establishment in the United States. Polite and attentive clerks are employed, and every attention and care are given to the wants of patrons. Messrs. Flint & Kent have always given the strictest attention to the calls of their customers, and have as a consequence secured a business which reflects upon them the highest credit for their energy, enterprise, and ability. Both partners are practical and experienced men in the dry-goods trade, and personally are gentlemen of strict integrity and of eminent social standing in the community, and their prominent establishment gives every evidence of a prosperous and progressive future.

**John R. Walter**, Insurance and Real Estate Agent, No. 316 Broadway.—Mr. Walter buys and sells real estate, leases and rents dwellings, exchanges property, and also collects rents, and attends to all business pertaining to the branch of business, including negotiating loans, etc. He also represents a number of the leading, sound, substantial fire-insurance companies of the world, and is the authorized agent for some of the best companies in this country. He will always be found honorable and upright in all business transactions, and a gentleman in whom implicit confidence can be placed. He is also a notary public and agent for the German lines of steamships. He is a business man of unusual discernment and enterprise, and is held in the highest estimation by the community of the 6th Ward, where he resides.



**Weed & Co., Builders' Hardware, Cutlery, etc., No. 284 Main Street.**—In the house of Weed & Co. Buffalo can claim one of the largest and oldest hardware stores in Western New York. The establishment is well known as the "Old Corner Hardware Store," from its being located on the corner of Main and Swan streets. The store on Main Street is 30x80 feet in size, five stories high, and handsomely built of gray stone, with an extension on Swan Street built of brick, and 30x70 feet in dimensions, making the total size of the store 30x150 feet. The stock is very large and complete, embracing every kind of builders' and general hardware, tools, cutlery, barb fence-wire, agricultural implements, iron, steel, nails, etc. Ample accommodations are provided for storage and the transaction of business, and the store is arranged for utility and convenience in showing and displaying fine hardware, as well as forming a picturesque and effective style in its general ensemble. The business was established in 1818 by G. & T. Weed, who in 1851 were succeeded by Dewitt C. Weed, son of T. Weed, who continued the business until 1857, when he admitted his brother, Hobart Weed, to an interest in the business, under the firm name of Dewitt C. Weed & Co. In 1876 D. C. Weed died, and Mr. Hobart Weed remained sole proprietor, conducting the business under the above title. The store has from its very inception held the leading position in the general hardware trade. Pascal P. Pratt and Samuel Pratt, who have since attained a national eminence in the iron business, began their business life as clerks in this store. Its proprietors have always held a high place in the mercantile and social circles of the city, and none more than Mr. Hobart Weed, the present proprietor. Prompt, energetic, and far-seeing in business affairs, he is one of the foremost men in all social and musical affairs also. During the many years he was musical director of St. Paul's Cathedral he brought up the standard of musical excellence to a point never reached before, contributing liberally of both time and money to secure that result.

**Schlund & Doll, Manufacturers and Dealers in Furniture, No. 472 Main Street.**—Schlund & Doll have their manufactory and warerooms at No. 472 Main Street, where they employ upwards of thirty practical skilled cabinet-makers and workmen, who are engaged in the manufacture of all kinds of household furniture, comprising rich and elaborate parlor and chamber suits in all the fashionable woods in elegant designs; also tables, chairs, lounges, buffets, etc. In the warerooms they make a fine display of furniture, mirrors, looking-glasses, beds and bedding, spring-beds, woven-wire mattresses, rattan chairs and rattan goods generally, also children's carriages and patent rocking-chairs, and everything useful and ornamental in the line of furniture for the household. Mr. John B. Schlund is a German by birth, and has been in the furniture business upwards of thirty years. He established the business of which he is the head in 1871, he having been in the business twenty years previously with J. D. White. In 1871 he associated with him Mr. C. F. Doll, who is a native of Buffalo, and from that time the business has been continued under the present name and style of firm. The business house has a front on Main Street of about 25 feet and a depth of 130 feet, and is five stories in height.

**S. D. Colie, Wholesale Dealer in Lumber, Shingles, Lath, Flooring, Fence Posts, etc.; Lumber Worked to Order; No. 125 Erie Street.**—The vast lumber trade of Buffalo cannot cease to grow and expand so long as the sources of supply exist and the present race of energetic, progressive merchants remain in control of the business. One of the most prominent operators in this valuable

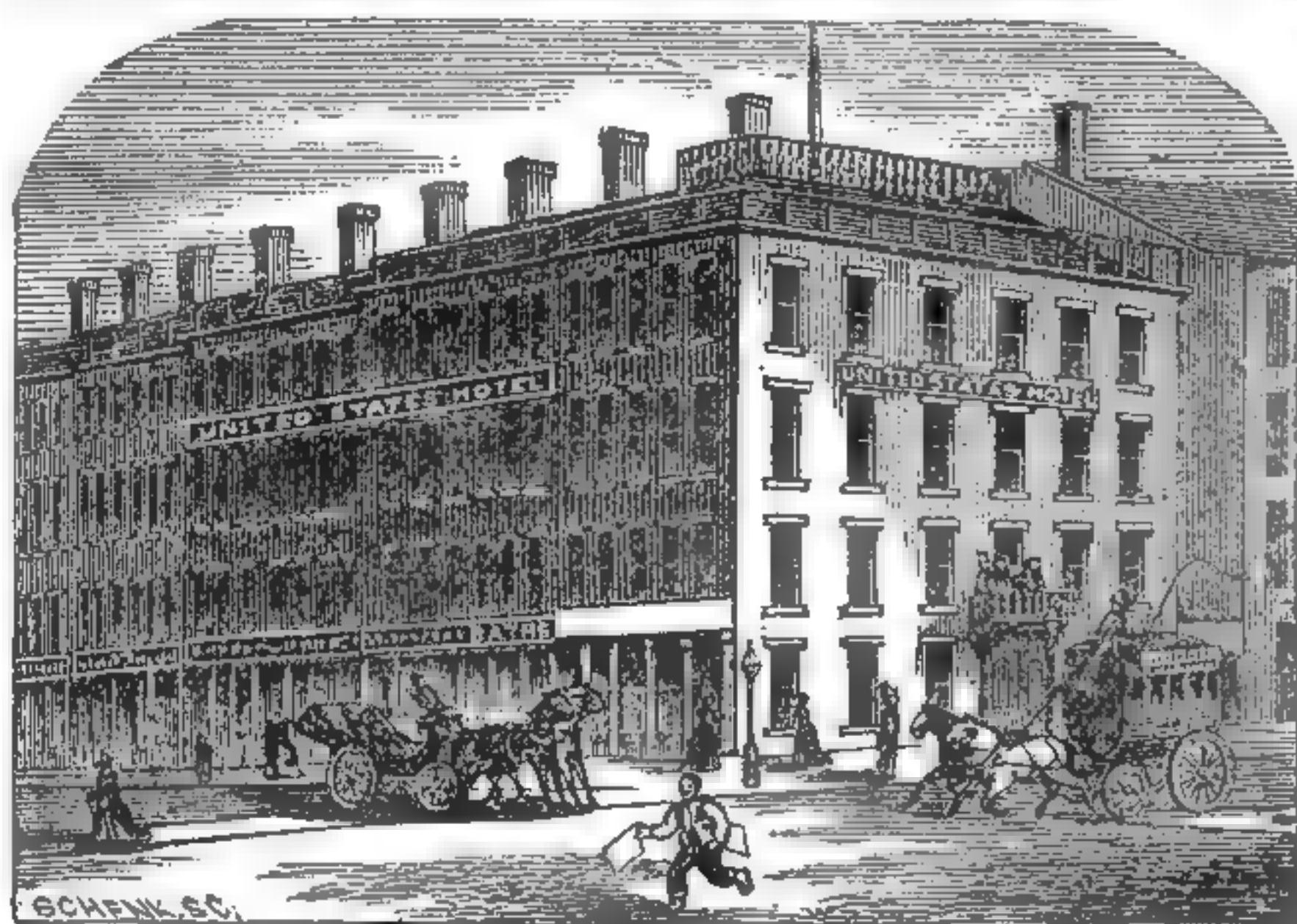
commodity in this city is Mr. S. D. Colie, whose office is located at No. 125 Erie Street. Mr. Colie has been thirty-three years engaged in the lumber trade, and possesses excellent facilities for the successful prosecution of a large business. His premises are quite extensive, and afford storage capacity for an enormous amount of lumber. He has a frontage on Erie Street of 69 feet, which contain offices, etc., with a clear depth of 160 feet; also an area of 90x180 feet on the Erie Canal, and dock accommodation of 400x300 feet. The stock carried consists of all kinds and varieties of lumber, shingles, lath, flooring, siding, fence-posts, etc., besides which lumber is also worked to order. A stock of from two to two and a half million feet is usually carried, and the annual sales, which are at both wholesale and retail, aggregate from \$125,000 to \$150,000. An unusually extensive trade is done, extending principally throughout New York and Pennsylvania, but is by no means confined to these States. Mr. Colie is a native Buffalonian, well and most favorably known to a large portion of the business community, and ranks deservedly high as a merchant and public-spirited citizen, taking an active interest in whatever may be calculated to benefit his native city and extend her influence and trade.

**William H. Bork, Bookbinder and Blank-Book Manufacturer, No. 45 Swan Street.**—An enterprising and thoroughly practical manufacturing blank-book manufacturer and binder is Mr. Wm. H. Bork. His connection with this important branch of trade dates back some twenty-one years, when he first embarked in commercial life. The premises occupied consist of a spacious and commodious floor, 90x99 feet in area, fitted and furnished with all the latest machinery, presses, etc., for the manufacture of blank-books, envelopes, and binding material of every description. This house was established in 1854 by Messrs. Manert & Engle, and continued with some slight changes till 1870, when Mr. Bork became sole proprietor. He furnishes estimates for work, attends to orders by mail promptly, and conducts a first-class trade, giving employment to twenty-five skilled operatives. Mr. Bork manufactures journals, day-books, ledgers, blank-books, etc., of the best possible quality for some of our leading banks and insurance companies. He is able by virtue of his large operations to buy materials direct from the manufacturers, and in such quantities that terms and prices are secured impossible to be obtained by small dealers, and by these means he is in a position to offer advantages and benefits that few of his compeers can afford. Mr. Bork is a native of Buffalo, and is highly regarded in commercial circles for his strict probity; and those establishing business relations with him may depend upon receiving prompt and liberal treatment, and such marked advantages as cannot be duplicated elsewhere.

**August Rottenbach, Dealer in Music, No. 499 Main Street.**—In September, 1883, the firm of Dannreuther & Rottenbach opened an establishment in this city as importers of and dealers in both American and foreign music. Subsequently Mr. Rottenbach succeeded to the business, and in addition to dealing in music is agent for the celebrated Knabe pianos, in the forms particularized as grand, square, and upright. In organs he keeps in stock those made by Ernest Gabler & Brother. The store occupied for wareroom and office was the lower floor of the brick block, No. 499 Main Street, 15 feet front, with a depth of 80 feet, and was attractively filled with musical merchandise of every description. In January, 1884, Mr. Dannreuther withdrew from the business, finding the confinement irksome, and having his time fully occupied with his many pupils on the violin. Mr. Rottenbach is carrying on the establishment, which promises to be a popular and successful venture.



**United States Hotel**, on the Terrace, near Main Street.—In the matter of hotels and accommodations for the travelling public, the city of Buffalo is well provided. Not so much with that class of hotels which give more attention to attraction external than to the solid comforts, but rather with a class of houses which subordinate fancy display to the more desirable home comforts, which are so acceptable to the smoke-stained and dust-covered tourist or traveller, whether he be on business or pleasure intent. Among the really excellent and homelike hostleries of this city may be noted the popular and widely known United States Hotel, on the Terrace, near Main Street. This time-honored house has been in operation for a period of over forty years, but has been under the present management but five years. The building is a large, substantial brick structure, and con-



tains, besides offices, dining-rooms, writing-rooms, reading-rooms, parlors, pantrys, etc., fully one hundred chambers for the use of guests, the most of them large, and all of them light, airy, well ventilated, bright, cheerful, and finely-furnished apartments, rendered as comfortable and inviting as careful effort and constant attention can possibly make them. The bill of fare is all that could be desired, while the help are polite, attentive, and prompt to serve guests. All the modern conveniences are at hand, and yet the rates of charges are not above those of houses of only average excellence. The courteous and hospitable proprietors are Messrs. J. Latz and his son, J. Latz, Jr., both of whom are experienced and practical hotel men, and gentlemen admirably qualified for this business. They receive a liberal share of the public patronage, and are held in just and high esteem by all who have ever been fortunate enough to sojourn in their excellent house.

**William Mings's Livery and Boarding Stable**, Nos. 45 to 49 W. Chippewa Street.—Mr. Mings is an Englishman by birth, and came to the United States in the year 1851. He has been established in his present premises since 1864, and prior to that time kept a stable for some years in another portion of the city. He possesses excellent business facilities here, the building being a substantial brick structure with a frontage on Chippewa Street of 68 feet and a depth of 92 feet, with stabling capacity for thirty-five head of horses. The whole of the premises are fitted up in good style for the proper care of stock, and the convenience and expeditious despatch of business. A number of fine roadsters are kept, and an excellent assortment of buggies and carriages are always to be found. No better livery turn-outs are to be seen upon the streets than those that come from this stable, and yet Mr. Mings's terms are exceedingly reasonable.

Mr. Mings has always maintained a high character as a business man, and has the full confidence and esteem of all with whom he has ever sustained business relations.

**Gregory Ducro, American Bottling Works**, No. 562 Main Street.—A first-class house in Buffalo, and one which makes a speciality of handling only pure and unadulterated wines and liquors is that conducted by Mr. Gregory Ducro, which was established in 1861. Mr. Ducro imports from leading European houses in original packages, and makes a speciality of bottling the finest grades of wines and liquors for family and medicinal purposes. The premises occupied consist of a handsome and commodious brick building, three storied, 22x115 feet in dimensions, admirably arranged, and fitted up with great taste, and stocked with the finest brands of wines, liquors, cordials, champagnes, ales, porter, cigars, and tobacco, together with a choice line of domestic goods, including the leading brands of rye and Bourbon whiskies. Mr. Ducro is the inventor and patentee of the "American bottle and fruit-jar stopper," an invention which is believed to have positive merits, and is destined to supersede all other methods of hermetically sealing bottles, jars, etc. Its merits are but little known, owing to the fact that the private business of the inventor has prevented any extended efforts toward advertising and introducing it to the public. He has recently put his patent into the hands of a company, which take an assignment of the patent and will manufacture the article in the United States. Mr. Ducro was previously engaged in business in Ashtabula, Ohio, and is a native of France and arrived in this country in 1850. Orders by mail, telegraph, or telephone receive immediate attention, and as only the finest wines and liquors are kept, customers can depend upon the purity and quality of the goods.

**Samuel McCutcheon, Copper, Tin and Sheet-Iron Manufactory**, No. 18 Ohio Street.—This enterprise was founded nearly a quarter of a century ago, the present proprietor being the junior member of the then existing firm of Brown & McCutcheon. This firm continued at the old stand, Nos. 16, 18, and 20 Elk Street until 1875, at which time a dissolution occurred, and Mr. McCutcheon moved to the present place of business, No. 18 Ohio Street, and became sole proprietor, succeeding also to the ownership of the valuable premises then and now occupied. These consist of a handsome and substantial building, four stories in height, and 25x60 feet in surface dimensions. The equipment of tools, machinery, and mechanical appliances is full and complete, requiring the services of twelve to eighteen skilled workmen in their operation, under the immediate direction and supervision of Mr. McCutcheon, who is himself an expert mechanic, having originally mastered the trade through a long and thorough apprenticeship in New York City. The scope of business embraces the manufacture of a large line of goods from copper, tin, and sheet-iron, all kinds of brass cocks, globe-valves and couplings, iron pipe and fittings, also leather and rubber hose, and hose-pipes, steam-packing, and rubber goods of all descriptions. Also Davidson's steam-pumps, Amazon boiler compound, and Orme patent safety and relief valve, for all of which he is agent. Special and prompt attention is given to steam-boat, vessel, brewery, and distillery work, of which a large amount is done. Mr. McCutcheon has been for thirty years a useful and valued citizen of Buffalo.



**W. H. Walker, Wholesale Boots, Shoes and Rubbers,** Nos. 210 and 212 Main Street.—One of the largest, most important and prominent business houses in Buffalo is that of W. H. Walker, who has continued in the business since 1876. He is a native of Utica, N. Y., but has resided in Buffalo since boyhood, and for more than forty years has been identified with the city's interests and its commercial affairs. From the time he began business as a wholesale dealer in boots and shoes and rubbers, he has established a trade extending throughout western New York, into Pennsylvania, Ohio, and other sections of the United States and in Canada, the annual sales aggregating over a half million dollars. The business house is located at Nos. 210 and 212 Main Street, the leading business thoroughfare of the city, and has been specially designed and built and furnished with every convenience for business purposes, including elevators, and as regards facilities, are not surpassed. In dimensions the building is 40 by about 100 feet, and ranks as one of the largest business houses in the city. It is five stories in height, and every part of it is brought into requisition for the storage and display of the immense stock of goods there centred, embracing everything in the line of boots and shoes in the trade for men, boys, women, misses, and children, of all styles and grades. In addition to the main building a warehouse 50x50 and six stories in height is used exclusively for the storage of rubber goods. Mr. Walker is one of the largest wholesale dealers in boots and shoes in Buffalo and one of the most extensive in the country. A large force of clerks and employees are engaged in the building, in every department of which thorough order and system prevails, which is at once an evidence of the thorough knowledge of the business and the ability of Mr. Walker. He has always been prominently identified with commercial and local affairs, and for a number of years was a director of the Merchants Bank of Buffalo, and is since January, 1884, president of that solid, substantial, financial institution, and is vitally concerned in every movement that is for the benefit of the whole community, and for the advancement of the commercial and industrial enterprises of the city.

**Robert J. Atkins, Practical Embalmer and Furnishing Undertaker, Warerooms and Residence,** No. 358 William Street.—The business of an undertaker is essentially a very delicate one, and it involves for its successful prosecution peculiarly important qualifications which but comparatively few possess. And it is only by long experience as well as natural aptitude that a man is enabled to discharge his duty in that relation to the entire and unqualified satisfaction of those most directly interested. Mr. Atkins is the son of Robert F. Atkins, Esq., the well-known and prosperous undertaker at No. 532 Seneca Street. He was brought up to the business in his father's establishment, where he served a continuous apprenticeship of nine years, learning thoroughly every detail of the business from the selection of materials to the practical matters incident to interment. In August, 1883, he embarked in business on his individual account at No. 358 William Street, where already he is beginning to reap the reward of his long experience and careful attention to the duties of his vocation. He has a nicely fitted up and well-appointed storeroom 18x80 feet in dimensions, where he keeps on hand a large assortment of coffins and caskets of all kinds from the plainest and cheapest to the richest, most elaborate and costly goods. He also keeps all the minor requisites for funeral occasions. He is a practical embalmer also, and is prepared to assume the whole direction of funerals, furnishing everything needful, even to the selection of cemetery lots, when desired. His office is open both day and night, and all calls upon him are promptly

and expeditiously responded to. He has a branch store on North Ogden Street, near William, conducted by Frederick Heimes as business manager. Personally speaking, Mr. Atkins is a gentleman of more than ordinary business ability; of superior qualifications for his business, and being yet a young man just upon the threshold of his business life, with the best possible character and reputation for honorable principles, there is no doubt that he is entering upon a career which will result in assured success and permanent prosperity.

**Italo-American Agency, Achille J. Oishei, No. 163 Exchange Street.**—The wonderful development now progressing in this country in the direction of railroad construction and various other great public and semi-public improvements, brings into active demand the services of all who are willing and able to wield the pick and shovel, to say nothing of the thousands whose services are employed in the less laborious departments of such works. One of the great needs of railroad and other contractors is to be able to hold together large corps of men and be able to throw them promptly upon this or that portion of their work as rapidly as desired. So many avenues of employment are open to the native American, that it has become necessary for contractors to look elsewhere for much of their labor, and it is just here that the "Italo-American Agency" is most useful. This agency is conducted by Mr. Achille J. Oishei, whose office is at No. 163 Exchange Street, in the Continental Hotel Block. He cares for the interests of both the laborer needing employment when he arrives in this country, and of the railroad companies and contractors who find in the Italian immigrant a very desirable and valuable class of laborers. He has been established only since August, 1883, but has already done a considerable business. This office also furnishes all kinds of railroad and steamboat passages at the very lowest rates. A large business is done in passages to and from Europe and along the great lakes. Italian exchange is dealt in as well as foreign exchange generally, while a general banking business is conducted. He is a native of Memphis, Tenn., his father being a native of Italy, and has spent but a small portion of his life here. Persons doing business with him will find him courteous, honorable, and high-minded in all his transactions.

**Peters & Keller, Manufacturers of and Dealers in Harness, Saddles, Blankets, Whips, Collars, Sheets, Nets, Trunks, Travelling Bags, etc., etc., No. 400 Broadway.**—This house was established by Mr. F. J. Barteles, and since 1881 has been continued by the present firm. The store has a depth of 110 feet, in the rear of which is the workshop, thirty feet in depth. The firm are both practical, experienced business men and have been engaged at the trade many years. They manufacture all kinds of light and heavy and single and double harness; also track and road harness, and have achieved a standard reputation for their workmanship, which for neatness, style, durability, and general excellence, is not surpassed by any other manufacturer in the city. The firm also keep a full stock of all kinds of harness, also bridles, whips, blankets, robes, nets, collars, sheets, and also travelling trunks of every description, and satchels, etc. Particular attention is given to repairing harness, also trunks and travelling bags. Mr. C. A. Peters is from Germany originally, and has been in this country many years. He also carries on the harness making business at No. 24 E. Genesee Street, where he has been located during the past twenty years. In 1882 he associated with him Mr. Isadore Keller, who is a native of Erie County.



**J. H. Ruckel & Co.,** Copper, Sheet Iron, and Tin Works, Plumbing, Gas, and Steam Fitting, Dealers in Brass Goods, Iron Pipe, and Fittings, Engineers' and Machinists' Supplies, No. 81 Main Street.—Among the numerous establishments of Buffalo which add to its material wealth and prosperity, the firm of J. H. Ruckel & Co. is worthy of special notice. This enterprising firm succeeded to the business of Geo. W. Shaw on the 1st of April, 1884. It is located at No. 81 Main Street, and has ample facilities for conducting its important and growing business. The gentlemen comprising the firm are both experienced and practical mechanics, Mr. Ruckel having been partner in the firm of Mr. W. A. Case for seventeen years, and in his business for twenty-eight years. Mr. McEvoy was foreman in same firm for sixteen years, and connected with it for 23 years, having learned his trade in that establishment. They are therefore thoroughly experienced, and familiar with every detail of the business, and prepared at all times to execute orders or fill contracts promptly and satisfactorily. They are dealers in all kinds of engineers' and machinists' supplies, and pumps of all descriptions. They make a specialty of copper and sheet-iron work for sugar-houses, distilleries, breweries, tanneries, and malt-houses, also steam, gas-fitting, and plumbing. For this purpose they employ a competent force of skilled workmen and give their own personal supervision to the work. They also deal at wholesale and retail in iron pipes and fittings, and brass goods, and rubber belting, hose, and packing. They are also agents for the celebrated Blake's Steam Pump, Baxter's Steam Engine, and many other useful articles. Mr. J. H. Ruckel was born in New York City in 1832, and came to Buffalo in 1853, where he has resided for nearly a third of a century. Mr. Timothy McEvoy is a native of the Green Isle of Erin, born in 1845, and coming to America in 1852. Both members of the firm are enterprising, reliable men, worthy the patronage and confidence of the community.

**Pardridge & Klein,** Importers, Jobbers and Retailers of Dry Goods, Cloaks, Shawls, Carpets, Notions, etc., Nos. 270 and 272 Main and 107 and 109 Pearl Streets.—This well-known house has been established for several years, and first did business at No. 446 Main Street; then they occupied the next building on the corner, No. 496. They left there and came to Nos. 485 and 487 Main Street, and subsequently to their present location. This store is 40x250 feet in dimensions, and contains a very fine stock of superior goods. The firm, which is a very popular one, is composed of Messrs. Edwin Pardridge and Eugene Klein. The senior partner is one of the firm of C. W. & E. Pardridge, who own three large dry goods stores in Chicago, Ill., and also have branch stores in Detroit, Cleveland, and Kansas City. The junior member of the firm has been in this business for over twenty-five years, and is thoroughly experienced in every detail connected with the trade. He was born in Stuttgart, Germany, in 1844, and came to this country some ten years ago. He is a member of many societies in this city and is highly respected as a business man and citizen. In connection with dry goods the firm handle large quantities of cloaks, shawls, and notions of every description.

**R. H. Craighill,** Practical Plumber, Copper, Tin, and Sheet-Iron Worker, No. 169 Division Street.—The plumber is one of the most necessary among different industries of a town or city, for it is to him that we are indebted for all that sanitary science has brought about. Mr. Craighill has been identified with this industry for over twenty years, and in business for himself since 1869. He is located at No. 169 South Division Street, where he has his office and

workshop, provided with all the requisite tools necessary in his line of business as a plumber and gas-fitter, tin and sheet-iron worker, etc. He makes a specialty of all kinds of sanitary work in the plumbing line, and puts in pumps, makes sewer connections, and introduces water into buildings, and also attends to gas-fitting in all its branches. He is a practical, experienced man to the trade, and employs none but competent workmen, and superintends all work entrusted to his care, seeing that it is done in the most satisfactory manner. Mr. R. H. Craighill & Son are patentees and manufacturers of the celebrated "Craighill Shell Ventilator," and chimney cap, for ventilating cars, public and private buildings, breweries, mills, steamboats, malt-houses, etc. Perfect draught guaranteed. All that have given this ventilator a trial speak of it in the highest terms of excellence, and can truly say that Mr. Craighill has supplied a long-felt need by placing these ventilators on the market, as they are conceded by all to be the best in use. He manufactures various articles in tin and sheet metal, and as a metal roofer has no superior. Mr. Craighill is a genial and courteous gentleman, honorable and upright in all his transactions, and is respected and esteemed by all who know him, both as a skilled plumber and a worthy citizen.

**Edwin Sikes & Co.,** Buffalo Chair Works, Manufacturers and Wholesale Dealers in Cane Seat and Wood Chairs, No. 500 Clinton Street.—This establishment is the oldest in this line of business in the city, and was begun in a small way about 1859, and was the first of the kind in this part of New York State, by Mr. S. D. Sikes, who afterward associated with him his brother, and carried on by them until 1874, and since that time the business has been conducted under the present name and style of firm. From the time the business was begun many improvements have been made and the premises enlarged and fitted up with all the improved machinery requisite in this line of manufacture. The buildings are three stories in height and have a frontage of upwards of 200 feet on Clinton Street, extending to the rear to a depth of about 250 feet on Bristol Street. Steam power is used and one hundred skilled operatives are employed in the different departments, from which no less than seventy-five different kinds and styles of chairs are turned out. The general management of the business devolves upon Mr. Edwin Sikes, who is a thorough, practical, upright, enterprising business man, and one of the influential citizens of Buffalo, where he has resided many years, coming from Connecticut, his native State.

**N. Moerschfelder,** Cutler, Nos. 501 and 503 Main Street.—This house was established by Mr. N. Moerschfelder, Sr., who came to this country from France about 1850, and who continued it until 1863, at which time his son succeeded him. For a number of years the business was carried on at No. 519 Main Street, but in 1883 was removed to the handsome double store now occupied, which has been fitted up in the most elegant manner, and is well stocked with all the various lines of goods, both of foreign and American manufacture, belonging to the trade, and including concave and other kinds of razors, barbers' supplies, butchers' knives and cleavers, tailors' shears, and fine table and pocket cutlery. He also attends to making repairs and to putting in order all kinds of cutlery and tools, and concaving razors, and attends to all branches of the business. Mr. N. Moerschfelder came to this country with his father from France, where he was born in 1834, and during his long residence and business career in Buffalo has always been regarded as a useful citizen, and upright, honorable business man.



**F. C. Hill, Manufacturer Hot-Air Furnaces, No. 585 Main Street.**—We invite attention to Mr. F. C. Hill's improved wrought and cast-iron furnaces, with full confidence that a close inspection of their principles of construction and operation will convince the most sceptical of their superior merit as a sanitary heating apparatus. The advantage of the "Hill Hot-Air Furnace" is such that no burned or impure air is possible, and in the coldest weather the air will be found pure and healthy. This house was founded in 1852 by Mr. F. C. Hill, at No. 309 Main Street, and was twenty years afterwards removed to the corner of Seneca and Pearl Streets, and then finally to its present location at No. 585 Main Street. The premises occupied consist of a commodious store, two storied with basement, and stocked with a full and complete assortment of his celebrated hot-air furnaces, portable heaters, stoves, ranges, etc. Tinware is also a branch of his business to which special attention is given, and he also attends to all kinds of copper and sheet-iron work, and carries a general stock of every description of tin and hollowware, and various articles used in the household. Mr. Hill is a native of England, and arrived in this country in 1828, when a mere child. He has been a Knight Templar twenty-eight years, and is a member and Past Noble Grand of Mason's Noble Grand Lodge of Odd Fellows. In 1852, the year in which cholera was raging in the city, he did excellent service in caring for the dying, and exposed himself in every possible way. Mr. Hill is highly esteemed and respected in social and mercantile circles for his unswerving honor and strict integrity, and has always been identified with every movement that has been advanced for the good and welfare of his fellow-citizens.

**J. Loton, Upholsterer and Cabinet Maker, No. 66 W. Chippewa Street.**—Mr. Loton has been in business in this city for twenty-four years, and in his present premises for four years, where has a conveniently arranged storeroom, 20x50 feet in dimensions. His goods are all made from carefully selected, sound, and thoroughly well seasoned materials, and will not crack and become disjointed when exposed to the dry atmosphere of heated rooms. The upholstering, painting, varnishing, and finishing is in all cases of the very best, and the workmanship generally is of a high order of excellence. Repairing receives careful and prompt attention, and the re-covering of parlor furniture is made a specialty. Mr. Loton was born in England, but has resided in Buffalo for the past forty years, a longer period indeed than half of the native population have lived here.

**Nathaniel Hall, General Insurance Agency, Rooms 17 and 18, Nos. 296 and 298 Main Street.**—This gentleman does one of the largest general insurance businesses in the western part of the State of New York, and his knowledge of the entire subject of insurance is fully equal to that of any other agent in Buffalo. He represents a dozen or more of the strongest and most reliable fire insurance companies, also the Travellers' Life and Accident Insurance Company, of Hartford, of which company he was a director for some 16 years, and is in a position at all times to advise those who have risks to place in which company or companies it is best to insure. The united cash capital of the companies he represents is \$10,000,000, the cash assets \$22,000,000, and the net surplus over liabilities \$6,500,000, and he has not upon his list any company that is not amply responsible. The business was originally established in 1856 under the name and style of Brewster & Hall, which continued for some years when a change was made, the co-partnership becoming Rounds & Hall. In 1871 Captain Rounds died and the firm name was changed

to N. Hall & Co., and shortly afterwards Mr. Hall became sole proprietor of the business. He occupies an elegant suite of offices in the White fire-proof building, Nos. 292 to 298 Main Street, and has all the modern facilities for doing the business of insurance in all its branches. He has telephonic communication with all his principal clients and keeps a number of clerks continually employed. Mr. Hall is a native of Rochester, and he came to Buffalo in the year 1849, where he has since resided. During the years 1850 to 1858 he was the trusted manager of the city Comptroller's office, four years as head clerk, and four years as deputy comptroller, and performed his duties in such a satisfactory manner that, upon his withdrawal, a vote of thanks was given him on the part of the many who were benefited by his services. Since residing in Buffalo—upwards of thirty-five years—he has made many friends, both in business and social circles.

**N. P. Chaney, Patent Bedding Renovator, etc., No. 818 Main Street.**—A prominent house engaged in the manufacture of a "Patent Renovator" for this purpose is that of Mr. N. P. Chaney, No. 818 Main Street, who established this business in 1883. In 1876 he patented this machine in this country, and in the same year he took out a patent in Canada, and thousands of people can now bear testimony as to the unrivalled qualities of his Patent Renovator. The machine is so arranged that the feathers or hair can be placed in a cylinder, which is charged with pure dry steam that is supplied by a boiler by means of pipes. The cylinder has a ventilator communicating with the open air, for the purpose of carrying off the dust and impurities so prevalent in bedding materials. No chemicals are used in the process, which is usually the case with other renovators. Our reporter saw a bed which had been in use some years and had become knotted and dirty, emptied into the renovator. Before it was put in it did not measure a bushel, but in a short time it had the appearance of new feathers and seemed to be sufficient to fill two beds, and was beautifully clean and free from every impurity. Mr. Chaney likewise possesses two branch establishments, one at No. 174 Seneca Street, the other at the corner of Dearborn and Amherst Streets, where orders can be left. In order that his customers may have as little trouble as possible, he keeps a delivery wagon, and will call for or deliver mattresses to any part of the city. In connection with this enterprise he keeps a large stock of spring mattresses, pillows, and in fact everything pertaining to a bed, which he offers at very moderate prices.

**Powelson's Gallery, No. 306 Main Street.**—One of the popular photographers of Buffalo is Mr. Powelson, who has gained a widespread reputation for the excellence and finish of his pictures, and their ease and grace in pose. The business is the oldest of its kind in the city, having been established when photographic art was in its infancy, thirty-eight years ago, by the present proprietor, who at that time produced the best work in the city. He has pursued the profession ever since, keeping fully up to the improvements in processes and always maintaining a leading position. Leaving Buffalo for a short time he opened an office in Rochester, and was then for thirteen years located in Detroit. He then spent a year in Europe studying the accumulated art treasures in the European galleries. In 1879 he returned to Buffalo and purchased the gallery he still conducts. He occupies three floors, besides an extensive printing-room on the top floor of the White fire-proof building. The gallery is elegantly fitted up with every requirement. Mr. B. F. Powelson was born in Monroe County, N. Y., and is as true an artist as any man who wields brush or crayon.



**E. L. Webb**, Manufacturer of Wagons and Light Carriages, No. 172 Elk Street.—Since the advent of the modern factory-made buggy carriage and wagon, the merits of a truly well-built vehicle are brought out even more strongly by the contrast than ever before. There are so many important items to receive attention in the construction of a first-class vehicle that many years experience and great application are essential to the production of satisfactory results. There are in Buffalo yet not a few who believe in the old plan of putting only first-class materials and the best handwork into the work they turn out. Prominent among the more reliable wagon builders in this city is Mr. E. L. Webb, whose establishment is located at No. 172 Elk Street. Mr. Webb became established in business in 1866, and in connection with his brother constituted the firm of Webb Brothers, which continued until 1874, when the present proprietor became sole head of the business. He has commodious shops, the buildings being 25x100 feet in surface dimensions, and is supplied with all the tools and appliances needed in the business. He employs several hands, and builds light and heavy wagons, buggies, carriages, cutters, sleighs, etc., also express and delivery wagons of all kinds. In new work only the soundest and best seasoned woods are used, which is likewise true of repair jobs, to which prompt and careful attention is given. It is not the province of this work to give undue credit or to render praise where it is not deserved, but we can in entire confidence commend this establishment to the public at large, knowing that all who have business with Mr. Webb will find him a gentleman of unimpeachable integrity, honorable business methods, and fully competent for the successful accomplishment of anything which may be demanded in his line of business.

**B. Delitsch**, Manufacturer and Wholesale Dealer in Boots and Shoes, Nos. 481, 483, 485, 487 and 489 Washington Street.—Among the more prominent and successful business men in this city, especial mention may be made of Mr. B. Delitsch, the well-known boot and shoe manufacturer. Mr. Delitsch is about fifty years of age, and is thoroughly identified with the trade. On the first of December, 1883, he succeeded the firm of Henry Ballauff & Co., of which he was a partner since 1869. Mr. Delitsch occupies two floors 100x150 feet at Nos. 481, 483, 485, 487 and 489 Washington Street (known as Tift Block), where he employs nearly one hundred men in the manufacture of his fine and superior stock of goods for men's wear exclusively, and which is especially adapted to the custom trade. The engine which supplies the motor is fifteen-horse power, and runs a large number of various kinds of the latest improved machines for manufacturing the above line of goods. The building is heated by steam, and everything for the convenience of the trade and the comfort of the employees is supplied. This is one of the largest boot and shoe factories west of Rochester, equipped with all the modern improvements in machinery known to the trade. The trade is exclusively wholesale and covers a greater part of the Western States. Mr. Delitsch employs six travelling salesmen, who represent his interests thoroughly.

**Hume & Sanford**, Real Estate and Insurance Agents, No. 16 West Swan Street, Coit Block.—Prominent among the old established real estate and insurance agencies in Buffalo is that conducted by the firm of Hume & Sanford. The business was established in 1864, and from that time has always been conducted in the most honorable, liberal, and upright manner. Mr. Stevenson Hume and Mr. James W. Sanford give their special attention to the purchase and sale of real estate,

leasing and renting property, collecting rents, and taking charge of estates, and negotiating loans on bond and mortgage; and also issue policies of insurance in the strong reputable companies of the world, and are the regularly authorized agents for the following companies: Williamsburgh City Fire Insurance Company, of Brooklyn, N. Y.; Firemen's Fire Insurance Company, of Newark, N. J.; Massachusetts Life Insurance Company, of Springfield, Mass. Messrs. Hume & Sanford are familiar with this business from long association with it, and give their special attention to its every branch. They are favorably known to the whole community, and are popular residents of the city and in the full enjoyment of the confidence and esteem of all who have business transactions with them. They are enterprising and public-spirited, and take an active interest in every enterprise that has for its object the advancement of the rapidly growing commercial and manufacturing industries of the city.

**Dr. J. F. Krug**, Physician and Druggist, Nos. 481 and 556 Broadway.—Dr. J. F. Krug occupies the double delicate relation to the public of pharmacist and physician, his skill and learning in the actual practice of his profession rendering him especially capable and trustworthy in his drug business. The Doctor has at No. 556 Broadway an excellent establishment for the sale of drugs. His store is a well-arranged one and is filled to repletion with a most complete stock of drugs, chemicals, medicines, patent or proprietary preparations, perfumes, soaps, and toilet articles, also a variety of fancy goods such as is usually to be found in a well-conducted pharmacy. Physicians' prescriptions and family recipes are compounded with an exactness born of professional training and experience, and all chemicals used are pure, fresh, and of full strength. At No. 481 Broadway is located his physician's office, and here it is that his services are frequently called into requisition as a practitioner of the healing art. Dr. Krug is of German birth, but came to this country when quite a young man. He took his professional degree at Butler University, Indiana, and removing subsequently to this city he established himself in business five years ago. Since that time he has rapidly progressed both in practice and in his drug business, and he has drawn around him a fine practice as well as a fine pharmaceutical business.

**Andrew Green & Co.**, Merchant Tailors, Clothiers, Gentlemen's Furnishing Goods, Millinery and Millinery Goods, No. 165 Broadway.—Among the new business establishments that have recently been opened on Broadway is that of the firm of Andrew Green & Co. The store has a double front and in size is 21x81 feet. It contains a full and complete stock of clothing for men, youths, boys and children, made in the best manner in all the leading fashionable styles. Mr. Green is a practical cutter and merchant tailor, and gives especial attention to making clothing to order from the large stock of suitings in the piece which are to be found upon his counter. Gentlemen's furnishing goods also form a feature of the business, the assortment comprising everything that is new and nobby in that line. In the millinery department is displayed all the latest New York, Paris, and London fashions, and also ribbons, silks, flowers, ruches, plumes, birds, and millinery goods generally, and particular attention is given to making millinery to order and to mourning millinery, which is attended to promptly at a few hours' notice. Mr. Andrew Green, who has entire charge of the business, is a practical business man, and since he opened the beautiful, attractive store is meeting with a pronounced success.



**W. E. Lock**, Manufacturer of all Kinds of Harness, and Dealer in Bits, Whips, Saddles, Bridles, Horse Clothing, Robes, etc., No. 9 West Huron Street.—One of the finest establishments devoted to the sale of horse goods in this city, is that of Mr. W. E. Lock, who occupies admirable premises in a large four-story brick building which has a frontage on Huron Street of 20 feet, and a clear depth of not less than 90 feet. The store is really an unusually handsome and attractive one, the fittings, finish and fixtures being of the most modern and excellent character. The stock too, is a marvel of completeness, and could not have been manufactured or selected except by a most thoroughly experienced hand. It consists of all kinds and styles of fine harness, saddles, bridles, bits, whips, robes, horse clothing, brushes, combs, horse boots, and all goods used upon or about horses or stables; in fact, it is totally unnecessary to particularize as the assortment simply covers the whole range of goods coming under this head. The harness displayed is of his own superior manufacture, in which nothing but the very best materials, trimmings, and mountings are used and nothing but the most expert and conscientious workmanship permitted. A very large custom business is done in fine and heavy harness, requiring the services of from eight to twelve first-class skilled workmen, and Mr. Lock numbers among his best regular patrons, scores of the leading men and business firms of Buffalo. He is a practical man, and gives close personal attention to the business, supervising carefully every detail, and rigidly inspecting every piece of goods that comes from the work-rooms, thus keeping his production fully up to the high standard of excellence which he has established for himself, and which he firmly maintains under all circumstances. Mr. Lock manufactures over eighty different styles of boots, the only house that manufactures these articles east of Chicago. Mr. Lock is a Buffalonian by birth, and is widely and most favorably known in the community. Mr. Lock, although established comparatively, but a few years, has already given evidence of the material there is in him, and has manifested an energy, enterprise, and comprehensive grasp of the business which cannot fail to prove fruitful in a successful and prosperous business career.

**Hugh Webster**, Wholesale and Retail Dealer in Choice Family Groceries, and Manufacturer of Pure Baking Powder, etc., No. 9 East Seneca Street.—Mr. Hugh Webster is a thoroughgoing progressive business man of experience, and having every advantage of securing the very best class of goods upon the most reasonable terms, can always offer such inducements as regards prices that no one should fail to inquire into. This establishment has been known to the community for the past forty years, and enjoys one of the largest trades in the city. Mr. Webster has been in possession about fifty years, and has conducted its affairs with marked ability and wisdom. It is 22x15 feet in dimensions, well-arranged and admirably adapted to the business. The stock, which is complete in every detail, comprises both fancy and staple groceries, teas, coffees, spices, hermetically sealed goods in both tin and glass, foreign and domestic fruits, fine family flour, butter, cheese, eggs, and everything usually found in a first-class establishment of this kind. He gives his personal attention to the business, and is painstaking in his endeavors to please those who favor him with their patronage.

**Slater & Wittman**, Real Estate and Insurance, No. 402 Main Street.—Prominent among the reliable business firms in Buffalo will be found that of Messrs. Slater & Wittman, which was established in 1880, and is doing a large business. They do a general real estate and insur-

ance business, and pay particular attention to collections of rents and looking after property in absence of owners. Florida, Kansas, and California lands are bought and sold, tax and title researches are made in the most thorough manner. Charles A. Slater and Casper Wittman, Jr., compose the firm. Both are young and stirring business men well known in the community, and respected and esteemed for the active interest they have always taken in public and private affairs that are for the public good.

**Dr. T. B. Englehart**, Corner of Erie and Pearl Streets.—Among the more popular physicians of Buffalo is Dr. T. B. Englehart, who came to this city in 1873, and at that time fitted up a sanitarium on Main Street. His business increased rapidly from that time, until finally in 1880 he was obliged to occupy more extensive quarters, so he purchased his present premises and has now a fine institute where he treats all kinds of disease by Turkish, Russian, medicated and electric baths and botanic medicines. Dr. Englehart is one of the most skilful physicians in the State and has made a fine reputation. He was born in Indiana and has practised medicine for forty-two years. Personally he is courteous and affable and has a large circle of social acquaintances. He makes a specialty of chronic diseases, in the treatment of which he has had wonderful success.

**D. E. Morgan & Son**, Exclusive Dealers in Carpets, Drapery, and Upholstery Goods, Oil Cloths, Mattings, Feathers, etc., No. 331 Main Street.—The business house of the firm of D. E. Morgan & Son is one of the most notable on Main Street and the most important and prominent in the carpet trade, the firm making this branch of business a specialty in connection with drapery and upholstery goods. The store is attractively fitted up and contains all the new beautiful designs and patterns in rich elegant carpets, from the most distinguished manufacturers of this country and Europe, and include in their stock moquette, wilton, body brussels, axminster, velvet, and other carpets, also rugs, and make a fine display of draperies of every description, and also upholstery goods. Oil cloth and Canton mattings, also cocoa mattings, form a feature of the business, and live geese feathers. The firm have been in their present location since 1882, and as they deal exclusively in the above line of goods, conduct a large trade which is derived from the best class of citizens. Mr. D. E. Morgan is well and favorably known to the whole community, and as a liberal, upright merchant, fully merits the esteem with which he is held by all who have business transactions with him. His son and co-partner, Mr. W. K. Morgan, is a young, active, enterprising business man, and popular with all who patronize the house.

**H. L. Bliss**, Photographer, No. 368 Main Street.—One of the leading photographic artists in the city of Buffalo, and one who thoroughly understands the various details of the business is Mr. H. L. Bliss. He has been in the business since 1861, and the pictures made by him will compare favorably with those of any other artist in the country. He makes a specialty of photographic views of railroad and commercial work of all kinds and descriptions, and has gained an enviable reputation for the high class of his artistic workmanship, and holds a leading position in the profession. The operating rooms are provided with everything necessary for producing pictures in any style, and are admirably arranged both as regards convenience and a good light for making a perfect picture. He is a thoroughly skilled artist and always gives satisfaction to his many patrons.



**Wallace Johnson**, Wholesale Dealer in Dried Fruits Seeds, Butter, Eggs, Beans, Peas, Bags, etc., Nos. 70 Main and 13 and 15 Hanover Streets.—Mr. Wallace Johnson's business career has been a long chapter of honorable dealing and hard work, which casts a lustre upon the commercial history of the community. He was established as far back as 1850, more than a third of a century ago, and has by hard work, close attention to business and honorable dealing, achieved a success tiding over periods of financial ruin before which hundreds of less favored houses have gone down. Mr. Johnson does one of the largest businesses of this kind in Western New York, making a specialty of dried fruit, he being one of the largest exporters in that line in the country. The warehouse, the largest in the city, is a brick building of four stories in height, and 21x190 feet in dimensions, with an L fronting on Hanover Street which is in area 25x130 feet. The tremendous business of Mr. Johnson can thus be imagined when we find as is true that during the business season this commodious warehouse is filled to its utmost capacity. Without any attempt at detailed enumeration, a few of the principal articles may be mentioned, such as dried fruit of all kinds, seeds, butter, eggs, beans, peas, bags, etc., all of which are dealt in at wholesale in great quantities, the receipts and shipments of the house coming from and reaching to all the principal points of the United States and Canada, and in fact, including nearly all the principal cities of Europe. Mr. Johnson is recognized as in the very front of Buffalo's commercial circles, while the mammoth business he conducts forms a most important item in the sum total of the city's mercantile aspirations. Mr. Johnson is an honorable, straightforward business man, highly respected and esteemed by the whole community.

**H. M. Montgomery**, Wholesale Paper Hangings for Ceilings and Side Walls, also, Dado Tile and Frieze Paper, Manufacturer of Window Shades, No. 295 Main Street.—One of the well-known old established business houses on Main Street is that of H. M. Montgomery, at No. 295, who has been in business over thirty years on that thoroughfare. He makes a special business of paper hangings, and in store carries a stock full and complete in every detail, the assortment containing all the new ideas and latest styles in plain and ornamental wall paper, in rich colors and combinations of shades, tints, and gold, also ceiling paper, centre pieces, and panels, dado tile and frieze paper in modern and antique styles, also English tapestry and Japanese designs. He also manufactures window-shades in all sizes and embellishes them in rich color, and with landscapes, etc. The general business conducted is at wholesale, and a large trade is carried on with the city and home circles surrounding Buffalo. Mr. Montgomery is one of the public-spirited citizens of Buffalo, and during his long business career has gained a wide popularity.

**M. V. V. Smith**, Livery and Boarding Stable, Office, Nos. 132 Franklin and 68 Court Streets.—This business was established in 1880, and came into the possession of Mr. Smith in 1882. The stables are well lighted and ventilated, 30x80x40x40 feet in dimensions, fitted up and provided with every requisite necessary for the business. Horses are boarded by the day, week, or month, and receive the best of attention, grooms employed for that purpose. There are a number of stylish and fine looking animals, some of them "flyers" to suit the fancy of those who are fond of fast driving, also quiet and gentle horses for ladies, and a fine assortment of vehicles, buggies, phaetons, barouches, etc., saddles, horses, etc., which are let upon the most reasonable terms. Mr. Smith thor-

oughly understands the livery business, and to it gives his personal attention, seeing that everything is done in the most satisfactory manner. Mr. Smith has in connection with the main stable Nos. 251 Pearl and 91 to 93 Franklin Streets.

**F. H. Voigt**, Watches, Clocks, Jewelry, etc., No. 285 Main Street.—F. H. Voigt has been engaged in the business many years, and has established a wide reputation as an upright, honorable dealer. He has an eligible location at No. 285 Main Street, the store being mostly fitted up with plate-glass show-cases, and contains a large and well selected assortment of elegant jewelry, suitable for wedding presents and gifts for all occasions. The assortment includes articles for use and ornament, and embraces fine jewelry of every description, also diamonds and precious stones, also gold and silver watches of both foreign and American manufacture, plain and ornamental clocks and a great variety of fancy articles. As a practical expert watchmaker, Mr. Voigt is regarded as one of the finest in the city, and gives his personal attention to repairing watches, clocks, and also to musical boxes and especially to fine or complicated watches, executing the work in the most skilful manner at moderate charges, and refers by permission to the well-known house of W. H. Glenny, Sons & Co.

**Zinns Brothers**, Fashionable Merchant Tailors, No. 535 Washington Street, Gruener's Hotel Building.—Among the numerous fine merchant tailoring houses of Buffalo there is none that stands higher or deserves a better support and patronage than that which heads this sketch. The Messrs. Zinn occupy very fine premises in the Gruener Hotel block at the intersection of Washington, Genesee and Huron Streets, the location being one of the very best in the city for a retail business of any kind. Their very handsome and attractive storeroom is 20x50 feet in dimensions, and is therefore amply commodious for all the purposes of the business. The fittings and fixtures are such as are appropriately befitting a first-class establishment, while the stock carried, in magnitude, variety and fine quality is one of the best to be found in Buffalo. This stock consists of a superior line of piece goods for making to order, and embraces all of the latest fabrics in plain and fancy goods for men's wear, such as fine imported cloths, worsteds and coatings of various kinds, plain and fancy cassimere suitings, vestings, trowserings, and light and heavy overcoatings in their proper seasons. These goods are cut to measure according to the prevailing fashions, trimmed with the best linings, bindings, etc., in the market, and made up in the best and staunchest manner by thoroughly experienced and careful workmen. The all-important matter of correct fit receives special and artistic attention, and so successful have they been in securing the best results in this regard, that to say a garment came from Zinns Brothers is equivalent to guaranteeing it a first-class fit. This is high praise for any establishment, but is nevertheless fully justified by the facts. They are always straightforward in their representation of goods, and thus have merited and won the confidence of those with whom they have business relations. The gentlemen composing the firm as now constituted are Messrs Frank X. and John F. Zinns, both natives of Buffalo, and young, energetic merchants. They have been engaged in this business for a period of two years, and judging from the progress thus far made it would seem that success and prosperity are already assured to them. Mr. Martin Zinns, father of Zinns Brothers, is one of the oldest tailors and one of the first settlers of Buffalo. Some thirty or more years ago he was established in the same business on Main and Mohawk Streets.



**Ira Ormsby**, Coal and Wood, Flour, Feed, Hay, Oats, etc., No. 345 Elk Street.—A striking evidence of what can be done by choosing a good location in a populous neighborhood and resolutely sticking to it and working up a prosperous business, is to be found in the case of the gentleman whose name appears at the head of this article. Mr. Ormsby some fifteen years ago occupied the lot (then vacant) upon which his store now stands, and opened a yard and office for the transaction of a general coal and wood business. This he conducted with steady and increasing success from the first, and has always dealt extensively in these commodities, together with flour, feed, hay, oats, etc. Recently, however, he has greatly augmented and extended his operations by building an excellent new brick store 18x60 feet in dimensions, and embarking largely in the general family grocery business in connection with wood, coal, etc. The new store is a neat and attractive one, constructed and fitted up expressly for the business under Mr. Ormsby's immediate supervision. It is well arranged, well lighted, bright and inviting in appearance, and is completely filled to its utmost capacity with a fine assortment of fine sugars, teas, coffees, spices, canned goods, pickles, relishes, flour, fish, bacon, salt, syrups, molasses, soaps, and kitchen and laundry requisites generally, the stock embracing everything desirable in the line of groceries and provisions, and being kept fresh by frequent replenishing and rapid sales. Although this department of his business has been so recently started (December 19, 1883) Mr. Ormsby has already drawn to his counters a very liberal share of the family patronage of the vicinity and bids fair to increase it rapidly from this time on. He is an enterprising, energetic business man, possessing the confidence of his customers in a marked degree, and as a man and citizen is esteemed and respected by all who know him.

**Kull & Quigley**, Wholesale Wine and Liquor Dealers, No. 517 Washington Street.—Prominent among the new establishments in the city of Buffalo that have achieved success and well worthy of mention is the firm of Kull & Quigley, wholesale dealers in wines and liquors, located at No. 517 Washington Street. They started in business in October, 1883, and during the short time intervening have built a substantial trade and won an enviable reputation as honorable business men and distinction for the high character of their goods. They occupy a well-arranged store, 20x75 feet in dimensions, fitted up with every convenience and well stocked with a varied assortment of pure whiskies, brandies, gins, cordials, etc., which they supply largely to hotels, private families, and druggists at the most reasonable prices. They deal only in unadulterated liquors, and have in stock some of the best rye and bourbon whiskies from the leading distilleries of the country. Mr. Frederick P. Kull and Mr. Edward F. Quigley, the co-partners, are both honorable, upright, and straightforward business men, highly regarded by the citizens in both social and business circles.

**James Mooney**, Real Estate and Insurance, No. 20 Arcade Building.—One among the most prominent real estate and insurance agents in Buffalo is Mr. James Mooney, who has always enjoyed a wide reputation for the able manner he conducts business transactions, and has achieved that prominence accorded only to those whose business affairs and operations are conducted upon the highest standard of probity and equity. Houses and lands and business blocks are bought and sold or exchanged, also building sites; property is leased and rents collected, and loans negotiated on bond and mortgage, and all business pertaining to real estate receives prompt

attention. Insurance policies are written in all the leading strong companies of the world at the lowest rates, and losses are promptly adjusted and paid. Mr. Mooney is known to the whole community and as a business man is regarded with esteem and consideration, and enjoys the full confidence of all who have business relations with him. He takes an active interest in the city's growth and prosperity, and gives aid and countenance to every enterprise that is brought forward to assist in accomplishing that purpose.

**Stephen Keller**, Druggist, No. 761 Seneca Street.—Dr. Keller has devoted nearly all his business life to the profession in which he is now engaged. For twelve years he has been in business for himself, first opening his present store, in which he has a full line of chemically pure drugs and strictly reliable medicines, also a varied assortment of perfumes, toilet and fancy articles, medicated soaps and other preparations, proprietary articles, etc. He is a thorough and competent pharmacist, and is always ready at night or day to prepare physicians' prescriptions. He has a corps of educated assistants who act with equal care during his absence. The doctor is a member of the New York State Pharmaceutical Association, and also the Erie County Pharmaceutical Association. He is doing a very fine and prosperous trade, and is highly esteemed by his associates and the public generally. He has a large and extensive acquaintance and is thoroughly posted in the new formula. Dr. Keller was born in Chippewa, Canada.

**J. A. Ward**, Manufacturer of Plain and Fancy Paper Boxes, Nos. 362 and 364 Main Street, between Niagara and Eagle Streets.—Among the various industries carried on in Buffalo is the manufacture of paper-boxes, which is conducted on a large scale by Mr. J. A. Ward, who occupies the upper floor of the large building numbered 362 and 364 Main Street. Every new appliance and machinery is provided in the establishment, and a large force of skilled workpeople are constantly engaged in the manufacture of all kinds of plain and fancy paper-boxes for all kinds of trade, from the plain, ordinary board-box to the boxes used by dealers in fancy goods and also confections. The boxes are made in all shapes and sizes and for all purposes, many thousands being turned out annually. Mr. Ward has been engaged in the business in the city since 1878, and has established a large custom and built up a large trade with the city and other sections of western New York. He was born in Dunkirk, Chautauqua County, and during the time he has been in Buffalo has been popular as a business man and citizen.

**John T. Claris**, Veterinary Surgeon, Nos. 627 and 629 Clinton Street.—The profession of the veterinary surgeon is of no little importance, and when occupied by a gentleman thoroughly versed in all its details, becomes a blessing both to man and beast. Among those so engaged in this city is Dr. John T. Claris, a gentleman possessing a reputation that is most creditable. He has his office and infirmary at the above address, where he has every convenience for the care and attention to sick and diseased horses. He is a graduate of the Toronto Veterinary College, which is recognized as being one of the best of its kind in the world. He has made the study of the diseases of horses a specialty, possessing a practical knowledge, and is a skilful, reliable surgeon, who has won high encomiums from the owners of horses that he has had under his care. The business was established in 1881 and has met with a most decided success. Mr. Claris has resided most all his lifetime in Buffalo, where he has many friends and acquaintances, by whom he is highly esteemed.



**H. D. Taylor**, Dealer in Carriage Hardware and Trimmings, Nos. 12 and 14 East Swan Street.—One of the oldest of the leading houses in this section dealing in hardware more especially adapted to carriagemakers' use is that of Mr. H. D. Taylor, at Nos. 12 and 14 Swan Street. This house was established in 1835 by Mr. D. Taylor, the father of the present proprietor, who died in 1881. The buildings which are occupied in properly carrying on the trade are large and well arranged, and have a frontage of forty feet and a depth of one hundred feet, and are four stories high. In addition to these Mr. Taylor has two lofts over adjoining stores each 20x100 feet, and the basements. In all the surface measure of the ware and sales rooms is 24,000 square feet. The stock which literally fills these apartments consists of everything made of metal that is used in the manufacture of every variety of carriages, coaches, and other vehicles. Besides the hardware, Mr. Taylor has a large and well-selected supply of trimmings, viz.: cloth, raw silk, leather, velvet, plush, linen, rubber, carpets, etc.; curled hair, moss, excelsior, and everything for the upholstering department; fellows, spokes, hubs, poles, trees, yokes, axles, perches, etc., etc. In fact, any and everything necessary in building first-class work can be found in this establishment. This is one of the largest and most extensive houses in the line in Western New York, and is well known to the trade in general throughout this State and Pennsylvania. Mr. H. D. Taylor is a native of this city. He received his education here and at an early age became engaged with his father. He has for a long time been identified with the trade, and has won the esteem of many of the leading carriage manufacturers and business men in general.

**A. A. Kendall**, Gents' Furnishing Goods, No. 307 Main Street.—Among those establishments on Main Street which are well known and popular there are none enjoying a more liberal patronage than that of Mr. A. A. Kendall. He is a practical business man of experience, and for the accommodation of the citizens has placed in stock a large and well-selected assortment of gentlemen's furnishing goods, comprising all the latest novelties in neckwear, collars, cuffs, underwear, hosiery, gloves, etc., and also makes a special business of manufacturing fine white shirts, "A K A" trade mark, to order, which are cut upon scientific principles, guaranteed to fit and sit well and give satisfaction. They are made of the best materials and furnished at the low price of \$18 per dozen, and are a durable, well-made article. Mr. Kendall is a gentleman of high character and can always be relied on.

**Moffat Brothers**, Tanners of Upper, Kip, Calf, and Sheepskins, No. 70 Exchange Street.—No better representative of the leather-producing interests of Buffalo can be found than the firm whose name appears above. Messrs. Moffat Brothers are extensive tanners of upper, kip, calf, and sheepskins, and they operate two tanneries, one in Alden, Erie County, and the other at 746 Exchange Street, this city. The latter is devoted exclusively to tanning sheepskins and has thirty vats with a capacity of 15,000 skins per annum, while the former is used for general work, and has one hundred and twenty-five vats with a capacity of 60,000 sides per annum, the two tanneries giving employment to about fifty hands. The product is all handled through the Buffalo office and is shipped to all leading centres of trade in the country. The office and salesrooms are at No. 70 Exchange Street, where a large stock is carried, embracing all the classes of goods they produce. These goods have a high standing in the market and are readily sold. The individual members of the firm are Messrs. James and Henry C.

Moffat, who are native Buffalonians. They have been established for a number of years and have always stood in the front rank of Buffalo's most progressive business men. Mr. H. C. Moffat, in addition to his interest in this house, is also head of the well-known firm of Moffat & Service, brewers, of this city. Such establishments as Moffat Brothers' may be truly considered the basis of Buffalo's high commercial repute, and it is gentlemen of their stamp who are looked to to sustain those enterprises which are most conducive to the general thrift and prosperity of the whole community.

**J. V. Marion**, Fine Groceries, Nos. 128 Erie Street and 21 to 25 Lock Street.—The building occupied by this business is a substantial three-story brick structure, fronting twenty-four feet on Erie Street and running back one hundred and twenty feet to Lock Street, including the wareroom in the rear, which is used for the storage of the more bulky articles of the line and for duplicate or surplus stock. The stock carried includes sugars, flour, bacon, fish, salt, cheese, hams, syrups, molasses, pure teas, coffees, and spices, canned goods, soaps, butter, eggs, and produce, wood and willow ware, and all the myriad articles usually sought for and found in first-class family groceries. Incidental to these may be mentioned fine segars and tobacco, which are kept in good variety. The business was established twelve years ago, the firm then being Dellahunt & Marion. This firm continued in existence until about five years ago, when Mr. Marion took sole charge and has conducted the business in his individual interest since. He is a native of Skeneateles, Onondaga County, but has been for years a resident of this city.

**Hirshfield's R. R. Ticket Office**, No. 37 Exchange Street.—One of the most prominent and popular, as well as one of the most successful ticket brokers in the city of Buffalo is Mr. E. Hirshfield, of No. 37 Exchange Street. Mr. Hirshfield buys and sells railway and steamer tickets over all lines and to all points on the continent. He aims to do business at a very small margin of profit, and thus secure a double advantage to the public, the one to the seller and the other to the purchaser. His business is very extensive and he is fast becoming so well and favorably known that persons in many cases out of the city make their purchases of him by mail order. He has correspondents at all principal points in the United States and Canada, and so firmly and soundly is his business established that he is entirely independent of all associations or other cliques or combinations. Mr. Hirshfield is a native of Europe, but has been a resident of Buffalo for nearly twenty years.

**Jacob Schuehle**, Planing and Moulding Mill and Manufacturer of Doors, Sashes, Blinds, etc., corner of Clinton and Oak Streets.—This is one of the oldest and best planing and moulding mills in "The Queen City of the Lakes." It was originally built thirty-five years ago, and upon the burning of the old structure fifteen years ago was rebuilt and refitted with the best and most approved machinery. In dimensions the mill is 60x50 feet, three stories in height, and is replete with every known device whereby wood may be fashioned in an endless variety of shapes. All kinds of mouldings are here made, and the goods of the manufacture of this house command a ready sale throughout the entire western portion of the State. Mr. Schuehle is a native of Germany and has resided in this city many years, where he has by his industry, integrity, and perseverance added in no small degree to the prosperity and wealth of the community.



**William Braids, Manufacturer of Fine Carriages and Sleighs, Nos. 447 and 449 Ellicott Street.**—Buffalo, from its location and admirable facilities for transportation, is one of the leading manufacturing cities of the country, and has many establishments that fairly represent the various industries, and we wish to make special mention of the establishment of Mr. William Braids as being well worthy of mention. The premises consist of several buildings four stories in height, provided throughout with every appliance and convenience for the successful prosecution of the business. The repository is filled with a large number of elegant carriages, light and heavy, buggies, sleighs, cutters, etc. In their construction none but the best materials are used and none but the most skilful and experienced hands are employed. The business was established by Mr. Braids in 1864, commencing in a small way and has gradually increased, until to-day it ranks among the leading representatives in its line. A large trade is done throughout this section of the country and annually increases in importance. Mr. Braids has won an enviable reputation for the high character of his workmanship. He is an honorable, straightforward, reliable business man, highly respected and esteemed by the community.

**Albert W. Paul, Real Estate, Passage, Insurance, Loan and Security Broker, No. 470 Washington Street.**—Prominent among the popular and influential citizens of Buffalo is Mr. Albert W. Paul. This gentleman first opened his office in 1873 and at the present writing is doing a large business, whose limits are steadily increasing. He is a general real estate, passage, insurance, loan and security broker, and has also an agency for Hamburg, Bremen, and other steamship lines. Mortgages, city orders, and notes are bought and sold, and collections are strictly attended to in the best manner. Mr. Paul is a native of Buffalo, born in 1852, and is well known and esteemed in the city as a young and enterprising business man, who is sure to succeed even better than he has thus far done.

**Kimball & Gibson, General Insurance Agents, Marine Bank Building, No. 220 Main Street.**—The insurance interests of Buffalo are well represented by the firm of Kimball & Gibson, who have had an extended experience in the business, dating from 1850, and have achieved prominence as being the best among the several well-posted insurance firms of the city. The firm write policies in all the leading insurance companies of the world, and take risks against fire, lake, canal, and accidents, and also represent the Metropolitan Plate Glass Insurance Company, of New York. Mr. L. T. Kimball and Mr. A. J. Gibson conduct business upon the highest standard of equity and probity, and have gained the confidence and regard of the whole community for their promptness in adjusting and paying losses. The business conducted by the firm has been established since 1868, and was conducted by L. S. Morgan until 1877, when Messrs. Kimball & Gibson succeeded to it and have greatly enlarged the operations and extended its sphere of usefulness.

**Charles J. Gunning, Shipper and Jobber of Fresh, Salt, and Frozen Fish and Oysters, No. 2 Scott Street Fish Market.**—Among the enterprising young business men in Buffalo there are few better known than Mr. Charles J. Gunning, who was brought up in the business he is engaged in and has a full knowledge of its every detail. In 1878 he, in connection with Mr. Openheimer, formed the firm of Openheimer & Gunning, which continued until 1879, when Mr. Gunning continued the business on his own account. He has always conducted a

large business as a shipper and jobber of fresh, salt, and frozen fish and oysters, having a trade extending to all sections of the country. He has every facility for carrying on his large business and will always be found prompt and reliable in all transactions. Fish are received every day when in season, and are carefully packed for transportation and also kept on hand for home consumption, and prime oysters are also received during the fall and winter, which are sold at the lowest prices. Mr. Gunning is one among the largest fish and oyster dealers on the market. He is a native of Buffalo and has made his way to prominence and prosperity as a business man by his own unaided endeavors.

**Frank Springfels, Manufacturer of all kinds of Morocco and Plush Cases, Trays for Jewellers to Order, No. 481 Washington Street.**—Mr. Frank Springfels has since 1880 been engaged in business as a manufacturer of plush and morocco cases of all kinds and has built up a large and growing trade, covering many of the Eastern, Middle and Western States. He occupies a conveniently arranged premises well adapted to the business. He employs a competent force of skilled and experienced workpeople, and turns out fine and tasty work. Trays for jewellers are made to order in the best manner and at low prices. Every article on exhibition is thoroughly and beautifully made and well deserves the encomiums which have been put upon them. Mr. Springfels is of German descent and long a resident of Buffalo.

**Fayette A. Cook, Insurance Broker, No. 12 East Seneca Street.**—There are probably few gentlemen in this city more widely known than Mr. Fayette A. Cook. He was born in Chautauqua County, this State, in 1836, and came to this city in 1842, and after twenty years of social and business relations with our citizens he established an office (in 1862) for the transaction of general insurance and represents many of the best companies in this country and abroad. Among them are the Lancashire Fire Insurance Company of England, The Providence Fire Insurance Company of Providence, R. I., the Sterling and Irving Fire Insurance Companies of New York, the Washington Fire and Marine Insurance Company of Boston, Mass., and Mechanics' of Milwaukee, Wis. Personally he is genial, a man of active business abilities, highly esteemed in private and business circles and a popular and prominent citizen.

**T. Crowley, Furnishing Undertaker, No. 23 Court Street.**—The occupation of an undertaker is one necessitating certain qualities not common with the generality of mankind. An undertaker being thrown in contact with those in deep affliction, requires a degree of sympathy with grief, a quiet, unobtrusive demeanor and a readiness to place himself at the disposal of those needing his services; qualities called into action in no other occupation, while the services rendered, although so necessary, are always painful. Mr. Crowley is a gentleman whose pronounced success in this calling evidences his possession of all the above qualifications. He was originally established in 1859 in Phoenix Hotel, which occupied the present site of the Tift House, and 1863 removed to his present location. He was, when first entering into the business, one of the two like houses existing here. Mr. Timothy Crowley was born in County Cork, Ireland, in 1819, and came to Buffalo in 1844. Previous to establishing himself as above, he was employed on the police force and ably discharged the duties of the position. He is assisted in business by his two sons, John and Thomas F. Crowley, and does the second largest business in the city. He is always ready to render any and every service to the afflicted and performs all his duties in a most kind and considerate manner.



**McClure, Bloeser & Eggert, Manufacturers of Boys', Youths', Ladies', Misses', and Children's Fine Shoes, No. 379 Ellicott Street.**—This firm is endowed with those business qualities which are sure in the long run to bring their reward. The partners have had a long experience in the business, and for a number of years were associated in the well-known shoe jobbing house of W. H. Walker. The Messrs. McClure, Bloeser & Eggert manufacture as many as seventy different varieties of shoes and slippers, and their goods find a ready sale all over the Western and Northwestern States, as well as in Buffalo and the surrounding locality. Their factory is located at No. 379 Ellicott Street, where all kinds of complicated and ingenious machinery is in use, the seven-horse-power engine being particularly noticeable on account of its being run by gas, and costing in the way of fuel but one dollar per day. Some thirty hands are continually employed, and the goods turned out have a reputation of containing good material, and being made and finished in an exceptionally handsome manner. Mr. C. C. McClure, Jr., is a native of Springville, Erie County, Mr. J. Bloeser was born in Erie County, Pa., and E. B. Eggert in Eggertsville, Erie County, N. Y. They are all young men of sound business ability and unimpeachable honor and integrity, claiming the respect, good-will, and confidence of the entire mercantile and social community.

**Clark, Robbins & Co., Shippers of Fresh, Salt, and Frozen Fish, Nos. 50 and 52 Mechanic Street.**—This firm are extensively engaged in shipping fresh, salt, and frozen fish to all important points on the Continent, and have secured an extensive business. They have been established for a much longer period at other points, but began business in Buffalo in September, 1883, doubtless recognizing this as an especially favorable point from which to reach all the principal commercial centres of the United States and Canada, in view of the fact that they make shipments to nearly or quite all the States and Territories and the various portions of the Dominion. The premises devoted to the business are commodious, consisting of a substantial brick warehouse four stories in height, 70x80 feet in dimensions, and capable of storing an immense amount of stock. A number of hands are given employment, and the business already so important is manifestly destined to grow to infinitely greater proportions within the near future. Messrs. Clark, Robbins & Co., in addition to the house here, also conduct large establishments at Sault St. Marie, Michigan, Sacketts Harbor, and at Toronto, Canada, each of which constitutes an important industry of itself. Their location here makes a valuable addition to the sum total of this city's commercial interests, and marks a new era in this line of business in Buffalo. The gentlemen composing this firm are Messrs. C. M. Clark, W. G. Robbins, and D. W. Port, all of them enterprising merchants, whose marked success elsewhere is but an earnest of greater results in this their latest enterprise.

**C. A. Stuart, Photographer, No. 186 Seneca Street.**—Mr. Stuart has been engaged for the last thirteen years in the science of photography, and is now ranked as one of the foremost artists in this branch in this city. He learned this profession at the early age of ten years, and has always kept up with all the many improvements that have been made in this most interesting and useful industry. His galleries are located at No. 186 Seneca Street, and are handsomely and completely furnished and fitted up with all the apparatus known to the profession. Mr. Stuart, by the wonderful excellence of his work, has secured much of the best patronage of the city, and is universally regarded as among the most

skilful artists in this section of the State. For twenty years he was the trusted telegraph operator for various corporations, having been attached to the Erie road for twelve years, when the noted James Fisk, Jr., was its presiding genius, and remained with the company until the tragic death of that gentleman. He then entered the service of the Western Union Telegraph Company, with whom he remained for six years, when he resigned on account of his dissatisfaction with the management. During this time he conducted his photographic gallery, and built up the business that is now returning to him an ample recompense. He is a thorough expert, and a very reliable and thoroughgoing man in all that he undertakes, enjoying the confidence, respect, and esteem of the very many who know him.

**Albion Hotel, Henry Heron, Proprietor, No. 158 Exchange Street.**—While but a moderately large building, the Albion Hotel is beyond question one of the cosiest and best conducted hostleries in the city of Buffalo, and there are several which, while more pretentious in extent, cannot compare with it in the real solid home comforts, which it affords to its permanent or transient guests. The house is located at No. 158 Exchange Street, opposite the Union Depot, and is therefore convenient to travellers coming into the city by the various lines which centre there. It is conducted upon both the American and European plans; has twenty rooms for guests, all well furnished and neatly and cleanly kept, well ventilated, and in every way adapted to promote the comfort of the guests. The table is liberally supplied with the choice of the markets, while the bar is replete in all that goes to constitute a fine assortment of liquid refreshments and choice cigars. Mr. Henry Heron the genial and accommodating proprietor, is an Englishman by birth, and manifests much of the English tenacity and perseverance in his business, notwithstanding, he has long resided here. He formerly kept the Revere House in East Buffalo, but for the past four years has ably conducted his present most excellent establishment.

**George H. Kraft, Boots and Shoes, No. 223 East Genesee Street.**—One of the largest and finest boot and shoe establishments in this part of the city is that of Mr. Geo. H. Kraft, whose store is located at No. 223 East Genesee Street. It has a frontage on Genesee Street of fully twenty feet, and a clear depth of not less than ninety feet; thus affording splendid storeroom and an excellent opportunity for the most advantageous display of the magnificent stock which he carries. The place is well fitted up, conveniently and systematically arranged, and is so thoroughly well lighted that purchasers have the most ample opportunity to inspect goods. Of the stock it is sufficient to say that it is simply complete in each and every particular, embracing a full line of boots, shoes, gaiters, slippers and rubbers of all grades of weight and quality, and representing a majority of the most celebrated manufacturers in the United States. The laboring man can here supply his needs in the way of stout heavy goods, and the dressy customer will find here a beautiful assortment of the nobbiest and most stylish goods in the market, while ladies, misses, and children cannot fail to be pleased with the provision made for supplying their varied wants and requirements in shoes. Repairing orders receive prompt and careful attention, a thoroughly competent shoemaker being employed for that special purpose. Mr. Kraft has been engaged in business here since March 25, 1881, and has made a pronounced success of it from the start. He is a native Buffalonian, born in 1860, and hence is but twenty-four years of age.



**H. C. Springer**, Miner, and Wholesale Dealer in and Shipper of Anthracite and Bituminous Coal, Chapin Block, West Swan Street.—The coal trade of Buffalo has been little less than phenomenal in the rapidity of its development during the past five years. The amount handled here has already reached into the millions of tons annually. One of the leading representatives of this trade is Mr. H. C. Springer, whose office is situated in the Chapin Block. He is a large stockholder in, and the general agent for, the Clearfield Coal Company, miners and shippers of gas coal, smithing coal, steam coal and coke; is a part owner in the celebrated Falls Creek (Reynoldsville) Mines, is agent for the Butler Colliery Company's celebrated Pittston coal; also agent for the Kaethaus and "Snow Shoe" coal, which has no equal for working iron and steel, for smithing and for general steam purposes. Mr. Springer has ample dockage accommodation for lake and canal shipments, and fills orders with the utmost dispatch and accuracy. Henry C. Springer was born in Buffalo, this State, in 1848. While yet in his minority he engaged as book-keeper in the largest packing-house in the city; he afterwards entered the office of a heavy firm of live-stock dealers, keeping the accounts, and attending to all the financial details of a business which frequently involved transactions, aggregating from fifty to one hundred thousand dollars in a single day. In 1870 he associated himself with a practical journalist, and the firm of which he was the head, projected and published the *Live Stock Journal*, a large first-class monthly, devoted to the live-stock interest. While publishing this, he continued his connection with the live-stock firm in which he had been admitted to an interest. This business required his presence in New York for a large portion of the time, and he disposed of his interest in the magazine. In 1878, he engaged in the coal trade in a retail way. The same energy, sagacity and correct business methods which had marked his course in other branches of trade, distinguished him in this new line. He is a member of the Merchants' Exchange, and stands high in the business world.

**Einsfeld & Emig**, Wholesale Manufacturers of Hand-made Boots, Shoes, and Slippers, Nos. 50 and 52 Exchange Street.—This firm was organized about three years ago as successors to the late firm of Bommer, Emig & Co. They occupy fine and commodious premises comprising three floors of the large brick building, Nos. 50 and 52 Exchange Street, opposite N. Y. C. R. R. Depot; the building being 40x60 feet in dimensions, and admirably adapted to the purpose of this class of business, while their close proximity to the railroads renders shipping much less expensive in the items of time and drayage. They are extensive manufacturers and wholesale dealers in all kinds, styles and grades of boots, shoes, and slippers, for men, women, misses and children's wear, embracing everything from the coarsest and heaviest goods to the finest lines of ladies' goods, even to the daintiest slippers. In the factory no less than thirty to forty skilled workmen are kept constantly employed, and as all the work is done by hand, it compares favorably with the best custom work. They have several representatives on the road, and do a large trade extending over New York, Pennsylvania, Ohio, Michigan, Iowa, Nebraska, Missouri, Wisconsin, Indiana, Illinois, and portions of several other States. A business of such dimensions is a most important item in the trade and industry of Buffalo, especially in the number of men to whom it affords remunerative employment, and these gentlemen through their business enterprise are doing their full share towards maintaining the well earned repute of this city as a wide-awake, pushing, and progres-

sive community. The gentlemen composing the firm are Messrs. John P. Einsfeld and Emil Emig, the former a native of Europe, the latter of this city.

**Vosburgh, Whiting & Co.**, Wholesale Booksellers and Stationers; Importers of Albums and Fancy Goods, No. 304 Main Street.—This house was organized in November, 1882, and does a wholesale and retail business which but few of its competitors enjoy. The members of the firm are J. L. Vosburgh, D. A. Whiting, W. P. Whiting and J. E. Thomas, all of whom are from Rochester, and are young men of marked promise and ability. The store is well located, and they keep on hand not only a complete stock of both foreign and American books, but also have an immense selection of stationery of the best make and manufacture. The business occupies the entire building, four floors and basement, and although most of the trade is in the wholesale line, yet the retail department is so extensive that it has become the resort of the most prominent literary people of the city. It is most handsomely fitted up and supplied with courteous and intelligent salesmen who know their business thoroughly, and give great satisfaction to customers. The wholesale trade extends throughout the western part of New York and the northwestern portion of Pennsylvania. All the partners have made themselves highly popular among all whom they are thrown in contact with, by reason of their honorable conduct, fair treatment and gentlemanly courtesy.

**S. B. Thorne**, Druggist, No. 112 Niagara Street, corner Morgan.—Among the newer establishments on Niagara Street that are well worthy of mention in this work, is the drug store of Mr. S. B. Thorne. This business was started January 1, 1884, and has already proved a most decided success. The store is handsomely arranged and well adapted for the purpose, and is fitted up with every convenience—fine showcases, ornamental counters, etc. The stock consists of pure, fresh drugs, chemicals, toilet articles, perfumery extracts, proprietary medicines of worth and merit, and a number of useful articles usually found in a first-class establishment of this kind. Prescriptions are made a specialty, and are compounded in a careful and accurate manner, showing the highest standard of professional accomplishment. Mr. Thorne is a practical experienced pharmacist and druggist, understanding drugs and medicines thoroughly, and pays particular attention to every detail of his business.

**J. Keller**, Fresh and Salt Water Fish of all Kinds; Oysters and Clams in Season, Nos. 1 and 3 Scott Street Market.—This well-known dealer has been identified with the fish and oyster trade since 1849, and now does the largest business in shell fish of any merchant in the western part of the State. In 1872 Mr. Keller established himself at his present quarters, where all kinds of fresh and salt water fish, clams, and oysters, may be found in season. Everything handled by this dealer may be relied upon as being fresh, sound, and nutritious, and his patronage has grown from year to year, so that now it ranks among the first of its kind in the city. He is one of the two oldest dealers in the city and neighborhood. Every facility known to the trade is here used to preserve his stock, which will be found at all seasons of the year to be of the finest and best quality. Mr. Keller ships all kinds of freshwater fish from the great Western lakes, and also receives consignments of sea-fish every day from New York City. He is a native of Buffalo, and has a thorough practical understanding of the requirements of his trade and the necessities of the public whom he has so long and faithfully served.



**Buffalo Metallic Ware Manufactory, S. Aldrich,** Nos. 70, 72, and 74 Washington Street, cor. Perry.—In the department of metallic ware there are a number to whom attention might well be called, but among them all we should find no worthier representative than the establishment of Mr. S. Aldrich, located on the upper floors of the large brick building, Nos. 70, 72 and 74 Washington Street. To attempt, within the space at our disposal, to enumerate a tithe of the large number of articles in brass and copper turned out here would involve a task for which we are by no means prepared. Briefly it may be said they manufacture about everything desirable that is used in the way of spun copper and brass, such as kettles, cuspidores, stove-pipe collars, card receivers, foot-rests, table shields, etc. Everything in the way of nickel-plated ware of that class is also produced in highly tasteful designs, as well as thoroughly substantial make, the material being selected with especial care, and every finished article inspected with a careful scrutiny which cannot fail to detect imperfections however small or apparently insignificant. This it is which has made the work of this establishment distinguished for its general superiority, and its excellent adaptation to all the purposes to which such ware is devoted. The history of this business dates back about twenty years, it having been established originally by Mr. A. Wheeler. Mr. Aldrich has been its proprietor, however, for the past five years, and by availing himself of all the newest and most approved machinery and mechanical appliances, has succeeded in constantly elevating the standard of his manufactures, and as a necessary and natural consequence, a corresponding increase in the demand for them. The trade is chiefly wholesale, although some retail business is done, the latter more for the accommodation of the public than for any other consideration. Orders are received from, and shipments made to all sections of the United States and the Dominion of Canada. Large packages are shipped about fortnightly to the city of San Francisco, which fact alone will illustrate the national reputation of this house. Mr. Aldrich, the proprietor, is a native of Buffalo.

**Bott & Hughes, House and Sign Painters, Graining, Glazing, Kalsomining, Tinting, Paper Hanging, etc.,** No. 500 Washington Street.—This firm has been in business since 1880, and has met with a most substantial success. They give their special attention to house and sign painting, graining, kalsomining, glazing, tinting, paper hanging, etc., and also to frescoing. They excel in originality of design, the harmonious blending of shades and colors, and the excellent manner they perform all work entrusted to their care. They are both practical, experienced workmen, understanding their business in every detail, and employ none but the most skilled and competent workmen. They enjoy a large and widespread trade coming from all parts of the city, and which at no far future day will be among the leading men in their respective lines. The individual members of the firm are Mr. Jacob Bott and Mr. Matthew D. Hughes, both gentlemen well and favorably known.

**George Burr, Restaurant, Dining Rooms, and Ice Cream Parlors,** No. 31 Exchange Street, corner Washington.—An establishment which enjoys an excellent repute and which receives a very liberal share of the patronage of the public, is that of Mr. George Burr, restaurateur and confectioner. This gentleman occupies a commodious brick building three stories in height, and 20x60 feet in surface dimensions, having a very neat and attractive front on Exchange Street. Looking through his store the visitor finds it stocked to its full capacity with a

great variety of goods such as legitimately belong to his line of trade, such as pure French and American confections, nuts, crackers, canned goods, pickles, relishes, fruits, cigars, chewing and smoking tobaccos, pipes, and smokers' articles generally. Also fancy goods, such as purses, pocket-books, portmonnaies, and a multitude of sundries. In the rear portion of the large room is the restaurant and ice cream saloon, where meals and lunches are furnished at all hours of the day and evening, including all the popular dishes, with oysters of all styles in season, ice cream in all the leading flavors, water ices, cake, and jellies are served when desired. The room is neat and attractive, the service prompt, and the surroundings such as become a first-class restaurant and dining-room. Mr. Burr is a native of Vermont, but has resided in this city for the last forty years. He established his business about two years ago, and from the first he has enjoyed an excellent business.

**W. H. Chase & J. C. Adams, Dispensing Druggists,** No. 1575 Niagara Street.—Pharmacists find it greatly to their advantage to be able to combine sound theoretical with their practical knowledge in all the details of their profession. It is interesting, therefore, to recognize the gentlemen of this firm as fulfilling those conditions of business success which have been foreshadowed in the preceding remark. For it is obvious that the public confidence will be bestowed or withheld in the precise ratio of personal professional standing, as indicated above. Doubtless this explains the widespread popularity of the house above mentioned, located at No. 1575 Niagara Street, to whom confessedly belongs the rare merit of knowing the intrinsic quality and properties of every drug passing through their hands, just as well as they know the market values of each. Their store is fitted up in an attractive manner, and provided with every facility for conducting the business. The stock comprises, besides pure fresh drugs, chemicals, etc., toilet articles, perfumery extracts, proprietary medicines of worth and merit, surgical instruments, and a number of useful articles usually found in an establishment of this kind. The greatest care is taken in putting up physicians' and family prescriptions, this department being under their immediate supervision.

**Short & Johnson, Paper Hangings, Lincrusta Walton, Window Shades, Fixtures, Oil Cloths, etc.,** No. 132 Niagara Street.—One of the most popular houses in Buffalo is that of the firm of Short & Johnson, which is located at No. 132 Niagara Street, who are engaged in business as dealers in fine paper hangings and interior decorations. They keep a full and general stock of all kinds and styles of paper hangings in all the newest styles, including English tapestry and Japanese designs in rich, elegant bright shades and tints, and combinations of colors so arranged as to form the most pleasing effects; also dados, borders, etc., and a full assortment of window-shades and fixtures of every description. Lincrusta Walton, and oil-cloths for storeroom or hall purposes. The firm also makes a special business of decorating interiors of buildings and dwellings, and are expert artists in the line, and not excelled. The reputation they have achieved as originators of designs for producing beautiful artistic effects, placing them foremost among the best in the city. Mr. Myron W. Short, Mr. Walter H. Johnson, and Wm. H. Johnson are young, energetic business men of skill and talent, who give every attention to their business, and always thoroughly execute all work intrusted to them in a manner satisfactory to all who engage their services. They are popular as business men, and in social circles are held in the highest estimation.



**The "Buffalo Daily Democrat and Weekly Weltbuerger,"** Frederick Held, Proprietor, No. 509 Main Street.—Among the newspapers edited and published in Buffalo, the *Daily and Sunday Democrat* may be specially mentioned as one that stands first in circulation, and second to none in respect of journalistic excellence among the German residents of this city and the western part of the State of New York. It was originally founded by Colonel Jahn in 1837, and is now edited by Mr. August Nida, the proprietor, however, being Mr. Frederick Held. Until 1856 it was issued weekly, under the name of the *Weltbuerger*, but at the time when the daily was issued the paper assumed the name it is now known by, viz., *The Democrat and Weltbuerger*. The *Buffalo Daily Democrat* was established in 1856. It has been growing steadily in public favor under its present management, and its circulation is constantly on the increase, so that it now issues over 4000 each day, which is a large circulation for a German newspaper in this section of the State. It is the only and largest German paper of Buffalo belonging to the Associated Press of the State of New York, and offers its readers an original series of daily telegrams, the same as the English papers. Its editorial articles are well and ably written, its local columns show a careful collation of news matter, graphically treated by competent reporters, its tone is dignified, yet freely outspoken, and its entire make up highly creditable and of the first order. Mr. August Nida, the editor, has devoted many years to journalism, is a ready writer, scholar, and gentleman of intelligence, thoroughly posted in all matters of the day. The proprietor, Mr. Frederick Held, is highly esteemed for his unswerving honor in social and commercial circles, and to his energy, perseverance, and ability are due the high standing and general prosperity of the *Buffalo Daily and Sunday Democrat*. A large job printing office is attached to this concern, where printing of all kinds is done in the most satisfactory manner and on the shortest notice. The best presses, type, cuts, etc., are in use, and every facility for the production of good work is employed, together with experienced job printers.

**V. Seitz, Boots, Shoes and Rubbers,** No. 366 Main Street.—Prominent among the business men in this line in Buffalo is Mr. V. Seitz, the popular boot and shoe dealer. His establishment occupies a room 20x60 feet in size, well fitted up and adapted to the business. Mr. Seitz has been in this business since 1871, succeeding Mr. T. C. Fields, who founded the business in 1850. He has drawn around him a large and substantial trade by being liberal in his dealings and furnishing a first-class article at very low prices. He carries a full and general assortment of all kinds of boots and shoes for ladies, gentlemen, misses, and children, which have been bought direct from the manufacturers upon the most favorable terms, and are sold at a small advance upon the cost price to manufacture. Mr. Seitz is of German descent, and has been identified with the boot and shoe trade for over thirty years.

**J. Delahunt, Flour, Feed, and Grain, Baled Hay and Straw, Wholesale and Retail,** No. 64 Lloyd and 33 Lake Streets.—This establishment is located at 64 Lloyd Street, and runs through to 33 Lake Street, and here are stored all kinds of goods useful to the canal boatmen, thousands of whom are arriving at or departing from Buffalo during the season of navigation. Mr. Delahunt also has a large stable where horses and mules belonging to the boatmen may be cared for at reasonable prices and in the very best manner. A very large business is done in flour,

feed, and grain, baled hay and straw, both at wholesale and retail, and the grocery department is one of the best of its kind in the city and enjoys a large and liberal patronage. Mr. Delahunt has been engaged in the business since 1872, and has a perfect knowledge of the most minute detail of his enterprise. He has been a resident of Buffalo for the last twenty years, removing from Oneida County to settle in this city, where he has succeeded in a very substantial manner. Mr. Delahunt was the last man doing business on Central Wharf, which is now occupied by the D. L. & W. R. R., he carrying on the business there until after the first of January of this year, occupying the last building.

**Decker & Glassman, Wholesale Dealers in Fresh, Salt, and Frozen Fish, Oysters and Clams in Season,** Nos. 4, 14, and 16 Scott Street Fish Market.—This establishment is one of the most prominent of its kind in Western New York, dealing as it does both at wholesale and retail, and shipping its goods through some six States, though Pennsylvania and New York derive the principal benefit of the fine selections of the funny tribe made by the enterprising proprietors. They always have in large quantities all kinds of fresh and salt-water fish in season, as well as oysters, clams, lobsters, etc. Messrs. Decker & Glassman display remarkable enterprise and knowledge in the management of every detail of their business. Their market is at Nos. 4, 14, and 16 Scott Street, and is one of the neatest and best patronized fish-markets in the city, selling during the year enormous quantities of fresh, salt, and frozen fish, which for excellence of flavor are rarely surpassed. The business was originally founded by Mr. B. J. Decker (the present senior member of the firm) in 1873, and in 1881 he formed his present advantageous copartnership with Mr. H. C. Glassman. They are both young gentlemen of fine business abilities, and have made a grand success in the undertaking, which is universally conceded to be the best in this section of the country.

**J. Blocher & Son, Wholesale Manufacturers of Custom-made Boots,** Nos. 64, 66, 68, 70, and 72 Exchange Street.—One of the most noted manufacturing establishments in Buffalo is that of Messrs. J. Blocher & Son. They occupy three floors of this building for salesrooms and offices, and in the rear have a large building, 100 by 40 feet in dimensions, devoted exclusively to manufacturing purposes. The work is mostly done by hand, and employment is given to an average force of about 150 hands, whose labor produces a vast quantity of goods daily. While many kinds and qualities of goods are made, the specialty of the house is the manufacture of the heavier grades of goods in boots and shoes for laborers, farmers, etc. In these they do a heavy business, which extends over a number of States, they keeping several representatives constantly on the road. The goods of this firm's make are well known to the trade, and meet with ready sale wherever offered. The business was founded in 1863, and has been an unusually successful one throughout the whole of its history. For a period Mr. J. Blocher and his son formed the firm of J. Blocher & Son, but this partnership was dissolved some time since by the untimely decease of the son, since which event Mr. Blocher, senior, has conducted the business alone, but retaining the same firm name and style. He has been many years a prominent figure in Buffalo's commercial and manufacturing circles, and has always maintained the highest standing as a merchant, while as a citizen he takes an active interest in all enterprises calculated to benefit the city and advance its prosperity.



**Jacob Jaeckle**, Contractor and Builder, and Manufacturer of Sash, Blinds, Doors, Frames, Flooring, Siding, etc., No. 915 Genesee Street, corner Guilford.—The recent and present growth of population of the city of Buffalo is something truly phenomenal, and would seem to indicate that rapid strides are being taken towards that commanding position which this city should have assumed even before this. This large accession to the population has vastly stimulated the building trade by bringing in its train a vastly increased demand for dwelling houses and other buildings made necessary by a large population. Hence individuals and firms engaged in contracting and building are just now compelled to bring into requisition all the available facilities at their command to meet the demand and to execute the deluge of orders which are being placed from day to day. This brings us to a consideration of the facilities of this kind to be found in Buffalo to-day, and we notice briefly one of the principal builders and contractors in the person of Mr. Jacob Jaeckle, whose office and mill are located at No. 915 Genesee Street. This gentleman stands in the very front rank of the building fraternity, and the magnitude of his operations is equalled by but few in this city. Mr. Jaeckle is at all times prepared to estimate or contract for and execute contracts for any and all kinds of buildings, such as factories, stores, churches, schools, asylums, dwellings, offices, or any other kind of building, either in or out of the city. Incident to his building operations, and also for general business, he conducts a very extensive planing mill and factory for dressing lumber and the manufacture of sash, doors, blinds, frames, flooring, siding, etc., either to order or otherwise. The large and commodious buildings are constructed of brick, are two stories in height and 131x254 feet in surface dimensions. This factory is equipped with a full complement of the finest and most modern improved machinery, tools, and mechanical appliances, receives power from an engine of 50-horse power, and is manned by no less than fifty to one hundred hands, the product being very large quantities of the building materials hereinbefore mentioned. A neat and sufficiently commodious office adjoins the works, in which the clerical work of the establishment is performed. Telephone connection is had with the city telephone system, and orders received thereby are attended to promptly. Mr. Jaeckle, the enterprising proprietor, is a native of Buffalo. He established his present business about seven years ago, and from the first has made a pre-eminent success of it. His executive ability is of a high order, and all business done, whether in the manufacture of material or the construction of buildings, bears the impress of an accomplished business management.

**August Esenwein**, Architect, German Insurance Building.—Mr. August Esenwein was born in Stuttgart, Germany, coming to America in 1878. For a long time he was engineer and architect for the Delaware and Lackawanna Railroad Company, and since establishing himself in his present quarters has been remarkably fortunate and successful. It was Mr. Esenwein who made many of the plans of Dr. Pierce's Hotel at No. 663 Main Street. He was also the architect of the magnificent new Music Hall of Buffalo, whose acoustic properties have been so favorably commented upon by all good judges of music. Mr. Esenwein has also furnished the plans for many private residences, notable among which is that of Jacob Schoelkoff, a palatial structure on the corner of Allen and Delaware streets. Indeed, Mr. Esenwein has shown himself to be a young man of splendid attainments. He is a graduate of the famous Stuttgart Polytechnicum, having devoted five years in mastering

the studies of that highly scientific institution, and although a German he speaks our language perfectly, and is a thoroughly educated gentleman in every respect. He enjoys a magnificent business, such as his talent fully justifies him in commanding, and is well thought of and highly respected by all classes of the community.

**George E. Newman**, China, Glass, and Crockery, No. 444 Main Street.—One of the leading houses in the above line of business in Buffalo is that of Mr. George E. Newman, which dates its inception from 1860, when it was established by that gentleman. The building occupied is handsomely built of brick, is four stories in height, and 20 by 150 feet in size. It is always fully stocked with a first-class assortment of china, glass, crockery, plated and fancy ware, lamps, cutlery, etc., to the value of \$50,000 and over. A large wholesale and retail trade is supplied throughout western New York, though the custom is mainly local. Eight clerks and salesmen are employed to attend to the wants of the numerous patrons of the house, and every facility for the ready prosecution of business is enjoyed. Mr. Newman was born in Russia, Herkimer County, New York, and came to Buffalo fifteen years before the establishment of this enterprise. He has made an extensive acquaintance in this community, where he is most highly esteemed for his many high business and social qualifications.

**C. Kurtzmann**, Pianoforte Manufacturer, Grand, Square, and Uprights, Nos. 106, 108, and 110 Broadway.—This is one of the most justly celebrated manufacturers of pianos in the western portion of the Empire State, giving employment to 100 skilled mechanics, and having an annual business of over \$150,000. The factory and ware-rooms occupy two buildings, one 40x80, and the other 35x110 feet in superficial area, and both four stories in height. All grades of fine pianos are here made, the grand, square, and upright being equally delicate in tone and harmony, and all three varieties finding a ready sale both in Buffalo and the Western States. They have received the favorable verdict of the best professional pianists, and rank in every respect with the first-class pianos of metropolitan manufacture. Mr. Kurtzmann is a native of Germany, and came to this country in 1847, where he became the architect of his own fortunes. His natural ability soon put him to the front, where his musical talents at once became appreciated. He established himself in this business in Buffalo in 1854, and has always been considered a skilled manufacturer of pianos. He is a thoroughly honorable and upright member of society, and as such is fully appreciated by the many who are fortunate enough to have his acquaintance.

**W. C. Tiffany**, Picture Frames, Mirrors, etc., Nos. 233, 235, and 237 Seneca Street.—This gentleman established this house in 1875 on Main Street, just below the Mansion House. He removed to his present place six years ago, and at that time occupied but one store. The trade increased so that he was obliged to enlarge by taking in the stores each side of him, and now occupies the three, which are filled with every style, size, and shape of picture and mirror frames. His trade is a fine one, and extends to northern Ohio, and Pennsylvania. Over half of his general trade is with Canada. He has been in the business seventeen years, and is therefore acquainted with every detail. He was born in Dansville, Livingston County, this State, and came here ten years ago, and has a large and prominent circle of social and business acquaintances. He is the sole agent for the New York Copying House, and his prices are one third lower than any other house in the city.



**C. P. Hazard**, Wholesale Dealer in Lumber, Shingles, etc., No. 92 River Street.—Among the lumber trade in the city of Buffalo no house is more prominent, or has done more in its way to aid the development of the city than that of Mr. C. P. Hazard, whose office and yards are located at No. 92 River Street. The business is one of the oldest in Buffalo, having been established in 1865 by its present proprietor, who always has been at the head of affairs. The business done is one of the largest of its kind, the trade being entirely wholesale, and drawn from Buffalo and surrounding sections. The yards have facilities for handling from twenty to twenty-five million feet annually. In 1883 about 17,000,000 feet were handled, 15,000,000 being sold here and the balance being shipped to points outside the city. During the first year, 1865, the sales were about 1,000,000 feet, the increase to the present large figure being the result of natural development from year to year. Shingles, lath, fence posts, and lumber of all kinds are dealt in. Mr. Hazard is a native of Canada, coming to the United States in 1850, and to Buffalo in 1863, and from his long experience in the lumber trade is regarded as an authority in such matters, and is one of the leading merchants in his line. He is a gentleman well known to the entire community, and being an energetic, enterprising man, has established a substantial business upon a systematic and substantial basis.

**Michael Herbst**, Merchant Tailor, No. 150 E. Genesee Street.—Mr. Herbst is a native of Buffalo and has always lived in this city. He is a young man, twenty-seven years of age, pushing and enterprising, and has established one of the largest business houses of the kind in this section. He started in business in 1879, and has gained a large and widespread patronage. The building occupied at No. 150 Genesee Street is a fine one, fitted up with every convenience, and well adapted to the business. Some thirty workpeople are employed, who are constantly kept busy—cutting, fitting, and finishing. Telegraph runners' suits are made a specialty, and in this branch alone a large trade is done. The trade extends throughout the western part of the State, and is of large dimensions. Mr. Herbst is an active worker, thorough in all his business methods, and one of the foremost to foster every enterprise that has for its object the welfare of the community. His success is but the outgrowth of untiring energy, perseverance, and strict integrity, and he well merits it.

**Jacob Ginther**, Photographer, No. 329 Main Street.—A popular photographer in Main Street is Mr. Jacob Ginther, who is a practical expert at the business, and has achieved a high reputation and a remarkable success for skill as a thorough proficient in the art. He takes photographic pictures in all styles and sizes, from the tiny gem to the cabinet picture, and finishes them as may be desired; and to facilitate his operations has provided the gallery with every new appliance, including the instantaneous process for making a likeness in an instant. He is a young man, and popular with all who know him, and as a skilled photographer is held in high regard by all who have availed themselves of his artistic ability.

**H. G. White**, House, Sign, Fresco, and Boat Painter, No. 83 Main Street.—Mr. H. G. White for upward of fifty years has been engaged in business as a general painter, doing all kinds of work in this line of business. Since 1853 Mr. White has been in his present location at No. 83 Main Street, where he has always conducted a successful business. He makes contracts for house, sign, and fresco painting, also boat-painting, and furnishes estimates and materials, and will be found prompt, correct, and reliable

in all his transactions. Mr. White employs upward of 100 skilled, practical workmen in the different branches of his business, and as he has achieved a wide reputation his services are always in demand, he being recognized and considered one among the best painters in the city. Mr. White has always given considerable attention to public and private affairs of Buffalo, and is a useful, enterprising business man, and an influential citizen.

**E. & E. Methot**, Ostrich Feathers, No. 604 Main Street.—The preparation of ostrich feathers and coloring them is quite an important business in Buffalo, which is carried on to a considerable extent by the above firm. Ostrich feathers of the best quality are always to be obtained here in all sizes and styles, and in all colors and shades, the firm having a wide celebrity as being the best place for this class of goods. A prominent feature of the business carried on is dyeing, cleaning, and curling feathers, which is executed in the neatest and best style at moderate charges. An immense amount of feathers is always in stock, and no one can fail to find something that will please them. E. & E. Methot are from France, and have conducted a large business since they have been in Buffalo. A specialty is made of restoring and cleaning crape of all kinds, any orders received by mail or express receive prompt attention.

**Albert G. Foote**, Chemist and Druggist, No. 250 Clinton Street, corner Union.—One of the prominent druggist establishments in Buffalo is that of Mr. Albert G. Foote, and is made conspicuous by the sign of the golden mortar. The store is neatly and handsomely arranged, and contains a full and general line of pure drugs, patent medicines, perfumes, and toilet requisites, and also a great many articles in use by physicians in their practice. Mr. Foote received his license from the New York State Board of Pharmacy, and is a druggist of many years experience and has well earned the reputation he enjoys as a reliable, competent, and useful member of the pharmaceutical fraternity of which he is an honored member. He gives his special attention to preparing physicians' prescriptions, in the compounding of which he uses only pure, fresh drugs, and is always careful, accurate, and reliable. Mr. Foote, in connection with his drug business, manufactures Foote's Emulsion Cod-Liver Oil, Foote's Pectoral Balsam, Foote's Electric Oil, Foote's Cosmétique Fixateur, Foote's Rose Cream, Foote's Face Powder, Foote's Persian Mist, Foote's Florida Water, Foote's Furniture Polish—all of which are supplied to the wholesale trade.

**Anthony Feldmann**, Undertaker, No. 279 Broadway.—The calling of the undertaker is a peculiar one, requiring in the performance of the duties connected with it, care and consideration, and a tender respect and sympathy. Mr. Anthony Feldmann in 1870 succeeded Philip Nathnagel, who established this business in 1864. Mr. Feldmann gives his personal attention to all arrangements, and furnishes everything required for a funeral in the most satisfactory manner, and is recognized as one of the most considerate funeral directors in this city. Coffins and caskets of all kinds are furnished, also hearses and carriages. He is a practical man in this calling, and has always enjoyed the public confidence in the highest degree. Mr. Feldmann is of French descent, but was born in Buffalo, where he is highly esteemed by the community. In 1861 Mr. Feldmann was appointed superintendent of the Catholic cemetery located at Pine Hill, and held that responsible position for seven years. He is widely known, especially among our German citizens, with a tact and address peculiar to one of his calling.



**C. F. Chretien & Bro.,** General Painting, also Dealers in Artists' Materials and Painters' Supplies, Nos. 601 and 603 Main Street.—In 1838, Charles Chretien opened a modest establishment in Buffalo. He was a practical painter and started his business with good prospects of success, which have been more than fulfilled. For nearly forty years—until his death in 1876—he was an authority upon all questions arising in regard to color, or in matters pertaining to house decorations, in which he was considered an expert, especially as he was the leading veteran painter in this section of country. Since his death, his sons, Mr. C. F. Chretien and Mr. W. C. Chretien, have sustained the reputation gained by long years of faithful labor on the part of their father, and the firm is well known to be one of the leading houses in its line in western New York. The best workmen are employed in the branches of graining, glazing, and all departments of general painting. Frescoing has always been a specialty with this firm, and it is not at all strange that they have brought it to such a height of perfection when it is known that they constantly keep in their employment five of the best fresco artists in the State, and are the only firm who make colored designs. Thirty men are employed constantly throughout the year, and in the busy season this number is doubled. The premises occupied by this enterprising firm is a three-storied brick building, with a frontage of forty feet. They always carry a full stock of all artists' materials of the very highest grade. The decorative artist can always find designs at the store, or the designs will be furnished free of charge to intending patrons. The amateur artist can have their selections of bevel-edge mirrors in all styles, brass plaques, tambourines, metal frames, plush drum, collar and cuff boxes, and many other novelties. This firm is also the sole agents for F. W. Devoe & Co., of New York. This business extends beyond all parts of New York State into northwestern Pennsylvania. Mr. Charles Chretien, the father, was born in Saarbrück, Germany, in 1812, coming to Buffalo when only sixteen years of age. Messrs. C. F. and W. C. Chretien were born in Buffalo and are justly held in high repute.

**J. S. Edwards,** Watches, Clocks, and Jewelry, No. 213 Main Street.—Mr. J. S. Edwards for several years was located at No. 148 Main Street, and in the spring of 1884 removed to his present eligible location at No. 213, in that thoroughfare. Mr. Edwards has a neatly arranged, handsomely fitted up store, and keeps a large, varied, and elegant assortment of rich jewelry of every description, comprising gold and silver watches of both European and American manufacture, also plain and ornamental clocks, and all the various articles belonging to this branch of business. He also gives his personal attention to repairing jewelry and regulating and repairing watches, and in this branch is considered one of the most expert in the city securing a liberal patronage from among all classes of the citizens. Mr. Edwards is a gentleman well and favorably known to the whole community, and is held in the highest estimation by all who have business transactions with him.

**Amsden & Bullard,** General Insurance Agents, Room 4, Brown's Building, corner Main and Seneca Streets.—One of the most enterprising firms engaged in business as general insurance agents is that of Amsden & Bullard, composed of Messrs. A. O. Amsden and P. W. Bullard. They have always held a leading position as representative men of the city, and transact a large amount of business, placing insurance against fire upon property of all kinds, including dwellings, household goods, manufacturing establishments, etc.; marine, accident

and plate-glass insurance, and are the authorized representatives of all the prominent, sound, strong companies of the world at the very lowest rates. The firm are located at Room 4, Brown's Building, corner Seneca and Main streets, and during their career have always enjoyed the confidence, esteem, and regard of all who have business relations with them. They are both well known to the community by whom they are respected and esteemed for the active interest they take in promoting and advancing all enterprises that aim to be of benefit to the city and the public generally.

**L. Doelman & Co.,** Wholesale Grocers, Nos. 503 and 505 Seneca Street.—This house was established in 1880, and since its inception has always conducted a constantly increasing trade. The premises occupied consist of a commodious store 49x60 feet in dimensions, well adapted and fitted for the trade. A superior stock of fine, fresh, fancy, and staple groceries for family consumption is carried in teas, coffees, sugars, spices, canned goods, tobacco and cigars. All goods are purchased from first hands in large quantities, and the house has always borne a high reputation in the trade for the liberal manner in which its operations are conducted, and the reliability which may always be placed upon every representation made. The individual members of this firm are Messrs. Leonard Doelman and John Vandermeulen, Jr., well known to the community for their strict integrity. The house is in the enjoyment of facilities, whereby it is enabled to take advantage of discounts and every thing that may be calculated to lessen the cost of production, which places them in a position enabling them to favorably compete with contemporary firms. Those in the city or vicinity desiring to purchase this class of goods cannot do better than visit or correspond with this establishment, and they will find that the advantages derived therefrom will in every way redound to their benefit and profit.

**August Beck,** Fresh and Salt Meats, corner Genesee and Elm Streets.—This business was established by its present proprietor in 1860, and has occupied its present location since 1865. The stock is very complete and embraces fresh, salt, and smoked meats of every description, dried beef, pork, lard, sausage, etc. The trade is both wholesale and retail, numbers of smaller dealers being supplied. Prices are low and none but first-class goods are kept on hand. Mr. Beck was born in Germany in 1844, and came to this country in 1859. He is a member of the O. U. A. M., the Saengerbund, and the Buffalo Butchers' Association. He gives his personal supervision to his business and is a thoroughgoing, prompt and reliable business man.

**Chas. Kuhn & Co.,** Pianos, Organs, and Musical Merchandise Generally, Nos. 525 and 527 Main Street.—The well known music store of Messrs. Chas. Kuhn & Co. is one of the most popular in the city, and as regards interior arrangements and appointments is complete in every detail, the warerooms containing a large variety of all the leading makes of grand, square, and upright pianos, and also organs in all the new styles of cases. A special business is also made of musical merchandise generally, including music books and all the latest dance music, ballads, operas, etc. The firm, as publishers of popular music, have a wide celebrity, and also keep a general assortment of all foreign and American music. Piano and organ tuning and repairing also receive prompt attention, and all business is conducted in the most liberal, upright manner. Mr. Chas. Kuhn and Mr. G. H. Riegelman are well known to the community.



**August J. Simon**, Dealer in Groceries and Provisions, Salt Fish, Salt and Smoked Meats, etc., Nos. 5 and 7 Morgan Street, corner Genesee.—One of the finest and most prominent grocery and provision establishments on the west side is the excellent store conducted by Mr. August J. Simon, at corner Genesee and Morgan Streets. Mr. Simon occupies most capacious and desirable premises, the building being a commodious two story brick structure fronting on both streets. It has a frontage of 25½ feet on Morgan Street, and 31½ feet on Genesee, with an average depth of 70 feet, and is divided into two separate storerooms, which are connected by an archway. One of these apartments is devoted to the store proper, while the other and small one is devoted to the liquor department, and the whole is thoroughly filled with a very superior stock, consisting of fine cigars, syrups and molasses, prime coffees, pure teas and spices, cheese, butter, eggs, and general country produce, also canned goods, fancy pickles and jellies, preserved and dried fruits, also green fruits and vegetables in season, salt, flour, bacon, fish, hams, etc., glass, coal, oil, wood, and willow ware, kindling wood, chewing and smoking tobacco, soaps of the most popular brands, smoked meats, and a fine stock of prime old whiskies, wines, brandies, gin, and all the leading brands and qualities of fine liquors, both imported and domestic. Viewing the stock as a whole it is safe to say that there is no better to be found in the vicinity, and the families of this portion of the city are fortunate in having so excellent a store conveniently accessible to them. Mr. Simon is a native of Germany, but has resided in Buffalo since 1857. He established this business about twelve years ago, and from the very first his energy and enterprise made a decided success of it. He is personally quite popular with all who come in contact with him, and his customers are also his personal friends. He is universally regarded as a merchant of more than ordinary ability, and as a gentleman of honor and undoubted integrity. Mr. Simon is a director in the Delaware Avenue Cemetery Association. He was one of the original projectors of this enterprise started three years ago, and since its inception, owing to the able and judicious management of its directors (especially Mr. Simon), has proved a great success.

**C. W. Hart & Co.**, Pine and Hemlock Lumber, Shingles, Lath, Flooring, Siding, Moulding, Fence Posts, etc., No. 438 Niagara Street.—The lumber trade of Buffalo is large and extensive, a well known firm engaged in it being that of C. W. Hart & Co., who have an extensive lumber yard at No. 438 Niagara Street. The premises are 70x300 feet, and arranged with shedding and all the conveniences for storing and seasoning lumber, of which a large stock is carried, comprising pine and hemlock, and also shingles, lath, flooring, siding, fence posts, etc., and also mouldings. The trade conducted is local and also derived from the adjacent sections of country, a large annual business being carried on. The firm are prompt in their attention to all orders, and all transactions are conducted in the most liberal, honorable manner. The copartnership comprises Mr. C. W. Hart and Mr. S. D. Colie who are well known in the lumber trade.

**W. M. Knight**, Photographic Studio, No. 321 Main Street.—The photographic studio of Mr. W. M. Knight was established by that gentleman about twenty-eight years ago, and from that time he has always continued to conduct an extensive business, and has gained an enviable reputation for high class work and the artistic excellence of finish of pictures taken by him. He is a thorough artist, and in all his pictures are noticeable ease and grace in position, and a truthfulness to nature only ob-

tained by those who are thoroughly skilled in every department of the photographic art. Pictures are made in all styles, from the tiny "gem" to the stately cabinet or panel picture, which are finished as desired in crayon, India ink, pastel, or water colors. In the operating room he has recently introduced the new process for taking pictures instantaneously. Mr. Knight is a careful, painstaking artist, and those who desire satisfactory likenesses of themselves or friends will find him a pleasant, agreeable gentleman who will execute the work in the best and most elegant manner.

**John C. Mosgeller**, Manufacturer and Dealer in Furniture, No. 526 Broadway.—Mr. John C. Mosgeller, manufacturer of and dealer in furniture has a very desirable establishment for the storage, display and general handling of goods in his special line of trade, it being 20x40 feet in dimensions, well lighted, neatly arranged and admirably appointed in all respects. His shop is located immediately in the rear, and adding that the whole depth is not less than 134 feet, thus giving most ample space. The storeroom is stocked with a fine line of parlor, chamber, and dining-room sets, also kitchen furniture, hall furniture, and separate pieces of all kinds. In style and workmanship these goods compare most favorably with any to be found. Mr. Mosgeller is a close and careful buyer, is an A 1 judge of material from his many years of experience, and better than all, will represent nothing to be better than it really is, nor will he charge exorbitant prices. The shop is well fitted up with all the proper tools and material, and here is done new work and the most careful and prompt repairing. Mr. Mosgeller, although born in Germany, has been thirty-two years a resident of this country, and twelve years in his present business.

**Schreiner Brothers**, Manufacturers of and Dealers in Fine Road, Coach and Track Harness, No. 266 Genesee Street.—In the present sketch we notice a young firm who stand high in their branch of business, and who deserve to achieve a substantial prosperity. Messrs. Schreiner Brothers have been established in business for four years. They have very convenient and commodious premises, the storeroom and workshop being 20x50 feet in dimensions. They are extensive manufacturers of and dealers in harness, and keep on hand an excellent stock of harness, saddles, bridles, whips, robes, blankets, combs, brushes, and all kinds of horse-furnishing goods. Fine custom work is made to order from the best leather and trimmings and by the very best of workmanship, while repairing receives prompt and careful attention. These gentlemen seem to take a special pride in their business, and will permit no work to leave the establishment unless it is finished fully up to their high standard. B. J. Schreiner and N. Schreiner, Jr., the members composing the firm, are both young men, and native born Buffalonians. They are well and favorably known in this community as excellent workmen, thorough masters of their trade, and as gentlemen of the highest character for honor and commercial integrity.

**Genesee Candy Store**, C. C. Moulton, Proprietor, Manufacturer of Pure Soft Candies and Fine Chocolates; No. 532 Main Street, under Genesee Hotel.—Mr. Moulton is a practical candy manufacturer, his specialty being the finer grades which are made from pure cane sugar and other materials, and free from all adulterations. They are made fresh every hour in the day, and can always be had in them freshness and purity. Mr. Moulton has become well known to the whole community by the excellence of his candies, and is meeting with that success his energy and enterprise justly entitle him.



**George J. Metzger**, Architect and Builder, No. 455 Main Street.—This well-known gentleman has been in business in this city for the past eight years, and is now one of the most popular architects in the city. His offices are in rooms 6 and 7, on the second floor, in the German Insurance Building, No. 455 Main Street. He is the architect who furnished the plans for the residence of Mr. J. F. Schoelkoff, at the corner of Delaware and Allen Streets, which is said to be one of the finest dwellings in this city. The plans for Weyand's brewery, formerly known as the Main Street Brewery, also a four-story brick building owned by Mesmer & Birdsall, and occupied by McLean, Brogan & Rodenback, the dry goods men, and others. Mr. Metzger is a native of this city and is now thirty years of age. He is a member of the Audubon Shooting Club, a member of the Orpheus and other singing societies, a member of the Empire Order of Mutual Aid, Quartermaster in the 65th Regiment, N.G.S.N.Y., and belongs to the City Club. He employs a stenographer and a large corps of skilled assistants, who are busy in his commodious apartments. Mr. Metzger is also architect and superintendent of the State Arsenal now being erected at Buffalo, having received order for same without competition. It is 185x280, the entire span of the roof being 180 feet, the largest span in the United States. The building is estimated to cost \$50,000, and will not only be a credit to the State but an honor to the architect who conceived and managed its construction.

**Retel's Pharmacy**, No. 259 Broadway.—Mr. Retel is a practical druggist and pharmacist, and has been identified with the business many years, and since 1874 engaged in it on his own account in this city. He has a full knowledge of materia medica, and as a compounder of physicians' prescriptions and family recipes has achieved the reputation as being one of the most accurate and reliable in the city. He gives his personal attention to the business and will always be found cautious and attentive. He is a gentleman standing high in the community and is esteemed for his professional attainments and for his usefulness as an honored member of the pharmaceutical fraternity. A full and general stock of all kinds of pure drugs and fresh medicines are always to be found at the store, together with perfume extracts, proprietary remedies, and all those articles required by physicians in their practice. In February, 1884, Mr. Retel was graduated from the Buffalo Medical College with distinguished honors, and immediately entered upon the practice of his profession.

**Charles L. Abel**, Wholesale and Retail Dealer in Brandies, Wines, Gin and Cigars, also Dealer in Ales, Porters, and all Brands of Imported and Domestic Champagne, Bourbon and Monongahela Whiskey, Tobacco, Teas and Fine Groceries, No. 16 Ohio Street.—It was in 1845 that Mr. Abel started in this business, and by selling nothing but pure and unadulterated goods has accumulated a wholesale and retail trade of large proportions. His fine establishment comprises two ordinary stores, one being used for salesrooms, and the other devoted to storage purposes, both departments being stocked with a choice and select quality of wines, liquors and cigars. Mr. Abel has a thorough knowledge of his business, with a fine and discriminating taste, and as he makes it a rule to purchase only from the best distillers and manufacturers he has established a trade in which any one would be justified in taking a laudable pride. Mr. Abel is a native of Essex County, New York, coming to Buffalo over forty years ago. He has been singularly fortunate in all his undertakings, acquiring a considerable

fortune which he has invested judiciously and carefully. His country residence is celebrated for the magnificent breed of Jersey cattle that he has raised. He is a highly popular citizen and has taken an active part in all matters affecting the general welfare of the city.

**Chippewa House**, Henry Pfeffer, Sr., Proprietor, No. 576 Washington Street, corner Chippewa.—Among the prominent hotel men of this city especial mention should be made of Mr. Henry Pfeffer, the well-known proprietor of the Chippewa House, No. 576 Washington Street. Mr. Pfeffer established himself in this business about 1878, and is the successor of Mr. John Reinhardt, who conducted this house for nine years previously. This hotel is three stories high and 25x100 feet, and will accommodate most comfortably about thirty guests. Mr. Pfeffer is a gentleman who thoroughly understands the wants of his patrons, and in order to facilitate the increase of patronage he has lately refitted and refurnished the entire building. Everything is arranged for the comfort and happiness of the guests. In connection with the hotel he has a first-class restaurant, where everything, when in season, can be supplied for the epicure. At the bar can be had all elegant wines, liquors, mineral waters, and choice cigars. The rates for the accommodations furnished at this house are \$2.00 per day, and are considered to be very reasonable. It is patronized largely by travelling agents, who find here a fine sample room expressly for them.

**Wm. H. Stevens**, Watches and Jewelry, No. 600 Main Street.—Among the watchmakers and jewellers of the city Mr. Wm. A. Stevens holds a leading position, and as a practical expert at the business is not surpassed. He gives particular attention to repairing watches and clocks and also jewelry, which he executes in the very best manner at moderate prices. A large and varied assortment of all kinds of fine gold jewelry in all the fashionable styles are to be found at this establishment, also gold and silver watches, and plain and ornamental clocks and a great variety of useful and ornamental fancy articles. Mr. Stevens has had many years practical experience as a watchmaker and jeweller and will always be found upright in all business transactions. He is a young man who is popular in the community and is esteemed by all who know him.

**Wright & Bussendorffer**, General Dealers in all kinds of Sewing Machines, No. 212 Genesee Street.—One of the leading firms engaged in this branch of business in Buffalo is Wright & Bussendorffer, whose place of business is at No. 212 East Genesee Street. They have an excellent storeroom 32x50 feet in dimensions, and have it completely filled with an assortment of machines embracing a number of the leading makes, prominent among which are the Remington and the Estey, which are made their specialties. Any machine made can be obtained here; also parts, needles, and fixtures for all machines. Sewing-machine supplies, such as silks, threads, oil, belts, shuttles, needles, and everything belonging to or used about sewing machines, can be always found in their stock. Repairing of all kinds receives careful and prompt attention by expert hands. The gentlemen composing this firm are Messrs. G. W. Wright and N. Bussendorffer, Mr. Wright having been in the business alone for five years, and the firm as it now exists since October, 1883. Mr. Wright is a native of England, while Mr. Bussendorffer was born in Hamburg, Germany. They have both, however, resided in Buffalo for a number of years and are both widely and most favorably known here.



**Willis L. Gregory & Son, Manufacturing and Dispensing Druggists, No. 931 Main Street.**—The well-known drug store of Messrs. W. L. Gregory & Son is one of the leading ones in that section of the city. The premises occupied consist of a commodious building 30x100 feet in area, complete in every detail, the fittings and furnishings being elaborate and suitable, and the facilities for carrying on the business all that can be desired. Mr. W. L. Gregory, the senior partner, possesses an extensive experience, and has been established in the present location since 1868, and has latterly admitted his son into partnership. He is a skilled druggist and pharmacist, and is careful in the selection of the drugs and chemicals that are to be found in his stock, which are always pure, fresh, and of full strength. Toilet articles, perfumes, extracts, and proprietary medicines are also to be obtained at his establishment, and prescriptions are carefully and accurately compounded under his immediate supervision or that of his son, Mr. W. G. Gregory, M.D., a graduate and fully qualified practitioner of Buffalo Medical College. The firm makes a specialty of compounding and manufacturing a number of pharmaceutical preparations, which have become popular and are highly endorsed by the medical profession for their merit and efficacy. Among the valuable preparations made by this firm are "Syrup of Dover's Powder," and "Syrup of Licorice." The composition and admirable properties of "Dover's Powder" are too well known to the medical profession to require any comments, and "Gregory's Syrup of Licorice" is a preparation which has solved the vexed problem of how best to disguise the taste of quinine.

**Anderson Harness Manufacturing Company, Nos. 15, 17, 19 and 21 Terrace.**—This is one of the largest establishments in the city for the manufacture of harness, and is well known throughout this entire section. It occupies a large three-story building, the upper floors of which are specially fitted up for and devoted to the business. A competent force of skilled workmen are constantly employed, and large quantities of fine custom-made harness are annually manufactured. The trade is wholesale and comes from all parts of the country, east and west. The goods are all hand-made, no machine stitching, and of the highest quality. A strictly cash business is done, and consequently prices are of the lowest. The business is annually increasing, a fact which speaks highly for the quality of the work. The business was established in 1879 and has existed under the above title since 1881. Mr. W. H. Parkinson, a gentleman of great business ability, is the manager and actual proprietor since the latest mentioned date. He was previously connected with the business as travelling salesman, and is an active, wide-awake, enterprising, reliable, and successful business man, highly esteemed in the community as a business man and citizen of sterling qualities. He has just prepared an extensive and specific price-list of his goods, in which he offers the most persuasive inducements to purchasers. Those needing harness should call and examine stock and prices, or send for price-list and special terms.

**Schell & Bachert, Coal and Wood, Office and Yard corner Swan and Chicago Streets.**—Schell & Bachert have been identified with this industry since 1876, and from that time have always enjoyed a large and widespread patronage, which they have gained by giving prompt attention to the wants of their customers, making it their aim to furnish them with the very best qualities of coal and wood at the lowest market prices. They deal largely in Lehigh, Lackawanna and Scranton coal, which they receive direct from the mines, and have it well screened and pre-

pared for family use. They enjoy a high reputation as business men and are highly regarded as popular and influential citizens. Their coal yard is large and provided with ample shedding for the storage of coal and wood, and also with every facility for freeing the coal from dust and slate. Mr. Adam Schell and Mr. Philip Bachert, the copartners, are liberal and public-spirited citizens, and are always alive to the best interests of the section in which they reside.

**C. F. Schmidt, Agent for Brewers' and Maltsters' Supplies, Hops, Malt, Corks, Faucets, etc., No. 21½ E. Huron Street, Opposite Gruener's Hotel.**—The location of Buffalo, with reference to a complete system of water communication between the East and West, has been peculiarly favorable in making this a central point for the storage and reshipment of grain, and for this reason it is placed in cheap and easy communication with that territory which produces the finest cereals in the known world. It is not surprising therefore, that for many years the manufacture of malt has been carried on here upon a scale which, in proportion to the size of the city, far exceeds the development of this important industry in any other community. The wonderful development of the manufacture of malt has brought in its train a strong demand for all that class of materials and articles comprehended under the designation of "malsters' and brewers' supplies," in which Mr. C. F. Schmidt, No. 21½ East Huron Street, is a prominent and extensive dealer. Mr. Schmidt has been established here for about two years, and having from the start kept on hand a fine stock, he has built up already an excellent trade. His large wareroom, which is 25x60 feet in dimensions, is thoroughly and completely stocked with a full line of these goods, embracing, in part, hops, malt, corks, faucets, and all the varied paraphernalia appertaining to brewers' and malsters' supplies. Mr. Schmidt is a native of Germany, but has been so long a resident and valued citizen of Buffalo that he has become inseparably identified with the business interests and industrial life of this city. He is an energetic, enterprising and honorable man and justly popular with all who know him.

**Julius Walker, Jeweller, No. 237 Main Street.**—The store of Mr. Julius Walker is admirably located and as regards interior appointments is tastefully arranged with plate-glass show cases and cabinets, and contains a large, varied, and well-selected assortment of fine gold, fashionable jewelry in all the new styles, and rich elegant, unique designs, embracing all those articles for use or ornament, including gold and silver watches of fine and distinguished manufacture, of both Europe and America, also French, Swiss, and American plain and ornamental clocks, diamonds, and other precious stones, solid silver and plated ware, eye-glasses, and spectacles, and opera-glasses. Cutlery, also bronzes and an almost endless line of fancy goods and articles of vertu, which would be appropriate for wedding presents, and for gifts for all occasions. Mr. Walker also gives special attention to the repairing of watches, and clocks, and jewelry, and also to manufacturing jewelry in all styles and designs. A large patronage is enjoyed by Mr. Walker, who is pronounced the best judge of this class of goods in the city, and is endorsed and recommended as the most reliable. He came to Buffalo from Ohio, his native State, in 1832, and from that time has always held a high position in the community as a business man and citizen. He is Secretary of the Buffalo and Erie County Bible Society, a position which he has held for fifteen years, and also of the Buffalo City Dispensary.



**Henry Hitchler**, Cooper, and Barrel Manufacturer, No. 426 Genesee Street.—Mr. Hitchler was born in the Rhine Province of the Kingdom of Bavaria, Germany. He came to this country very early in life, and set out to conquer success upon his own merits, unaided by the favorable circumstances which surround some young men in their start in life. He has been established now nearly thirty-four years, and the success he has so earnestly and so honestly labored to attain is now his, as a visit to his large factory at No. 426 Genesee Street will amply and fully demonstrate. He has here a very large and commodious brick building 125x150 feet in dimensions all devoted to the purposes of the business. It is provided with a full supply of the tools, implements, and besides a very large amount of fine seasoned lumber, staves, headings and other materials, all of the best quality. Fourteen expert coopers are constantly employed, and the work turned out amounts to about one thousand barrels, casks, etc., per month, or an aggregate of say 12,000 per year. These are sold chiefly in the city at wholesale, although out-of-town orders are also received and filled. Mr. Hitchler also contracts with distillers, wine growers, butchers and others, for large lots of casks for various purposes. His work is recognized as equal to any in this city, and he therefore is kept busy running the shop at its fullest capacity. He is a thorough master of the business himself, and exercises personal supervision over the work so that no imperfect or careless work is allowed under any circumstances to leave the shops.

**Emil Martin**, Boots, Shoes, Rubbers, and Slippers, No. 588 Genesee Street.—One of the neatest and best arranged boot and shoe stores of this section is conducted by Mr. Emil Martin. He occupies a two-story building, and his storeroom is 16x40 feet in dimensions. Upon his shelves and counters there is always to be found a good assortment of men's, women's, and youths' fine and heavy boots, shoes, gaiters, slippers, and rubbers in a number of qualities and at almost any price, according to grade, including working boots or shoes for men; house, street, and dress shoes for ladies, and best, or second-best, or school shoes for young children. Mr. Martin has selected his stock with highly commendable care, and he is already receiving a fine share of the neighboring patronage. Repairing receives very prompt and careful attention, although custom work is not being made here as yet. Mr. Martin is yet a young man, and has been established but three years, and judging from the progress he has already made, it is fair to presume that he has gained the confidence of the people by his honorable and enterprising methods of business.

**Hauser & Dayton**, General Commission Merchants, No. 176 Perry Street.—This, while one of the youngest, is also one of the best and most enterprising firms in the commission business in Buffalo. The business was established in 1883, at No. 166 Scott Street, and was conducted at that location until March of the present year (1884), when they removed to their present excellent quarters at No. 176 Perry Street. Here they occupy capacious quarters, the storeroom being 25x40 feet in dimensions, well adapted to their purposes, and capable of storing a large quantity of goods. They deal generally in all kinds of farm, garden and dairy products, fruits both green, dried and evaporated, and in fact conduct a general commission business, receiving consignments from all over the country. They keep thoroughly posted on the market, make sales promptly, secure the best interests of consignors and make unusually prompt returns on shipments. Mr. C. G. Hauser is a native of Buffalo, and Mr.

J. J. Dayton is from Springfield, New York State, where he has been engaged in this line of business for some fourteen years. They are both well known and esteemed as pushing, progressive merchants, honorable, prompt and straightforward business men, and gentlemen of irreproachable personal character and integrity, who not only merit success but are rapidly and surely winning it by close, careful and persistent personal attention to every detail of their business.

**Arthur E. Stevenson & Co.**, Plumbers, Gas and Steam Fitters, No. 322 Niagara Street.—Among the able practical plumbers in Buffalo, the firm of Arthur E. Stevenson & Co. hold a leading position. The business has been conducted by Mr. Arthur E. Stevenson for some time, and in May, 1884, he associated with him Mr. Walter E. Stevenson, the business being carried on under the present name and style of firm. These gentlemen are experienced, practical men, and give particular attention to sanitary work, putting in drains and making sewer connections and putting in bath-tubs, closets, sinks, and introducing water and gas into buildings, and also steam, and, when desired, furnish gas fixtures and pipes, and fittings for all work in their line of business. Contracts are made by the firm and estimates and plans furnished and all work entrusted to them is guaranteed to be performed in the best manner at moderate prices. They are careful, reliable workmen, and can always be relied on to fulfil their obligations satisfactorily to all concerned. They are both well and favorably known to the community, and are regarded with consideration by all who have business dealings with them. Mr. Walter E. Stevenson is a commissioner of deeds, and popular with all who know him.

**John H. Knepper**, Plumber, Steam and Gas Fitter, No. 8 East Huron Street.—Twenty years of continued and advancing prosperity is a sufficient guarantee to determine that an establishment must have been and still is conducted in a business-like manner. Consequently such a house as that of Mr. John H. Knepper needs no tedious praising in set phrases, but a simple presentation of facts to an intelligent public. Established in 1865, where the new Genesee House now stands on the corner of Genesee and Main Streets, fifteen years' increase of business necessitated his removal to his present quarters. He has fifteen employees, and enjoys a large trade extending over the entire city. In his shop he has also at all times a full stock of chandeliers of all kinds, copper boilers, bath-tubs, rubber hose, pumps, etc. All orders are promptly attended, work is guaranteed satisfactory, and charges are low in every department. Mr. Knepper was born in Germany, in 1840, and came to this country when a child. He is a practical plumber and a thorough business man.

**George Neu & Son**, Hats and Caps and Gents' Furnishing Goods, No. 211 Genesee Street.—The hat and cap store of George Neu & Son was established by that firm in 1876, and at this time occupies a handsome store, centrally located, and 25x70 feet in size. The stock is very full and complete, embracing everything new and desirable in hats, caps, furs, robes, gents' furnishing goods, etc. Prices are low, and first-class goods are always kept in stock. Mr. Neu was born in Bavaria in 1831, and came to the United States in 1851. He was for over twenty years employed in the cigar business as a manufacturer, but sold out his business a few years ago and engaged in his present business. He has seen a great many hard times, but is now in a prosperous condition. The junior partner is Mr. Henry Neu.



**P. J. Ferris**, Proprietor Excelsior Coffee and Spice Mills, corner Carroll and Wells Streets.—These very important works were started in 1850 by the present proprietor, Mr. P. J. Ferris. In 1882 the present quarters were purchased and occupied as mill and warerooms. The building is a two-story brick, thirty feet on Carroll, with a depth of one hundred and twenty-one feet on Wells Street, and is within sight of the entrance of the New York Central Railway Station, very conveniently located for out-of-town customers. That all grades of coffee can be purchased at the Excelsior Mills is shown by the Trade List, where we find Java, both "Old Government" and "Ceylon" in the green bean, roasted, or roasted and ground; four grades of Rio in the same conditions; also the Maracaibo coffee. In the green coffee, beside those already mentioned, we find Mocha, Plantation, Ceylon, etc. An experience of more than thirty years in the coffee and spice trade has made Mr. Ferris an expert in his purchases, and he can certainly guarantee his customers the best that can be procured in any market. His spices (whole) include Singapore pepper, cloves, Pimento (allspice), nutmegs, mace, Jamaica and African ginger, Cassia buds, the white California mustard-seed, etc. His stock of strictly pure ground spices, in full-weight cans, includes pepper, cinnamon, allspice, cloves, ginger, mustard, etc. The pure ground spices can be purchased in the Sidney Shepard & Co. patent dredge-top cans, if preferred. Rather more than twenty years ago Mr. Ferris added teas to his stock. His practical knowledge of the qualities and kinds of teas most desirable for the retail trade in this section of the country and the large assortment in stock must recommend this establishment to the retail dealers, especially as Mr. Ferris has the facilities given by his connection with the largest importers in New York and other importing cities. After some years Mr. Ferris decided it was expedient to open a miscellaneous department, as in order to accommodate his country trade he was continually purchasing upon orders a large number of articles in constant demand. He is prepared to fill orders for raisins, starch, matches, shoe-blackening, brushes, saleratus, flavoring extracts, tea-caddies in every size, soaps, washboards, borax, rosin, alum, sardines, peanuts, pickles, etc., etc. It would take pages instead of lines to make an inventory of the stock, but we must not forget that syrup and molasses can be obtained, of every grade, in either barrels or half barrels, and canned fruits and vegetables, cream-tartar and baking-powder, etc., etc. Mr. P. J. Ferris was born in Delaware County, N. Y., and came to Buffalo over thirty years ago. He is an eminent and honored merchant and citizen; has represented his Ward one term on the Board of Supervisors, and two terms in the Common Council. In both bodies he exercised a wide influence, and always on the side of right. After the defalcation of City Treasurer Bork, he was appointed a trustee to rescue all that was attainable from the wreck, and he discharged the delicate and difficult duties with rare skill and integrity. In public movements for the moral, intellectual, or material good he always takes a leading part.

**Conrad Schirra**, Merchant Tailor, No. 203 Main Street.—This house was founded in 1879 by Conrad Schirra, and his excellent establishment, which is 25x75 feet in dimensions, is well stocked with a splendid assortment of fine cloths, vestings, cassimeres, for full dress, and overcoats to suit the season. Mr. Conrad is a practical and experienced cutter, and is enabled to guarantee a perfect fit in every article of apparel coming from his store. By a careful study of the wants of his customers he knows exactly how to meet them with the best class

of goods, excellent workmanship, and perfectly fitting clothing in the most satisfactory manner. In addition to his tailoring business Mr. Schirra has opened a department for gents' furnishing goods. The stock comprises a general assortment of fine dress shirts, neckwear, underwear, gloves, hosiery, collars, etc., all of which are sold at the lowest margin of profit. He studies to please his customers, believes in quick sales and small profits, and his facilities for supplying fresh goods of the newest design are unsurpassed. Personally Mr. Schirra is a gentleman of the highest character and integrity, and one of the progressive business men of Buffalo.

**E. W. Peseler**, Dry Goods, Notions, etc., No. 382 East Genesee Street.—In 1867 the above house was established, which has since become one of the city's most enterprising business centres. The store is centrally and most advantageously located, occupying a four-story brick building, 35x80 feet in dimensions, well fitted up for the display of stock, and possessing in its interior arrangements every facility and convenience for the rapid transaction of business. The stock is first-class in every particular, comprising everything that is new and desirable in dry goods, notions, ribbons, Hamburg edgings, buttons, hosiery, etc., both domestic and imported. The trade is large and steadily increases each year with the efforts and well-directed energy of its proprietor and manager. Mr. Peseler was born in Hanover, Germany, and came to Buffalo in 1851. Shortly after he removed to Lebanon, Wisconsin, and for three years was a teacher in the schools of that town. Returning, he was ten years teacher at St. Peter's Church, corner of Hickory and Genesee streets; after this for eight years conducted a private school at his own residence, No. 382 Genesee Street, having an average attendance of over one hundred pupils from the best classes of the city. His scholastic career was attended by gratifying success, and at the present day many of Buffalo's most prominent and esteemed business men and citizens point with pride to Mr. Peseler as the person who inculcated in their minds the principles which in after life led to their success. Mr. Peseler has for many years been an active member of St. Peter's Church and the superintendent of its Sunday-school of eight hundred scholars. He is a man of fine physique, scholarly attainments, and pleasing manners, and is held in the highest estimation by everybody who knows him.

**Fred Kobler**, Furniture, Lounges, Spring Beds, Mattresses, Parlor and Chamber Sets, No. 584 Genesee near Jefferson Street.—The furniture business is well and thoroughly represented on the east side by Mr. Fred Kobler, who has a very neat, attractive, and capacious store, the building being two stories in height and 25x75 feet in dimensions. He established himself here on May 1, 1883, having previously been for one year in business at another location. His business here has been a success from the start, and he now displays a large and fine assortment of goods embracing everything desirable in fine parlor sets, chamber sets, and dining-room, kitchen, and hall furniture, also beds and bedding, lounges, spring-mattresses, etc., in excellent variety. He selects his goods with great care, buys at closest prices, and gives his patrons the benefit of any special advantage he secures in the wholesale market; therefore his establishment is rapidly rising in popularity and public esteem. He was born in this city, is well known to and highly popular with a large circle of friends, and being a young man, only twenty-five years of age, has before him a business future of marked success and prosperity.



**John S. Cleveland**, Dealer in Krug & Richie's Napa Valley Wine Co's Wines; Pure Whiskies, Gin, and Rum for Medicinal Purposes, No. 16 Pearl Street.—This business was established eleven years ago by Messrs. Richie & Bros., whom Mr. Cleveland succeeded a little over a year ago, adding largely to the excellent stock of goods, and increasing the patronage in a highly creditable and successful manner. He makes a specialty of pure goods for medicinal purposes, and has a large sale of the celebrated "Krug & Richie's Napa Valley Wines," which have won such a high reputation for their healthful and invigorating qualities. Mr. Cleveland deserves the support of his friends and customers in procuring for them healthy, invigorating, and choice liquors, and is fully entitled to claim that his establishment has no superior in the city. Prior to embarking in his present business, Mr. Cleveland was for many years connected with the police department of this city, having entered the force as patrolman, and by his bravery, devotion to duty, and discipline he rose to the position of sergeant and captain respectively. A year ago he resigned the latter position, and commenced his successful mercantile career. He is a native of New York State, and has resided in Buffalo for the last twenty years. Mr. Cleveland's ancestor (from whom all the American Clevelands have descended) was Moses Cleveland, who came from England to America in 1635, and whose descendants may now be found in every State in the Union.

**Geo. W. Shamp**, Pattern and Model Maker, No. 78 Washington Street.—Mr. Geo. W. Shamp is conveniently located in the upper rooms of the large brick building No. 78 Washington Street. The many specimens seen at the rooms of Mr. Shamp, some finished and others in all the various stages of construction, give a very comprehensive idea of the multitudinous array of patterns turned out here, as well as of the fact that his services are in constant and active demand. He makes models and patterns of every kind and description, from the smallest model of a part of a mathematical or philosophical instrument to the pattern of the largest parts of heavy machinery. With years of experience, with great native skill, with personal and close attention to every detail of the business, together with promptness in the execution of orders and the executive ability essential to the successful conduct of an extensive business, there is no ground for wonder that he should have succeeded in building up a business which is secured to him so long as he may wish to prosecute it. Designing and draughting are specialties and receive that careful attention which their importance so rigidly demands. Some half dozen of the best and most skilful workmen in this section are employed, and everything turned out from this place can stand squarely upon its merits as first-class, high-grade work. Mr. Shamp is a native of Wyoming County, N. Y., but removed hither in the year 1876.

**James Jamison**, Boarding and Sales Stables, No. 131 Erie Street.—Mr. Jamison has very desirable and very commodious premises here, the building being a substantial four-story brick structure, with a frontage of thirty-three feet and a clear depth of eighty-one feet, affording comfortable quartering for fully sixty-five head of horses. He does a strictly boarding-stable business, keeping no livery teams at all, and is in the enjoyment of an excellent patronage from a number of the best stock owners in this community. The animals placed here receive an abundance of the best of feed and are given every care and attention either necessary or desirable. The stables are well lighted, thoroughly ventilated, and are invariably kept in the most cleanly condition possi-

ble. Mr. Jamison, who is a native of Oneida County, N. Y., is a thoroughgoing stock man, has been in this business at his present place twenty years, understands all there is to know about horses and the care of them, and is by long experience highly qualified for conducting a first-class establishment of this kind. He has long been a resident of Buffalo, and has become well and favorably known in this community.

**J. P. & J. W. Diehl**, Chemists and Druggists, No. 522 Main Street.—One of the best conducted druggist stores in Buffalo is that of Messrs. J. P. & J. W. Diehl, which was established in 1857, and has met with the most gratifying success and obtained a large and substantial patronage. The store is 25x80 feet in area, with plate-glass show windows, and in the interior arrangements everything is provided to make it agreeable and pleasant to patrons. Elaborate show cases and ornamental fittings are its principal features, whilst another and more important is the fine stock of goods to be found there, comprising pure fresh drugs, chemicals, toilet and fancy articles, perfume extracts, patent medicines, also all kinds of imported and domestic mineral waters. The prescription department is under their immediate supervision, and being thorough practical chemists they compound family recipes and physicians' prescriptions, according to the rules laid down by the American Pharmaceutical Association, with accuracy and promptness. Mr. J. P. Diehl is director of the Buffalo Savings Bank, and his brother, Mr. J. W. Diehl, is likewise director of the German-American. They are active, enterprising in business, and thoroughly reliable, and are highly esteemed for their integrity, and have gained their present position through their own personal exertions.

**E. Cook**, Wagon Builder, No. 130 East Genesee Street.—Mr. Cook has commodious premises, the shops being built of brick and 22x70 feet in surface dimensions. The line of manufacture embraces light and heavy wagons, carts, trucks, barrows, carriages, buggies, phaetons, sleighs, cutters, bobs, and all kinds and descriptions of vehicles for business purposes or for pleasure driving. Mr. Cook is himself an experienced and expert mechanic, and is aided by several employees who are skilled each in his own department of the work. The proprietor gives close personal supervision to the business, and nothing but the most thorough workmanship is tolerated, thus insuring results that are perfect in every respect. This being the principle which governs the establishment, it is easy to foresee that the business is destined to grow rapidly and to attain to a most gratifying success. General blacksmithing is also done. Mr. Cook is a native of Erie County, and is widely as well as favorably known in this community. He began business May 1, 1883, and, while a comparatively short period has elapsed since, he has already built up a very satisfactory trade.

**Robert Hager**, Bookseller and Stationer, No. 455 Main Street.—Mr. Hager established this business in 1855, and since that time has ranked among the leading men in this line of business. The store is 20x90 feet and he also occupies the basement, the same size, both of which are filled with a fine and complete stock of school-books, scrap, autograph, and photograph albums, and many volumes of the most choice literature. Fancy articles, fine writing paper, gold pens, pencils, shopping-bags, views, birthday, Christmas, and Easter cards, stationery, glassware, and in fact everything that is usually to be found in a first-class establishment, as this one is. Mr. Hager is a native of Saxony. He came to the United States in 1848, and is an old resident of this city.



**George Losson, Harness, Saddles, Bridles, and Horse Furnishing Goods of Every Description, No. 97 East Genesee Street.**—Among the most prominent dealers and manufacturers in this line we notice Mr. George Losson, whose excellent storerooms are located at No. 97 East Genesee Street. This store is 18x40 feet in dimensions, with a capacious workshop in the rear. It is well lighted, well arranged, and filled to repletion with a splendid stock of all that variety of goods usually comprehended under the head of harness and horse goods generally, embracing all kinds of harness, saddles, bridles, and horse-furnishing goods, whips, of which the assortment is unusually large, fly-nets, combs, brushes, robes, blankets, etc. Also a fine stock of trunks, bags, valises, and cabas. This latter assortment is, like the harness stock, most complete, and bears evidence of having been selected with much more than ordinary taste and discriminative judgment. Fine custom work is executed to order with promptness and in the highest style of the trade, while all orders for repairing receive that careful and expeditious attention which its importance demands. Several skilled and experienced hands are employed, the very best leather and other materials are used, and the goods produced by this establishment will bear most favorable comparison with any in the market of whatever make. This business was founded over thirty years ago by the father of the present proprietor and by him conducted with great success to the end of his life. At the death of his father, seven years ago, the management of the business devolved upon the son, the present owner. Mr. George Losson is a native of Buffalo, has been long known to this community as a young merchant of decided ability, and taking up the business seven years ago where his father left it, he has by persistent energy, sagacious enterprise, and a complete mastery of the trade in all its details, built up the business beyond its former proportions.

**David Tucker & Co., Photographers' Supplies, Picture Frames, Moldings, etc., Nos. 410 and 412 Main Street.**—As the photographic art increases in importance, houses like the above will grow larger in trade and consequence in due proportion. The above house was established in 1860, and since that date has largely increased its operations, and carries the largest stock of this class of goods of any house between New York and Chicago. Photographers' supplies of every description are handled, such as cameras, chemicals, frames, moldings, etc., for sale at wholesale rates. The building occupied, at No. 410 Main Street, is a three-story brick, 35x70 feet in size. Seventeen hands are employed, and a very large annual business is done. Financially the enterprise ranks among the first in the city, and the excellent trade enjoyed is a sufficient guarantee for the character of the goods. David Tucker and S. B. Butts compose the firm, both of whom are middle-aged gentlemen and natives of this State. They are well identified with the city's trade, and rank among their fellow-citizens as upright and straightforward gentlemen in all business relations.

**Henry Herrmann, Manufacturer of Surgical, Dental, and Orthopædical Instruments, No. 322 Genesee Street.**—In reviewing those well-known and enterprising business men who have become prominent in their special line of trade, Mr. Henry Herrmann is entitled to special mention in this work. This house dates its inception from 1878, since which time it has largely increased in importance. It is the only establishment of the kind in the city of Buffalo, and has no competition in the State outside of New York city. The store occupied is large

and convenient, and a full stock is always carried. A specialty is made of apparatus for deformities, crutches, and all appliances for the human frame. A complete line of Mr. Herrmann's make of trusses, supporters, shoulder braces, razors, shears, and all kinds of cutlery is always on hand. All goods are fully warranted. Repairing, grinding, and polishing are done on short notice. Large orders for goods are received from distant cities, and the trade is largely increasing. Mr. Herrmann is a skilled workman. He was born in Germany about forty-five years ago, where he received an excellent scientific and anatomic education at Monnheim and Heidelberg. He attended to the practice of his profession in various prominent European cities—Berlin, Vienna, Frankfort, and many others. He is secretary of the Walhalla Lodge No. 91 I. O. of O. F., the oldest lodge in the city, and a member of several musical associations. He is also one of the directors of the Odd Fellows' Insurance Co. As a business man he is reliable and straightforward, and exercises special care to please all his patrons.

**Shanley Brothers, Groceries and Provisions, Teas, Coffees, Sugars, Tobacco, Cigars, etc., No. 275 Swan Street, corner Chicago.**—Messrs. Shanley Brothers are among those who take a business pride in laying before their customers the choicest and best groceries and provisions, including the delicacies as well as the necessities of life. The business was first established here in 1877 by James Brown, succeeded by M. S. Francis. The present proprietors came into possession May, 1884, and have greatly increased the patronage of the first-class establishment by uniform courtesy to patrons, the low prices of goods, and reliable and prompt methods of transacting business. They are thorough masters of the business and are shrewd and careful buyers, thus being enabled to allow their customers to avail themselves of low prices and excellent goods, and their reputation for square dealing is of the very best. They deliver goods free of charge to the residences of their customers and are prompt and attentive in filling their orders. They are well-known and popular citizens of Buffalo, taking an interest in all things tending to advance the welfare of that great city, and doing their utmost to increase the wealth, prosperity, and happiness of its many inhabitants.

**Phil. C. Witte, Dealer in Boots, Shoes and Rubbers, of every description, No. 235 Genesee Street, corner Michigan.**—This business was established by Mr. Phil. C. Witte in 1878 and since that time by careful and judicious management has gained a high reputation and built up a large local trade. The store is eligibly located at No. 235 Genesee Street, corner of Michigan, having dimensions of 40x50 feet. He carries the largest and most complete stock of any boot and shoe dealer on this popular business thoroughfare, comprising a fine assortment of boots and shoes, including light and heavy goods for gentlemen and boys, and every thing stylish and desirable for ladies', misses' and children's wear, from the walking shoe to the dainty satin slipper. Custom work is made a specialty, and those desiring a well-made, comfortable and easy boot or shoe, would do well to give him a call. None but practical and experienced workmen are employed, who are constantly kept busy filling orders or repairing, which is done in the best possible manner. None but the best goods are offered for sale, and as Mr. Witte has selected his stock from the leading manufacturers of the country, they can be guaranteed. Mr. Witte is a native Buffalonian, and is a young man of more than ordinary enterprise and ability and stands high both in commercial and social circles.



**William Gisel, Manufacturer of and Dealer in Harness, Saddles, Collars, Whips, Blankets, Combs, Trunks, etc., No. 534 East Genesee Street.**—The location of this establishment is peculiarly fortunate for the prosecution of a very flourishing trade. Besides the large city trade which exists in this vicinity, there is an immense farmer and suburban trade, for which Genesee Street is the principal thoroughfare coming into and going out of the city, and those merchants and tradesmen who have located upon this street have exhibited sound business judgment by so doing. The most prominent harnessmaker on this street is Mr. William Gisel, who has been established in business here for a period of eleven years, and is considered to be at the head of this branch of trade in this portion of the city. He has a two-story building, and the shop and store are 20x40 feet in dimensions. In the store is always to be found a first-class stock of the various horse goods which he manufactures and deals in, such as harness, saddles, bridles, collars, trunks, whips, robes, blankets, brushes, combs, riding whips, and indeed everything belonging to horse clothing and horse furnishing, or used in the care and grooming of the horse. He employs several experienced and skilled hands in the workshop, who are kept constantly engaged in manufacturing to order a superior grade of goods for the many regular customers of the house, and also in making repairs, which class of work receives careful, prompt, and intelligent attention. Mr. Gisel was born in Switzerland, but for thirteen years has been a useful citizen of the United States. Two years he spent in the town of Corry, Penna., and the balance—of eleven years—he has devoted to his present establishment. Being widely and favorably known in his section, he has always enjoyed the confidence of those who know him best.

**G. E. More, Hatter and Introducer of Fashions, No. 237 Main Street.**—One among the well-known leaders of fashions in gentlemen's hats and caps is Mr. George E. More, who has been in the business since 1882, succeeding Mr. Henry Smith. This is one of the most attractive stores on Main Street, which as regards interior arrangements and appointments is complete in every detail and is well stocked with as handsome an assortment of fine fashionable hats to be seen in the city, comprising silk hats and stiff hats in the new blocks; also soft hats, caps, etc., for gentlemen, youths, boys, and children. He is also sole agent in the city for the sale of the celebrated Knox's hats and conducts a large business in ladies' and gentlemen's furs and fur robes, etc. Mr. More is regarded by all who deal with him as an upright business man, and as his establishment is one among the oldest of the first-class hat, cap, and fur houses in the city, he receives a liberal patronage from the whole community. Mr. More is a young and energetic business man, highly esteemed by all who know him in social and business circles, and has been connected with the above house for fifteen years.

**Ball & Levy, Merchant Tailors, No. 337 Main Street.**—Messrs. Ball and Levy have achieved a wide celebrity and have become conspicuous as one of the most prominent leaders of gentlemen's fashions in the city. For the accommodation of their friends and patrons the firm have a neatly and handsomely arranged store at No. 337 Main Street, in which they have an attractive stock of suitings, trowserings, and cloths and cassimeres in all the leading desirable fabrics, which have been expressly selected for a fastidious patronage from the very finest productions of the looms of both Europe and America. The stock carried by this firm is upward of \$30,000 in value, and will always be found extensive and varied, so that no trouble will be experienced in making selections. Mr. M. Ball

and Mr. Ellis Levy have had many years' experience in the business, and are upright, honorable business men, will be found reliable, and as regards style, perfect fitting fashionable clothing, they are not surpassed by any other merchant tailors in the city, and secure a large patronage from among the merchants and citizens generally. They also make to order ladies' fashionable suits of the newest and latest styles and patterns.

**"The Challenge" Sign-Painting Establishment, Mark Nye, Proprietor, No. 354 Main Street.**—Mr. Mark Nye has been in this business since 1868 and has executed many of the ornamental signs which adorn the business houses in the city. He is a thorough artist in the full acceptance of the term, and in all his work is to be seen an originality and neatness of execution to be noted only in that of skilled practical artists. Besides sign-writing he executes ornamental work of every description and also paints banners, transparencies, etc., and gives satisfaction to all who employ his services. A specialty is made of flags, banners, streamers, transparencies, portraits, caricatures, etc., for campaign purposes. Mr. Nye is not excelled as an artist in his business and is always kept constantly engaged designing and painting something new and original for the business men and others of the community.

**Jacob Grahling, Grocer, No. 118 Genesee Street.**—The business establishment of Mr. Jacob Grahling is one of the finest and largest on Genesee Street. It occupies a handsome three-story brick building 25x40 feet in dimensions, with a large storeroom in the rear, which is owned by the proprietor. It is fitted up in its interior arrangements with special reference to adaptability and convenience. The trade is both wholesale and retail, and is mainly from the country. Mr. Grahling is specially engaged in handling staple and fancy groceries, embracing everything in that line, and making a specialty of teas, coffees and feed. The stock is complete and first-class in every respect. The business was originally established in 1856, by Frederick Grahling, the father of the present proprietor, who succeeded to the management seventeen years later. Mr. Grahling was born in Buffalo, on May 8, 1848, and is well known and noted in the city for his liberality and public spirit. He is well esteemed for his high social and business qualifications.

**James P. Gething, Draper and Tailor, No. 10 West Eagle Street.**—The citizens of Buffalo are fastidious in their dress, and to meet the demands of their caprices, and furnish them with the latest styles of fashionable clothing there are a number of first-class merchant tailoring establishments, which are conducted by gentlemen of taste, skill and experience, the most prominent among them in the city being Mr. James P. Gething. This gentleman has always enjoyed a liberal patronage from among the best class of citizens, and as he has been catering to their wants a number of years, knows exactly how to meet them with the best class of goods cut and made to order according to the latest styles. On the counter and racks a fine display is made of cloths and cassimeres, and suitings and trimmings. The fabrics being the most desirable and are the production of the most noted manufacturers of both Europe and America. Mr. Gething is a native of England, and came to this country when quite young. He has been a citizen of Buffalo since 1863, and from that time engaged in his present business, and has established a reputation placing him foremost among the leading fashionable merchant tailors of the city.



**Charles W. Boyce**, Groceries, Provisions, Meats, Fruits, etc., Nos. 933 and 935 Main Street.—Mr. Boyce commenced business at the above store in 1879, and from that time has been very successful, his store being to-day one of the most popular of its kind in the city. The store occupied, Nos. 933 and 935 Main Street, is substantially built of brick and is 40x75 feet in dimensions, the basement and first floor being in use. A specialty is made of fine groceries, the consideration in all cases being quality not price. There is always in stock a fine line of teas, coffees, butter and general groceries. Next door is the meat department where is always kept on hand the best quality of all kinds of meat, poultry and fish, that the market can produce. The business has greatly increased during the past year, having been doubled on what it was in 1879, a very gratifying condition of affairs and solely attributable to Mr. Boyce's energy and business qualifications. Business is his forte and he possesses every requisite to ensure success. Four clerks, a cashier and book-keeper, and two delivery wagons are employed and the trade is sufficient to keep them busy. Mr. Boyce was born in Auburn, N. Y., August 13, 1842. Upon finishing his education he enlisted among the first 75,000 men raised in the late war, serving in the Army of the Potomac, Company D. 28th Regiment N. Y. Volunteers, and taking part in all its engagements until the battle of Chancellorsville, when he was taken prisoner and incarcerated in Libby Prison, Richmond. After a short time he was exchanged and in May, 1863, was mustered out with his regiment on the expiration of their term of service. Having been released on parole, he was unable to re-enlist and was appointed news agent for the 12th army corps, remaining there until the close of the war. He then returned to Lockport and became a clerk in a grocery store. After two years he removed to Albion, Michigan, and established himself in the grocery business, conducting a profitable trade for twelve years, and thence coming to Buffalo.

**Francis Haefner**, Stationer, No. 32 East Genesee Street.—Among those establishments which although not carrying so extensive a stock as the largest houses in the city, yet exercise a noteworthy influence upon a select circle, is that of Mr. Francis Haefner at No. 32 East Genesee Street. This establishment is one of the oldest of its kind in the city, having been established by Mr. Haefner in 1852. It was removed to No. 544 Washington Street from No. 497 Main Street in 1879. In May, 1844, it was removed to its present location. He carries a full stock of stationery, the newest books and periodicals, etc., and makes a specialty of Catholic goods for churches, crosses, vases, etc., doing the largest trade of the kind in the city. Pictures are framed in the best manner at a low rate and prices throughout are the most moderate. Mr. Haefner was born in Germany and came to Buffalo in 1845. He is now sixty years of age, and during his long business career has maintained a position of which he may justly be proud, and for which he is entitled to the highest esteem and consideration.

**Railroad, Steamboat and General Ocean Steamship Agency**, Choate & Walsh, Proprietors, Office, No. 122 Exchange Street, opposite N. Y. C., L. S., C. S., and B. & S. W. Depot.—That portion of the travelling public who have occasion to purchase passage tickets in Buffalo, may esteem themselves fortunate in the fact that there is no city in the union where better opportunities exist for securing the lowest possible rates. There are in the vicinity of the various depots a number of ticket brokerage offices, among the most prominent and successful of which is that conducted by Messrs. Choate & Walsh. This firm

has been in the business for some years and have established an excellent reputation for low rates, careful attention to their patrons and for the absolutely safe and reliable tickets which they deal in. They are at all times prepared to furnish tickets over all railroads and steamer lines to all principal points in the United States and Canada. Transatlantic passage is furnished to or from Europe, and money is remitted in any desired amounts to England, Ireland, Scotland and the Continent of Europe. Information of all kinds concerning railroad or steamer travel, rates, etc., is most cheerfully given and in all respects this may be truly said to be a model establishment of its class. Persons remote from the city may obtain information or have their orders filled by mail if they so desire. The individual members of this firm are Messrs. R. M. Choate and John E. Walsh, both of whom are known as careful and correct business men and gentlemen well calculated to successfully prosecute any enterprise requiring the exercise of judgment and a high order of executive ability.

**C. H. DeForest**, Wholesale and Retail Coal Dealer, office: Junction Genesee and Church Streets.—One of the oldest as well as one of the largest establishments engaged in the coal trade in Buffalo, and one worthy of special mention in a review of the industries and commercial enterprises of that city, is that carried on by Mr. C. H. De Forest, which was established in 1858 by Miller & De Forest, the senior partner being Captain Fred Miller, whose name is intimately associated with the history of lake commerce. In 1859 the firm was changed to De Forest & Coye, which remained until 1876 when it was dissolved and Mr. De Forest became sole manager of the business. The yards at the corner of Genesee and Church Streets are extensive and are amply provided with sheds, screens, etc., for the prosecution of business. A full stock of bituminous, anthracite and Blossburg coal is always carried. Best qualities gas-coal and coke are always on hand, and goods are sold in any quantity, from a ton to a cargo. He has unequalled facilities for receiving and shipping and does one of the largest trades in this city. Mr. De Forest was born in Otsego County, New York, and first came to Buffalo in 1825, making it his permanent location in 1827. He was afterward elected justice of the peace, which office he held for eight years, and held his court in the old market on the Terrace, discharging all the duties now belonging to a police justice. In 1845 he formed a partnership with A. Cutler, under the name of Cutler & De Forest, which was the leading furniture house in the city. The shop and warehouse were destroyed by fire in April, 1857, and the firm dissolved. Mr. De Forest is the father of little Nettie De Forest, whose tragic death at Niagara Falls in 1849 was one of the most pathetic and touching incidents in the history of the great cataract.

**W. Haiges**, Manufacturer of Ladies' Dress and Drapery Trimmings, Regalias, etc., Room 46 Arcade Building, Nos. 401 Main and 9 Clinton Streets.—Among the various articles manufactured in this city are ladies' dress and drapery trimmings, which is quite largely carried on by Mr. W. Haiges, who has been engaged in this business many years, and during the time he has been in Buffalo has been successful and prosperous. He has every convenience for business purposes, and manufactures trimmings of all kinds, tassels, cords, fringes, etc., and also regalias for societies, and supplies a large demand derived from the city and the surrounding section of country. Mr. Haiges employs a number of skilled operatives, and as a citizen is held in high esteem as one of the most popular among the German-American residents of Buffalo.



**Joseph G. Dobmeier**, Dealer in Hardware, Stoves, Cutlery, etc., Manufacturer of Tin, Copper and Sheet-Iron Wares, No. 789 Genesee Street.—Desiring to record for the benefit of the public generally and for business men particularly the present growth and development of Buffalo's manufacturing interests, we shall notice in these pages only those who are the more worthy representatives of each particular branch of business. In the department of our work devoted to the retail trade, we can notice no worthier establishment than that of Mr. Joseph G. Dobmeier. Mr. Dobmeier's store at No. 789 Genesee Street is one of the best and most prominent on the east side. He is extensively engaged in the manufacture of tin, copper, and sheet-iron ware, all of which he produces from the best quality of materials, and finishes in the most workmanlike manner known to the trade. A fine stock of the products of his factory is always to be found displayed in his store for sale. He also deals largely in all kinds of shelf and heavy hardware, hollow ware, cooking utensils, and house-furnishing goods in general, including both table and pocket cutlery of all the leading and most reliable makes and styles. It is however in the item of stoves that this establishment especially excels, the stock being by far the best on this street and including the best stoves to be had for all purposes, whether as coal or wood burners. All orders for outside metal work such as roofing, spouting, etc., receive most careful and prompt attention whether in town or country. Mr. Dobmeier has excellent facilities for his business, occupying very large and handsome premises which are unusually well adapted to his purposes. The store is a two-story building, 20x70 feet in dimensions, allowing ample storage room for his large stock, stoves especially requiring much space. The tin factory is in the rear and is fitted up with a full supply of machines, tools and materials. Mr. Dobmeier, who by the way is a Buffalonian by birth, has been established in business on his own account for twelve years, during all of which period he has not only done a prosperous business, but has sustained a most enviable reputation as a thorough mechanic, an honorable merchant and useful citizen.

**Erie County Savings Bank**, Nos. 424 and 426 Main Street.—The old well-known and reliable Erie County Savings Bank is a great convenience to the citizens in the vicinity, and enjoys the confidence of all classes of the community. It was incorporated by the State of New York in April, 1854, and opened for business on the 1st of September of the same year, with William A. Bird as the first president. His death in 1878 was followed by the election of James C. Harrison to that office. This latter gentleman died in November, 1882, when Mr. Williams was elected president. From its very inception it has always enjoyed a career of uninterrupted prosperity under the able guidance and skill of its officers and managers, who have always directed its course by a wise and liberal policy. According to its last January report it shows a list of resources that must be highly gratifying to the management as well as to the depositors. From this it appears that the total assets are \$13,352,276.88; amount due depositors \$11,470,499.44, while the bank holds a surplus of \$1,881,777.44, a most favorable showing. The bank occupies and owns a superb structure of brown stone 38x100 feet in dimensions, and four stories high, which is valued at \$100,000. The institution, as will be seen from the following list of officers, is conducted upon a sound conservative policy which cannot fail to be of advantage to depositors: President, Gibson T. Williams, Esq.; First Vice-President, David R. Morse; Second Vice-President, George Howard; Secretary and Treasurer, Cyrus P. Lee; Attorney, E. Carlton Sprague. The two

latter of whom have been connected with the bank in their several capacities since its organization. The Board of Trustees is as follows: Gibson T. Williams, David R. Morse, George Howard, William C. Sherwood, Alexander Brush, Henry M. Kent, Charles Greiner, George W. Townsend, Cyrus P. Lee, F. Augustus Georger, Ethan H. Howard, Henry M. Watson, Alonzo Richmond, James H. Lee and Alfred P. Wright. The president, Mr. Williams, is a substantial capitalist. He is a director of the Manufacturers' and Traders' Bank, the Bank of Buffalo and the Marine Bank, and the leading spirit in many financial and business enterprises.

**Cyrus P. Lee**, Secretary and Treasurer of the Erie County Savings Bank, No. 424 Main Street.—One of the most prominent and popular of the influential citizens of Buffalo is the gentleman whose name forms the caption of this article. Mr. Lee was born in Washington County of this State in 1809, and has resided in Buffalo the greater portion of his life. Upon the organization of the Erie County Savings Bank in 1854, he took the position of secretary and treasurer, and has since filled it continuously. He is a man of more than ordinary business ability, shrewd and experienced, and in every way deserving of the confidence placed in him. Despite his seventy-four years, he is a man of fine appearance, and possesses every faculty unimpaired. He is well known and popular throughout the city, and is eminent alike as a banker, a ripe scholar and a large-hearted Christian worker. He was formerly a lay reader of the Episcopal church, and was ordained a Deacon about two years since, and has done great good in the city and neighborhood. He built a church in Lancaster, in which he labored seven years, and built up a respectable congregation. Before entering on the banking business he was deputy postmaster for nineteen years.

**A. Simson**, Photographer, No. 456 Main Street.—Mr. Andrew Simson as a photographic artist has achieved a standard reputation, his pictures always showing a graceful and easy pose, a fidelity to nature and a completeness of finish not always obtainable by those who are not thorough masters of the art. The business was established in 1857, by J. T. Upton, Mr. Simson becoming partner in 1860, and sole proprietor in 1870. He is noted for the fine quality of his work, and gets the best prices in the city. He does portraits in color or crayon, furnishes elegant frames, and does everything connected with his profession. Mr. Simson was born in Germany, in 1837, and came to this country with his parents while a child. Previous to entering upon photography as his chosen profession he was engaged as compositor on the *Daily Express*, and is still remembered by his associates of those days as a most genial and polished companion. He is considered by many to be the best photographic artist in western New York.

**R. L. Robertson**, Hatter and Furrier, No. 442 Main Street.—Prominently identified with the business interests of Buffalo is the house of R. L. Robertson, which is one of the oldest in the city. The business was established in 1836 by G. W. Robertson, who conducted it until his death in 1882, when he was succeeded by his son, the present proprietor. The store at No. 442 Main Street is 20x75 feet in size, and is in every way well fitted up and adapted to the business, and is fully stocked by a very full and complete line of seasonable goods in hats, caps and furs. A specialty is made of hats and caps for firemen and military companies. Mr. Robertson was born in Buffalo, and is courteous, polite and attentive, and always prompt and reliable.



**E. L. Winship**, Wholesale Dealer in all Popular Brands of Cigars, Cigarettes and Tobacco, No. 11 Terrace.—In common with all lines of legitimate commercial enterprise, the cigar and tobacco business is creditably represented in Buffalo by several houses of acknowledged high standing and important proportions, both in the wholesale and the retail branches. The present reflections refer more particularly to a house which stands in the very forefront of this line of trade, viz., the establishment conducted by Mr. E. L. Winship, at No. 11 Terrace. Mr. Winship has been established here for a period of nine years, and is extensively engaged in the wholesale cigar and tobacco trade, keeping a large and select stock, and being the sole agent and direct representative of several of the most celebrated factories in the United States. The premises occupied for the purposes of the business consist of a three-story brick building of the capacious dimensions of 22x75 feet, affording large storage area which is all brought into requisition for the disposal of the heavy stock carried. While not by any means attempting to give a detailed enumeration of the items which compose this stock, it is nevertheless proper to state that it is in every respect full and complete, and embraces all the most popular and desirable brands and makes of choice imported and domestic cigars, cigarettes, chewing and smoking tobacco, pipes, pouches, pocket cigar and cigarette cases, cigar and cigarette holders, tobacconists' specialties and sundries, and smokers' articles of every kind and description. Mr. Winship is sole wholesale agent in Buffalo for the famous "Globe" and "Banner" fine cut chewing, and for Kinney Bros.' celebrated "Sweet Caporal" smoking tobacco, in both of which a large business is done. While the bulk of the business of this house is at wholesale, retail customers are also supplied, and they can always find here a most admirable assortment of all goods comprehended under the head of cigars and tobaccos. Taking this establishment in all it is entitled to be classed as a model of its kind, and is a credit not only to Mr. Winship, whose enterprise has built it up, but also to the commercial character of the city as well.

**Mrs. Augusta Strassburg**, Livery and Boarding Stable, Nos. 323 and 325 Ellicott Street, near Genesee Street.—This business has been established many years, and was previously conducted by the husband of the present proprietor. The stables are very large, well lighted and ventilated, and in charge of careful stablemen, and every care and attention is given to the comfort and welfare of horses by attentive grooms. In the livery department there is a most excellent stock of animals, many of them good "speeders," to suit the fancy of those who are fond of a lively dash over the fine roads, for which Buffalo is noted. There are also quiet, gentle horses, and a great variety of fashionable carriages such as barouches, coupés, phaetons, etc. Mrs. Strassburg gives her personal attention to the business, and attends to all orders promptly. She can furnish the finest and most stylish turnouts to be seen in this vicinity, and the charges will be found very reasonable.

**John Wendell**, Star Laundry and Custom Shirt Factory, No. 350 Washington Street, Opposite City Club.—Mr. John Wendell is engaged in business at the above number as a custom shirt maker, and is also proprietor of the Star Laundry, having been engaged in this special branch of enterprise since 1882. The premises occupied by him are 16x50 feet in dimensions, occupying two floors. Shirts are made to order of the best materials, warranted to fit, at the most reasonable prices. In the laundry department are employed twenty-two experi-

enced hands, who are constantly kept busy washing, starching, ironing, finishing, etc. He has won an enviable reputation for the high character of the workmanship turned out from his establishment, and as he gives his personal attention to the business, everything is done in the most satisfactory manner. Collars, cuffs, shirts, etc., are laundried in a superior manner, and are fully equal to those of the celebrated Troy Laundry. This business has been established some years, and was formerly conducted by Mrs. Bell, who was succeeded by the present proprietor. Mr. Wendell is a genial gentleman, active and reliable in all his business transactions.

**William S. Tweedy**, Wholesale Hats, Caps, Furs, etc., No. 217 Main Street.—This house dates its foundation from 1831, when it was established by the firm of Tweedy & Smith, and conducted by that firm until 1879, when Mr. William S. Tweedy, son of one of the original founders of the house, assumed the entire control, and greatly increased and extended the already large trade, and added to its usefulness, and still continues to conduct it in the same solid, upright, honorable manner which has characterized its transactions for nearly two thirds of a century. The house is located in a substantial brick structure five stories in height with a basement, and contains a large and valuable stock of every kind and style of hats and caps, fur goods, and when in season everything desirable in the line of straw goods, and by reason of its extensive transactions, can always offer the best inducements to the trade. In the retail department a large business is also carried on, the house having for many years been popular as the most prominent and leading one for obtaining the latest fashionable styles. The general stock carried each season aggregates upward of \$75,000, and the sales to more than \$150,000. During its long career this house has always held a foremost position in the line of trade, and ranks as the largest and most important in the city. Mr. William S. Tweedy, who ably conducts the business, is a native of Buffalo, and one of the most popular, enterprising citizens and merchants who is conspicuous in both commercial and financial circles, and gives aid and support to every enterprise which tends to advance its general prosperity.

**H. H. Otis**, Bookseller, Publisher and Stationer, No. 288 Main Street.—In literary circles this concern is known as being in the very front rank in the bookseller's trade. It was established in 1858 as a branch of the Methodist Book Concern, but has since been purchased by Mr. Otis, and throughout its long existence in business has been singularly fortunate and successful. Here may be found all kinds of serious and healthful literature, religious works predominating, though many shelves are filled with books on miscellaneous subjects of interest and instruction to the public. Mr. Otis, the able and well-read proprietor, holds a leading position as a business man and citizen of Buffalo. He is active in all kinds of religious and benevolent work, ready to assist the deserving poor at all times and is constantly engaged in spreading the gospel to the best of his energies. Mr. Otis is one of the many instances of success in business, accomplished solely by reason of honesty, integrity, and a desire to do unto others as he would have others do unto him. His store is acknowledged to be one of the most complete of its kind in the western part of the State, and the list of his customers comprises the best known names in the city of Buffalo. Mr. Otis enjoys a popularity which but few possess; unassuming, charitable to all, determined to do right under all circumstances he, indeed, has not lived his life in vain, but on the contrary has been a blessing to the many who know him.



**H. H. Koch, Boots and Shoes, Nos. 480 and 482 Main Street.**—Mr Koch's premises are divided into two departments, No. 480 being devoted exclusively to ladies', misses' and children's wear, and No. 482 to gentlemen, youths and boys. The store is the largest and finest, as regards interior appointments and arrangements and character and extent of stock carried, in the city, the assortment comprising all the newest styles and fashions from the most distinguished manufacturers of the country, and includes the best goods from such makers as the Burts, Lounsbury, Mathewson & Co., J. C. Bennett & Barnards, and others of equal fame and reputation. The large business carried on by Mr. Koch enables him to offer the very best inducements to his patrons and the public, and those favoring him with their patronage are always assured of receiving satisfaction as regards goods and prices. Mr. Koch has achieved a substantial success as a merchant, and during his career, which dates from 1867, has been prosperous, and has become popular as an enterprising business man and useful, influential citizen. He has been a resident of Buffalo all his life, and has served his fellow citizens with distinction two terms as a member of the City Council, and also as Sheriff of Erie County, which position he still holds in the confidence and esteem of the public.

**G. Codling, House and Sign Painter, No. 24 West Genesee Street.**—A large and important business is carried on by Mr. G. Codling as a painter and decorator, and he enjoys a large and widespread reputation throughout the entire city. The business was established in 1873, and successfully conducted by him from that time. House, sign, and ornamental painting is a leading feature, also kalsomining and general house painting in all its branches. He enjoys a high reputation throughout this section, and his services are in constant demand for work of superior class. He employs a number of experienced and competent workmen, and gives his personal attention to the business, and being a practical man, sees that everything is done in a satisfactory manner. He is favorably known by a large circle of acquaintances, and is popular and esteemed by the whole community for his business and ability.

**G. J. Rudolph, Artist, Studio, Room 15, German Insurance Building.**—Those citizens of Buffalo interested in crayon studies or finished portraits should visit the studio in the German Insurance Building that is occupied by Mr. Rudolph. It contains some beautifully executed works from his pencil. Mr. Rudolph has verified the maxim that "nothing succeeds like success." His very successful portrait of the children of Mr. R. A. Waite, the popular architect, gained great praise by its faithfulness to nature, and fine execution. Then a crayon portrait of a little child daughter of Mr. Willis Meads, another well-known resident, proved that he could catch the charming expressions in the winsome faces of the little ones, equally as well as he could make faithful portraiture of those who had tarried long on life's journey. These two portraits have brought him many orders, and his success is guaranteed. Mr. Rudolph was born in Buffalo and is still young, under thirty years of age. His work is marvellous when we are told that he has never had instruction in his beloved profession. He is truly a natural artist.

**Rockaway Market, Henry L. Hageman, Proprietor, No. 848 Main Street (Formerly No. 844 Main Street).**—Prominent among those who have gained a widespread reputation in their respective lines of business is Mr. Henry L. Hageman, proprietor of the well-known and popular people's market, No. 848 Main Street. This was opened to the public in 1882, and is centrally located at No. 848 Main Street, near the corner of Virginia. The

stock is complete and consists of fine groceries, fish, oysters, clams, game in season, etc., while all goods are strictly first-class and are sold at the lowest margin of profit. Mr. Hageman was born in East Hamburg, N. Y., in 1858, and although only twenty six years old, has by his own industry and energy placed himself in the front rank of Buffalo merchants. His trade is very large, necessitating the employment of a competent force of experienced and polite clerks. Mr. Hageman served five years in Company G, 74th New York Volunteer Regiment, and was mustered out at the close of the war, after being in the ranks during all the campaigns of the "civil strife."

**C. Rodenbach, Druggist, No. 942 Main Street.**—This is the largest drug store uptown, and occupies the entire building No. 942 Main Street. This is a handsome three-story brick edifice, 35x100 feet in size, and well fitted up and adapted to the business. The stock is very full and complete, embracing everything usually to be found in a first-class drug store, drugs, medicines, chemicals, fancy and toilet articles, sponges, brushes, perfumery, etc. A specialty is made of compounding of physicians' prescriptions, all orders being filled with care and despatch. The value of the stock is not less than \$10,000 and is always pure and fresh. The business was first opened in 1866, and until eight years ago was run in connection with another drug store at the corner of Broadway and Michigan Street. Mr. Rodenbach is a German by birth, and is connected with all the leading German societies. He is also a director of the Buffalo Savings Bank. His store is well known to the community, and is conducted upon the sound principles of integrity, and the highest standard of professional accomplishment.

**C. Gollwitzer, Wines, Liquors, and Cigars, No. 78 Pearl Street.**—A popular resort and one which, although but recently established, does a large and increasing business, is that of Mr. C. Gollwitzer. This was first opened to the public in August, 1882. It is well located at No. 78 Pearl Street, occupying a fine room, 80x100 feet in dimensions, well fitted up and adapted to the business. In the front portion is carried a full and complete stock of imported and domestic wines, brandies, whiskies, ale, porter, etc., etc., and a fine line of Havana and domestic cigars. The rear portion is fitted up as a restaurant, where an active business is done. Good and well-cooked meals are promptly served at low prices. Mr. Gollwitzer is a native of Buffalo, and is a young man of first-class business ability. He has followed this line of business from boyhood, and opened the above saloon and restaurant in 1882. He is very popular with the better class of customers, who are the only ones visiting his establishment.

**Charles P. Henn, Watchmaker and Jeweler, No. 287 East Genesee Street.**—Mr. Henn has been in the jewelry trade since fourteen years of age, and first started in business on his own account at No. 234 William Street in 1875, removing to his present location in 1878. He began with a small capital, but now has one of the finest and most complete stores on the street. He carries a full line of watches, clocks, rings, etc., at low prices, and pays particular attention to repairing. Mr. Henn is quite a young man, but has had many years' experience in business, and has already won distinction and become notably successful, and is well known as a thorough first-class workman, as is shown by the steadily increasing trade with which he is favored. He sustains an excellent social and business status in the community, and, judging from the past, his future career promises that success which is secured by honest industry, enterprise, and liberal dealing.



**C. Pfeffer**, Manufacturer of Children's Carriages, Sleighs, and Picture Frames, No. 578 East Genesee Street. This gentleman was formerly well known as a prominent dry-goods retailer, but about six years ago he abandoned that branch of trade and embarked in his present business, for which he rightly judged there was an excellent field in this section of the city. The building occupied for the purposes of the business is a substantial brick structure, two stories in height and 50x150 feet in dimensions, neatly and attractively fitted up and equipped with all the essentials requisite to the expeditious despatch of business. About six hands are usually kept employed, and the pro-



duct of their skill and labor, as displayed in the storeroom, is a very superior line of children's carriages and sleighs, together with a handsome assortment of both plain and ornamental picture frames. Of these frames a particularly large and varied stock is carried, the trade for them being at both wholesale and retail, which is also the case with the other goods manufactured here. The children's carriages and sleighs are made in a strong substantial manner befitting the usage they are likely to receive. Nothing but the best materials of wood, iron, trimming, and upholstering being used, while the workmanship and finish put upon them is much superior to that of the factory-made goods produced so largely by machinery. Although by birth a German, Mr. Pfeffer has been a resident of the United States since 1853, and of Buffalo since 1855.

**Fred. H. Kaiser**, Millinery, Nos. 173 Genesee Street, and 528 William Street.—Mr. Fred. H. Kaiser is conducting two flourishing stores in this city, one located at No. 173 Genesee Street, and the other at No. 528 William Street, and both devoted to the sale of fine fashionable millinery goods. The Genesee Street store occupies a substantial brick building three stories in height, twenty-five feet front, and sixty feet in depth, while the William Street branch is one story high and 20x40 feet in superficial measurement. The first has been in operation five years, and the latter was established one year ago. Both stores are completely stocked with fine assortments of all goods usually found in first-class millinery establishments, consisting of hats and bonnets, trimmed in the latest Paris and New York styles, also ribbons, velvets, laces, plumes, jets, ornaments, frames, straw goods, etc. About a dozen experienced and tasty milliners are employed, and hats and bonnets are trimmed to order in the best manner and at

short notice. Taken altogether this is a model establishment of the kind and its courteous and enterprising proprietor is fully deserving the very gratifying success which has rewarded his efforts. Mr. Kaiser is a native of Germany, but has been for fifteen years a resident of this country.

**Fred. C. Schottin**, Book Binding, Stationery, Albums, etc., No. 62 East Huron Street.—This is the oldest book bindery in Buffalo, the business having been established in 1847 by Fred. Schottin, Sr., the father of the present proprietor, who succeeded upon his death in 1881. Mr. Schottin, Sr., was born in Germany in 1824, and came to America in 1846. The present proprietor was born in Buffalo in 1853. The establishment occupies a three-story building 25x100 feet in size, and is well fitted up throughout for the business. Mr. Schottin has a large stock of school books, blank books, stationery, photograph, autograph, and music albums, scrap books, musical articles, etc., many of which latter are imported from Frankfort, Germany, and Switzerland. Mr. Schottin does all the binding for the different libraries in the city besides a large trade in the surrounding districts, keeping a man constantly on the road. Fifteen hands are employed in the bindery, and competent clerks give every attention to patrons. Mr. Schottin has been educated to his calling, and is well qualified to attend to it in all its branches with a due regard to the interests of his numerous customers.

**Dr. G. W. McCray**, Druggist, No. 518 Main Street.—This store forms a conspicuous feature of the thoroughfare on which it is located, and is liberally patronized. The business is divided into wholesale and retail, and a large trade is carried on. The retail department contains a fine assortment of all kinds of pure drugs, chemicals, and medicines, also fancy goods and toilet articles, and a specialty is made of compounding physicians' prescriptions with promptness and accuracy. The wholesale department is well stocked with drugs, chemicals, dye-stuffs, and all articles belonging to the trade, and also contains all classes of articles usually found in a well-conducted establishment. Dr. McCray is also compounder of a number of special preparations, among which are Podophyllin pills, Bristol's balsam of horehound, and "People's Cure." Dr. McCray is from Connecticut. He came to Buffalo in 1855, and immediately entered upon the retail drug business, which he has since conducted successfully, and in 1875 began the wholesale trade, and also the manufacture of his special remedies. The Doctor is a thoroughly educated practitioner, and as he has always kept pace with the advance made in medical science, is pronounced one of the most able physicians and competent druggists in the city.

**John F. Barth**, Manufacturer of Choice Brand Cigars, No. 458 Washington Street.—This flourishing business was established in 1880 with Mr. Barth as sole proprietor, who for a period of seven years previous to that time was engaged in the same business with a partner. It is one of the most important tobacco warehouses in the city, and has a large trade over Western New York, mainly by wholesale. The factory is large and well fitted up, while twelve to sixteen experienced workmen are employed in manufacturing the choice brands of cigars sold by the firm. The monthly production reaches 100,000 cigars, all of which find ready market and are in demand wherever introduced. Mr. Barth is a gentleman in the prime of life, a practical man to the business, and esteemed by his many friends and acquaintances.



**George Rochevot**, Brewer, No. 1018 Jefferson Street.—Beer has become now almost the national drink of America, and as shown by the recent industrial census of the Union, the consumption of malt liquors has increased more than fifty per cent during the last decade, and the growing popularity of these beverages is manifest in the increased consumption. Europe, and notably Germany, which was considered the only country that could produce lager beer in its original excellence and purity, supplied formerly what little of this beverage was consumed; but now for many years we have produced beer which is equal, if not superior, to that made abroad. This house was founded in 1856 at the corner of Spring and Cherry Streets, and in 1871 the present brewery was erected on the present location. The new building is very suitable and commodious, and is built on a lot 200x400 feet in area, admirably arranged and equipped with every modern appliance, and it possesses every facility for the manufacture of lager to meet the demands of the increasing trade. When Mr. Rochevot first commenced business his sales amounted to about 1000 barrels, now the production is upwards of 25,000 per annum. The entire brewery is a pattern of cleanliness and neatness, which is a matter of the utmost importance in order to keep the beer free from taint or objectionable odor. Mr. Rochevot is a native of Germany and arrived in this country when a youth. In 1870 he was a member of the Board of Aldermen. He is an active and progressive business man, and keeps up with all the improvements in the brewing business. Customers will find the quality of the beer they receive from this house always fine, reliable for strength, color, and undeviating quality of taste, that cannot be surpassed. Everything that enters into the manufacture of his beer is carefully selected by himself, and is under his supervision until it enters the keg, securing to customers a pure, wholesome and delicious article. Mr. Rochevot is highly regarded by all classes of citizens for his strict rectitude and probity and stands high in both commercial and social circles.

**Mrs. J. H. Reed**, Original Designer and Manufacturer of Fine Hair Goods, No. 459 Main Street.—Mrs. J. H. Reed established this house in 1882, and has always been successful and enjoys a large and widespread patronage. The store occupied is one of the finest on the street, fitted up in a handsome and attractive manner, with fine plate-glass front, ornamental show-cases, and throughout is furnished in the most handsome and complete style, being well arranged and well adapted to the business. The stock carried embraces hair of the various shades, made up into switches, curls, bangs, frizzes, etc., the specialties being the Langtry Bang and Bernhardt Wave, both of which have become popular and universal favorites. Hair work is made to order promptly in the very best manner by experienced workpeople, and guaranteed satisfactory. Ladies will find the stock at this store a very superior one, large in assortment and of the best quality. The general management of the business devolves upon Mr. J. H. Reed, a gentleman well and favorably known to the community.

**S. Bergman**, Wholesale Dealer in Cloths, Cassimeres, Gentlemen's Furnishing Goods, and Manufacturer of Clothing, No. 302 Main Street.—The city of Buffalo is as phenomenal in its growth as that of Chicago, and those who settled in the then village of Buffalo in the year 1858 fully realize the progress that has been made. One of the pioneers who foresaw the future prosperity of the city was Mr. S. Bergman, who ever since 1858 has carried on a most prosperous and successful business. His store has now the distinction of being the oldest clothing establishment in the city. Mr. Bergman deals both at wholesale and retail

in all kinds of cloths, cassimeres, and gentlemen's furnishing goods. He also manufactures gents' clothing upon a large scale, the trade extending throughout all quarters of this and adjoining States. He gives employment to from thirty to fifty hands, and turns out a large amount of work. Having an ample capital, an honorable name, and thoroughgoing business principles, Mr. Bergman is properly regarded as a leading merchant of Buffalo.

**J. Morgenstern**, the One-Price Cash Hatter, No. 515 Main Street.—The hat store of Mr. J. Morgenstern was established in 1859, and since that year this gentleman has done a fair trade each season. He has a full stock, which he sells at low rates for cash. He was born in Bavaria, Germany, in 1837, and came to the United States in 1851. He is a member of the Empire Order Mutual Aid, the Royal Arcanum, the Masonic fraternity, the Knights of Honor, the Equitable Aid Benevolent Association, the Knights Templars, and many other organizations. For thirty-three years he has been in this business, eighteen of which were devoted to cap manufacturing.

**L. Hetzel**, Dealer in Fruits, Confectionery, Cigars, etc., No. 517 Main and No. 226 Michigan Street.—This gentleman established his business about five years ago. He first began at No. 249 Main Street, and from there moved to No. 16 Seneca Street. He has been at No. 517 Main Street about two years, and is doing a flourishing trade in fruit, confectionery, and fine cigars. His store is well stocked with everything in the line, which is the finest one on the street, and is known to nearly every person in Buffalo. He has been contemplating the enlargement of his store by running it farther back. He began with almost nothing, and has worked up one of the finest trades here in this line.

**G. G. Castle & Co.**, Watchmakers and Jewellers, No. 193 Main Street.—This firm is one of the best known of its kind in the whole of Buffalo, its jewelry, silverware and watches having a standard reputation for excellence. The establishment is 25x120 feet in dimensions, and is finished and fitted up in an exceptionally magnificent manner. The stock of watches, clocks, and silverware is very extensive, and comprises a general variety of all articles properly belonging to this department. The patronage of the establishment extends not only through the entire city of Buffalo, but it also embraces the circumjacent counties, and is regarded as among the largest and most lucrative in the entire city. Mr. G. G. Castle is a native of New York State. He is a young man and a practical jeweller—rated among the best in the city. His partner, Doctor J. R. Eckert, was formerly of Oswego and a resident of Buffalo for many years.

**Thomas Struthers**, Carpet Fitter and Upholsterer, over No. 351 Main Street.—A flourishing business and a great convenience to the residents of Buffalo is that of Mr. Thomas Struthers. The business was established in 1881, previous to which time Mr. Struthers was employed as carpet-man with the firms of Sherman & Co., L. H. Chester & Co., and Barnes, Bancroft & Co. He has had an experience of twenty years and always gives satisfaction to those who secure his services. He employs four assistants. Carpets are fitted, furniture upholstered in the best styles, hair-mattresses remade, and repairing done in the best manner. Curtains, drapery, and lambrequins are for sale at low rates, and carpet covers are kept to hire for parties. A strictly cash business is done, and a large patronage is enjoyed. Mr. Struthers is a native of Scotland, born in 1822, and has long lived in this country.



**Frederick J. Nagel**, Real Estate and Insurance Agent, Tax and Title Searches made, Deeds and Mortgages drawn, No. 17 East Genesee Street.—In the present sketch is noticed a gentleman whose business is one of great importance to that portion of the public who are property-owners. Mr. Nagel has for some years been prominently and extensively engaged in the Real Estate and Insurance business. He acts as agent for the purchase, sale, leasing or renting of all kinds of real property, and has always in hand desirable stores, lots, dwellings, etc., both for sale and to let. Expert attention is given to the making of tax and title searches, and all necessary papers, instruments and documents, such as deeds, leases, mortgages, etc., are drawn with professional skill and legal accuracy. In that department of his business relating to insurances, Mr. Nagel represents several strong and solid companies, prominent among them being the Union Fire Insurance Company of Buffalo, and the German, of Buffalo. Risks are placed, however, in any responsible company doing business in the United States. He has an intimate knowledge of insurance in all its details, he having been for some time secretary of a prominent Mutual Insurance Co. Mr. Nagel is a native-born Buffalonian, and has been six years established in business. His extensive acquaintance among the best class of business men and property-owners, together with his excellent standing in the community, have been the means of bringing to his office a very handsome share of the business in both Real Estate and Insurance.

**R. A. Bethune**, Architect, No. 531 Main Street.—This gentleman is a representative man in his profession, and is one of the students of Gordon W. Lloyd of Detroit, a well-known architect of that city. Mr. Bethune was in the office of his preceptor for five years, when he came to this city and entered in with Mr. R. A. Waite, with whom he remained four years. He was also with Messrs. Field & Hayes, the builders of the Cantilever Bridge, Niagara Falls, for two years. In all he has had twelve years of solid practical study which has made him a reliable and successful professional architect. He has been in business for himself about two years, and has gained a footing among the leading builders and contractors. Mr. Bethune originated and drew the design and plans for Public School No. 16, which is said to be the finest grammar-school in this State, and was the choice in every respect of the seventeen competitive designs submitted for same. He has also built a great many residences in all parts of the city. Mrs. Bethune, his wife, is also a fine architect, and there is none of her sex, perhaps, in the United States or Europe who are her superiors. Both Mr. and Mrs. Bethune are well known in Buffalo society, and have a large circle of warm friends. Mr. Bethune was born in Canada, educated in Detroit, Michigan, in general studies, and is now one of the most popular and promising men in this section of the State.

**W. A. Dobinson**, Tin and Hardware Store, and **R. Renwick**, Gas-Fitting and Plumbing, No. 533 Niagara Street.—Mr. W. A. Dobinson for several years was located at No. 69 York Street, near Thirteenth, but in the fall of 1882 removed to the large, handsome double-front store in the new brick block at No. 533 Niagara Street. The store in dimensions is 18x70 feet, and contains a large assortment of all kinds of stoves, ranges, and furnaces, of all the new styles and patterns; also tin, copper, and sheet-iron ware, and lamps and lamp goods of every description. Mr. Dobinson also manufactures tin, sheet-iron, and copper ware, and deals in kerosene oil, and keeps a stock of all kinds of house-furnishing goods. Mr. Dobinson has been a citizen of Buffalo many years, and has always been con-

spicuous in business and local affairs of the Tenth Ward. Mr. R. Renwick has been located in the same building since May, 1884, carrying on the business of gas-fitting and plumbing, and steam-fitting in all its branches. He has been in the business for thirty-five years, and a resident of Buffalo for thirty years. He is a workman of large experience, and all work entrusted to him will receive prompt and careful attention.

**H. McMichael**, Photographer, No. 246 Main Street.—The popular photographer of Buffalo, Mr. H. McMichael, is pronounced one of the best by all who patronize him. He possesses a thorough mastery of the different methods and the recent improvements in the art, and having the most complete studio in the city and knowing how to give an easy and graceful pose to the sitter before the camera produces soul-speaking likenesses, showing harmony in their composition and truth in their outlines. In making pictures he omits nothing, not even the most trifling detail, and the result is a likeness of great artistic excellence. Mr. McMichael was born in Norfolk County, Ontario, Canada, and came here from Brantford, Ontario, in 1870. He established this gallery in the same year, and the superior quality of his work attracting attention, he soon built up a large business. It is not an easy matter to give a picture a more pleasing expression than the original. It can be done, though, by first-class artists, and it is being daily accomplished by Mr. McMichael. A visit to his studio will satisfy any one who has taste to perceive the beautiful in art and nature, that the originals, while perfectly natural, are improved in his true-to-nature pictures. Pictures are also enlarged and finished in crayon, Indian ink, water-colors, or pastel, any size or style.

**J. W. Batchelder**, Optician, No. 207 Main Street.—This house was established in 1879 by Messrs. Hopkins & Batchelder. In 1883 Mr. Hopkins retired, leaving Mr. Batchelder sole proprietor. He conducts a large trade as a scientific optician and manufacturer and importer of spectacles, eye-glasses, microscopes, compasses, barometers, opera and marine glasses, and almost every other kind of optical instrument. He makes a specialty of eye-glasses and spectacles, which he manufactures in every kind of setting, and which are adjusted on scientific principles, the Brazilian pebbles and sphereoscopic glasses being the best in the market. By a simple but effective process he sends his spectacles by mail to all parts of the country, the intending purchaser first choosing the style of article required from a printed card supplied to all applicants. In this way his eye-glasses and spectacles have been sent to every part of the United States and Mexico. His methods of testing the defects of vision are superior to any other system, and worthy of universal attention. Mr. Batchelder is a native of New York State, and is highly respected by the citizens for his strict probity; and his business is already so firmly established and assured of success, that these facts speak better than any further eulogy of his excellent commercial and social qualifications.

**Christian Pinkel**, Fancy Dyer and Cleaner, No. 128 Seneca Street.—An important enterprise and one of great convenience to the citizens of Buffalo is the cleaning and dyeing establishment of Mr. Christian Pinkel, which was established in 1864, and enjoys an active and increasing business. Every kind of fancy dyeing is done in the most skillful and scientific manner; also cleaning without injuring in the least the most delicate fabric. He has every facility for conducting the business to which he gives his personal attention, and is always prompt and reliable. Mr. Pinkel is a German by birth, and has resided in Buffalo since 1860. He has made many friends, and is respected as a citizen and business man.



**Dr. M. Willoughby, Dispensing Druggist, St. Stephen's Hall, Erie Street, near Franklin.**—Among the more prominent of the drug establishments of this city may be mentioned that of Dr. M. Willoughby, located in the St. Stephen's Hall Block, Erie Street, near Franklin. This store is a very good representation of the finer class of pharmacies of the city. The storeroom is a capacious one 22x50 feet in dimensions, admirably fitted up, thoroughly well appointed, and replete with everything required to constitute a complete first-class drug and prescription establishment. The extensive and well-selected stock embraces a full line of pure drugs, chemicals, and medicines; also fine perfumery, toilet soaps, and other toilet articles, fancy goods, druggists' sundries, and a carefully assorted stock of such patent or proprietary preparations as are known to possess healing virtues and curative properties devoid of deleterious or injurious elements. The compounding of physicians' prescriptions and family recipes receive that careful and intelligent professional attention which their important character so imperatively demands. Dr. Willoughby being a practical and experienced physician is especially well fitted for this important department, a part of the business which is all too often entrusted in some stores to incompetent hands, but which is here conducted with the utmost care and precision. This business was established eight years ago, and it has grown to proportions which must be extremely gratifying to the proprietor who requires two qualified assistants to attend to the demands of the patronage. Dr. Willoughby is also engaged in the active practice of his profession, maintaining an office in connection with the store, receiving calls also at his residence, No. 1335 Main Street.

**Miss M. A. Blaney, Millinery Goods, No. 602 Main Street.**—Among the interesting and attractive business establishments on Main Street in Buffalo, that of Miss M. A. Blaney is one of the favorite among the popular resorts. Miss Blaney has been in business in this city since 1870, and has a well-appointed store, in which she has a choice, well-selected stock of French millinery goods, consisting of trimmed and untrimmed bonnets and hats, feathers, flowers, laces, etc., in all the latest and most novel styles. In these she is able to offer special inducements to buyers that cannot readily be obtained elsewhere, as she watches the market closely, and possessing advantages in purchasing her goods direct from the leading wholesale and importing houses, can offer those of the best quality at the very lowest prices. The store is a large, fine one, 20x100 feet in dimensions, well arranged and well adapted to the business. Miss Blaney is originally from Quebec, Canada, and during her business experience in Buffalo has established a large and lucrative patronage among the first families of the city by her liberal business policy and fair and honorable dealings, and enjoys the confidence and regard of all who have business relations with her, and well merits the success she has achieved by her well-directed efforts.

**Gillig & Bernhardt, Wines and Liquors, No. 273 Washington Street.**—The firm of Gillig & Bernhardt occupy the premises at No. 273 Washington Street, which has a front of 30 with a depth of 135 feet. The building is six stories in height, and forms one of the features of that busy thoroughfare. All the different floors are in use by the firm who carry on a widespread business in the importation of French and German wines and liquors, also cordials, etc., and who are extensively engaged in handling American wines and pure old copper-distilled whiskies, which for general excellence are not surpassed. The business was established by Mr. L. Gillig about 1860, and successfully continued by him until about 1864, when

Mr. Charles Gillig, his son, was admitted to an interest, and the business continued under the firm name of Gillig & Son. The business has been carried on at the present location since 1868, and from that time until 1883 was successfully continued by Mr. Charles Gillig, who in that year associated with him Mr. J. C. Bernhardt who has had considerable experience as a merchant and as an importer of wines. Mr. Charles Gillig was born in Germany, and came to this country with his parents when a mere child. Mr. Bernhardt is also a German by birth, and came to this country when quite a young man.

**Charles Deis, Bakery, Confectionery, and Ice Cream Parlors, No. 52 Seneca Street, Branch, No. 943 Main Street.**—This popular establishment dates back to 1878, when the present proprietor founded it and built up a trade extending throughout the city. The store at No. 52 East Seneca Street is a three-story brick building 80x80 feet in size and well fitted up for the business. The rear of the first floor is used as a restaurant, where are served at all times oysters, tea, coffee, chocolate, steaks, cutlets, chops, eggs, potatoes, pastry, ice cream, cakes, etc. The store is fully stocked with a choice line of confections and dainties, and well deserves the liberal patronage it enjoys. The productions of the establishment are strictly first-class while the prices are lower than in many second-class establishments of like nature. Mr. Deis is a gentleman about forty-five years of age, and has resided in Buffalo about thirty-two years, served three years in our civil war and was mustered out at its close. He has been engaged in the confectionery and bakery business about ten years.

**John C. Eagan, Rectifier and Wholesale Dealer in Fine Old Rye, Bourbon and Monongahela Whiskies, Imported Wines and Liquors, No. 81 East Seneca Street.**—Mr. John C. Eagan since 1874 has been located at No. 81 East Seneca Street as a wholesale wine and liquor merchant, and supplies a large and widespread trade. The store occupied is of ample dimensions admirably arranged and well adapted to the business. In his extensive stock will be found the finest imported wines and liquors, brandies, gins, etc., also pure old rye and bourbon whiskies, the productions of the most noted distillers of the country, in which he can offer special inducements to customers in first quality goods at fair prices. He also makes a specialty of supplying hotels, saloons, private families, and druggists with first quality unadulterated liquors, and has gained a standard reputation for reliability not surpassed by any other dealer in the city. Mr. Eagan is well known to the whole community, and has won distinction for his liberality and the active interest he always evinces in the local affairs of the city. He takes a leading position among the foremost in the advancement of every enterprise that has for its object the general benefit of all classes of citizens and promoting the industrial affairs of the city.

**Rouse & Menzies, Dispensing Druggists, No. 251 Virginia Street.**—This business was established in 1877, and came into the possession of the present active proprietors in 1881. Their store is neatly and attractively arranged, and fitted up with fine show-cases, ornamental counters, inclosed shelving, etc., and is admirably adapted to the business. They carry a fresh stock of pure drugs, chemicals, toilet articles, perfumery, extracts, etc., and make a specialty of compounding physicians' and family prescriptions. They have a large and widespread patronage which is continually on the increase. Both members of the firm are practical, thorough pharmacists and druggists, and give their personal attention to the business. Messrs. M. D. Rouse and J. W. Menzies are the copartners and are live and progressive business men.



**Sykes & Seaman, Chemists and Druggists, No. 333 Franklin, corner Tupper Street.** One of the finest drug stores in this section of the city is that conducted by Messrs. Sykes & Seaman, located as above. It is elegantly and elaborately fitted up, with a fine double front of plate-glass windows, attractive in appearance and in the interior decorations and facilities for conducting the business no expense has been spared. The counters are elegant and elaborate, and fine show-cases are to be seen, inclosed shelving, etc. The stock consists of pure fresh drugs, chemicals, toilet articles, extracts, perfumery, proprietary medicines of worth and merit, fancy toilet soaps, and a number of useful and ornamental articles usually found in a first-class establishment of this kind. Physicians and family prescriptions are made a specialty and are compounded in an accurate and careful manner showing the highest standard of professional accomplishment, this department being under the personal supervision of the proprietors, and they are endorsed by the highest of the medical profession. This business was started ten years ago, and was conducted for several years by Mr. A. J. Shapaker previous to the inception of this firm, which occurred in 1882. They are both practical and experienced pharmacists, and are in the enjoyment of a large and widespread patronage which is constantly on the increase. They have an elegant Arctic Zenith soda fountain where all kinds of refreshing and cooling drinks are enjoyed, and have the finest trade derived from the best families in Buffalo.

**J. H. Isham, Watches and Jewelry, No. 14 Seneca Street.**—The neat and attractive jewelry store of Mr. J. H. Isham, at No. 14 East Seneca Street, is one of the features of that thoroughfare. The store has a double front, and is admirably arranged in the interior with elaborate show cases and counters. Its dimensions are 25x70 feet. Mr. Isham has been engaged in the business since 1872, and has always enjoyed popularity and a large and liberal patronage. In the stock which has been carefully selected, will always be found a general assortment of all kinds of fashionable jewelry, also fine gold and silver watches, diamonds, etc., and the prices will compare favorably with those of any other jewelry establishment in the city. The trade is both wholesale and retail. Mr. Isham came here from Titusville, Pa., in 1882. He is a practical watchmaker and jeweller, and gives special attention to fine watch repairing and also to repairing jewelry. He is well and favorably known in the city as a skilled workman, and can always be relied on for promptness and the excellence of his work, while he is well esteemed as a young man of ability and personal qualities.

**Bruster House, M. Wilbeck, Proprietor, No. 141 Seneca Street.**—This house was constructed by Mr. Frederick Bruster, and is a most convenient and commodious building. The Bruster House is four stories in height on Seneca Street and five on Carroll Street. There are one hundred and twenty rooms, and not a dark room in the building; electric bells connect the rooms with the office; and a handsome elevator is provided for guests. Especial attention is paid to ventilation. The office is attractively finished in black walnut; the dining-room is seventy-five feet in length, proportionate width, and beautifully finished, while the ordinary is as attractive a room as could be expected in a house with entirely new furniture, and where every attention is paid the requirements of the guests. While in process of building the original plans were enlarged and improved, and a model hotel is the happy result. Perhaps no hotel man in Buffalo is more widely or favorably known than Mr. Wilbeck, the lessee,

for sixteen years at the Franklin House, lately torn down to make room for a large business block. Mr. Wilbeck was born in Lockport, N. Y., where his father was well known as the proprietor of the American Hotel in its palmiest days. Mr. Wilbeck means to make the Bruster House the popular hotel for the travelling public, and has established the rates at \$2.00 per day. It is an interesting fact that the new Bruster House occupies the site of one of the earliest hotels built in Buffalo.

**George B. McLeod, Wholesale Dealer in Teas, Coffees, Cigars, Tobacco, Briar Pipes, and Smokers' Articles, No. 75 Seneca Street.**—Mr. Geo. B. McLeod has been in his present place, No. 75 Seneca Street, since 1870, and from that time has carried on a successful business as a wholesale and retail dealer in imported and domestic cigars of the finest brands, also all the leading brands of choice fine-cut, plug, and smoking tobacco, pipes of merschaum and briar, and all descriptions of smokers' articles which he is selling at remarkably low prices. Mr. McLeod carries on a large trade with the city and neighboring sections of the country, and is held in high esteem by all who deal with him, and as a business man and citizen is popular and prominent. Recently Mr. McLeod has engaged in the sale of choice new crop China and Japan teas and fragrant coffees, and is doing a large trade, as he has every facility of securing the best quality direct from the importers.

**Charles H. Rideout, Dealer in Wall-Paper, Oil-Cloths, Curtains, Fixtures, etc., Decorative Paper-hanging, and Painting, No. 174 Seneca Street.**—The business is one of the newer enterprises of the city, dating its inception from September, 1883, but has already attracted a large trade, and is steadily prospering. It is the only house in this line on Seneca Street, and is proving itself a real convenience to the east side residents. The store is 25x80 feet in dimensions, and is fully stocked with a large, choice, and well-selected assortment of all goods in this line of trade. Special attention is given to decorative paper-hanging and painting, all work being done in a strictly first-class manner. Mr. Rideout is a native of Massachusetts, and is a skilled practical paper-hanger and decorator, and has won an enviable reputation for the high character of his workmanship. His taste is perfect, and those entrusting work to him are sure to be contented with the result. He was formerly with Messrs. Loomis & Bush, and Birge & Sons, which in itself is a sufficient guarantee of his ability. He is a young, energetic, and active business man, who is always earnest in his endeavors to please, and one respected by all who know him both in business and social circles.

**Fred. Riehl, Manufacturer and Jobber in Cigars, Tobacco, and Snuff, No. 166 Seneca Street.**—This store is 25x100 feet, and is well fitted up and adapted to the business. The stock is always full, complete, and strictly first class comprising smoking and chewing tobaccos, cigars, and snuff of every description. Nineteen hands are employed in manufacturing the popular and leading brands of "Gilt Edge," "Club," "Pickwick," "Daisy," "Autograph," "Riehl's Own Brand," "Henry Clay," "Henry Lee," "Triple Crown," "Utility," "Strawberry," and "Hunter's Pride." The business was started in 1861 in a small way and has increased to its present large proportions by steady growth. Since 1871 the store has been known among lovers of the fragrant weed as "The Pickwick" on account of the handsome full length Pickwick sign, the finest for the purpose in the city, which has been its distinguishing mark since that time. Mr. Riehl is a German by birth, but has resided in Buffalo since childhood.



**Smith, Falke & Co.**, Manufacturers of the Genuine Vienna Bread and Rolls, Nos. 376 and 378 Michigan Street, corner North Division; Branch Store, No. 529 Niagara Street, above Pennsylvania.—One among the most popular bread-bakeries in Buffalo is that known as the "Vienna Model Bakery of the Centennial Exposition." As its name indicates the specialty is the production of the celebrated Vienna bread and rolls which are made from the finest flour and delivered fresh every day to all parts of the city. Particular attention is also given to all orders which are supplied from the store and bakery at Nos. 376-378 Michigan Street, or from the branch store at No. 529 Niagara Street, which has recently been established for the accommodation of the citizens in that section. Special attention is also given to fine confectionery, jellies, etc. Among the various articles made at the bakery are pure wholesome Vienna, French, home-made, Graham, rye, Boston brown, and German zwieback bread; Vienna, French, kaisersemmel, tea, kipfel, and sandwich rolls; tea biscuit, raised biscuit, and all kinds of plain, fancy, and ornamental cakes, charlotte russe, ice cream, ices, and jellies. They also supply parties, weddings, picnics, and excursions. The business is conducted by the firm of Smith, Falke & Co., composed of Messrs. M. V. V. Smith and H. G. Falke, the latter gentleman having the control of the management of the bakery. The "Vienna Bakery" has become a popular institution of the city, and under the able and efficient management of Mr. Falke has not only become popular but the various productions of bread, rolls, and confectionery are highly appreciated by a fastidious public.

**Hammond & Guild**, Watches, Jewelry, etc., Nos. 54 and 56 Seneca Street.—Among the popular jewelry stores of Buffalo, and ranking as a leading establishment of that kind, is that of Hammond & Guild, who are located at Nos. 54 and 56 East Seneca Street. The business was started in July, 1869, by Mr. Frank Hammond, the senior member of the present firm, who continued it until 1880 when the above firm was formed by the admission of Mr. A. W. Guild to an interest. The store occupied is one of the handsomest on Seneca Street, and is 40x70 feet in size. Its appointments are of the most complete character, with handsome counters, show-cases, etc., for the display of goods. The stock is one of the finest and most complete in the city embracing all that is new and desirable in fine watches, clocks, diamonds, and jewelry of every description in choice and rich designs. Repairing is done promptly in the best manner and at low prices. Mr. Hammond was born in Massachusetts, and Mr. Guild in Ohio. They are well known in the community and are highly esteemed for their fine business and social qualities.

**John Roberts**, Wholesale and Retail Dealer in Fresh, Salt and Smoked Meats, Dried Beef, Lard, Sausages, etc., No. 158 Seneca Street.—Among the representative business men in this section of the city none in the same line receives a better patronage than Mr. John Roberts, wholesale and retail dealer in fresh, salt, and smoked meats, dried beef, lard, sausages, etc. His store, which is located at No. 158 Seneca Street, is stocked at all times with a full and complete assortment of the best of everything in this branch of trade, and that his efforts to supply his customers with good meats at reasonable prices are appreciated is evidenced by the large and growing trade which he enjoys. Mr. Roberts has been in business about twelve years and is thoroughly proficient in all the requirements of his calling. He has established a lucrative custom by assiduously attending to the wants of his patrons and conducting his business upon the strictest rules of mercantile honor. Personally he is held in high regard not alone for his qualities

as a business man, but as an upright private citizen, who is always alive to the best interests of the community, and ready to promote any object that has that aim in view.

**M. W. Swagler**, Dealer in Hardware, No. 258 East Seneca Street.—The house of M. W. Swagler, which was established in 1881, has since its inception acquired a reputation for first-class hardware, house-furnishing goods, cutlery, lamps, etc. A large stock is carried, embracing everything under the head of hardware, iron, steel, metals, agricultural implements, mechanics' tools, and carriage and blacksmiths' supplies. Mr. Swagler is sole agent in this market for the sale of many special lines of goods, and his resources and facilities for filling orders are unsurpassed, resulting in a trade extending throughout the city and its vicinity. The premises occupied consist of a suitable and commodious store, 30x50 feet in area. He is a native of Wyoming County, New York.

**C. B. Bushman**, Jeweller, No. 76 Seneca Street.—Mr. C. B. Bushman has a fine and well-arranged store, 18x85 feet in dimensions, and it is fitted up in a handsome manner with elaborate show-cases and counters, in which he displays a full and complete assortment in great variety of all kinds of fine gold and silver watches, also clocks, spectacles, eye-glasses, silver and plated ware, and also rich, elegant jewelry in all the newest and most fashionable designs, suitable for use, ornament, and presents for all occasions. Mr. Bushman is a thorough, practical watchmaker and jeweller, and gives his special attention to repairing, cleaning, and regulating watches and clocks, and also to repairing jewelry in the best manner, which is always warranted. A specialty of the business is engraving, and in this department he is unexcelled. He is a genial gentleman, and is esteemed for the honorable manner in which he conducts business, making no misrepresentations respecting the quality of the goods, but guaranteeing every thing to be in exact accordance with the statements made in regard to them.

**A. Braun & Son**, Fashionable Hatters, and Gents' Furnishing Goods, No. 205 Genesee Street.—This business is one of the newer concerns of Buffalo, having been established in March, 1883. It occupies a brick store building 25x80 feet in size, nicely fitted up, and in its interior arrangements well adapted to the business. The stock is very full, and embraces everything that is desirable in the line of hats, caps, and gents' furnishing goods. Every effort is put forth to give customers what they want, and polite attention is accorded to all. Already a flattering trade is done throughout the city and its suburbs, and the stock is so large from which to select that customers are generally attracted here. Adam and George A. Braun, composing the firm, are energetic business men, thorough and reliable in all their methods, and popular in the community.

**Fred H. Young**, Clocks, Mirrors, Wringers, Furniture, No. 586 Washington Street, corner of Washington and Chippewa Streets.—Mr. Fred H. Young has spacious premises, and makes a special business of dealing in clocks of all kinds, clothes wringers, and mirrors. He always has a large variety of all kinds on hand, and makes a special business of selling them upon easy methods of payment, either weekly or monthly. He represents the house of H. C. Boynton & Co., of No. 116 Fourth Street, Brooklyn, and No. 50 Cornhill, Boston. Since he began business, which dates from June, 1883, in the city he has been very successful and built up a large and lucrative custom. He is from Riverhead, L. I., and is held in the highest estimation by the whole community.



**Buffalo Electric Works, Manufacturers of Carbon-Points and Plates, Nos. 1590 to 1620 Niagara Street.**—The introduction of the electric lights has brought into existence a number of manufacturing establishments for the production of machines, carbon-points, plates, etc., and other appliances. Among them is the Buffalo Electric Works, which has been established since 1883, for the manufacture of carbon-points and plates, which have a wide celebrity and are in use by the various electric-light companies and others throughout the country. The works are located in the north section of Buffalo, the plant occupying nearly half a block on Niagara Street, having a front of three hundred feet, and are supplied with every facility and appliance for conducting a large business, and furnish employment to fifty skilled workmen. The carbon-points manufactured are considered to be superior to any on the market, considering the steadiness and whiteness of the light produced as well as durability. The aim of the company operating the works has been to manufacture a carbon which, while it preserves the intensity, will give a pure white light, and avoid the unpleasant shifting of the arc from one side to the other, and still burn as long as, or longer than, any other, and that they have attained their desiderata is amply demonstrated by the great demand made for these unexcelled points, which are in use in every part of the country and indorsed and highly recommended by all who have tried them. The officers of the company, who form a board of trustees, are Edward C. Hawks, President; Daniel E. Bailey, Vice-President; Edward Michael, Secretary and Treasurer; Albert L. Arey, Manager; John A. Lannert, Superintendent.

**Emil Behncke, Bakery and Confectionery, corner Main and Huron Streets.**—This business was first established eight years ago at Nos. 163 and 165 Goodell Street, and removed to its present location four years later. The bakery is 50x80 feet in dimensions and occupies two floors, which are well fitted up and adapted to the business. The store is 25x70 feet in size, handsome, and well equipped, with a restaurant in the rear, where one may obtain refreshments at low rates. The stock of bread, rolls, fancy cakes, confectionery, etc., is always fresh, and is kept up to a high standard. Seven employees find steady work in supplying the demands of a thriving trade, and several delivery wagons are constantly on the road delivering goods to the numerous patrons of the store. Mr. Behncke was born in Warren, Germany, in 1846. He came to Buffalo in 1873, and has made a large circle of friends and patrons, among whom he is very popular.

**A. E. Rebstock, Wholesale and Retail Dealer in Stoves, Ranges, and General Hardware, Nos. 548 Washington Street and 32 Genesee Street.**—These establishments are fully stocked with a complete line of goods, embracing stoves and ranges, hardware and tinware, iron and nails, agricultural implements, etc., etc. Specialties are made of the "Gold Coin" stove and Henderson's Dome Furnace, both of which command ready and large sales. The business occupies here the entire three-story brick building. A specialty is made of furnace work, a great deal of which is done. Six men are employed and the trade throughout this section is large and increasing. Mr. Rebstock is a native of Buffalo and is about thirty years of age.

**Henry Betz, Earthenware Manufacturer, No. 824 Genesee Street.**—This industry was established about thirty-five years ago by Mr. Henry Betz, father of the gentlemen who now conduct it, but still under the original name by which it had become so extensively and

favorably known prior to the death of the founder, which event occurred July 1st, 1876. Mr. Henry Betz, the father, was by birth a German. The sons, Henry and George, who now prosecute the business, are worthy sons of a worthy sire, and their management of the business is but a continuation of that of their father. They occupy the old premises at No. 824 Genesee Street, and are extensively engaged in the manufacture of all kinds of earthenware, such as milk crocks, flour pots, earthen cooking utensils, stove collars, and numerous other useful and serviceable articles. The goods are of a very superior quality, and meet with ready sale at both wholesale and retail.

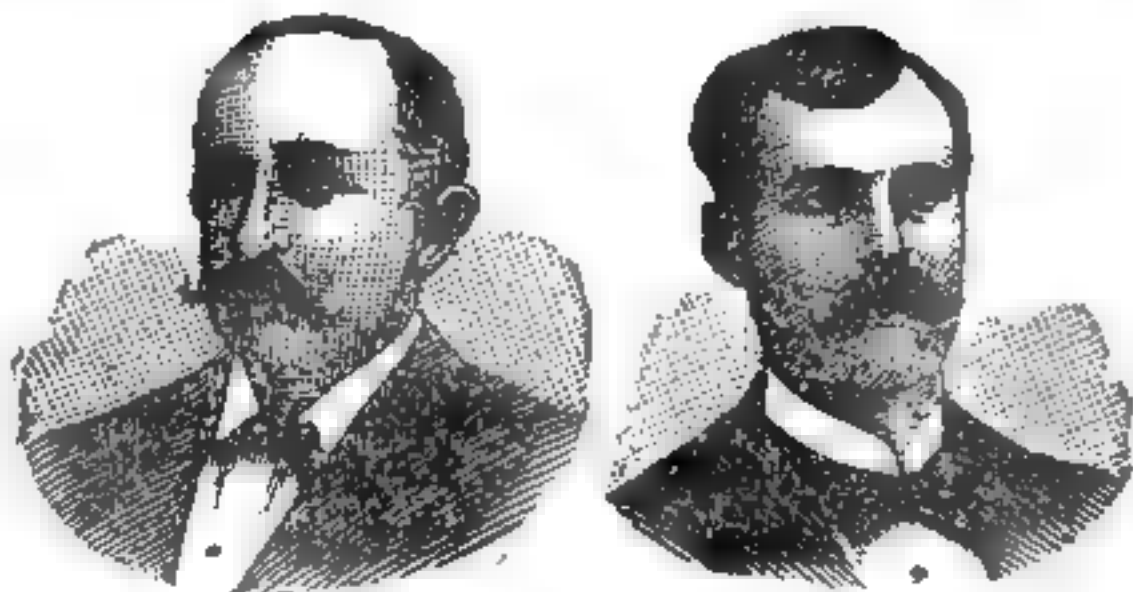
**A. Hillman, Photographer, No. 589 Main Street.**—Mr. Hillman was born in Germany, July 10, 1848, and first established himself in business as a photographer on Michigan and Sycamore Streets, then at No. 198 Genesee Street, removing to his present quarters nine years since. He occupies several apartments, which are well fitted up for the business. Three men are constantly employed assisting Mr. Hillman in filling the numerous orders with which he is favored by the public. The pictures taken are of lifelike character and superior artistic finish, in cabinet or smaller sizes for the album. Crayons and water-color pictures are kept to meet the demands of the public.

**Atlas Milling Company, Manufacturers of Roller Process Flour, No. 30 Wilkeson Street.**—The Atlas Milling Company, successors to J. L. Ring & Co., have completely illustrated what American skill and enterprise can accomplish. This company was originally founded by Mr. J. Ring in 1865, but in 1883 the present corporation was organized, the following being the officers: President, Mr. J. L. Ring; Vice-President, Mr. Frank Noell; Secretary, Mr. George L. Taylor; Treasurer, Mr. W. H. Beyer. The mill has been completely refitted and equipped with new patent improved roller machinery, which is of the latest design and construction, and for economy in running and excellence cannot be surpassed. In addition to flour, the company manufactures pearl barley, farina, corn meal, etc., and deals extensively in all kinds of grain and feed at wholesale. The leading specialties for which these mills are famous comprise the celebrated brands "German Haxall" and "Atlas Mills." Of these one hundred and twenty-five barrels are daily manufactured. The officers of the company are all thorough business men, fully conversant with every detail of the trade, and by perseverance and energy have gained great popularity. Such an establishment cannot fail to bring this enterprising company into the most prominent notice and repute, their well-known brands must from the superiority of their flour find a ready sale at the highest market prices, the success of the roller process of milling has cast a cloud over the old and now antiquated system of grinding.

**Frank X. Escherich, Sewing Machines, etc., No. 226 Genesee Street.**—In the year 1870 Mr. Escherich located in Buffalo, and engaged in the sewing-machine business in a small way, which has by untiring efforts been worked up to its present dimensions, and made the leading establishment in its line in this vicinity. He deals particularly in the "New Home" and "Helpmate" sewing-machines, keeping a full stock always on hand. He also has a fine line of cutlery and shooting-irons, and is the special agent for McCaull's Bazaar patterns. The rear of his store is fitted up as a workshop, and a good business is done in repairing sewing-machines. Being a practical man in the business all work is done in the best manner, at short notice, at the lowest prices. Mr. Escherich was born in Bohemia in October, 1840, and came to this country when but two years old.



**Skinner & Godfrey, American Palace Steam Laundry,** No. 306 Main Street (Laundry, Nos. 238, 240, 242, 244, 246, 248, 250, 252, 254 Fargo Avenue).—There is nothing so advantageous to a large community as a first-class well-conducted laundry, such for instance as that known as the "American Palace Steam Laundry," located at Buffalo, with a branch at Bradford, Penn. Mr. H. J. Skinner and Mr. L. W. Godfrey, the proprietors, are both young men, who have by their enterprise and ability established one of the largest and best-conducted laundries in the western part of the State, and occupy the premises extending from Nos. 238 to 254 Fargo Street, having a frontage of over 200x133 feet. In every department of this extensive establishment every new and improved device and special machinery has been placed, and with the facilities they have at hand can attend



H. J. SKINNER.

L. W. GODFREY.

promptly to all work entrusted to them. A special business is made of family laundry, and also gentlemen's and ladies' collars and cuffs; and so thoroughly systematized is every department that mistakes are not made, and apparel is not torn or in any way damaged; on the contrary, with their new and improved machine and careful employees everything sent to them is done up and finished in the best manner, equal to new. Collar and cuffs are beautifully finished, and they always guarantee not to break collars in folding them. An extensive business is carried on, and the laundry has gained a wide celebrity for the care, attention, and skill exercised by the firm in attending to the wants of the patrons. Messrs. Skinner & Godfrey are deserving the highest commendation for the able manner they conduct their laundry, and have met with as they fully deserve the most unbounded success, which they have achieved by perseverance, and being courteous and attentive to all who patronize them.

**Edward L. Cook, Fine Sanitary Plumbing and Materials,** No. 16 West Eagle Street.—Mr. Cook established this business in 1878, and his thorough knowledge of sanitary plumbing and practical ideas have given him a large trade, not limited to Buffalo, but extending through western New York and into Pennsylvania. Mr. Cook is agent for the Hyatt lights and Dale tiling for lighting areas, vaults, roofs, and floors. He always has in stock brass valves, iron pipes and fittings for gas, water, and steam, sewer and drain-pipe, and steam-furnaces. The store, 25x75, is centrally located on Eagle Street, only a few doors west of Main Street. Mr. Cook was born in Buffalo. He was a partner in the house of Thomas M. Foye & Co. for some years prior to 1878, and has always been well regarded for his integrity and excellent business and social qualities. He attends promptly to all orders in the varied lines of gas and steam-fitting, plumbing on scientific and hygienic principles, keeps a full and varied supply of all kinds of fixtures, urinal and closet bathtubs, etc.

**Malcolm, Wolsey & Co., Dealers in Slate, Wood, and Marble Mantels,** No. 606 Main Street.—This house was established in 1888, and since its inception has enjoyed a

constantly increasing patronage. The premises occupied consist of a very suitable and commodious building 20x100 feet in area, admirably arranged and equipped with every facility and convenience for the transaction of the business. A number of expert and experienced hands are kept in constant employment and quite a large trade is carried on. The individual members of this firm are Messrs. Malcolm, Wolsey, and McManus, all young, active, and enterprising, who are highly esteemed in commercial and social circles for their character and strict probity. The firm are strictly conservative, protecting the interests of their customers as well as their own, and keeping rather ahead of than behind the times in the selection of stock. Their well-directed efforts are duly appreciated, and have contributed to make their house esteemed, prosperous, and popular in the community, while its members are justly entitled to the confidence and esteem which they enjoy as business men and citizens.

**James Little, Commission Merchant, and Dealer in Country Produce,** No. 42 West Market Street.—Mr. James Little, whose spacious warehouse is located at No. 42 West Market Street, is one of the oldest established commission merchants in Buffalo, having prosecuted the business successfully and unceasingly for more than a quarter of a century. He has an excellent and unusually commodious warehouse, the dimensions of which are 20x200 feet, and running clear through the block from Market to Michigan Street, thus affording ample area for the storage of an immense quantity of produce. Consignments are received from all of the surrounding country, New York, Pennsylvania, Ohio, Michigan, Canada, etc., embracing everything that can be included under the head of farm, garden, orchard, and dairy products. His long experience in the market enables Mr. Little to secure the best results for consignors, while his well-known promptness in making returns of sales proves a great source of satisfaction to shippers. Mr. Little is a native of the North of Ireland, but has for many years been an active merchant and valued citizen of Buffalo.

**John Rusbridge & Son, Buffalo Tinning and Galvanizing, Works and Office,** No. 435 Broadway.—Among the more important industrial enterprises carried on in Buffalo the Buffalo Tinning and Galvanizing Works hold a conspicuous position. They have been established since about 1875, and as they have always been conducted in the most liberal manner and in accordance with sound principles the business has been successful, and a large and constantly increasing trade carried on. Throughout every department the works are supplied with all conceivable facilities and conveniences, and a large number of skilled employees are constantly engaged in the different departments. The general line of business comprises tinning and galvanizing iron utensils, which is neatly done for the trade. They also make a specialty of wire cloth, of which they always keep a large quantity on hand, and as the works are provided with every facility all orders are promptly filled. Mr. John Rusbridge and his son, George R. Rusbridge, are practical, experienced men, and devote their whole attention to their business. Mr. John Rusbridge is favorably known to the whole community, and is one of the most influential among the popular citizens of the Fifth Ward. His son and partner, Mr. George R. Rusbridge, is a young man active and energetic and esteemed by all who have business transactions with the works. They are the only firm engaged in this line of business in the city of Buffalo, and their trade extends throughout the country.



**David Bell, Iron Ship Builder and Manufacturer of Steam Engines, Locomotives, etc., Norton, Peacock, and Evans Streets.**—No historical review of the growth and progress of the great commercial interests of the city of Buffalo would be complete without suitable reference to Mr. David Bell, the representative manufacturer on the shores of the great lakes, and who is emphatically a self-made man. Mr. Bell is a native of Scotland, having been born in Amesfield, Dumfriesshire, on December 7, 1817. Young David had the advantages of a certain amount of schooling, coupled with rendering whatever assistance he could at home. When seventeen years old he was duly apprenticed to learn the millwright trade. It was not long before he had a practical knowledge of the trade, and he afterward visited England, acquiring new ideas and additional skill and experience. Eventually he decided to go to America, realizing that in the New World he would find many openings of an advantageous character to a hard-working and industrious young man. A brother of his had also some time before gone to St. John, New Brunswick; and so in the spring of 1841 he sailed for New York in the packet "United States." Mr. Bell was first employed in the South Boston Steam Engine Works, in 1841, at the rate of \$1.50 per day, and during the fall of the same year he paid a visit to his brother in St. John, N. B., and worked in the machine shops there for about a year, when, better prospects opening before him in the West, he returned to the States in 1842, and went direct to Buffalo, where he was at once engaged by the Buffalo Steam Engine Works, but soon after went to Cleveland and worked a short time in the Cuyahoga Steam Works, subsequently returning to Buffalo, where he was employed in the building of the propeller "Hercules," the first screw steamer that ever successfully plied on the lakes. Mr. Bell left the employment of the Buffalo Steam Engine Works, in 1845, and formed a copartnership with Mr. William McNish, under the firm name of Bell & McNish; and it was from this time onward that Mr. Bell demonstrated his great abilities both as a practical business man and a skilful engine-builder. The firm had but a small capital, but what they lacked in that way they made up in grit and practical knowledge of their trade; and so, after erecting a small shop, on what is now the site of Mr. Bell's great foundry, they sought business. It came very slowly—Buffalo at that time had barely a population of 25,000, and the trade returns show that the Erie Canal tolls received there were then only about \$400,000 per annum, so that it bore no comparison to the metropolitan Buffalo of to-day. However, the young firm of Bell & McNish did not lose heart; they were hopeful and persevering, faithfully performed such small foundry jobs as they got, and gradually worked their way into a paying patronage, one of their first undertakings being the building of a steam engine for the "Dart" elevator, the first one ever built either in Buffalo or anywhere else, so that Mr. Bell was the first man to build an elevator engine. This was a good advertisement for the firm, as the engine gave great satisfaction, and they built successively the engines for the elevators "Seymour and Wells," "Evans," "Sterling," "Bugbee," and others, Mr. Bell demonstrating conclusively and in the most practical manner that he had fully fathomed all the secrets of the steam-engine. In addition to engines for elevators, the firm also constructed marine engines for a number of the powerful passenger steamers being placed on Lake Erie about this time. They were also the first to build and develop the possibilities of the handy tug engine, which enables these useful craft to pull a tonnage immensely disproportionate to their displacement. It was in 1850 that the co-

partnership was dissolved, Mr. Bell continuing the business alone until 1854, when he rented his shop, and sold his machinery, tools, etc., to the Buffalo Steam Engine Company, and became the Superintendent of the works at a salary of \$2500 per annum, taking the place of a man who had once offered Mr. Bell \$1.25 for his services. The company not having sufficient capital to carry on the business, Mr. Bell resigned his position, and taking advantage of this brief period of leisure, paid a visit to his native land, returning to Buffalo in 1855, when he again took possession of his old shop, and started anew to build up a trade in his line of business. Fire soon after destroyed his shop and tools, and unfortunately for him just after a heavy policy of insurance had expired. With characteristic energy, Mr. Bell courageously faced his losses, and before even the bricks in the ruins had cooled, he was superintending their relaying, and erected the spacious and specially constructed building on the triangular plot bounded by Norton, Peacock, and Evans Streets, and which as Bell's foundry and machine-shop is to-day one of the best known and most flourishing industrial establishments in the city. Among other noteworthy achievements of his was the building of the steam-tug and canal-boat fleet, which made such a triumphant voyage over the Erie Canal at the time steam was first successfully brought into use to propel boats. It was in 1858, and Mr. Bell, as the recognized commodore of the little fleet, took it down to Rochester, where Governor King and a distinguished party embarked, and were brought triumphantly up to Buffalo, where the guests were received enthusiastically. At this particular juncture, as it happened, the Atlantic Telegraph Cable had first come into successful operation, and the occasion was thus one for double rejoicing, and a long to be remembered celebration commemorated the two interesting events. The impromptu Commodore of the peaceful canal-boat fleet, felt a genuine pride in the grand display of his adopted city, which demonstrated the great feeling of satisfaction that the problem of steam navigation on the canals had first been solved by a tug built by a Buffalonian. In 1861 Mr. Bell began to build the first iron propeller ever launched on the Great Lakes. It was seven hundred and twenty tons burden, and was constructed for Messrs. J. O. & E. T. Evans; many croakers doubted the success of this great innovation in marine architecture, but Mr. Bell was from the start fully assured of the wonderful benefits that must accrue from the use of iron; and he was right. The new propeller was a perfect success, and more were ordered. The war of the Rebellion broke out about this time in all its fury, and Mr. Bell was one of the first to render material aid to the Federal cause. His hand some, swift, and powerful tug-boats were about this time making a great stir in the world. So perfect a type were they, that they were favorites all over, and were built by him with his fine engines for many people at a distance. The Government gladly purchased several of them, and it was a tug he had built that was engaged in towing the old "Constitution," at the time she was scuttled off Newport News. He likewise built the tug that was used as a transport on the James River and around Norfolk, and it was this historic tug that carried the information to President Lincoln and members of his cabinet at Fortress Monroe, that resulted in the eventual destruction of the Confederate ram "Merrimac," in Norfolk Harbor. In another field of enterprise, equally broad and grand, has Mr. Bell been successful. In 1865 he began to build locomotives. He created additional shop facilities, put in new and improved machinery, and energetically went to work, his first locomotive appearing in due season, for the Erie and Pittsburg Railroad. As a deserved compli-



ment to the builder, it was named the "David Bell." It was the first locomotive ever built in Buffalo, and its trial trip up to Dunkirk was the occasion for a great celebration by the citizens of Buffalo of such an auspicious event. Mr. Bell has all along shown himself to be a most public-spirited citizen, and was one of the movers and organizers of the Mechanics' Institute, which was first formed in 1865, and duly incorporated in 1869, Mr. Bell being unanimously elected the first President, while he was also one of the incorporators. It was largely owing to Mr. Bell that this organization held the first International Exhibition in Buffalo, in 1869, and which proved such a grand success. He worked hard and infused his associates with much of his own zeal and energy, and the results bore abundant evidence to the solid sound judgment and great executive abilities of Mr. Bell. The receipts were over \$18,000, and after all expenses were paid there remained a balance of \$4500 on hand. He was re-elected to the Presidency for the succeeding year. Mr. Bell has also served as President of the Young Men's Association, and is a life member thereof, and has done much in its aid. He is a member of St. Andrew's Society, and the Scottish athletic organizations; he is a promoter of all healthy outdoor sports, and has also been President of the Grand National Curling Club, and was presented with valuable testimonial by the society in token of its high appreciation of his services. Mr. Bell is still actively engaged in carrying on his extensive business which has developed to proportions of great magnitude. His fame has spread far and near, and orders come to him from distant points. His services have been called for in innumerable ways. He built three iron cutters for the Revenue service; merchant steamers of large size for the trade to Cleveland, Detroit, and Chicago; pleasure yachts and steamers; fleets of tugs; engines and locomotives almost without number; and the miscellaneous line of orders that find their way to such a representative establishment as his is. He is an American pioneer in numerous prominent features: he not only built the first tug-boat, the first elevator engine, the first marine engine for propellers, but it was he that built the first iron propeller on the lakes, and the first and only iron revenue-cutter ever built in Buffalo, also the first locomotive in Buffalo. He has recently perfected a steam hammer of his own invention, which has attained great prominence, and is the best thing of the kind ever devised. Mr. Bell is still hale and hearty, as active and pushing as when he was thirty, and gives promise of being spared to add new achievements to the ones recapitulated.

**Rung Brothers, Furniture, Nos. 146 and 148 Broadway, near Michigan Street.**—This is one of the largest as well as the best furniture emporiums in the entire city of Buffalo. Located in a handsome brick block 33x90 feet in extent and four stories in height, this firm has always on hand all the different qualities of furniture and the various styles of interior decorations. They use in the better qualities and higher-priced furniture none but the best-seasoned timber, free from knots, sap, or stain, the choicest and most handsome grain veneers that can be obtained in foreign or home markets, and the highest grades of varnishes, oils, paints, stains, and glues. Their goods are upholstered with the very best of material, and they have constantly on hand a large and varied assortment of the various qualities of satins, reps, velvets, and other similar materials. They employ a large number of experienced hands, and carry a stock which never runs below the sum of fifteen thousand dollars. The annual sales average over sixty-five thousand dollars, and the business was never healthier and in better shape than it is to-day. The house was founded four years ago and has

always enjoyed a large patronage from the better classes of citizens, the Messrs. Rung Brothers being conceded to belong to the first rank in their artistic business. The partners are Charles and George Rung. They were both born in Buffalo, and have been lifelong residents of this enterprising city, enjoying the confidence, respect, and well wishes of the many who have made their acquaintance. Both partners are experienced buyers, men of good judgment and business ability, and their prices are at all times remarkably reasonable and fair.

**Market Mills.** Henry Brinkman, Manufacturer of the "German H" and All Kinds of Family Flour, No. 20 West Market Street.—The flouring-mills of Mr. Henry Brinkmann, known as the "Market Mills," are large, capacious, and fitted up in accordance with the most modern ideas and requirements of such establishments. The machinery and appliances for manufacturing flour and the other specialties of the concern are of the best and most approved character, and the mill possesses a capacity for making forty-five barrels of flour per day; also two run of stones for corn, split peas, and farina, and two mills for barley, all of which is manufactured in large quantities and in most excellent quality. Family flour produced here is equal to any in the market, notably so the celebrated "German H," which is Mr. Brinkman's favorite and special brand. Other articles produced are new process corn-meal, pearl-barley, farina, split peas, graham flour, cracked wheat, bran, and all kinds of feed. These mills have been established for a number of years, the firm being at first J. L. Ring & Co., subsequently Ring & Brinkmann, and upon the dissolution of the last-named firm in April, 1883, Mr. Brinkmann succeeded to the sole proprietorship of the business. Under his able and careful management the trade of the establishment has visibly increased, and the products of the mills attained if possible even a higher reputation in the market than they ever before possessed. Mr. Brinkmann is a native of Germany and has resided in Buffalo since 1860, or a period of nearly a quarter of a century. He is a thoroughly experienced miller, an honorable and enterprising merchant, and manufactures a class of goods which have never yet failed to give satisfaction wherever they have been introduced.

**A. Thorns, Contractor and Builder, Nos. 22 to 32 Staats Street.**—Mr. A. Thorns has carried on this business since 1873, at which time it was located at No. 205 George Street, but in consequence of the increase in the business was removed to its present eligible position in Staats Street. Mr. Thorns attends to all kinds of general jobbing, fitting up and altering stores, and also furnishes plans and specifications, and enters into contracts for the construction of dwellings, warehouses, etc., upon the most reasonable terms. The premises occupied consist of suitable three-storied buildings 100x30 feet in area, fully equipped and furnished with every appliance for planing and manufacturing all kinds of carpenter's work, operated by a steam-engine of fifteen horse-power, employment being given to forty skilled operatives. He also gives particular attention to the production of fine archery goods and fishing-rods, which are unsurpassed for quality and finish by those of any other similar establishment. Many of the handsome structures to be found in the city owe their beauty of finish and substantial build to this gentleman, who is a practical man and a builder of acknowledged skill and ability. Mr. Thorns is a native of England, and has resided in Buffalo for the last fifteen years, and has always identified himself with any movement which has been advanced for the benefit and welfare of the community.



**The Union Dry-Dock Co., Ship-Yard and Dry-Docks** on Buffalo Creek and Ganson Street, opposite Niagara Elevator.—In consideration of the existing and increasing importance of Buffalo as a great shipping port, the great maritime interests centering here, and the vast transportation business that is done, it is but natural that a large amount of capital should be invested here in ship-yards and dry-docks, and that ship-building, docking, and vessel-repairing should occupy a place of great prominence among the varied industries of this community. Capital in abundance, together with thorough and complete theoretical and practical mastery of the business, are absolute essentials of the construction and operation of a dry-dock or the successful prosecution of the various classes of work involved in ship-building and its concomitants of repairing, etc. These essentials, all and singly, are possessed in large measure by the Union Dry-Dock Co., whose yards and docks are located on Ganson Street and Buffalo Creek, opposite the Niagara Elevator, foot of Chicago Street. These are the largest works in Buffalo, and embrace two extensive dry-docks, saw-mill and planer, blacksmiths', carpenters', and joiners' shops. Four boilers operating three engines furnish motive-power, and the docks are supplied with powerful derricks for hoisting heavy machinery, rudders, wheels, etc., from the creek into the docks. The yards are something enormous in size, being 60x350 feet in dimensions, and the amount of work done involves the employment of from two hundred and seventy-five to as high as seven hundred hands, including ship carpenters, calkers, mill-men, laborers, etc., and requiring the weekly disbursement for wages alone of from two to eight thousand dollars, the expenditure of which large sum at frequent intervals largely benefits local trade in all its departments and branches. An immense business is done, extending to all the ports throughout the chain of lakes and embracing ship-building in all its branches of carpentering, joiner work, blacksmithing, calking, spar-making, and general ship repairing. They also deal in ship-timber, plank, knees, pine, and ash spars, and ship material of every description. All work done here is distinguished for substantiality, accuracy, durability, careful and exact workmanship, the use of best materials, and excellence of finish, and there are many admirable specimens of their handiwork now plying up and down the great lakes. The Union Dry-Dock Company was organized in September, 1870, and in the fourteen years of its existence has turned out an enormous amount of first-class work. About three years ago the company found it desirable to introduce iron and steel ship-building, and during that time have constructed for the Government the steamers Fessenden and Commodore Perry. They are also the builders of the swiftest steamer on the lakes, viz., H. J. Jewette, which makes the trip from Buffalo to Chicago in two days and fifteen hours. They have on the stocks at their yard in Buffalo at the present time one constructed entirely of steel of twenty-five hundred tons burden, intended to run between Buffalo and Duluth, connecting the Northern Pacific Railroad with various railroads centring in Buffalo. The present officers of the company are: President, S. S. Guthrie; Secretary, A. R. MacDonough; Treasurer, A. Cordes; and Superintendent, M. M. Drake, Esq. The immediate management, supervision, and control of this great business devolves upon Mr. Drake, which may be regarded as a fortunate fact for the company, in that a more thoroughly experienced or abler manager for a business of this kind it would be exceedingly difficult to find. That the business has prospered so abundantly under his capable direction is ample evidence of the intelligence, ability, and fidelity with which he fills his important and responsible position.

**M. Hodgson, Produce Commission Merchant, Dealer in Butter, Eggs, Poultry, Fruits, and Vegetables**, Nos. 40 West Market and 99 Michigan Streets.—This well-known dealer in country produce has been established in the business for fourteen years, at first on Scott Street and for seven years at his present location. In dimensions the establishment is 20x140 feet, enabling him to keep on hand a very large stock of general produce, including butter, eggs, poultry, fruits, and vegetables, which he sells at wholesale entirely. All of his goods are prime and fresh, and may be relied upon as being the best that come to market. Mr. Hodgson is one of the most liberal merchants engaged in the commission business. He makes large advances on his goods and renders prompt account of the sales, as well as balances, to his customers. By his strict attention to business he has secured many patrons, and is doing a first-class trade all over the city. He has been a resident of Buffalo since 1857, and is well known as a merchant and citizen.

**A. E. French, Commission Merchant, Fruits and Produce**, No. 56 West Market Street.—The trade in fruits, vegetables, and produce which centres in Buffalo has attained a magnitude and importance which is almost incredible. The development of this important branch of commerce has called to the front a class of commission merchants who are among the most able and reliable citizens in the city. It is largely upon their energy, promptness, and business talents that producers and shippers must depend for successfully marketing their products. Among the leading commission houses is that of Mr. A. E. French, which was established in 1862 by Messrs. French & Gorton, and after various changes is now conducted under the name of his wife. The premises occupied consist of a commodious store 25x150 feet in area on West Market Street; also cold storage accommodation 75 x100 feet in extent on Michigan Street. He makes a specialty of dried and green fruits, butter, and eggs. The trade is strictly wholesale, and he ships large quantities of produce to New York, Pennsylvania, and New England. Large consignments of country produce are received daily, and are disposed of in a manner most advantageous to the consignor. Liberal cash advances and prompt returns are made, and the best interests of shippers are faithfully promoted in every way. Mr. French is a native of Schenectady, and was one of the first commission merchants who established himself in Market Street. He is a strong temperance advocate, and is an earnest advocate of every measure or enterprise that is advanced for the best interests of Buffalo.

**Union Brass Foundry; Henry Striegel, Brass Founder and Finisher**, No. 46 and 48 Broadway.—This two-story brick structure is well known among the many who are obliged to avail themselves of the services of Henry Striegel, who is conceded to be one of the most proficient and skilful brass founders and finishers in the city. In dimensions the Union Brass Foundry is 20x75 feet. It is fitted up with all the machinery and appliances known in this important industry, having a fine eighteen horse-power engine and employing from twelve to fifteen hands during the entire year. Mr. Striegel makes all kinds of brass work for engine-builders, railroads, brewers, distillers, tanners, and refiners, and makes brass castings of all kinds a specialty. He executes all orders in the highest style of art and on the shortest notice, warranting all his work and giving universal satisfaction. He manufactures in large quantities beer-faucets, and sells his goods all over the city and through the great West. Mr. Striegel is a German by descent, and is a thorough practical brass-worker, doing a large and ever-growing business.



**George Southwick, Dealer in Choice Family Groceries, No. 259 Niagara Street.**—This establishment, which is generally known throughout the city as the "Canada Store," was established some time ago, and was under the management of Mr. Thomas Mervy in 1883, when the present proprietor, Mr. George Southwick, bought it. This gentleman was born at Hawtreys, Oxford County, Canada, July 4, 1843. He began his business career in his native place when twenty-one years of age, starting a general store which he conducted for sixteen years. He was a very popular young man, and held many important positions. He was the post-master during the whole time he was there, also a Justice of the Peace, and was Station Agent of the Canada Southern for three years, and finally Deputy Reeve. In connection with his store he erected a saw-mill, which he ran for five years. The supply of timber becoming scarce, he sold out, taking as security an insurance policy as partial collateral. He then went to Florida, and during his absence the place was destroyed by fire, and the insurance company had suspended payment. This placed the young man in a very embarrassing position, and left him almost penniless. He then came to this city and entered the dry-goods store of J. N. Adams & Co., and after four months' service opened a fancy store for himself on Carolina Street. After a few months he sold this out and went into the grocery trade at the corner of Prospect Avenue and Carolina Street, where he was doing business at the time he bought out the present place at No. 259 Niagara Street, where he is doing a splendid trade in fine groceries. The store, which is 24x62, is completely filled with everything appertaining to the conducting of a first-class grocery.

**Miller Brothers, Carriage Manufacturers, Nos. 319 and 321 Ellicott Street.**—Buffalo, one of the most important cities of New York, has many establishments that fairly represent the various manufacturing industries of the country. The carriage manufactory of Miller Brothers, at Nos. 319 and 321 Ellicott Street is worthy of high regard in this respect. It was originally established by this firm at Nos. 58 and 60 Genesee Street in 1854, and was removed to its present location some twelve years ago. The concern occupies a three-story building 44x80 feet in size, with a two-story shop in the rear, whose dimensions are 30x44 feet. Twenty skilled and experienced workmen are employed, and none but strictly first-class work is turned out. Carriages, light open-top buggies of the latest styles, express-wagons, etc., are manufactured for sale or to order, and are turned out from these shops in complete running order. A specialty is made of buggies and delivery-wagons. The shops have every facility for the prosecution of the work. The establishment makes a fair show among those of like nature throughout the country. The firm is composed of L. & John A. Miller, middle-aged gentlemen of German birth, who have resided in this country from early youth.

**Niagara Baking Co., Nos. 23 and 25 Ellicott Street.**—The principal feature of this age is the concentration of all kinds of industry, and among the principal enterprises which have found it to their advantage to do business on a large scale are those now devoted to making crackers. The principal establishment of this kind in Buffalo is the Niagara Baking Company, which does an enormous trade, turning out all kinds of crackers, cakes, and other varieties of substantial farinaceous food. Seventy hands are employed in the preparation of the many varieties of food that the able proprietors have seen fit to add to their list, and when it is understood that much of the work is done by machinery through the instrumentality of a twenty-five horse-power engine the large and lib-

eral patronage of the establishment can be readily imagined. Not only is the trade extended over the city of Buffalo and vicinity, but it also penetrates throughout a large portion of Ohio, Pennsylvania, Michigan, and New York, and, although there is very much competition in the business, this reliable concern is extending its transactions from week to week throughout all the sections of the country where the goods have not heretofore been tested. Messrs. Harvey & Drake, the able proprietors, are both men of practical experience in their trade.

**J. C. Dunham, Laundry, Nos. 60 and 62 Niagara Street.**—Mr. Dunham has had an extensive experience in the business, and takes special care with all articles left with him, and is prompt in returning them in first-class order, done up in the best manner. The laundry has a wide reputation for the high character of the work, and is liberally patronized by the best class of the community, who are aware that the work can be performed better and cheaper at this establishment than at home, and without the trouble incident to wash-day. The laundering of collars and cuffs is a specialty, and as the establishment is well fitted up with all the appliances, and having every facility for doing the work expeditiously, is well patronized. Laundry work is called for and delivered in any part of the city, and promptness and satisfaction guaranteed. Mr. Dunham also manufactures shirts to order, and in this branch of his business is also well patronized, as he is a practical scientific shirt-cutter, and can always make a good fit, and please those who patronize him.

**Kent Organ Co., W. J. Kent & Son, No. 338 Niagara Street.**—This enterprise was established by Messrs. W. J. Kent & Son in August, 1881, and occupies two floors of a building 40x75 feet in extent, well fitted up for the business and provided with every appliance and convenience. Their organs are well made, of good materials, and are offered at low rates with liberal terms to agents. They have already become very popular on account of their fine finish and superior sweetness of tone, and are in active demand wherever introduced. Mr. W. J. Kent was for thirty years connected with George R. Prince & Co.'s organ and melodeon factory, and his son, W. M. Kent, was connected for many years with similar houses in Buffalo, Syracuse, Cleveland, and Chicago. Both are practical to the business, are plucky, energetic, business men, and are bound to succeed. Mr. Kent, Sr., was born in London, England, Nov. 3, 1812, and came to America in 1832. His son was born in Spartansburg, Crawford Co., Pa., August 1, 1844.

**H. Henschel, Manufacturer of Shirts, Overalls, and Pants, No. 318 Michigan Street.**—This house was established in 1870 by Mr. Henschel, and it has advanced during his management until at the present time it can claim to be as well equipped and appointed as any similar establishment in the State of New York. The premises occupied consist of a commodious and suitable store 25x80 feet in dimensions, three-storied, and provided with all the necessary facilities for manufacturing shirts, overalls, and pants. His trade is very extensive. In 1874 Mr. Henschel sold over \$75,000 worth of overalls alone; the business extending to New York, Pennsylvania, and New England, and other States. He is a native of Germany, and was the first man to engage in the manufacture of overalls in Buffalo. His facilities for promptly filling orders, however large, are unsurpassed by any of his contemporaries, and by virtue of his energy, enterprise, and liberal dealing, he has obtained an enviable position in the trade.



**W. H. Garbe**, Dealer in Staple and Fancy Dry Goods, Gents' Furnishing Goods, etc., No. 322 Elk Street, Opposite No. 4 School.—One of the leading and best retail dry-goods establishments in this portion of the city is that over which Mr. W. H. Garbe presides. It is a capacious storeroom of 23x70 feet in surface dimensions, is well lighted, neatly and tastefully arranged, and thoroughly stocked with a most complete line of the multitudinous list of articles essential to a well-regulated dry-goods house. This stock is of course too extensive and varied to be mentioned in detail, but consists in part of cloths, cassimeres, silks, satins, velvets, foreign and domestic dress goods, gingham, flannels, worsted, prints, percales, muslins, linens, etc. Also ladies' and gents' furnishing goods, such as underwear, neckwear of the newest, noblest, and richest styles, hosiery, gloves, shirts, collars, cuffs, etc.; also buttons, trimmings, laces, ribbons, and notions generally. These are all arranged in appropriate departments, and are under charge of a number of salespeople, who are always prepared to give prompt, polite, careful, and expeditious attention to customers. Mr. Garbe makes it a special point to charge no fancy prices for goods, but to mark everything as low as can be done consistently with a living business; hence it is that in the busy seasons of the year his handsome store is thronged with purchasers daily from morning until the close of the day's business. He is a gentleman who is esteemed by all who know him, from his humblest employé to the leading merchants with whom business brings him in contact, and his prosperity is eminently well and fully deserved. The business has been in operation for about seven or eight years, the firm being formerly Snyder & Garbe. This firm was dissolved two years ago, Mr. Garbe continuing as sole proprietor, and Mr. Snyder continuing in the shoe business in the building next door. Mr. Garbe's establishment is conducted in a manner as highly creditable to his executive ability as to his taste in selection of goods.

**D. S. Dickinson**, Gents' Furnishing Goods, No. 530 East Seneca Street.—The above gentleman started in business in 1874 as a dealer in confectionery, newspapers, etc., gradually changing the line of business to the above. His store is neat and well furnished, and contains a full and miscellaneous stock of gents' furnishings, fine cigars, tobacco, and smokers' articles being made a specialty. The store is 25x50 feet in size. Mr. Dickinson was born in Poughkeepsie. Mr. Dickinson has been for fourteen years connected with the New York, Lake Erie and Western Railroad as storekeeper, having charge of supplies on all the western divisions of that road. He was the organizer of the Brotherhood of Locomotive Firemen, Buffalo Lodge, No. 12, and master of the same for three terms; was Charter-Member of Erie Lodge, No. 49 A. O. U. W.; Assistant Organizer of Erie Legion No. 1 Select Knights of A. O. U. W., Vice-Commander for over three years, and finally Commander of the same. He is a man of enterprise and push, and as such will succeed in business life. Mr. Dickinson was a member of the Thirty-second New York Infantry; also in One Hundred and Thirty-seventh New York Infantry, in which he served to the close of the War of the Rebellion, being mustered out as sergeant at the close of the war.

**J. W. Lewis & Co.**, Wholesale Dealers in Teas, Coffees, Spices, etc., and Manufacturers of the Best Baking Powder in the City, No. 558 and 560 Washington Street.—The senior member of this firm commenced business in 1871. The firm deals at wholesale in teas, coffees, and spices; and it must be stated that there are but few varieties of any of these articles which cannot be obtained at reason-

able prices from this well-known, reliable, and honorable house. The store is eligibly located at Nos. 558 and 560 Washington Street, and is fully stocked with the goods above mentioned; two floors of the building, which in superficial dimensions is 45x100 feet in extent, being required to store the goods. The upper floor is used in grinding spices, etc., and in manufacturing a baking-powder called "The Golden Crown," which has had a wide celebrity, and is driving out many spurious compounds which are found to be of but little value in comparison with "The Golden Crown." The firm occupy a prominent position as reliable, responsible, liberal, yet conservative business men, all its members being acknowledged men of honor and unblemished integrity. The house does a large trade in Buffalo and Western New York, and its business is almost exclusively wholesale, and the establishment enjoys the fullest confidence of the mercantile fraternity.

**Charles W. White**, Jeweller, No. 317 Elk Street.—In noting the industries and mercantile characteristics of this portion of the city of Buffalo it is exceptionally gratifying to be able to refer our readers briefly to so excellent a representative establishment as the fine jewelry store of Mr. Chas. W. White, which is located at 317 Elk Street, in the First Ward. While not so large a store-room as some others in this city, Mr. White's store is as handsomely fitted up and as tastefully arranged as any we have been called upon to notice. It has handsome plate-glass windows, very fine cases and fixtures, the wall cases being finished handsomely in light woods and heavy French plate-glass. The stock is a fine one, and bears evidence of careful selection by an experienced hand. It embraces fine gold and silver watches, jewelry of all kinds, such as plain and fancy rings, sets, chains, precious stones, gold pens and pencils, watch-charms, etc., also clocks, silver and plated ware, and all those various articles usually kept in first-class jewelry houses. Repairing of watches, jewelry, etc., receives careful and expeditious attention, while all goods sold are fully guaranteed to be as represented. A specialty is made of those beautiful gold and silver watch-cases which bear as ornamentation raised gold locomotives, and for these Mr. White is regularly constituted agent. Mr. White is a native Buffalonian, and has been in this business over three years, although he has but recently occupied this new and beautiful store. He is an experienced and practical watchmaker and jeweller, an expert judge of goods in his line, and an energetic, enterprising, and courteous business man. He enjoys a fine patronage, and is justly popular with all who have business or social relations with him.

**Cumpson & Koch**, Wholesale Dealers in Fine Groceries, Nos. 163 and 165 Scott Street, and No. 18 South Division Street.—This well-known and popular firm was established in 1878, and is now among the leading establishments in the city. These gentlemen occupy very large premises, and have filled their salesroom with one of the finest stocks of teas, coffees, spices, segars, butter, lard, eggs, cheese, ham, smoked beef, and in fact everything in the line of staple and fancy groceries. This firm makes a specialty of the fine brands of segars and excellent grades of tobacco. The trade of this house extends to all parts of the city and vicinity, and is exclusively wholesale. Both members of the firm are young men of great business facilities. They were born in this city, and have a large circle of social and business acquaintances by whom they are greatly esteemed. They are thoroughly known to the trade, and have gained a fair reputation as first-class grocers.



**Jeremiah Staats, Manufacturer of Billiard Tables, 32 Staats Street.**—A careful review of the manufacturing interests of Buffalo develops the existence of a class of houses in every respect prepared to compete in the several lines they represent with the rival establishments of any city. One of the most unique industries, and one of the oldest houses engaged in the manufacture of billiard tables in this State, is that of Mr. Jeremiah Staats, No. 32 Staats Street. This house was established in 1825 by Mr. B. J. Staats, the brother of the present proprietor, who made the first billiard table ever produced in New York State, and who died in 1830. Mr. Jeremiah Staats succeeded to the management of the concern, and for a short period admitted Mr. W. K. Dana into partnership with him in his large dry-goods establishment, and on his retirement in 1833 for the last fifty years has carried on the cabinet-making and billiard business by himself. The premises occupied consists of a suitable and commodious factory and store, two storied, 100x50 feet in area, admirably equipped with every appliance for the manufacture of billiard- and pool-tables, constant employment being given to seven experienced and skilled workmen. The tables manufactured by this establishment are unsurpassed for quality and finish by any other maker; only the best materials being used, three pieces of slate being fitted for the bed of the pool- or billiard-table instead of four, as is invariably the custom with other makers. All orders are promptly filled, and it is the endeavor of the concern to merit by the strictest principles of business integrity and fair dealing a continuance of the support it has already enjoyed for the last half century. The proprietor is highly esteemed and respected in social and commercial circles for his unswerving honor and strict probity, and has always identified himself with every project that has been advanced for the welfare and benefit of his fellow-citizens. Mr. Staats was born in Greenbush eighty-nine years ago, and is still active and energetic, and is one of the most influential and highly connected citizens in Buffalo, his father's cousin, Elizabeth Schuyler, being the wife of General Hamilton, so famous in the Revolutionary War. He came to Buffalo in 1814, and has been Supervisor and Alderman several times, being most effective in reforming and correcting abuses in the City Corporation, and is greatly honored by the people, the street in which his business is located being named after him. We can conscientiously commend this house to our readers, both for the superior character of its productions as well as for the general principles of commercial probity which are characteristic of its transactions.

**J. Coppins & Son, General Painters and Frescoers, and Dealers in Paints, Oils, Putty, Varnishes, Imported and American Polished Plate Glass, Graining, Glazing, Kalsomining, and Wall Tinting, No. 340 Niagara near Virginia Street.**—Prominent among the well-known painters and dealers in painters' supplies and materials is the firm of J. Coppins & Son, who for many years have been located on Niagara Street, and since the fall of 1883 occupied the large store at No. 340 on that thoroughfare near the corner of Virginia Street. The business has been carried on many years by Mr. J. Coppins, who in 1871 admitted his son, Francis Coppins, to an interest, and continued it under the present firm name. The general business conducted embraces house- and sign-painting, interior decorating, graining, glazing, frescoing, kalsomining, wall-tinting, etc., and also dealing in all kinds of paints, oils, varnishes, and also imported and American polished plate-glass, and control a large trade with the city and surrounding sections of country. As painters and frescoers the firm have a wide reputation, and are recom-

mended as being among the best in the city; their ability and skill as artists, their admirable blending of tints and colors, and the beauty and originality of their designs, have made them popular and conspicuous in their line of business. Mr. J. Coppins is one of the old esteemed citizens of Buffalo, and has always been held in the highest regard by all who know him. His partner and son, Mr. Francis Coppins, is also a skilled artist, and was brought up in the business by his father. He is a thoroughgoing young business man, and popular with all with whom he comes in contact.

**I. R. Fleishman, Railroad Tickets to all Points Bought and Exchanged, Nos. 42 and 45 Exchange Street, one block from principal Depots.**—Among the offices for the sale of tickets, of which there are a number in Buffalo, that of Mr. I. R. Fleishman is one of the best known and most prominent. It is only a single block from the principal depots, and is therefore convenient to the travelling fraternity. This gentleman deals very extensively in passage tickets of all kinds, buying, selling, and exchanging both railroad and steamer tickets. He pays liberal rates for unused parts of tickets, and has always on hand tickets over all principal routes, and to all points on the Continent, which are sold at such low rates as to make it a very decided object for travellers to deal with him. He does a strictly first-class and honorable business, and all tickets sold by him may be implicitly relied upon as being legitimate and valid. Having correspondents in all the leading cities he has every facility for the business, and any advantage that may be secured in rates he gives to his customers, so that he can guarantee the lowest possible rates.

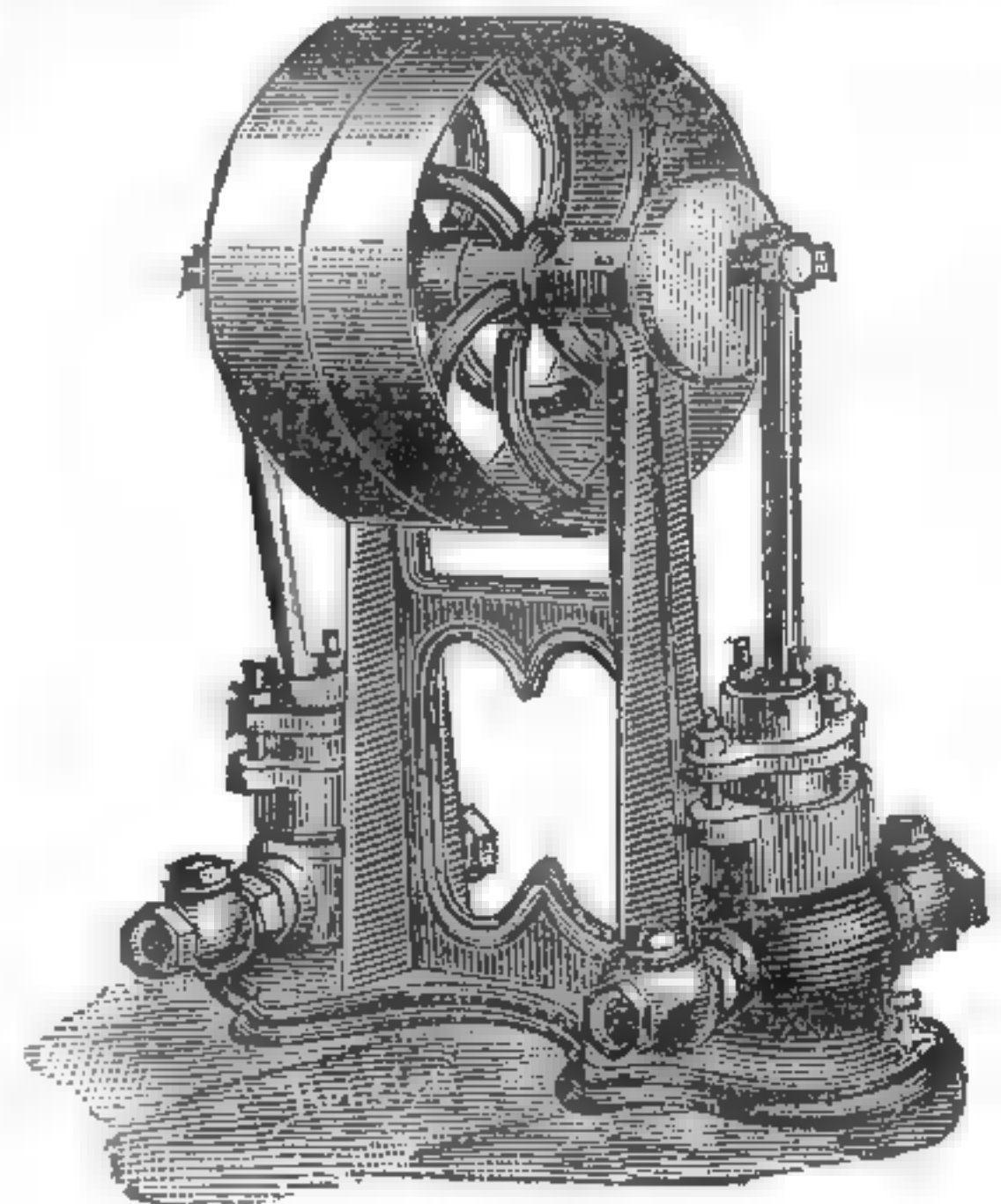
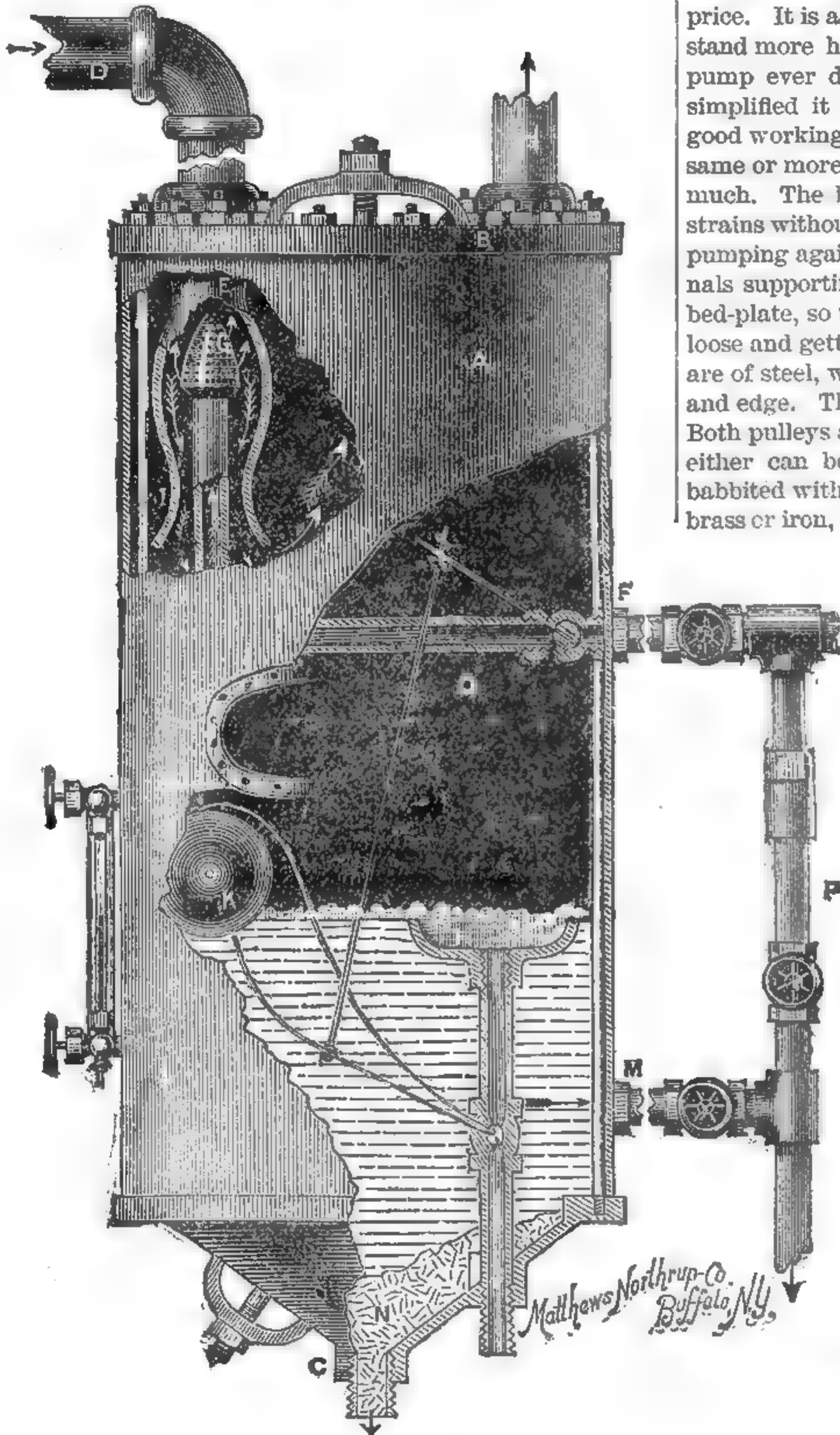
**Octavius O. Cottle, Attorney-at-Law, No. 424 Main Street.**—The subject of this brief sketch is one of the most prominent citizens and professional men of Buffalo. He is a son of the famous Judge Cottle, one of the most distinguished jurists of Western New York. He was born in Fredonia, N. Y., in 1833, and acquired his academic education in Fredonia Academy, which was at that time a notable seat of learning. He then took up the study of his profession in his father's office, and after passing a creditable examination was admitted to the bar as soon as he attained his majority. He inherits much of his father's judicial acumen, and his extensive practice is more as a counsellor than as an orator. Personally he is very popular, and is highly respected by all who come in contact with him. He is a thorough gentleman, and scrupulously upright in all his dealings.

**John Caraccioli, Dealer in Pictures and Frames, School and Prayer Books in English, German, Polish, and French; Toys and Yankee Notions Constantly on Hand, Wax and Sperm Candles; No. 285 Broadway, near Bennett Street.**—Prominent among the old popular citizens of the Fifth Ward, Buffalo, will be found Mr. John Caraccioli, who is located at No. 285 Broadway, and engaged in business as a dealer in books, pictures-frames, etc. He has a well-arranged store, and always keeps a full stock of all kinds of school and prayer-books in the English, German, Polish, and French languages; also pictures and frames, ecclesiastical ornaments and figures, and altar decorations, sperm and wax candles, etc., besides an almost endless variety of toys and Yankee notions. Mr. Caraccioli came to this country from Italy thirty years ago, and has been in his present location on Broadway since about 1863. He is a gentleman well learned in the languages, and is held in high esteem and enjoys the consideration of the whole community. He has always been popular, and as he is well and favorably known to the whole community, has always received a liberal patronage.



**Stewart Heater Company, Manufacturers of Patent Feed-water Heaters and Boiler Feed Pumps, Nos. 37 and 39 Clinton Street.**—To machinery mankind can undoubtedly attribute the high order of civilization to which the world has attained within the last decade, a period during which inventive genius, progress, and enterprise have made one of the brightest pages in the history of this country. In the various manufacturing interests of this country, immense quantities of machinery and supplies are used and operated in many ways, and latterly many valuable inventions have

the water 40 to 60 degrees higher than the old fashioned way, and makes a saving of twenty per cent in coal. It is impossible to speak too highly of the Stewart Heater, which soon saves its entire cost in economy of fuel alone, and possesses other qualities in purifying and catching water. It is entirely automatic in its action. From the illustrated catalogue of the firm for 1884, the following is derived: "In introducing our new boiler feed pumps to the public, we believe that we are supplying a want that most all parties using steam have felt the need of. That is, a good reliable feed pump at a reasonable price. It is a well known fact that a plunger pump will stand more hard work, and last longer, than any piston pump ever devised. In getting out this pump we have simplified it in every detail without interfering with its good working qualities, and can guarantee it to do the same or more work than any other pump costing twice as much. The bed-plate is designed to stand the different strains without springing that it will be subjected to when pumping against a heavy pressure. The frame and journals supporting the shaft are cast in one piece with the bed-plate, so there is no possible chance of their working loose and getting out of line. The shaft and crank pins are of steel, with disc crank keyed on and finished on face and edge. The journal caps are bolted with four cap bolts. Both pulleys are drilled and taped for set screws, so that either can be used as tight pulley. The journals are babbited with a No. 1 Babbitt. The piston or trunk is of brass or iron, as ordered. The valves are of bronze metal, and will pump either hot or cold water. The body of the pump is cored out large, to allow the water a free circulation, and reduce the friction to a minimum. Making altogether the cheapest and most substantial pump in the market. The trouble has been with a plunger pump to take up the lost motion or wear at bottom end of connecting rod. We have entirely overcome that difficulty by applying our patent



been made relative to the production of steam and the improvements of steam boilers and the saving of fuel, and giving engines greater power. A leading house in this peculiar line is that of the "Stewart Heater Company," which occupies the brick building, Nos. 37 and 39 Clinton Street, near Monumental Park, and is winning golden opinions from all who learn the advantages of their patent heater, purifier, and water catcher. This invention gives a freer and dryer exhaust, relieves the engine of the back pressure, thereby giving it more power and saving fuel; there are no flues to leak as in the tubular heater, and it heats

device, so that by simply tightening up the screws on top of trunk, the lost motion or wear can be taken up at any time. We are manufacturing three different sizes of these pumps, both single and double plunger, with or without the air chamber. It is best to use an air chamber with long suction pipe, or if pumping against a heavy pressure. One great advantage with these pumps is, the little trouble (owing to their construction) of placing them in position. It is only necessary to level the bed-plate and bolt it down. If pipes are in position before buying the pump, and the suction should come on



the discharge side, simply turn the pump around, then connect the pipes. Single plunger boiler feed pump, with tight and loose pulleys, for power or can be used by hand. Both pulleys are drilled and taped for set-screws, and either can be used for tight pulley. The shaft and crank pin are of steel, with disc crank keyed on and finished on face and edge." The individual members of the firm are Messrs. David P. Stewart, the inventor and patentee, and George A. Otis. Both gentlemen are highly esteemed in commercial and social circles for their strict probity, and justly merit the success which has attended their well-directed efforts.

**The Clinton Co-operative Brewing Co.,** Nos. 10-20 West Bennett Street.—Among the most important of the old-established breweries in Buffalo is that owned, operated, and conducted by the Clinton Co-operative Brewing Company, which occupies almost an entire block on West Bennett Street, opposite the Clinton Market. The foundation of the present extensive business was laid by Mr. Wm. Voetsch (who is now the superintendent) in 1868, and who continued it until 1881, when the present company was organized with a capital of \$100,000. During the past few years many valuable improvements have been introduced and the buildings enlarged, the capacity increased, and business extended. Upwards of twenty-five thousand barrels of lager-beer are brewed annually, this brand having a large sale and being held in high estimation by those who can appreciate a really first-class, pure, unadulterated "lager." The brewery comprises a number of extensive buildings, which are fitted up with improved machinery and all the modern appliances, including steam-pumps and powerful steam-engines, and are without exception the best equipped in all their appointments in the city. The lager-beer from the Co-operative Brewery is made from the best materials, and careful attention is given to the preparation. It has been brought into direct competition with that of other well-known brewers, and has always been pronounced the best for general excellence and as a pure, healthful beverage, and is to be found on sale at many of the hotels, saloons, and restaurants in the city and other portions of the western part of the State. The officers and trustees of the company are well-known enterprising business men of the city, and are among the most influential of the useful public-spirited citizens who take an active interest in promoting and advancing every enterprise that is for the general public good. The president is Mr. C. J. Drescher, secretary John Hangen, and treasurer Louis Freund, who are assisted in the conduct of affairs by the following board of trustees: Philip Houck, Michael Clinton, Louis Baitz, Michael Glasser, C. F. Fink, and C. G. Pankow. The superintendent, Mr. Wm. Voetsch, is a practical brewer, having learned the business in his native land. He gives his personal attention to every department of the brewery, and is careful in producing the very best quality. He is one of the esteemed popular citizens of Buffalo, useful, influential, and popular.

**Gard & Stevens, Tailors,** No. 327 Washington Street.—Nowadays it is almost absolutely necessary with every man engaged in mercantile life to be well dressed. The world goes largely by appearances, and to the natural dignity of the man tasteful dress adds great impressiveness. The importance of the art of the tailor was never so well understood or so heartily appreciated as at the present day, and the fact constitutes one of those features of modern civilization which an accurate journalist cannot conscientiously overlook. Hence in presenting to

our readers a faithful picture of the business interests of Buffalo the merchant tailor must necessarily occupy an honorable position. The leaders in this line are probably Messrs. Gard & Stevens, No. 327 Washington Street, who established this house in 1883. Custom-tailoring is done in all its branches, and the most stylish, well-fitting, and durably made garments are here made to order at the shortest notice. The store occupied is 25x90 feet in area, elegantly fitted up and equipped with every appliance for the comfort and convenience of customers. The stock carried is very extensive, and includes cassimeres, suitings, vestings, etc., and a vast variety of fashionable goods from which to make selection. The newest patterns and most attractive styles are always on hand as soon as put on the market, and well-fitting, stylish-cut, and substantially made clothes are supplied below New York prices. Messrs. Gard & Stevens are courteous gentlemen with whom to deal, and rank among the most artistic merchant tailors in the city, and their enterprise and industry is being rewarded by a lucrative trade.

**J. H. Gail, General Commission Merchant,** No. 94 West Market Street.—The number of firms engaged in the general commission business is very large, and among the most prominent may be mentioned that of Mr. J. H. Gail, whose large and commodious warehouse is situated at No. 94 West Market Street, extending through to No. 153 Michigan Street. This house was established in 1862 by Mr. Gail, who since its inception has always conducted a constantly increasing trade. The premises occupied consist of a suitable and commodious building, extending from Market to Michigan streets, 25 by 135 feet in area, completely stocked with a large and fine stock of foreign and domestic green and dried fruits, pickles in glass and bulk, and canned goods of all descriptions. Mr. Gail's experience has been very great in these special lines, and his energy and enterprise enable him to anticipate and supply the wants of his patrons, and to furnish goods on more favorable terms than can be secured from most of the wholesale establishments in this city. He is prepared to make advances on consignments of produce if required, and as he gives his personal and full attention to all commissions, consignors may with confidence entrust their business to his care. All goods are purchased from first hands in large quantities, and the house has always borne a high repute in the trade for the liberal manner in which its operations are conducted, and the reliability which may always be placed upon every representation made.

**D. Ullman, Woollen and Cotton Rags, Paper Stock, Old Metals, Old Rubbers, etc.,** Nos. 66, 68, and 70 Broadway.—Mr. Ullman's establishment, which is familiarly known as the "City Rag Warehouse," is one of the institutions of Buffalo. The business done by him is simply enormous, over one hundred men being constantly employed in the various departments. He deals in every conceivable article in his line, but makes a specialty of woollen and cotton rags. His connections extend over a very wide section, and he enjoys special facilities for the prosecution of his enterprise. His office and warerooms are situated in a large four-storied building, the location being very convenient. Mr. Ullman is one of Buffalo's representative young men, and one of whose enterprise she has reason to be proud. He was born in Germany, but came to this country in 1869, since which date his career has been one of constant upward progress. It is a pleasure to be able to congratulate him upon the position he has attained.



**Wm. Miller & Son, Merchant Tailors, No. 17 West Mohawk Street.**—One of the finest and most attractive merchant-tailoring establishments in Buffalo is the beautiful new store recently opened by Messrs. Wm. Miller & Son at No. 17 West Mohawk Street, in the Young Men's Christian Association building. This storeroom is 20x50 feet in dimensions, and is neat, bright, thoroughly well lighted, and could not be better adapted to the purpose if it had been specially built for this business. Fine show-windows adorn the front and admit of an excellent display. The firm occupied the premises for the first time early in March of the present year, and have put in a very superior line of fine goods for men's and youths' wear, embracing a splendid assortment of both imported and domestic fabrics, such as fine cloths, fine worsted, granite, tricot, pique, and other coating and dress-goods, plain and fancy cassimere suitings, fine vestings, trowsering, and in their season a most desirable line of light and heavy overcoatings of rich and elegant material. These goods are cut to measure, and handsomely made up upon brief notice. The three leading characteristics of the business of this firm are correctness of fit, elegance in trimming, and the finest workmanship in making. Mr. Miller is an experienced and artistic cutter; none but the best linings, bindings, etc., are used in trimming, and only the most careful and capable workmen are employed in making up. Every garment is rigidly inspected before delivery, and nothing is left undone to secure the greatest possible satisfaction to patrons of the establishment. Mr. Miller—who, by the way, was born in Germany and came to this country in 1850, when a youth of twenty years—has been connected with this branch of business for many years, being formerly of the firm of Thomas Kennett on Main Street. In starting this new enterprise he has very wisely and judiciously associated with himself as partner his son, William F. Miller, who is a young gentleman of excellent business ability, and who will doubtless prove a valuable aid in pushing and developing the business. That they will do a handsome share of trade seems already a foregone conclusion.

**J. I. Prentiss & Co., Successors to Prentiss & Loveland, Wholesale Grocers, Dealers in Foreign and Domestic Fruits, Nos. 98 West Market and 157 Michigan Streets.**—The trade in fruit and produce, which centres in Buffalo, has attained a magnitude which is utterly beyond the comprehension of an ordinary observer. The development of this important branch of commerce has called to the front a class of commission merchants, who are among our most able and reliable citizens. It is largely upon their energy, promptness, and commercial talent that producers and shippers must depend for successfully disposing of their products. Among the most important commission houses is that of Messrs. J. I. Prentiss & Co. This firm was originally founded in 1865 by Messrs. J. P. Cook & Co., who were succeeded in 1873 by Messrs. Beard & Thyng, in 1882 by Prentiss & Loveland, and on September 1, 1884, the present proprietors assumed control of the business under the style and title of J. I. Prentiss & Co. The firm handles all kinds of produce on commission, and guarantees quick sales and speedy returns, or it will make liberal advances on consignments. On September 1st there was also added a full and complete line of new and freshly packed wholesale groceries. The premises occupied consist of a commodious three-storied building 30x150 feet in dimensions, with basement admirably arranged and fitted. The facilities enjoyed by this house enable it to advance in the highest degree the interests of both producer and consumer, and we commend them to each severally as one desirable

with which to open commercial relations. These gentlemen possess a complete knowledge of every detail of the trade, and the requirements of the market, and can in every way be depended on for the upright conduct of the affairs of the concern, and those entering on relations with them will find all transactions pleasant, profitable, and permanent. This establishment was known as the Platt Trust Co. for years, and the stock carried is very full and extensive, consisting of all kinds of canned vegetables and fruits, pickles, jams, fish, and other sundries too numerous to mention. The gentlemen connected with this firm are of the highest integrity, thoroughly experienced in their line, and possessing as they do an abundance of capital and other business facilities, their establishment is in every respect one of the most notable and reliable ones in Buffalo, being enabled by these advantages to offer superior inducements to their patrons.

**August Wollschlaeger, Dealer in Dry Goods, Yankee Notions, and Gents' Furnishing Goods, No. 741 Seneca Street.**—This house, though established but two years ago, has been remarkably successful in all its ventures, and has worked up a trade that but few can surpass in the city of Buffalo. The firm was originally Braun & Wollschlaeger, but after one year's experience Mr. Braun retired, leaving the entire business to his copartner, who has made many additions to his stock and increased every department in his establishment. The store is very elegibly located at No. 741 Seneca Street, and is well filled with all kinds of dress goods, woollens, cambrics, lawns, muslins, and other textures, and all kinds of gentlemen's furnishing goods, as well as "Yankee notions"—that mercantile term which includes almost everything under the sun. Mr. August Wollschlaeger, the able and industrious proprietor, is a very young man to be the sole owner of the large and profitable store that he manages and conducts. He was born in Germany twenty-five years ago, and though he has resided in Buffalo but eleven years, he has become thoroughly Americanized, and fully appreciates the institutions of our free country. He started poor, but with the indomitable spirit of his race, he has gradually scaled the ladder of prosperity, and is now a successful and prosperous merchant, and an honor and ornament to the great and progressive city of Buffalo.

**Western Beef Co., Receivers and Dealers in Swift's Chicago Dressed Beef, No. 72 and 74 River Street.**—This business, which is not only one of importance but of considerable magnitude, was founded in August, 1883, and has reached a most flourishing and prosperous basis. The warehouse is a large building, having a frontage of fifty feet on River Street, with salesroom, stables, store-room, etc., in the rear, with capacity for seventy-five beef carcasses and two hundred sheep. It is neatly fitted up, and possesses every convenience for the business, including a capacious ice chamber for maintaining a uniformly cool temperature. The finest quality of meats are kept in the store and are sold at the low prices usually asked for Chicago beef, and an active and increasing trade is done. The company is composed of Edward Smith, Buffalo; G. F. Swift, Chicago; and E. C. Swift, Boston. Edward Smith, assisted by Mr. William Summers, have the entire management of the Buffalo department of the business. They are gentlemen of undoubted business ability and integrity, and we take pleasure in giving them a favorable notice in this industrial volume. The enterprise has proved successful, and has every prospect for a most rapid increase with each successive year of its existence.



**The Rochester Coal Mines.**—These valuable coal-mines are located one-fourth of a mile west of Dubois, Clearfield County, Pa., near the line of the Rochester and Pittsburg Railroad to which a separate track is run leading direct to the collieries. The land, upon which these mines are located comprise 2000 acres of the richest coal deposits in the State, and are owned by Messrs. Bell, Lewis & Yates, who have their offices in the Coal and Iron Building on Washington Street in this city. The mines were opened by the firm in 1876, and produce what is known as Reynoldsville coal, which is the best grade of gas- and steam-coal which comes to this market. The capacity of the mines is 2500 tons per day, and the yearly shipments 400,000 tons. Six hundred men are employed by Messrs. Bell, Lewis & Yates at the mines. The firm have extensive coke-works, and produce a quality which to a large extent has taken the place of Connellsville coal in this market and Canada. It is shipped here in large quantities and forwarded to various parts of the United States and Canada. Messrs. Bell, Lewis & Yates also control the products of the Walsten and Buchtree mines owned by the Rochester and Pittsburg Coal and Iron Company, situated also on the Rochester and Pittsburg Railroad. These mines employ about 500 men, and have a capacity of 3000 tons daily, and are shipping about 1000 tons per day. Bell, Lewis & Yates have docks at Buffalo, Charlotte, Port Arthur on Lake Superior, and other facilities which enable them to distribute their coal to all points of the compass on the shortest notice in any quantity required. To describe these mines with their twenty miles of railroad-track inside, tunnels, etc., their immense value, variety and inexhaustible supply, would make a volume alone. Suffice it to say that every grade of coal and coke required for gas, railroad, steamship, household, mechanic's or manufacturers' uses can be obtained through Messrs. Bell, Lewis & Yates at their mines, or by addressing them at their offices in this city or Rochester. In conclusion it is only necessary to add that all the modern appliances known to the industry are here used in working the collieries and we are happy to learn that Messrs. Bell, Lewis & Yates are experiencing that success to which their energy, capital and perseverance so justly entitle them. The mines though opened some eight years ago, show no diminution whatever in the veins, and it is well known to the residents of this rich mining region, and especially to the engineers and experts who have investigated their resources, that the supply may be said to be inexhaustible.

**Mensch Brothers, Plumbers, Gas and Steam-fitters** No. 28 East Genesee Street.—The scientific and practical attention which has of late years been given to the subject of sanitary engineering and plumbing, has resulted in vastly elevating in importance and dignity the plumbers' trade. The man who to-day would be a successful master-plumber must necessarily possess long training and extensive information concerning matters which are purely scientific and yet indissolubly connected with the practical operation of his business. The general average of human longevity has visibly increased during the past quarter of a century, as a direct consequence of better-constructed, better-ventilated houses from which, by the skill of the latter-day plumber, sewer-gas and all foul vapors which arise from poorly executed plumbing are excluded. The growing importance of this business prompts us to include a leading firm of plumbers in this record of the city's business development and commercial resources. The firm of Mensch Brothers occupy excellent and conveniently located premises at No. 28 East Genesee Street, near Main; their office is 16x30 feet, and store-room being in dimensions 30x40 feet and affording

ample storage-room for the stock of pipe, cocks, and other material incident to the business, of which they keep an excellent assortment. The scope of their business covers plumbing, gas- and steam-fitting in all their branches, and they have the facilities and are always prepared to execute orders in this line of any magnitude whatsoever, from the smallest jobbing to the largest contract work. They also deal extensively in lead, wrought and cast-iron pipe and fittings, bath-tubs, water-closets, pumps, gas-fixtures, and their several concomitants; and of all these goods a fine stock is kept on hand. The Messrs. Mensch (Jacob L. and Charles F.) have been established in business for ten years. They are native-born Buffalonians, well known as practical experienced men in their business, and as gentlemen of the highest personal and business integrity. These qualities, coupled with unusual energy and enterprise, have brought them more and more into notice and resulted in the building up of their present prosperous business.

**F. P. Kaiser, General Commission Merchant, and Dealer in Green and Dried Fruits, etc.,** No. 171 Perry Street.—The vicinity of Perry and West Market streets is occupied almost exclusively by firms and individuals engaged in the commission produce business, and among them are to be found many of the most enterprising and substantial business men in the city, one of whom, Mr. F. P. Kaiser, we notice in this article. Mr. Kaiser is extensively engaged in the general commission business, handling any and every thing in the way of dairy, garden farm, and orchard produce that may be consigned to his care. He sells on commission, and on his own account as a dealer, all kinds of green and dried fruits, eggs, cheese, potatoes, berries, grapes (in season), vegetables, poultry, game, etc., etc. In purchasing produce outright he pays the highest market cash prices, and in selling goods on commission faithfully serves the shipper's interests and invariably effects quick sales which are first on the market, invariably followed by equally prompt remittances. He occupies an excellent and very capacious warehouse, No. 171 Perry Street, corner of Michigan Street, having a frontage of 100 feet on Michigan and 26 feet on Perry Street, capable of storing a heavy stock, and besides this requires large storage room elsewhere. Mr. Kaiser was born in Buffalo, and has been engaged in his present business for the past five years, and being an enterprising, prompt business man, well and favorably known, he has built up a most active and prosperous trade, enjoying the full confidence of shippers and all with whom he has business relations.

**Philip Becker & Co., Grocers, No. 468 Main Street.**—This store is one of the largest and finest in the city, and an immense stock of goods is carried, comprising everything in the line of staple and fancy groceries; also hermetically-sealed goods and table delicacies. The business conducted is wholesale and extends throughout the city and the adjacent section of country. Mr. Philip Becker, the founder of the house, has given considerable attention to grape culture and the production of wine, and is the owner of a vineyard at Brockton, Chautauqua County. Mr. Becker was one of the founders of the Buffalo German Insurance Company in 1867 and in 1869 was made its president. In 1873 he was appointed a commissioner for the erection of the city and county hall buildings, and in 1875 he was elected by a handsome majority mayor of the city. He is popular and conspicuous in German societies, is also a member of the Historical Society, of the Academy of Fine Arts, and the Merchants' Exchange.



**Charles S. Diebolt**, Dealer in Boots and Shoes, No. 107 East Genesee Street.—The large number of tanneries, and the heavy amount of capital invested in the production of leather, in this section of the State, has stimulated the manufacture and sale of boots and shoes in this city to a point much beyond the extent of that trade in most cities of approximate population. The importance of this branch of trade has called for extended notice in this review of Buffalo's trade and general industries, and we have devoted many chapters to a consideration of it. We come now to portray the present status of the wholesale and retail shoe trade, and invite our readers to a brief contemplation of a few specimen establishments which in themselves admirably illustrate the excellent character of the leading houses devoted to this very important branch of mercantile business. The establishment which constitutes the subject of this article is located at No. 107 East Genesee Street, and is ably conducted by Mr. Charles S. Diebolt, who established it in the year 1876, or eight years ago. The premises occupied are amply commodious, being 20x70 feet in surface dimensions, well lighted, appropriately arranged, and literally crowded with an immense stock of boots, shoes, and rubbers, aggregating in value thousands of dollars. The assortment embraces everything in the line, from the heavy coarse brogan and laborer's boot, on through the multitudinous gradations, up to the finest and most expensive article in the market. All the most celebrated Eastern manufacturers are represented in the stock, and there is nothing which is at all desirable that cannot be found here. The business done is both wholesale and retail, and in the latter department a very fine patronage is enjoyed. Custom work and repairing receive careful and expeditious attention, and taken altogether it would be a difficult matter to find a more complete or a better-conducted establishment anywhere than this. The enterprising proprietor, Mr. Diebolt, is a native-born Buffalonian, well and favorably known in the community. His success in building up so excellent a business is the best evidence of his executive ability as a business man, while as a citizen he is recognized as a gentleman of public spirit and one who takes an interest in whatever is calculated to promote the material welfare of this city and its people.

**Porter B. Hickox**, Wines, Liquors, and Cigars, No. 323 Main Street.—One of the most popular resorts in Buffalo is that of Mr. Porter B. Hickox, dealer in wines, liquors, and cigars. It was established in 1860, and immediately obtained high repute as a strictly first-class place, becoming a popular resort for gentlemen of wealth, position, and influence. It has a handsomely fitted sample and billiard-room, and is a sort of political club-room for politicians of the best class. The utmost order is always preserved in these parlors. The appointments are superb, and the wines, liquors, and cigars are of the best, at the lowest prices. The proprietor, Mr. Hickox, was born in Gowanda, and has lived in Buffalo for the last twenty-five years. He is very popular in the community, making hosts of friends by his unfailing courtesy and genial deportment. He is a gentleman of intelligence and sterling business qualities, one of the kind who are bound to succeed.

**D. R. & H. Fogelsonger**, Cut Lime- and Sand-stone No. 215 Oak Street.—Among the more flourishing business concerns in Buffalo we mention the establishment of Messrs. D. R. & H. Fogelsonger, dealers in cut lime and sand-stone, whose office and yard are located at No. 215 Oak Street, between Broadway and Sycamore Street. Wendel Fogelsonger, father of the gentlemen composing

this firm, was born in Williamsville, this county, in 1810. When about twenty years of age he opened a stone quarry near that village, and has been in the quarrying business fifty years continuously. The quarry at Williamsville now covers forty-six acres of ground and is in a most flourishing condition. Over one hundred men are kept constantly employed as stone-cutters, teamsters, lime-burners, etc., and large quantities of stone, building-stone, and furnace stone are put on the market from this quarry. The trade is large and increasing, extending over all western New York. The yards are well located for the business, and are 150x118 feet in dimensions. The Messrs. Fogelsonger are middle-aged men of thorough experience in the business, and are very industrious in developing the same. Promptness and reliability characterize their house, qualities which have had much to do with the success attained and the prominence gained.

**Pratt & Co.**, Importers and Dealers in American and Foreign Hardware and Metals, Bar-Iron, Cut Iron and Steel Nails, Railroad and Contractors' Supplies, Silver Plated Ware, Household Furnishing Goods, Farming Implements and Shop Supplies in variety, etc., etc.—One of the most extensive business establishments in the city and one of the largest in the iron trade in the country is that of the firm of Pratt & Co., the copartners being Pascal P. Pratt and Edward P. Beale. The establishment is located on the Terrace, and comprises three extensive buildings, numbered 44 to 50, which have a combined frontage of about 250 feet and a depth of 75 to 125 feet, extending to the Canal. The buildings are four stories in height, and are arranged with due regard to comfort and convenience for handling the various kinds of goods dealt in by the firm, which comprise all kinds of American and foreign hardware and metals, also fine silver-plated ware and cutlery from the famous manufacturers. The firm are also agents for the sale of all the distinguished manufactures of hardware, mechanics' tools and cutlery; also Wm. Jessup & Son's celebrated cast steel; also all kinds of contractors' and builders' supplies, and are agents for Burden, also Perkins and steel horseshoes, and deal extensively in bolts and wrought-iron nails, spikes, rivets, drills, chain, railroad fish-plates, boiler-rivets, crowbars, bridge-rivets, and ring-bolts, and also Globe and Putnam and Ausable and other horseshoe nails, sheet-iron and angle-iron, plate-iron, Trod iron and rails, merchant, and bar iron, etc.; and also make a special business of furnishing to order any size and shape iron at manufacturers' prices. They are also agents for the American File Co.'s files, and deals in bronze house-trimmings and general supplies in iron goods and tools for all trades. The foundation of this extensive business was laid about 1828 by Mr. Samuel F. Pratt who continued it for many years. Mr. Pascal P. Pratt became a partner in the house in 1843, and in Mr. Edward P. Beale was associated, and from that time the house has been conducted under the present name and style of firm. The trade of the house embraces almost all sections of the United States. Mr. Pratt and Mr. Beale are prominent as being foremost among the useful influential business men of the city. Mr. Pratt is President of the Buffalo Insurance Co., and Vice-President of the Manufacturers' and Traders' Bank, and a member of the Board of Directors of the Bank of Attica, and the Bank of Buffalo, and a trustee of the Merchant's Exchange. Mr. Beales is also well-known and occupies a leading position in commercial and financial circles. The house of Pratt & Co. ranks as second in the country as regards trade and the amount of business transacted and is regarded and esteemed as one of the most substantial in the United States.



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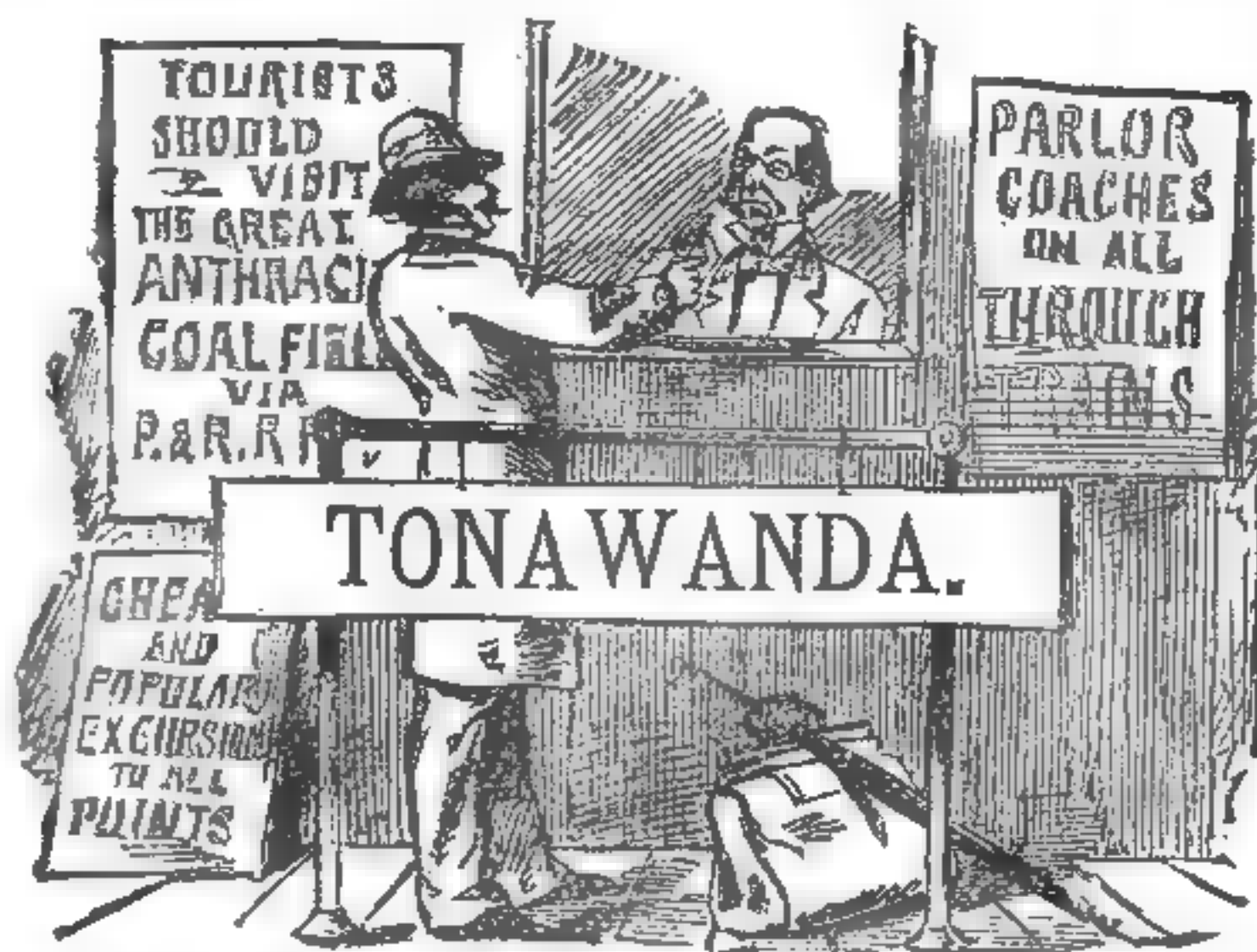
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# TONAWANDA, ERIE COUNTY.



TONAWANDA is so closely related to Buffalo, that the general reader is very apt to think that the former is only a suburb of the latter, and within its corporate limits. While such, however, is not the case, they are one in nearly all business interests, and in the language of one of the most prominent citizens of this section of the State, "Buffalo and Tonawanda are one market, and their interests are identical in all matters."

Second only to Chicago as a lumber centre, Tonawanda's reputation is almost world-wide; and the traveller when journeying through its bounds is forcibly impressed by the immense amount of lumber here stored, and at the same time queries the fact, that with all this great industry the population has not kept pace with the growth of business. Buffalo, with its greater conveniences of living, has absorbed many, who, while devoting their energies to business located here, make their home in the city. It is hardly farther from the centre of the city to Tonawanda docks than to the more remote points on Buffalo River, within the city limits.

Situated on the Niagara River, Tonawanda Creek, and on the Erie Canal, intersected by a magnificent system of railroads, that include the New York Central, the recently built West Shore, the Erie, and others, its location is most desirable, and eminently adapted for the industry that has been brought to such great success.

Tonawanda is the creation of a recent day. In 1848-9 the present site was little more than an obscure hamlet, possessing few phases to indicate that it would ever be the scene of the bustling activity which at this time characterizes everything. It was at this period that a number of capitalists of Cleveland were attracted to its possibilities of the future, and formed a joint-stock company under the style of "The Tonawanda and Cleveland Commercial Company," and in 1849 erected extensive warehouses and a grain-elevator of considerable dimensions. This movement, however, did not meet with very great success, only so far as from it sprung into existence the lumber interests at this point.

In the latter part of 1849 the first boat-load of staves was landed at Tonawanda, and during the following year lumber-docks were constructed along Niagara River. From this small and seemingly unimportant beginning has developed the enormous industry that now characterizes the place, and it was this venture that formed the nucleus from which expanded the lumber trade of Tonawanda. Subsequently, towing or rafting logs across the lake from the Canadian and other ports was inaugurated. In 1856 the first planing-mill was erected, and during the same year a number of firms were organized, which led to the construction of extensive docks and wharves for the accommodation of lake vessels and barges, and placed the growth of the embryo town on a substantial basis.

A writer, evidently well informed on the subject, thus speaks of the causes that led to Tonawanda's success: "*First.* A situation at the extreme eastward point of navigation, and free access by water to the great lumber-lands of the West, Northwest, and Canada. *Second.* A connection between the harbor and Erie Canal by means of lockage, affording a direct route for cheap shipment to the seaboard States, twelve miles nearer the eastern terminus than any other available point. *Third.*—Four miles of docks and wharves, with ample room for still further expansion. *Fourth.* Railroad facilities by the New York Central and Erie (West Shore a new line since this opinion was written) railways, with sidings to river points and all principal yards and mills, together with specially favorable freight rates. *Fifth.* Immunity from heavy taxation, high rents, labor combinations, and the expenses of harbor dredging. These are, in short, the salient points of advantage



that have contributed to engender and perpetuate a career so remarkable; and in glancing at the whole situation it may be safely assumed that so long as the West and Northwest produce lumber and the East consumes it, Tonawanda must (unless affected by the Welland Canal) continue to augment its prosperity and resources."

Tonawanda as a place of residence has attractions, and though it can hardly be expected to possess all the attributes of the older towns, it has nevertheless several churches, numerous business blocks, and dwellings of a superior order of architecture and beauty. While the twelve miles that separate the town from Buffalo is but a trifling distance, enterprising merchants have established business houses here that are able to meet all the demands of the community, and placing the town entirely upon a self-supporting and self-supplying basis. These merchants deserve the fullest patronage—a fact that, rigidly adhered to, would do much to add to the growth of the town in population. Two weekly newspapers enlighten the citizens of the doings of the section, while good public schools exert a healthful and instructive influence over the growing youth.

With a population of about seven thousand, and the centre of an industry representing millions of capital, Tonawanda can lay claim to not only a brilliant and creditable past, but to a future of unprecedented growth and prosperity.

**A. B. Williams**, Manufacturer of Doors, Sash, Blinds, etc.—The planing, sawing, and moulding mill of Mr. A. B. Williams, whose doors, sash, blinds, inside shutters, are known throughout the trade radius of the town, ranks among the most important concerns in this section of the State of New York. This distinction is accorded on account of the facilities which it enjoys for promptly filling orders, and the enterprise of its business policy. Mr. Williams succeeded to this business in 1856, having purchased it of Mr. Crandel, who established it in 1850. The yards cover about ten acres, on which are erected two spacious and commodious mills, equipped with the latest improved machinery, operated by two steam-engines of 200 and 150 horse-power respectively, employment being provided for a large number of skilled workmen. Tracks of the Erie and New York Central run through the yards, the consumption of lumber being about 40,000 feet per day, and a business of over \$60,000 is done annually. A specialty is made of bridge and building timber of all sizes up to eighty feet in length, as well as boat-sides, and Mr. Williams's facilities for furnishing anything in this line is unsurpassed. Boat-building is a prominent feature of the business. Everything for the construction of craft can be furnished at once on the premises; hence his advantages are superior. Plans and specifications for canal-boats, lighters, tugs, barges, and vessels, with models, will be furnished on application. Mr. Williams manufactures all kinds of doors, sash, blinds, inside shutters, mouldings, mantels, stair-rails, promptly and at the lowest market prices, and satisfaction is guaranteed in every instance. Mr. Williams is a native of Buffalo.

**Cowper & Gregory**, Receivers and Forwarders of Lumber, etc.—One of the most prominent receivers and forwarders of lumber in Tonawanda is the well-known firm of Messrs. Cowper & Gregory, which was established in 1875. The firm occupies an extensive yard with two wharves, having a frontage of 2000 feet to the Niagara River, giving them every facility for promptly handling lumber of every description. They are prepared to quote the lowest rates of freight, and always insure the safe delivery of all the goods they handle. In a town like Tonawanda, receiving and shipping an immense amount of freight, such an establishment as the one under review is of great importance, and when its business is as well managed as that of Messrs. Cowper & Gregory, it becomes of great interest to all our readers, and of great benefit to the town. Last year the house handled about 90,000,000 feet of lumber, and their unexcelled facilities for shipping by rail or canal are greatly appreciated by the trade, who can always depend upon every care and attention being given to all orders. The trade of the house extends

throughout New York, Pennsylvania, and New England; and the custom of this enterprising firm is annually increasing. The individual members of the house are Messrs. W. H. Cowper and W. R. Gregory, who are long and favorably known to the trade as thorough business men.

**Fred. L. Clark**, Counsellor-at-Law.—Mr. Fred. L. Clark is a native of Niagara County, and is now in his thirty-third year. He has received a thorough academical education, and having settled upon the law as a chosen profession, he entered the offices of Messrs. Holmes, Fitts & Chipman, where under the careful tuition of those distinguished jurists, he made rapid progress, and was admitted to the bar in 1877, and immediately entered upon active practice. Mr. Clark has attained prominence in his profession, and being a gentleman of undaunted courage and graceful elocution, combined with a thorough knowledge of the law, has met with a decided success.

**Bacher's Hotel**, opposite N. Y. Central Depot; D. C. Bacher, Proprietor.—This hotel, under the able and judicious management of Mr. Bacher, has gained a reputation for the excellent manner in which it is conducted. The house is always kept in the best style, and is neatly furnished throughout, and offers unsurpassed accommodations to guests. It is eligibly located on Webster Street, opposite the N. Y. Central Depot, and will be found first-class in every respect. Mr. Bacher, the proprietor, has carried it on for the past eighteen years, and as a consequence is widely known. His house contains some thirty rooms, all of which are kept scrupulously clean and well ventilated. Ample accommodations are also provided for the care of horses.

**J. E. Oelkers**, Groceries, Provisions, etc., corner Webster and Tremont Streets.—Mr. Oelkers is a native of Germany, and came to this country many years ago with a capital of a few dollars. He came to Tonawanda thirteen years ago, and commenced as a clerk, which position he filled, taking good care of his earnings, for a period of three years. He has now been established in business here for the past ten years, and to-day ranks among the most substantial citizens of the town, conducting a large business, and being an extensive property-owner. His store is 30x90 feet in dimensions, well-fitted up with all the necessary conveniences, and contains a large stock of fine and staple groceries, provisions, smoked and salt meats, crockery and glassware; also choice brands of flour, feed, meal, etc., all of which has been selected and purchased from first hands, for cash or short credit, in large quantities at the very lowest bottom prices.



**I. S. Hobbie**, Manufacturer of Water-Pipe, Fillmore Street.—Many persons imagine that wood is more liable to decay and is not possessed of equal strength with iron to resist pressure. The facts, however, are exactly opposite. The first water-works built in the United States were constructed in 1762 in Bethlehem, Pa., and continued in actual use till 1812. In 1798 the Manhattan water-works were built in New York, and though not in use for many years, the old logs are now found often lying where originally placed, quite as sound as when first fixed in position. The system of water-works *now in use* in Portsmouth, New Hampshire, was built likewise in 1798; only wood-pipe has ever been used in that city. These examples will prove the durability of wood. The pipe used was the old-fashioned pump-log, and of course has not the requisite strength for fire purposes at the present day. The leading house in the manufacture of wood water-pipe, gas-pipe, and steam-pipe casing is that of Mr. I. S. Hobbie, which was established by the present proprietor in 1857. The premises occupied are very spacious, and comprise about four acres, on which is erected a very commodious mill, fully equipped with every convenience and all the most modern machinery, driven by a sixty-horse-power steam-engine, employment being furnished to sixty skilled workmen. There is only one other factory of this kind in the country, and whenever small towns or villages require a supply of water, this pipe can be used to better advantage than any other. During the last thirty years, with the aid of improved machinery, this pipe, strengthened by banding with iron, has been brought to such a state of perfection as to resist a pressure even greater than cast-iron, and this system is now in use in several cities in connection with iron, where under the extreme Holly pump pressure for fire purposes iron pipes burst owing to rigidity, while the wood pipe remained perfect. The first water-works built with this pipe were constructed in 1860 in Elmira, N. Y., where it is now in successful operation and since that period more than one hundred cities, villages, etc., have built water-works with this pipe with universal satisfaction. In addition to this speciality, Mr. Hobbie, assisted by his son John A., manufactures gas-pipe, steam-pipe casing, lath, pickets, sawed and cut shingles, eave-troughs, etc., which are sold to customers at the lowest market prices. Mr. Hobbie is a native of Dutchess County, this State, and was born in 1820, and came to Rochester in 1835, and eventually removed to Tonawanda.

**J. M. Chapin**, Planing Mills and Lumber, Tonawanda.—The growth of the lumber trade of Tonawanda has kept pace with the advance of its industrial resources, and in no other single branch of trade here are greater facilities offered to dealers than in obtaining supplies of timber of all kinds. This fact is the result of the enterprise of the wholesale lumber-dealers who have placed Tonawanda among the leading markets of the country for this staple. Among the extensive houses devoted to this branch of trade in this town, is that of Mr. J. M. Chapin, who established this business in 1877. The premises occupied consist of about an acre and a half on which is erected a very spacious planing-mill, fitted with all the latest modern machinery and appliances, operated by two powerful steam-engines of 75 and 125 horse-power respectively. About fifty men are constantly employed, and the capacity of the factory is about 2,000,000 feet per month and 500,000 feet of mouldings, while the stock on hand amounts to over 1,000,000 feet, and cash business to fully \$200,000 per annum. The specialty of the house is dressed lumber of all kinds, tanks, mouldings, etc., and the trade is mainly from New York and the Eastern markets. Thus it will be

seen that this house is one of the most important in this special branch of trade in the State of New York, and is possessed of facilities which can with difficulty be duplicated elsewhere. Mr. Chapin was previously engaged in the building trade in Bradford, Pa., and is held in the highest estimation in social and commercial circles, his success being a matter of congratulation to himself, and his establishment is in every way a credit to the town.

**L. G. Stanley**, Druggist, etc., corner Canal and Main Streets.—There are few residents of Tonawanda who are better or more favorably known than L. G. Stanley, Esq., the druggist. He is a native of Vermont, and at the breaking out of the rebellion in 1861 responded to the call for troops and enlisted. He participated in many battles, and was seriously wounded at the battle of Vicksburg. For a time he was unable to again take the field, and acted in the capacity of hospital steward, ministering as best he could toward alleviating the pains and distress of his wounded comrades. After receiving his discharge and being complimented for his valor and bravery by his superior officers, he came to Tonawanda and took charge of the post-office for his brother, who was then postmaster, and at his brother's death was appointed his successor, which position he creditably filled for thirteen years, and on relinquishing it embarked in the drug business, meeting with well-deserved success. His store is well stocked with a full line of drugs, chemicals, fancy and toilet articles, druggist's sundries, etc., all of which have been carefully selected. Particular attention is paid to the prescription department, great care being always exercised in compounding physicians' prescriptions and family recipes. He is one of the most public-spirited citizens of Tonawanda, and enjoys the respect and esteem of all with whom he is acquainted.

**Christopher Schwinger**, Dealer in Groceries and Provisions, etc., North Canal Street.—This store was established by the present proprietor in 1849, and the stock carried is large and well selected, and comprises choice groceries and provisions, flour, feed, wines, liquors, cigars, canned goods and other table luxuries which go to make up the assortment of a first-class family grocery-store. Mr. Schwinger likewise deals in ropes, bow-lamps, pumps, etc., and has opened a first-class livery stable, where customers can be accommodated at all hours. The proprietor is a native of Germany, and came to Tonawanda forty-five years ago, and was in very reduced circumstances, yet by dint of energy, frugality, and hard work saved sufficient to enable him to commence business on his own account, and he is now owner of about seventy houses and twenty-seven canal-boats, in addition to a large amount of personal and real property. Mr. Schwinger is President of the Niagara River Brewing Company.

**Wm. M. Merrill**, Lumber Agent.—Engaged in this department of commerce we find the well-known establishment of Mr. Wm. M. Merrill, who established this lumber agency in 1874, and now transacts an annually increasing business. Mr. Merrill is agent for the well-known house of Mr. Hallenbeck, East Saginaw, Mich., and handles 10,000,000 feet of lumber yearly, one third of this total being oak. He occupies commodious and convenient yards, with a frontage of 1200 feet on the Niagara River, which afford admirable facilities for the storage and shipping of vast quantities of lumber, which amounts to about 12,000,000 during the year. The tracks of the New York Central and Erie railroads run through the yards, and as all stock is procured direct, advantages accrue to customers of this house which are of a desirable character.



**Lockman & Woods, Manufacturers of Sawed and Cut Shingles.**—It not unfrequently occurs that a particular section of country derives its importance and becomes conspicuously prominent on account of some special department of trade or leading article of commerce. Tonawanda, so far from being an exception to this rule, is a remarkable illustration of it. Mention the name of Tonawanda and visions of timber, acres of lumber, and a mass of sawed and cut shingles will rise before the mind. The capital involved in the trade is exceedingly large, and the annual transactions in this staple exceed those of any other in the United States with but few exceptions. One of the most prominent houses in Tonawanda engaged in the lumber trade and manufacturing sawed and cut shingles from best Michigan stock, is that of Messrs. Lockman & Woods, which was established in 1881. The premises occupied consist of a very spacious and commodious yard of about an acre in area, on which is erected a very suitable mill, fitted with all the latest machinery and appliances, and operated by a forty-horse-power engine. About forty workmen are employed in the various departments, the mill having a capacity of turning out about 126,000 shingles daily, mainly from best Michigan and Canada pine, which is distributed and sold to customers in New York, Pennsylvania, and New England. The gentlemen comprising the firm are Messrs. John Lockman, Jr., and James Woods, both of whom are residents of Tonawanda, and who are thoroughly conversant with every detail of the business. Mr. Lockman is the type of the self-made man, and has been here for the last thirty years, and was engaged as foreman for Mr. A. B. Williams. By industry and frugality he saved sufficient to commence business, and is a bright and conspicuous example of what can be achieved by energy and perseverance. He is a native of Cattaraugus County, and was a very poor lad, and was employed at first packing shingles when only eleven years of age. However, by his own unaided efforts he is now senior partner of a flourishing firm. Messrs. Lockman & Woods are greatly respected in social and commercial circles for their many excellent qualities and strict integrity, and have always identified themselves with any movement conducive to the good and welfare of their fellow-citizens. In conclusion, we cordially commend this house to the trade as an enterprising and public-spirited one, and which can undoubtedly confer benefits on those who effect transactions with it.

**William Schwinger, Harness-Maker, South Canal Street.**—This gentleman takes the lead in his particular line of business in Tonawanda, and is located at the old stand of George W. Vedder, whom he succeeded. He is a native of Tonawanda, and is widely and favorably known, and possesses a thorough knowledge of his business in every branch. His store, which is located on South Canal Street, is filled with a general assortment of house-furnishing goods, including all kinds of harness, both single and double, collars, whips, nets, halters, sweat-collars. He also has always on hand and makes to order the celebrated Blake's Irish Collars. His harness and outfits are noted for their workmanship and durability. Mr. Schwinger is a public-spirited citizen. At the present time he holds the position of town-clerk.

**Stevens & McIntyre, Manufacturers of Fine Carriages, Wagons, etc., Sweeney Street.**—Among those establishments of Tonawanda which contribute largely to her industries is the carriage-manufacturing works of Stevens & McIntyre, who are successors to the firm of Mason & Moore, and who occupy extensive buildings of about

150 feet front. Messrs. Stevens & McIntyre do not base their reputation on the firm they succeeded, but since they have been in business have produced a line of carriages, spring-wagons, sleighs, etc., of every variety, that commend themselves for style, beauty, and finish, and are equal if not superior to the most celebrated makers in the State. They are careful in the selection of their materials, using only the best-seasoned wood and first quality of iron and steel, and being superior workmen themselves and only employing those who are thoroughly proficient, turn out workmanship combining beauty and style with durability of the finest character and highest order. The members of the firm, D. B. Stevens and D. C. McIntyre, are active, energetic business men, who are held in high esteem by the whole community, and the great success they have attained by their well-directed efforts is an evidence at once of the appreciation of their excellent workmanship and their ability and skill as first-class artisans.

**Smith, Fassett & Co., Wholesale Lumber and Shingles.**—A leading house engaged in the wholesale lumber trade is that of Messrs. Smith, Fassett & Co., which was organized in 1874 with a capital of \$150,000, and has since built up a trade extending through New York, Pennsylvania, and New England, involving the handling of 50,000,000 feet annually, and giving employment to about two hundred operatives. The firm occupy very commodious and spacious premises, and possess a dock frontage of 1600 feet, the extent of their lumber and shingle yards being about ten acres. They also own Tonawanda Island, with an area of 80 acres and 10,000 feet of water-front, representing a capacity to pile about 150,000,000 feet. The facilities of the house have expanded with the lapse of years since its establishment, and are now such as can only apply to those thoroughly understanding the business. The individual members of this flourishing house are Messrs. James R. Smith and Theo. S. Fassett, the former a native of Buffalo and the latter of Albany. The senior member was previously twenty years a partner in the firm of Mixer & Smith. Both are widely and well known to the trade.

**Story & Barnard, Jewelry, etc.**—This concern, which has been recently established, bids fair to outdo in amount of business some of its old rivals. The store, which is 15x45 feet in dimensions, is tastefully arranged and fitted up, and contains a well-selected line of gold and silver watches, jewelry, eye-glasses, spectacles, fancy articles, etc., which have been purchased with great judgment and taste. They are practical jewelers of long experience, and special attention is paid to repairing, which is done with dispatch and always in the most satisfactory manner. Both gentlemen are honorable, upright citizens, and during their residence here have made many friends and gained the respect and esteem of all with whom they have had dealings. They are very careful and painstaking, and deserve success as a reward for their energy and indefatigable efforts to give satisfaction to their patrons.

**A. L. Karner, Dry-Goods, Clothing, etc.**—This gentleman has been established here in business for the past ten years, and has within that time built up a trade substantial in its character as well as profitable. His store is well-fitted up, and contains a complete stock of dry-goods, clothing, and gents' furnishing goods, selected with great care and judgment, and purchased at the lowest prices. His line of dry-goods as well as that of ready-made clothing is specially adapted to his trade, which to a great extent is confined to the canal.



**P. S. Humphrey**, Insurance, office corner Main and South Canal Streets.—There is no branch of industry that serves toward the advancement of a town and the protection of the same as that of insurance. Every business man is interested in it, and no one possessing prudence will fail or neglect to make provision against possible loss or disaster. Among those who represent the leading insurance companies of the world in this county is Mr. P. S. Humphrey, who was born here in 1851, and has followed the insurance business closely for a number of years, his agency having been established in 1858, and under his management and direction since 1874. The companies he represents are as follows: *Ætna*, *Phoenix*, and *Connecticut*, of Hartford; *Hanover*, of New York, also the *Home*, *Continental*, and *Phoenix*, of New York; the *North British*, *Phoenix*, *Sun*, and *Lancashire*, of England; *Fire Association of Philadelphia*, also *Travelers' Life and Accident Insurance Company of Hartford*. Mr. Humphrey has given the subject of insurance his whole attention for a number of years, and has a thorough and comprehensive knowledge of it in all its details. Every company he represents is thoroughly reliable in every respect.

**Gombert, Vielhauer & Co.**, Manufacturers of and Dealers in Sash, Doors, Blinds, Lumber, etc.—Among the enterprising young firms of Tonawanda is that of Gombert, Vielhauer & Co., proprietors of the Tonawanda Planing Mill. These gentlemen have been a long time residents of this town, and have for many years worked at the business in which they are now engaged as proprietors. The firm commenced business in April, 1884, with a capital saved from their accumulated wages for years. Their mill is provided with all the necessary machines, twelve in number, and the mechanical appliances of the most recent inventions, the power being obtained from an engine of forty-eight-horse power. They give employment to fourteen men, and outside of their planing manufacture sash, doors, blinds, and also deal largely in lumber, possessing superior facilities for shipping. This firm has met with great success in a short time, each member giving his time and attention to its interest. The excellent connections of this house enable them, with the facilities they possess, to compete with the largest in the same line of business, and the known reliability of the firm have won for its members a high reputation as energetic business men.

**J. Wolf & Son**, Dry Goods and Notions.—The senior member of this firm is a native of Germany, and came here when a youth. He has by strict integrity and fair dealing established himself, and now ranks as one of the substantial citizens and merchants of Tonawanda. He is associated with his son, H. H. Wolf, a young man possessing rare business qualifications. Their store is attractive and neatly fitted up, and contains a well selected stock of fancy and staple dry goods, fancy goods, novelties, notions, etc., which have been purchased from the largest jobbing-houses of the East at the very lowest prices.

**J. & H. Kohler**, Gents' Furnishing Goods, Clothing, etc.—These young men, brothers, were born and brought up in Tonawanda, where they have been always known as industrious, hard-working men. They commenced business last May, and from present appearances and judging from the success already achieved, their venture will be a wise one. They are perfectly trustworthy and deserving, and possess good business qualifications. They are careful buyers and exercise judgment in the selection of their goods. Their store is arranged with taste and is neatly fitted up, and contains a full stock of ready-made

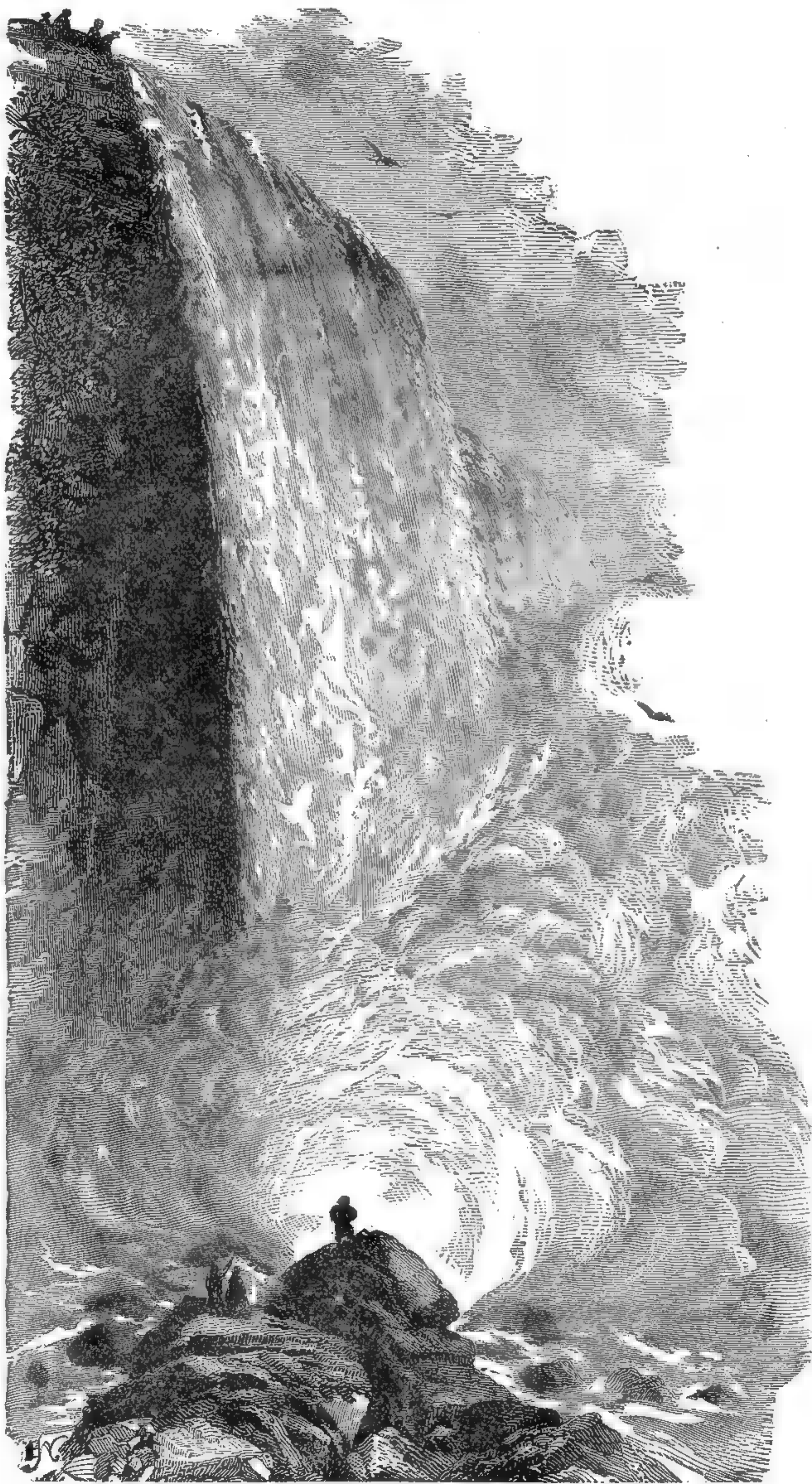
clothing, hats, caps, gents' furnishing goods, boots and shoes, etc., purchased on very favorable terms at bottom prices. They are able to compete with many larger establishments, both in prices and quality of goods. Their trade thus far has been principally from the canal men, although they are rapidly securing a fair proportion from the town.

**John Mahar**, Boiler Maker, etc., Oliver Street, opposite Erie Depot.—Among the enterprises of Tonawanda are the boiler works of John Mahar. The building and works are spacious, being 50x200 feet in dimensions, and furnished with the necessary appliances and machinery, which is run by a powerful engine for the necessary prosecution of the business, the production being marine, stationary, and portable boilers of any required size or power, stacks of any height, paper-mill bleachers and rotaries, and all kinds of heavy plate and sheet iron work. Mr. Mahar is a practical mechanic and a native of Buffalo. He first commenced business for himself after leaving Buffalo in Rock City, in the oil region, and was also for a time connected with the Tonawanda Machine Works. He has turned out a number of steam-boilers and stacks for manufacturing establishments, all of which have given the most perfect satisfaction, and he refers with pride to many specimens of his handiwork and skill. He claims to use nothing but the best of materials in the construction of his articles, and to have only skilled and thoroughly experienced workmen, whom he employs steadily. He gives his personal attention to every detail in his business, and superintends all work closely.

**S. G. Johnson**, Clothing, Boots and Shoes, Gents' Furnishing Goods.—Among the old-time residents of not only Tonawanda, but of Erie County, few are more widely known than S. G. Johnson, Esq. He was born in Connecticut and came here in 1848; was at one time Superintendent of Buffalo General Hospital; also was elected supervisor, and subsequently town-clerk, and at the present time is Justice of the Peace, and Keeper of the Erie County Almshouse. In all his official capacities he has given great satisfaction to the people for the very creditable manner in which he transacted the duties imposed on him. He commenced in his present business some six years ago, and although not an extensive dealer as some, is enabled to offer inducements equal to any. His store is very neatly arranged, and contains a well-selected stock of ready-made clothing for men, youths, and boys, hats and caps, etc., purchased at bottom rates from the largest jobbers and wholesale dealers in the East.

**P. W. Scribner**, Shipping and Commission Lumber Dealer, Towanda.—The lumber trade is one of the most extensive and important industries of the United States, and indeed of the world, and Tonawanda has for some time been one of the principal markets for its distribution. The house of Mr. P. W. Scribner was established by the present proprietor in 1874, and since its foundation has always obtained a liberal patronage. The premises utilized in the carrying on of the business comprise spacious yards with a frontage of 1500 feet to the Niagara River, and every facility is at hand for the handling and storing of vast quantities of lumber. Lumber is being continually forwarded by Mr. Scribner to the principal cities of New York, New Jersey, and New England, and the trade can at all times depend upon being supplied with promptness and dispatch. Mr. Scribner is a native of Tarrytown, N. Y., and has identified himself with the business interests of this section of New York State.





*The Great Falls of Niagara.*



# NIAGARA FALLS.

THIS prosperous and attractive village is situated on the Niagara River, and has a population of 3500. The word "Niagara" is taken from the Indian language and means the "thunder of water." The Niagara River at this point receives the water of the upper lakes,—the Erie, St. Clair, Huron, Michigan, Superior, and a number of smaller ones,—and neither the snows of winter nor the evaporation of summer, neither rains nor drought, materially affect it. Its waters flow on full and clear, perpetually the same, with the exception that about once every seven years they have a gradual rise and fall, which is attributed to some undiscovered disturbance that affects Lake Erie. From the foot of the Falls to Lewiston, a distance of seven miles, the river descends one hundred and four feet, running between perpendicular walls two hundred and fifty feet high; then the height of the chasm gradually diminishes the next seven miles, and during the remainder of its course to Lake Ontario, until it is only about twenty-five feet.

In the village are several large hotels, stores and churches, and it has one of the largest paper-mills in the State. The streets are broad, well shaded, and present a handsome appearance, the main business thoroughfare being Falls Street, on which are most of the principal business-places of the town, including the post-office. The rail connections of the village are the Erie, Grand Trunk, Michigan Central, New York Central and Hudson River, and New York, West Shore and Buffalo railways. The principal attraction in the vicinity is of course Niagara Falls, the wonders of which need no description in these pages. The business portion of the community display much energy and enterprise, and the future of the village seems full of promise. Below will be found sketches of the business-houses of the place.

**Doctor W. S. McCollum, Dentist, Porter Block, Falls Street.**—This gentleman practised his profession at Suspension Bridge for six years, and removed to Niagara Falls in May, 1883, and opened at once large and pleasant rooms in the Porter Block, Falls Street. His parlor, lavatory, and operating rooms are fitted up in elegant style, and every convenience is extended to his patrons. The dental profession has advanced so rapidly in the past few years that but few men have been able to keep pace with its rapid strides toward perfection, and then only by hard and persevering effort. The gases now used do away with the torture once experienced by the patient while in the dentist's chair, and the improved instruments which are continually being introduced render an operation at the present time comparatively simple. All those improvements, which are the accompaniment to every live man in any business, may be found at Dr. McCollum's. Special care is exercised in the choosing of his assistants. The doctor's patients are scattered over the whole adjacent country, and he still enjoys the patronage of his first customers of Suspension Bridge. He has a branch office at Youngstown, where the same facilities for good work may be found as at Niagara Falls.

**Glor & Gridley, Barrel Manufactory, No. 257 Amherst Street.**—Among the industrial establishments of the Falls, few have met with greater success than the extensive cooperage and barrel manufactory of Messrs. Glor & Gridley, who give employment to some fifty men. Their factory is fitted up with all the necessary conveniences and mechanical appliances and machinery of the most recent invention. The firm have met with such remarkable success that it has been found necessary to enlarge the buildings and increase the capacity. With the additions completed they will be enabled to turn out fifteen hundred barrels per day. The individual members of the firm are

Peter Glor and Fred Gridley, both gentlemen possessing rare business ability and tact, which has been manifested by the great success they have achieved. The citizens of the Falls are greatly indebted to this enterprising firm, as they contribute largely to the business interests of the town and the progress and advancement of its growth. The firm is characterized by a strict adherence to the rigid rules of integrity and honor, and it is owing to their excellent management and judicious foresight that their business has attained its present proportions.

**Cataract Manufacturing Co.—Wood Pulp—C. B. Gaskell, President.**—The village of Niagara Falls has been regarded by many as only a resort for rest and recreation, as well as the location of one of Nature's most extraordinary phenomena, and few comparatively speaking are aware of the extent of its industrial and manufacturing pursuits and the large number of its wealthy capitalists. Prominent among the many enterprises is the Cataract Manufacturing Co., manufacturers of wood-pulp, which is chiefly owned by its president, C. B. Gaskell. The mill was constructed in 1880, has a measurement of 35x65 feet, with an elevation of three floors, and is solidly built of stone and fitted up with all the machinery and necessary appliances of the most recent and improved inventions. The motive power is derived from one of the American turbines of 1400-horse power, which gives them a product of 16,000 pounds, dry weight, per day. This mill is regarded as one of the largest and best appointed in the United States; and an interesting feature of it is its situation, standing as it does on the verge of the cliff which forms the south bank of the Niagara River. The secretary of the company is Mr. E. B. Johnson, whose connections are of the most superior character, while he is deservedly popular as an upright citizen and a gentleman of the strictest honor.



**Geo. E. Curtis, Landscape and Portrait Photographer,** corner Main and Falls Streets.—But few arts have marched with such rapid strides as photography. It is in the memory of most of us when the first photographs appeared, and if they were now placed beside the works of art that are daily produced would be open to ridicule. The establishment of Mr. Curtis is one in which every process known to the art is employed, and the pictures taken are most admirable likenesses and at the same time specimens of his artistic talent. There is always a softness and naturalness in all pictures taken by him that is lacking in other productions, and the position of the subject is studied to such a degree that there is no stiffness or appearance of a strained position. He takes photographic views of every description, transparencies for window ornaments, mounted on plain and opal glass, an article not used by other photographers; unmounted views, also the usual assortment of panel, cabinet, and stereo views; he also copies and enlarges pictures, and finishes in crayon, India ink, or colors. He has had a practical experience of many years, and is assisted only by skilled and expert workmen. He is widely known and highly respected, not only as an artist, but as a citizen, and merits the esteem and respect of all with whom he is acquainted.

**William J. Mackay, Insurance Agent, Falls Street.**—Mr. Mackay represents some of the best companies in the United States and England, and among them might be mentioned the Liverpool and London and Globe, the Royal, the London and Lancashire, the Commercial Union, all these being, as the names indicate, English companies. Among the twenty home companies represented by Mr. Mackay, we notice the Home, Continental, and Phoenix of New York, and Travellers' Life and Accident of Hartford. Mr. Mackay has been in this business for twelve years, and thoroughly understands himself. He has been located at his present office but one year. His office is 25x20 feet in size, and is furnished in a suitable and elegant manner. He does the largest insurance business in town, and is continually adding new companies to his list.

**Isaac Davy's Indian Bazaar, opposite International Hotel and Prospect Park, Falls Street.**—These two noteworthy stores are the principal ones of their kind located at the Falls. Here can be found a full and complete collection of curiosities, articles representative of Indian life and manners, toys, fancy goods, etc., etc., such as visitors generally desire to select in purchasing presents from Niagara Falls for their friends. The transparencies of the photographer's art produced at Niagara Falls are among the finest scientific pieces of workmanship of the age, and are worthy of a place in every home in the world, and there is no finer collection to be found than at the establishment of Mr. Davy. In addition to the above business Mr. Davy has a fine and thoroughly equipped livery stable, from which one is enabled to select the best of outfits at prices which will compete with a reduction of from 25 to 50 per cent below hotel prices. The collection includes carriages, hacks, buggies, and competent drivers able and willing to show the beauties of the place. Mr. Davy has been a resident of the Falls for many years, and is regarded as one of its substantial citizens.

**Boston Store, Dry Goods, etc., Marr & Duff, Proprietors,** corner Main and Falls Streets.—This establishment commenced business in 1881. It is fitted up with all conveniences, and well stocked with an extensive assortment of dry goods, both fancy and staple, fancy goods, oil cloths, mattings, etc., which have been carefully selected,

and will compare favorably with any similar establishment at this place. The perfect knowledge of the business by its proprietors cannot be surpassed, and they are thereby enabled to make selections and purchase goods from importers and jobbers at bottom figures, and place the same before their customers at the very lowest prices. They are always replenishing their stock with new, serviceable, and tasty goods, procured from first hands at the lowest figures. Messrs. Marr & Duff, since they made the Falls their residence, have become widely known for the straightforward manner of dealing that characterizes all their transactions.

**August T. Utz, Dealer in Fresh, Salt, and Smoked Meats, Falls Street.**—Among the oldest and best known houses in Niagara Falls is that of Mr. August T. Utz, who succeeded his father, Charles Utz, on March 26, 1884. His father had been in the same business in this place for thirty-five years, and probably no man in this vicinity is better known and more respected than Mr. Charles Utz. Mr. Utz occupies a store on Falls Street, 25x45 feet in size, and is doing a large business. Mr. Utz is a native of this place, his father being born in Germany. His business is confined almost exclusively to the town people. He makes his own sausages, taking special pains in this line of his business. All kinds of fresh and salt water fish may be obtained here at wholesale or retail. Orders may be sent by telephone and will receive prompt attention. Mr. Utz means to keep up with the times and grant his customers every convenience possible. He is well liked and very popular.

**Philpott & Leuppie, Machinists.**—Messrs. Philpott & Leuppie, who own the largest machine shop in Niagara Falls, have lived here since they were boys, and are therefore well known throughout the whole surrounding country. They commenced business five years ago in a building 40x60 feet in size, situate on the rapids on Cascade Street, where the whole force of this great fall of water can be fully utilized. The building is two stories in height, filled with all the machinery necessary to do the work given them in a proper manner. Twelve experienced hands are employed, and all work is performed in a manner which has always given satisfaction. The various mills in the vicinity patronize this establishment exclusively, the repairing to be made in the machinery used in them being necessarily great, the business from this source alone runs up into the thousands yearly.

**Rapids House, J. T. Eckert, Proprietor, Opposite Main Entrance to Park.**—This favorite house is justly celebrated for its very desirable location, being situated on the boundary line of the park and facing the rapids, giving one of the finest views, and the nearest, of any hotel to the Falls. It has been established some sixteen years, the present proprietor having controlled it for the past seven years. The hotel is 60x90 feet in dimensions, and has accommodations for fifty guests. Everything about the house presents a neat and cleanly appearance, and every attention is paid to the comfort of the guests. The parlors and sitting-rooms are luxuriantly furnished, and the sleeping-chambers are large, airy, and well ventilated. The table is always supplied with the choicest articles of food, and served by carefully-selected, polite, and courteous attendants. The prices are very moderate, and there are very few houses in Niagara possessing the many advantages offered by the Rapids House. Mr. J. T. Eckert, the proprietor, is well known, and is a highly esteemed gentleman, straightforward in all his actions, and ranks as one of the public-spirited citizens of Niagara Falls.



**Niagara Falls Paper Manufacturing Co., L. C. Woodruff, President.**—In a volume like the present work, devoted to a review of the industrial resources of Niagara, the greatest prominence is due to those enterprises which have hitherto enriched the locality by developing such resources and which promise to extend the prospects and advantages of the town. Among the most prominent of the industrial and manufacturing establishments in Niagara County is that of the "Niagara Falls Paper Manufacturing Co.," whose extensive establishment is located on what is known as Bath Island. It covers an area of upwards of one acre; the mills are provided with the latest improved machinery and all necessary mechanical appliances, and having the capacity of upwards of forty tons per week. They give constant employment to about thirty skilled workmen, while the quality of their products is favorably known among the newspaper trade. They manufacture principally roll news for the newspapers of our large cities using the fast-running Webb presses—of this they make a specialty. The officers of the company are L. C. Woodruff, president, and H. G. Cordley, treasurer—both gentlemen of the highest standing, and possessed of a thorough knowledge of the business and its requirements, which is so essential to the proper and successful management of any enterprise, and having ample means and facilities for the production of their goods, are abundantly qualified to fill all orders with promptness and dispatch.

**John P. Pfetsch, Meat Market, Fresh, Salt, and Smoked Meats, Pork, Lard, Sausages, Hams, etc., Falls Street.**—This business, under its present name, was established in 1872 by Mr. Pfetsch, who bought out Mr. Wm. Cannon in that year. He bought ground and built his present store in 1876, covering an area of 23x55 feet. He carries a large stock of fresh, salt, and smoked meats, also pork, lard, sausages, hams, and provisions of every variety. He manufactures his own sausages by machinery, run by water power, and can thus turn out enormous quantities. Mr. Pfetsch was born in Germany, and came to this country in 1866. He lived for seven years at Suspension Bridge, when he removed to Niagara Falls and opened his present business. Mr. Pfetsch ranks high among the solid business men of the place.

**Dr. A. C. Crysler, Dentist, Office over Allen's Store, Falls Street.**—Niagara Falls, like all other places, has its share of professional men, and among them the name of Dr. A. C. Crysler, is prominent. This gentleman was born in 1834, and came to Niagara Falls in 1865, and has been in business ever since. He practised his profession four years at Clifton prior to opening his office at this place. The doctor keeps two assistants constantly at work, and is said to do the largest business in town. He occupies two parlors, which are magnificently fitted up and bear strong evidence of his success. But few dentists would give free the advice printed on all of Dr. Crysler's cards, viz., "Pay particular attention to cleaning your teeth every evening before retiring, and you will have less work for your dentist." The frankness and consideration thus manifested show very clearly the character of the man. Dr. Crysler is a perfect gentleman and a general favorite with all.

**Cliff House, Opposite N. S. Bridge, Canada Side, Frank LeBlond, Proprietor.**—The Falls of Niagara and their vicinity are provided with a larger number and a more varied class of hotels than any other locality in the State, yet there are few, if any, better calculated to cater to the wishes of those who come desirous of

practising economy than the Cliff House, presided over by Frank LeBlond, situated on the Canada side, opposite the new Suspension Bridge. It is a very substantial building, having a frontage of fifty feet, and accommodations for twenty-five to thirty guests. It affords magnificent views of the falls and rapids, and is admirably located for viewing the great attractions. Its terms are very low, being only \$1.50 to \$2.00 per day, and open summer and winter. The parlors, reception-rooms, and sleeping-chambers will be found kept in the cleanest and most homelike manner. The present proprietor, Mr. LeBlond, has conducted the house for the past six years. He is widely and favorably known, and has made a host of friends by his courteous manners and his efforts to please his guests, and is highly esteemed by all who have made his house their place of abode. He attends closely to his business, and nothing is left undone to please and gratify his guests.

**Pettebone Paper Co., S. Pettebone, President; L. W. Pettebone, Secretary; F. R. Delano, Treasurer.**—When we pick up our paper in the morning and look over the news of the day, we seldom think of the capital and labor necessary to produce the sheet on which the news is furnished. In fact most persons are entirely ignorant of the mysterious processes necessary in order to produce the substance on which the words are printed. If we could enter the Pettebone Paper Co.'s mills at Niagara Falls, the whole process, from the time the material is brought into the mill until it has passed through the various machines, and comes out at the last a perfect sheet of white or tinted paper, would be explained by the gentlemanly superintendent and attendants of the establishment, and the art of paper-making would no longer be a mystery. This company was organized in 1883, employs a large number of hands, and produces six tons of fine paper per day. The great water-power of the vicinity is taken advantage of to run the immense amount of machinery necessary, and two sixty-horse-power steam-boilers furnish the steam to heat its drying-room, through which all the paper must pass. All the officers reside in the village, and are men of integrity and sterling worth. They carry on a business of \$150,000 per year, which is steadily increasing.

**F. L. Gregory, Watchmaker and Jeweller.**—It is a well known fact that the trade of a watchmaker and jeweller is one of the most if not the most difficult to acquire. The nature of the articles to be handled is in many cases so intricate, the mechanism (of a watch, for instance) so delicate, that nothing but long practice and earnest effort can enable a man to become proficient in this line of business. Mr. F. L. Gregory enjoys the well-earned reputation of being a fine workman in all branches of his trade. He passed the years of his apprenticeship in the State of Michigan, and has been in business over sixteen years, thus giving him sufficient opportunity to become familiar with all the intricacies of his profession. His native place is Buffalo, where he is well known as a good workman and strict and courteous business man. He came to Niagara Falls in January, 1884, and has already, by his natural aptitude for his work and continued application thereto, built up a fair business. Parties visiting the Falls and being unfortunate enough to lose or injure their watches or any article of jewelry, will find all their wants supplied by Mr. Gregory at reasonable rates. A full line of imported and domestic goods is kept constantly on hand, thus making it unnecessary for residents to leave the town in order to supply their wants.

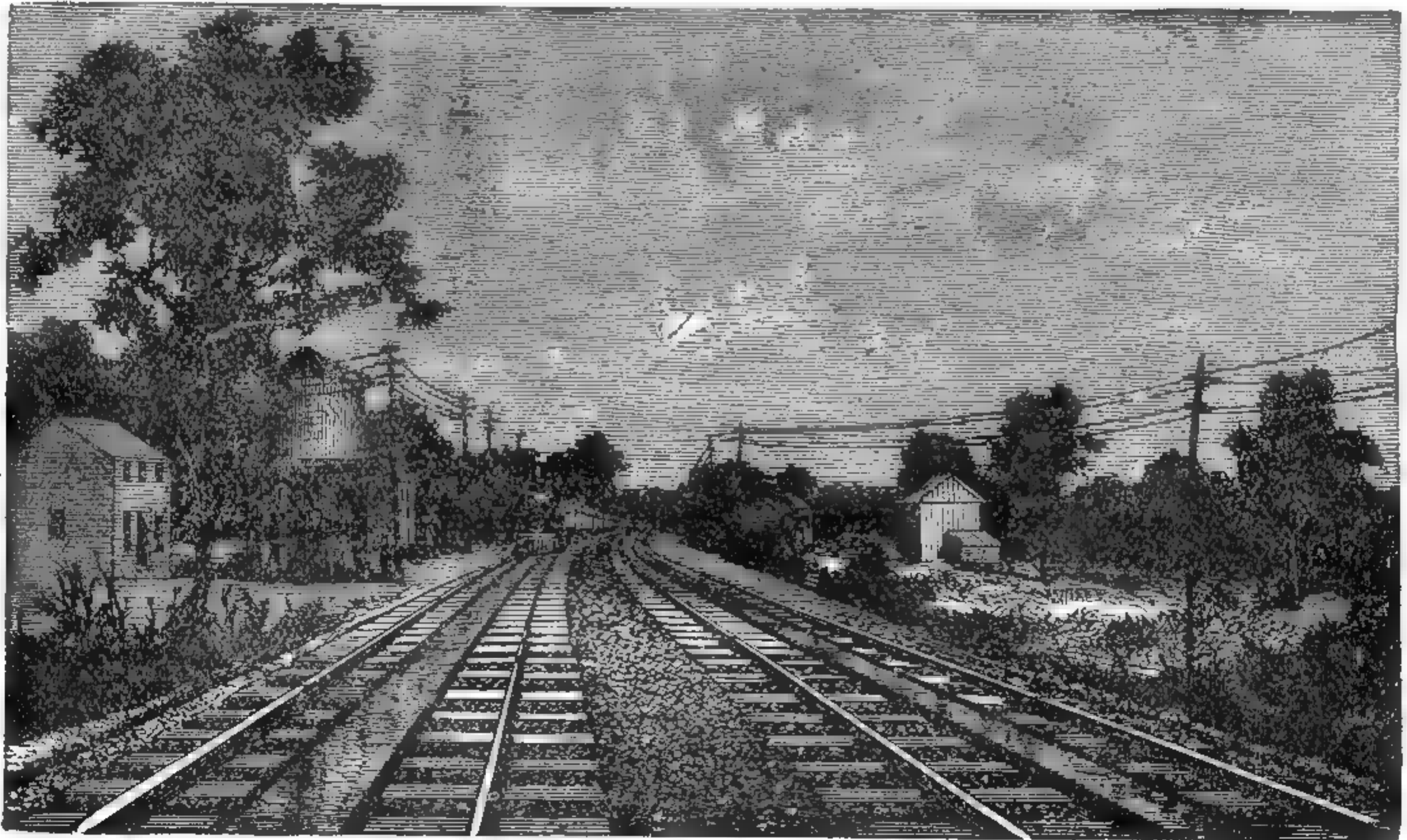


**Falls Hotel, R. A. Ferguson, Proprietor, Main Street.**—As one of the favorite houses noted for its reasonable charges, combined with more than usual comforts, the Falls Hotel deserves notice. This house is located on Main Street, between Falls and Niagara streets, within two minutes' walk of the rapids, falls, bridges, and Goat Island. Those who may decide to patronize the Falls House will find it comfortable as a home, while its interior arrangements, including a good table, and airy, cool, and well-furnished rooms, combine to make the outfit of the hotel not to be excelled for its rate of charges, which is \$2.00 per day, thus making it a desirable resort for parties who desire to avoid the excessive rates charged by many hotels. Its proprietor, Mr. R. A. Ferguson, is widely known and highly esteemed, and leaves nothing undone to make his guests feel perfectly at home, and labors zealously for their comfort and pleasure.

**T. W. Robinson, Flour, Feed, and Livery, Falls and First Streets.**—Mr. Robinson was born in Lewiston, this State, and removed to this place in 1866 and commenced business two years thereafter. His flour store covers an area of 25x100 feet, well stocked with all the requisites necessary to supply the wants of both man and beast. His business is steadily increasing, and he now averages from \$18,000 to \$19,000 per year from his flour and feed department alone. Mr. Robinson has a livery of twenty horses, and takes great credit to himself for the good condition in which they always

appear. He will be found to be a perfect gentleman, and any complaints made to him concerning his servants will receive prompt attention. His stable is well known to the frequenters of the place, and he experiences no trouble in satisfying the demands of his customers. All orders for carting are promptly attended to, and goods moved with care and at reasonable prices.

**Spencer House, Niagara Falls, A. Cluck, Proprietor.**—This prominent and popular establishment, which is eligibly and conveniently situated opposite the New York Central Depot, has a frontage of 135 feet on Falls Street, which is the principal thoroughfare, with a side front on Second Street of 155 feet. The building is five stories in height, and has accommodations for two hundred guests. This is the only first-class hotel kept open winter and summer, and combines all the elegance of the modern hotel with the quietness and comfort of a home. The table has always been distinguished for its excellence, and its apartments are the best ventilated and most commodious at Niagara. The Spencer, under the management of its distinguished proprietor, Mr. A. Cluck, is enjoying an uninterrupted career of prosperity. Not only from the tourists and pleasure-seekers does it derive its patronage, but the house is always the headquarters of business men and commercial travellers. Mr. Cluck is one of the most substantial citizens of Niagara, and is largely interested in many of the enterprises of the town, and is highly esteemed by a wide circle of friends.



*View on New York Central and Hudson River Railroad.*



# SUSPENSION BRIDGE.

THIS ambitious village is a port of entry on the Niagara River, and has a population of about twenty-five hundred. It is situated nearly opposite the lower rapids, two miles below the cataract, at a junction of the New York Central Railroad with the Great Western of Canada, which cross the river on a suspension-bridge more than 800 feet long and 250 feet above the water. The village

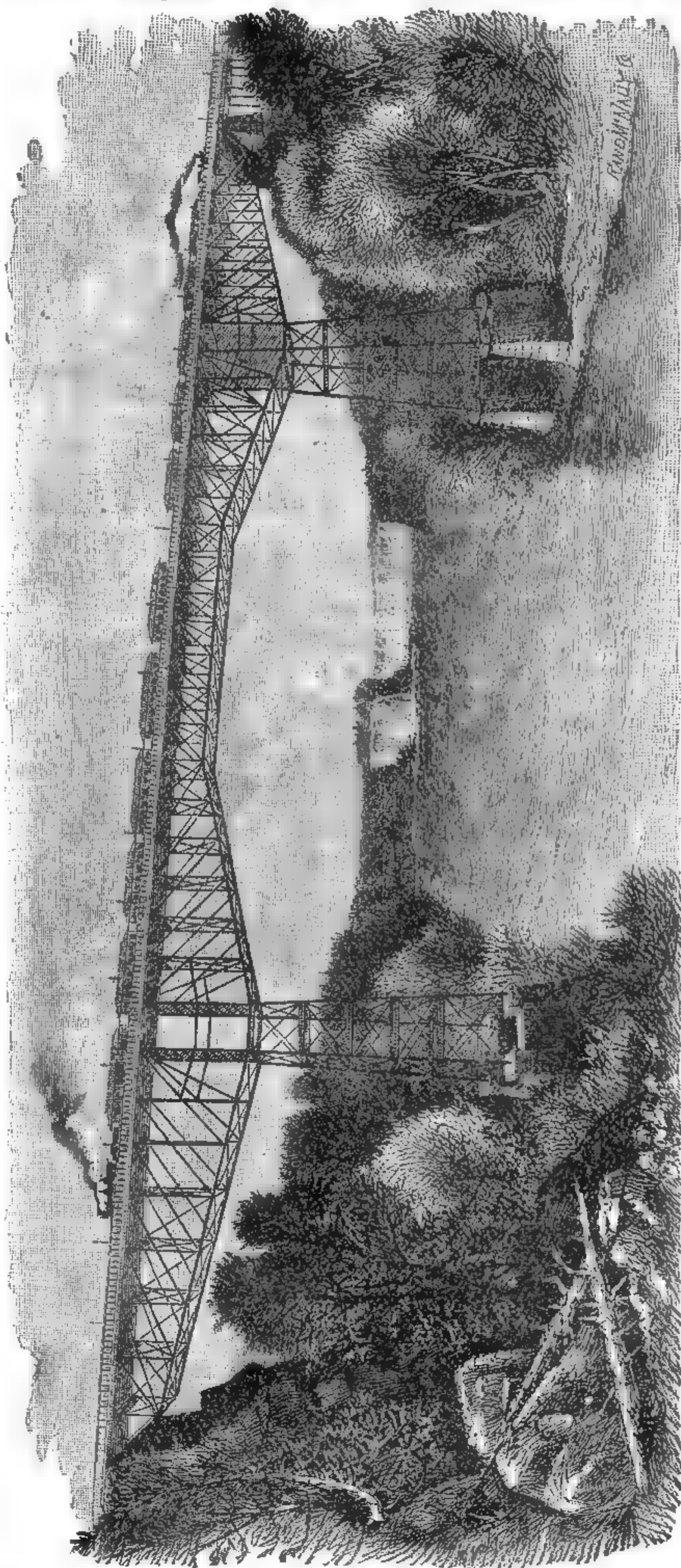
contains a number of enterprising and prosperous business-houses, together with six churches, good schools, several hotels, custom-house, and other buildings. It is also the seat of Deveaux College, for the erection and support of which the Hon. Samuel Deveaux bequeathed about \$150,000. The prospects of the village for the future are flattering.

**S. B. Eshelman, Flour, Feed, Meal, etc.**—This business dates its origin back about forty years, the present proprietor succeeding the Witmer Brothers in 1882. Mr. Eshelman was connected with the firm he succeeded for some nineteen years, and is therefore thoroughly conversant with the business in every detail, and is also widely known in this section of the country. He is a very careful and shrewd business man, and every article found in his stock may be considered as strictly first-class in every particular. His flour is of the finest quality, and includes some of the most popular brands manufactured by the new roller process, and noted for its sweetness and purity. He has always constantly on hand a full supply of meal, feed, oil meal, seeds, etc. His business is the most extensive in the town, and his patrons consist largely of storekeepers. Mr. Eshelman has always pursued a straightforward, honorable course throughout his business career, and is honored and respected by all who have dealings with him.

**Atwood's Western Hotel, Suspension Bridge, Walter P. Horne, Proprietor.**—This old and prominent house was established nearly twenty-five years ago, and has been conducted by the present proprietor for the last three years, he having been connected with Mr. Atwood before the death of that respected gentleman. This house has many advantages over its numerous rivals, it being located at the Suspension Bridge and close to the depots of the many railways that converge at that point, thus enabling tourists to go north, east, south, or west without any inconvenience. The fact that the rates for carriages are about one half the usual price paid at the Falls, and that the rates of the house are far lower than at the Falls, while the accommodations are equally good, is another inducement to patronize this house. One of the important features of the house is that all meals (excepting dinner) are cooked to order from the bill of fare, and all articles served are noted for their ex-

cellent qualities and the very superior manner in which they are cooked. The house has a frontage of 150 feet and has accommodations for 75 to 100 guests. It is neatly and substantially furnished throughout, and provided with all the modern improvements. The genial and

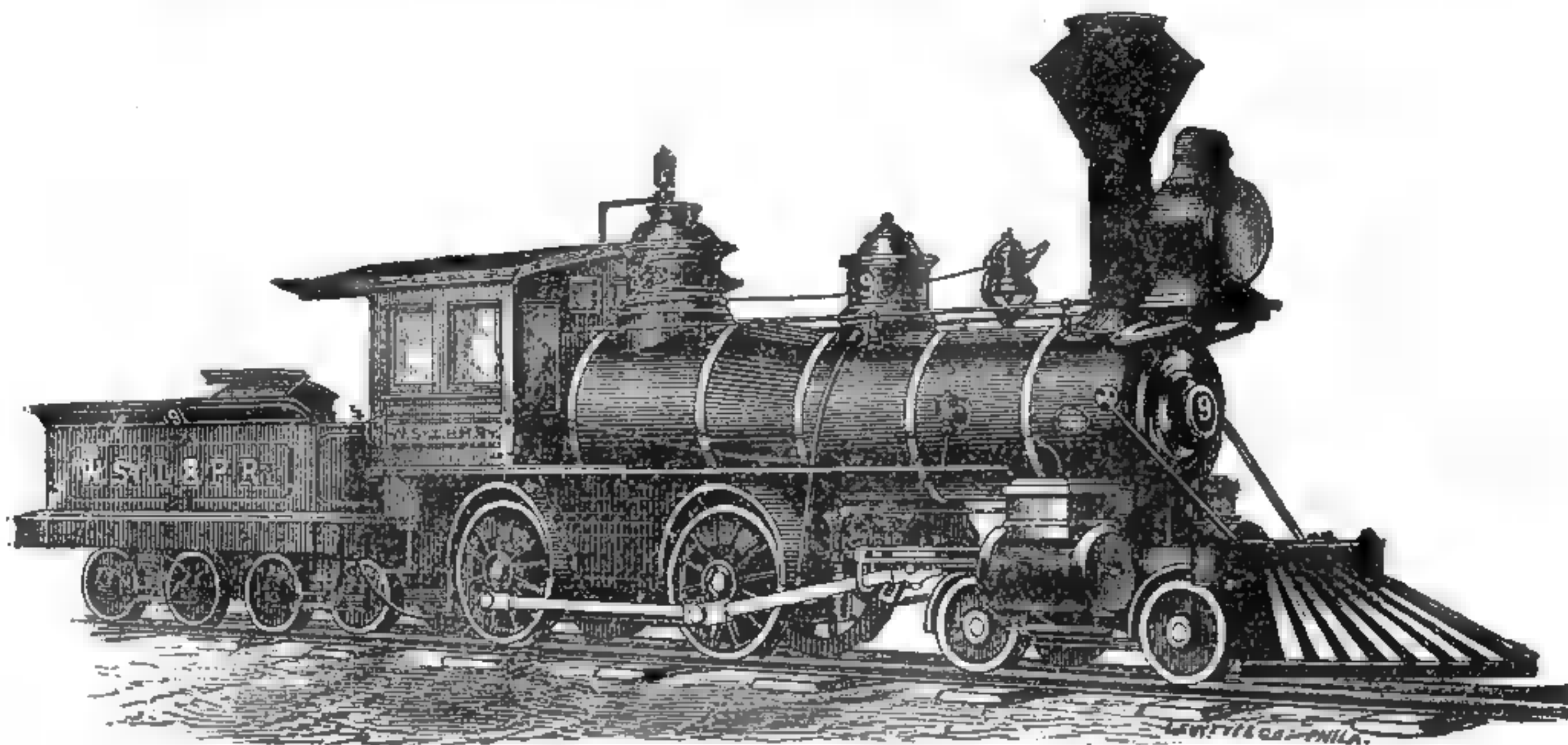
hospitable proprietor is well-known and highly esteemed, and is ever watchful over the wants and comforts of his guests, and is deserving of the very liberal patronage he enjoys, which has been built up by close application to business and untiring energy.



*New Suspension Bridge of Michigan Central and Canada Southern Railroads; just below the falls.*



# LOCKPORT, ERIE COUNTY.



LOCKPORT, a thriving city of about fifteen thousand inhabitants, is the capital of Niagara County, and is situated in Lockport township, on the line of the Erie Canal. It is twenty-five miles north-north-east of Buffalo and fifty-six and a half miles west of Rochester, with which cities it is connected by the Rochester and Niagara Division of the New York Central Railroad. The city is picturesquely located, being built in part upon a series of declivities of a terrace called the "Mountain Ridge." The Erie Canal here descends some sixty feet, from the level of Lake Erie to the Genesee level, by a wonderful system of locks, there being ten double combined in all, constructed of massive masonry. The abundant hydraulic power thus obtained is one of the main sources of the prosperity of the city, it being utilized in numerous mills and factories. The canal at this point passes through a deep channel which has been cut in solid limestone and is several miles in extent. Lockport contains some fifteen churches, a large union school-house, three national banks, three other banks, and printing-offices which issue three daily and four weekly newspapers. It has also a Catholic female academy, six or more flouring-mills, numerous sawmills, woollen-factories, iron-foundries, machine-shops, etc. It is famous for its limestone-quarries, which give employment to hundreds of men. Lockport was incorporated as a city in 1865, and since that time has constantly grown in importance. Her merchants as a rule are enterprising and able men, and their indefatigable energy has raised Lockport to a high plane of commercial prosperity. In the following pages will be found sketches of the numerous business-houses of the city, containing many details of interest both to the residents and those having trade relations with them.

**Niagara White Grape Company.**—For about twenty years the Concord grape has been the favorite, but latterly a new grape has come into notice that bids fair to supersede it. This variety is known as the Niagara, and is quite as beautiful in appearance as any of the foreign grapes, and with an aroma to our taste far superior. The berry is large, semi-transparent, not sickly sweet like most of the white varieties, and in addition the bunches are large and compact. This new white grape was originated by Messrs. Hoag & Clark of Lockport, N. Y., in 1868, and is a cross between the Concord and Cassady. The first fruiting took place in 1872, and since that period the original vine has regularly borne large crops of fine fruit. The vine is a remarkably strong grower and very hardy. In consequence of the great success of this new grape a company was formed in 1879, and the following gentlemen, more than usually prominent in their various avocations and well known for their strict integrity and honor, are the officers and trustees, viz.: A. S. Beverly, President; J. Carl Jackson, Vice-President; E. Ashley Smith, Secretary; I. H. Babcock, Treasurer; Geo. W. Bowen, Attorney; C. L. Hoag and B. W. Clark, Originators. Indeed so favorably has

this grape been received that it is safe to say that thousands from all parts of the United States and Canada have visited the vineyard during the last year, and viewed it on the vine with universal favor. The terms of the company hitherto have put it within reach of men of limited means, the company accepting payment on the fruit after it is grown. The Niagara is believed to be the most beautiful and showy of all the purely native white grapes, much resembling California or hot-house grapes, and at the same time is remarkably hardy and more productive than the Concord, and in eating, shipping, and keeping qualities is unexcelled, and has certainly proved itself to be in white grapes what the Concord is among black—the grape for the million. In September, 1884, the company issued the following notice: "The Niagara White Grape Co. have decided to offer for sale to the general public, without restriction, a limited number of two year old vines of their celebrated white grape, 'Niagara,' at the uniform price of two dollars each, without any deviation therefrom either by themselves or their authorized agents; to be delivered in the spring of 1885." Local agents are wanted everywhere by this company, and all communications should be addressed to Lockport, this State.



**Demary & Heintz, Brokers in Grain, Provisions and Petroleum, Room 22, Hodge Opera House.**—The changes which have taken place in the last few years in the methods of conducting the brokerage business are nowhere better exemplified than in such an establishment as that conducted by Messrs. Demary & Heintz at Room 22, Hodge Opera House. Here parties desiring to speculate legitimately in grain, provisions and petroleum, have every facility at their command, the same as if they were upon the floors of the Chicago and New York Exchanges. Messrs. Demary & Heintz are in constant communication with L. Everingham & Co., Chicago; Cameron & Worts, Toledo; Marlin & Stephenson, Bradford; all of which firms have representatives on the grain, provision and petroleum exchanges of these respective cities. All transactions made through this house are bona fide actual purchases or sales, made through the various exchanges and by the strict rules that govern them. This house was founded in 1883 by the present proprietors, and is the only one of its kind in Lockport, and in addition Mr. Demary has another brokerage concern at Batavia, N. Y. Purchases and sales are made for cash or on margin, and as all fluctuations in prices are reported here immediately and the information furnished at once to customers as soon as the facts are known, every facility is afforded of watching the market, and taking advantage of movements and prices which the operator would enjoy were he on the floor of the New York or Chicago Exchanges. The individual members of this firm are Messrs. A. J. Demary and J. R. Heintz, who are highly esteemed in financial and social circles. They possess excellent facilities for conducting all operations under the most favorable auspices, and are always prepared to render their customers every possible advantage. Orders by mail or telegraph receive their immediate personal attention, and prompt response is made to investors desiring information and advice. It is unnecessary to add that the efforts of this house in placing the most modern facilities for doing business in the hands of the public have been duly appreciated, and that a very encouraging patronage has been secured which is annually increasing in value.

**Elisha West, Machinist, Contractor and Jobber, No. 20 Market Street.**—One of the most extensive concerns in Lockport devoted to the building of steam engines, engine lathes and tools, is that of Mr. Elisha West, No. 20 Market Street, which was established by the present proprietor in 1866, and since its inception has built up a prosperous trade, extending throughout New York and New England. The premises occupied are very commodious and convenient, 17x65 feet in dimensions, with a two-storied shop in the rear, all substantially constructed and supplied with a full equipment of the finest and most improved machinery. The products of the works are principally horizontal stationary steam engines and engine lathes. These are made in a number of sizes, in a thoroughly workmanlike manner, of the best material and with strict regard to true mechanical principles. The object aimed at in the construction of these engines has been simplicity, strength, durability and perfection of operations, and the results attained leave nothing to be desired. Many of the incidental improvements in these steam engines and lathes are due to the long experience and patient observation on the part of Mr. West, to the effect that perfection shall be as nearly attained as human ingenuity can possibly achieve. Mr. West is a native of Rochester, and previous to commencing business on his own account worked for four years in the Hawley Waterworks, and invented and made a good many of the tools required in that concern. In conclu-

sion we can conscientiously say that in all respects this house is adequate to meet any demands that may be made upon its resources, and those interested in its manufactures will find, by corresponding with it, that many advantages will accrue from the formation and maintenance of business relations with this establishment.

**Ransom & Baker, Dealers in Dry Goods, Notions, and Fancy Goods, No. 106 Main Street.**—The most prominent and popular dry goods concern in Lockport, is that of Messrs. Ransom & Baker, which was founded in 1879, by Messrs. W. T. Ransom and E. H. and G. R. Baker, and was conducted with great success by them till 1883, when G. R. Baker retired and the present firm was organized. The premises occupied are very spacious and commodious, and comprise a first-class store, 25x120 feet in dimensions, admirably arranged and equipped with every appliance and facility for the accommodation of the vast stock and the comfort and convenience of patrons. In the retail transactions of this house, the cash plan is adhered to with advantage to every individual buyer who through this principle evades a taxation to make good losses, which under the credit system could not be avoided. The cash plan is also maintained and proves of mutual benefit to purchaser and salesman, for all goods being marked at the lowest possible prices, much time is saved to all concerned by the prompt transaction of business. The stock is very extensive and embraces the cheapest prints to the most expensive silk and velvet fabrics, ladies and gents' furnishing goods, hosiery, linens for household use and for wear, woollens, cottons, and mixed goods of every texture and description, custom-made shirts, fancy articles, and notions, and in short everything conceivable that would properly come under these general headings. All goods are purchased direct from manufacturers and importers, and the principle on which the enterprise is conducted is that of just dealing, giving full value for money, and finding emolument rather in increased sales than in large profits. Popular prices prevail; polite and attentive assistants serve customers intelligently and promptly; the stock is constantly renewed by fresh invoices, and something new, beautiful, and useful can always be found on their shelves and counters. The individual members of this firm are Messrs. W. T. Ransom and E. H. Baker, who are both natives of New York, and have resided at Lockport for the last sixteen years.

**O. E. Anderson, Prescription Druggist, No. 49 Main Street.**—One of the most attractive business places in Lockport is that of O. E. Anderson at No. 49 Main Street, where he has been located since the spring of 1884. He has been a resident of the town for over twenty-eight years, and has had ten years' experience in this line of business. The store is 20x75 feet in size, and the interior is fitted up in a manner that would do credit to a large city, and is well supplied with plate-glass show-cases and elaborate counters and shelving, and is stocked with a full line of drugs, medicines, toilet articles, etc. Mr. Anderson is a practical druggist and pharmacist, and having a thorough knowledge of materia medica makes a specialty of compounding physicians' prescriptions and difficult formulas upon the highest standard of professional accomplishment. Physicians' instruments are kept constantly on hand in all their varieties, and an immense assortment of all the various kinds of proprietary medicines; and a specialty is made of furnishing pure wines and liquors for medicinal purposes. Mr. Anderson is a native of Niagara County, and in 1882 became a member of the New York State Pharmaceutical Society.



**The Holly Manufacturing Co., Manufacturers of Holly's System of Water-Works.**—We are justified in asserting that the introduction of "Holly's System of Water Works" is but the inauguration of a complete revolution in the domestic economy of the civilized world, and this generation will see this wonderful system of supplying towns and cities with water, after Holly's invention, side by side with gas and electricity, and the name of Birdsill Holly will be enrolled among the grandest mechanical missionaries of the age. This company was organized originally in 1859, and after some slight changes the following gentlemen, who are well-known and popular in their various avocations, and remarkable for their ability and integrity, were appointed the officers of the company in 1874, viz.: T. T. Flagler, President; James Jackson, Jr., Vice-President; C. G. Hildreth, Secretary; H. H. Flagler, Treasurer; H. F. Gaskill, Superintendent and Engineer. This celebrated system of water service now supplies 200 cities, and is approved of everywhere by engineers whose education permits any knowledge beyond the conventional reservoir or traditional stand-pipe. Mr. Holly first proposed to supply Lockport with water pumped directly into the mains, in combination with any contrivance to regulate the pressure. This method was opposed by experts and denounced as absurd and impracticable by engineers. Capital refused to aid a project so costly and chimerical, and the expense of the experiment was borne by Mr. Flagler. The trial will long be remembered as an era in the history of Lockport, and it proved an unequivocal success, however, despite the predictions of wiseacres. Mr. Holly had promised to maintain a  $2\frac{1}{4}$  inch stream 100 feet perpendicular height, and he did throw four streams 200 feet high. After his pronounced success the experts who thought they knew so much decided "To know less and know it better," especially when twenty-three cities, which at once adopted the system in defiance of Holly's patent, were brought to a sense of their mistake of not remembering that the excellence of invention consists in its simplicity, upon the Supreme Court of the United States requiring them to pay heavy damages and royalty. The premises occupied by the Holly Manufacturing Company are very spacious and commodious, 100x300 feet in dimensions, and are equipped and fitted with all the latest special machinery and apparatus for the perfecting of the Holly System of Water-Works. A large moulding shop is also attached to the works, 75x100 feet in area, and a boiler shop 100x60 feet in dimensions. Over 350 skilled and experienced workmen are employed, and the machinery is driven by a water-wheel of 120-horse power. This system of water supply is unequalled by any other in this country or Europe, and has now been adopted in 200 cities, and in every instance has proved a splendid success. The simplicity and excellence of this invention have thus far given entire satisfaction, and we commend Holly's System of Water-Works to those engineers and experts whose knowledge and ability permit them to do away with and go beyond the old reservoir and stand-pipe. Following the quadruplex engine the company has brought out a new horizontal condensing engine, designed and patented by and constructed under the superintendence of Mr. Harvey F. Gaskill, engineer and superintendent of the company's works, and successor to Mr. Holly, who on account of engaging in other enterprises relinquished the superintendence of the mechanical details of this business and accepted the position of consulting engineer. It was the purpose of the company in bringing out this engine to provide one less costly than the quadruplex and better adapted for pumping large quantities of water; also to stand in the first rank as to economy. This engine,

when built as a non-compound, also provides for the want of a cheaper class of pumping machinery adapted to small towns and cities of limited means. The numerous test-trials of efficiency and economy have demonstrated its great value as a pumping engine for water-works. A five thousand gallon Gaskill pumping engine at Saratoga, N. Y., gave, on a trial conducted by John W. Hill, M. E., of Cincinnati, Ohio, and Prof. D. M. Greene of Troy, N. Y., a duty of nearly 113,000,000 foot pounds. A subsequent trial, conducted by Prof. Chas. T. Porter of New York City, gave a duty of 106,838,000 foot pounds. And the same engine gave a duty in regular service for twenty-two weeks of over 95,000,000.

**Saxton & Thompson, Flouring Mills.**—The facilities of Lockport as a grain centre, together with its excellent water power, early in its history led to the establishment of numerous flouring mills, and for many years the milling business was one of the most important industries of the town. A leading house engaged in the milling business is that of Messrs. Saxton & Thompson, which was founded many years ago, and which has built up an excellent trade in consequence of the unsurpassed quality of its flour. The mill was built originally in 1834, and is a most substantial and spacious structure eight stories in height, 80x150 feet in dimensions; it has been recently renovated, and is now fitted and equipped with the most improved roller-process machinery. About forty hands are employed, the capacity of the mill being about 1000 barrels per day, which are shipped at once to Troy, where the headquarters of the firm are located. The flour produced by the roller-process, is now conceded to be superior in every respect to that manufactured under the old system, and such enterprising business men as Messrs. Saxton & Thompson have not been behind hand in taking advantage of this important invention. The individual members of this firm are Messrs. S. B. Saxton and G. B. Thompson, who are widely known throughout the flour trade. Mr. Adams, the manager, is a thoroughly practical miller, who came here from St. Louis, and has already made hosts of friends, in consequence of his kind and courteous manners and strict probity. As may be seen at once from their enterprise, this firm stands pre-eminent in the special department of industry to which they have given their attention, and largely aid in fostering the general good.

**T. P. Schurr, Photo Artist, No. 57 Main Street.**—The art gallery and photographic studio of Mr. T. P. Schurr was established by that gentleman over a year ago, and he now conducts a highly successful business, which steadily increases in importance. The entrance to his gallery is on Main Street in front of which and on the side walls are displayed many specimens of the fine work done. He occupies two floors, three rooms on each floor, which are 20x20 feet in size, and all well lighted and fitted up in the most attractive manner. Pictures of all kinds and sizes are produced, a specialty being large pictures, which are made by a developer of Mr. Schurr's own invention, by which a picture can be developed in one and one half minutes, instead of fifteen minutes, which is the usual time. Grouping is successfully done, floral tributes are photographed, pictures are enlarged, copied, etc., all the work being of the first order and equal to the best done in the country. Two or three competent assistants are kept constantly employed, and the trade comes from all points of the country. Mr. Schurr is a native of Germany, having come to this country when fourteen years of age.



**Merchant's Gargling Oil Company, John Hodge, Secretary and Manager.**—The ever perpetuated triumphs of medical science have never had a better illustration than in the remarkable history of "Merchant's Gargling Oil," such a sovereign preparation and thorough remedial agent for so many of the "ills and hurts" that flesh is heir to, that it can justly be termed one of the greatest benefactors to the human race. It has now been before the public for over fifty years, and during this half century of almost universal use it has been abundantly demonstrated that Merchant's Gargling Oil does what is claimed for it every time. It reaches the seat of pain and disturbance of the bodily tissues by direct absorption, acting more quickly and satisfactorily than any other preparation ever placed before the public. While other remedies are from time to time discarded, the use of Gargling Oil goes on increasing in a ratio proportionate to the growth of population, showing that it is felt to be an absolute necessity by every fireside and wherever live stock of any description is owned. Its wonderful services to man and beast are a theme of grateful commendation throughout the land, and it enters upon its second half century of usefulness with the most unanimous popular endorsement that any remedy has ever had. In the words of the proprietors of this wonderful medicine, "Merchant's Gargling Oil has been on the market since 1833, has constantly maintained the highest place in the popular esteem, and is considered the great specific for the cure of rheumatism and all painful diseases. Its proprietors have never deviated from their inflexible rule of using only the purest materials, cost what they would, nor from those judicious methods of business which have always characterized the management of successful enterprises. The result is, Merchant's Gargling Oil enters the second half of its century never so strong, so vigorous, so universally appreciated as now." These words have the true honest ring in them, and as a plain exposition of facts appeal directly to the intelligence and common-sense of the public. The Merchant's Gargling Oil as first prepared and sold in 1833, is now manufactured by Merchant's Gargling Oil Company of Lockport, N. Y., and the business has attained proportions of the greatest magnitude. The manufacture of the oil, and also of "Merchant's Worm Tablets," is carried on in a fine four-story building of brick and stone, 50x108 feet in dimensions, and which was specially constructed for the purpose. In this spacious laboratory an average of sixty hands are employed in manufacturing and putting up "Merchant's Gargling Oil" and "Merchant's Worm Tablets." "Fifty years ago G. W. Merchant, M.D., one of the most distinguished and painstaking, as he was one of the most practical and theoretical chemists in the United States, presented to the world, as the result of his careful researches and scientific experiments through a series of years, Merchant's Gargling Oil." It speedily acquired the very highest of local reputations, and from that time forth has proved its power in every clime and amid every race on the face of the earth. Merchant's Gargling Oil has proved its invaluable properties in the following long list of ailments, affecting man and beast: Burns and scalds, old sores, stringhalt, windgalls, sprains and bruises, cracked teats, foundered feet, flesh wounds, horn distemper, cracked heels, sand cracks, foul ulcers, farcy, lame back, sitfast, ringbone, swelled legs, toothache, poll evil, spavins, sweeny, sore nipples, caked breasts, cramps, boils, swellings, tumors, scratches or grease, chilblains, frost bites, garget in cows, foot rot in sheep, chapped hands, callous, lameness, roup in poultry, external poisons, crownscab, quittor, epizootic, galls of all kinds, abcess of the udder, hemorrhoids or piles, bites of animals and insects, thrush, rheumatism, fistula,

mange, corns, whitlows, curb, weakness of the joints, contractions of the muscles, painful nervous affections, etc. The oil is specially prepared for a family liniment by the extraction of the coloring ingredient, so that it is without stain, possessing all the medicinal qualities of the oil with the dark tint, but which on account of its leaving a stain upon application, is sold and used for horses and cattle. The curative properties of the oil in either form are thus identically the same, the only difference being that the white oil does not stain. The bottles of the oil enclosed in yellow wrappers are for stock; in white wrappers, for family use. The company annually publishes a very handsomely printed almanac, containing a vast fund of information as to how to use Merchant's Gargling Oil and Merchant's Worm Tablets, and giving numerous testimonials as to the wonderful efficacy of these great remedies. The company makes a gratuitous distribution of their almanac, and each succeeding year the edition grows much larger, which is a gratifying indication of the high degree of appreciation in which it is held. The Merchant's Gargling Oil Company is one of the most extensive and ably managed corporations in the city of Lockport. The secretary and manager, Mr. John Hodge, is a gentleman of vast practical experience in the business, and is possessed of superior executive abilities, and has perfected the workings of the manufacturing and shipping departments so that the business of all branches of the establishment moves with order and regularity. Mr. Hodge is one of Lockport's most enterprising and public-spirited citizens, and is manager and proprietor of the spacious and handsome "Hodge Opera House," the leading and by far the best equipped public auditorium in Lockport, and which is specially designed and adapted to the presentation of operatic and theatrical performances. It is for rent by the day or week at reasonable rates. In concluding this review of the history of Merchant's Gargling Oil attention should be given to two salient points, the certain virtues of the oil and the sterling honor and integrity of the proprietors, who ever maintain its original high standard of excellence, and thus ensure to the public the use of the remedy in all its pristine strength and purity.

**Henry Kienast, Merchant Tailor, No. 59 Main Street.**—The business of merchant tailoring fills no incomplete rank in the industries of Lockport, for there is a wide difference in the style, comfort, fit and appearance of the clothes cut and made by the merchant tailor, and those of the ready made clothier. A prominent house engaged in this trade in Lockport is that of Mr. Henry Kienast, which was founded by the present proprietor in 1874, and since its inception at that period has always enjoyed a liberal and influential patronage. The premises occupied are very commodious and consist of second floor, 18x50 feet in dimensions, well arranged and fitted with every convenience for the prosecution of the business, employment being given to fifteen experienced tailors. Mr. Kienast, who is not only an able but artistic cutter, cuts all his own garments, and possesses ample facilities for the prompt fulfilment of all orders, having always a large force of skilled workmen whose operations are all conducted under his personal supervision. The stock is very full and complete and comprises fine cloths, tweeds, and vestings, worsteds and diagonals, cassimeres, etc., of the best foreign manufacture, which have been selected with the greatest care, and their quality and elegance are able to meet the wants of the most fastidious. To those who desire a high grade of custom clothing, this house commends itself as one that may be implicitly relied upon to furnish only such garments as shall rank superior in all respects.



**The Franklin Mills, Fine Flour of the Entire Wheat.**—The great difference existing in the character of cereal foods offered for sale has attracted the attention of all close observers. Some of these advertised foods are perfect and genuine, some are defective and injurious, while many are worthless in composition, and even fraudulent in preparation. Fine flour of the entire wheat is the coming flour, and is manufactured only by the Franklin Mill Co., Lockport. It is made of the entire wheat kernel, except the woody, innutritious, indigestible outer skin or husk, which is not a food. This husk is first removed, and the entire food part of the kernel is reduced to an evenly fine and perfectly homogenous flour—a condition essential to the easiest and fullest digestion, and the most perfect assimilation into the system. No hullstones being used, the product is manufactured cold, hence there is no chemical or other injury to the starch, gluten, mineral salts and phosphate elements of the grain, and they are all preserved in the flour in just the same purity and proportion that Nature stored them up in the wheat. The Franklin Mills' fine flour of the entire wheat is unlike white flour, because white flour is robbed of the precious phosphates, mineral salts, and the greater part of the gluten in order to make white bread. These essential and valuable properties are preserved in fine flour of the entire wheat, notwithstanding, they give color to the bread in order to supply food that will build up and repair, nourish and sustain the bones, muscles, nerves and working tissues of the body. "Color is a sentiment and of no food value. We neither eat nor digest with our eyes." The Franklin Mills where this celebrated flour is manufactured were built in 1835, and the buildings were utilized as a cotton factory until 1860. In 1878 the present company bought the property, and made extensive improvements; the building is very commodious five stories high, and is admirably arranged and equipped with all the latest machinery and appliances, the capacity being two hundred barrels in twenty-four hours. The individual members of the company are Messrs. A. S. Beverly, J. C. Jackson and W. S. Camp, all residents of Lockport, and are held in the highest estimation in social and commercial life, for their geniality of disposition and strict integrity, and have always evinced the greatest interest in any measure conducive to the welfare of the community. Mr. W. S. Camp is the manager, and is a gentleman of the greatest experience in the milling business, and thoroughly conversant with every detail. We would say in conclusion that bread is the representative of human food, because wheat of which it is made, embraces all the elements of nutrition necessary to build up and sustain every part of the system, keeping it in good working condition, and preserving it unimpaired to ripe old age, and the Franklin Mills' fine flour of the entire wheat is without doubt the best and most wholesome article ever manufactured for the use of man.

**Jackson Lumber Co.**—Among the various extensive and growing commercial industries of Lockport, which exercise an important influence on our general trade, and bear the marks of continued increase and prosperity, none perhaps occupies a more useful or significant position than the lumber trade. The advantages possessed by Lockport as a centre for the distribution of lumber, from the great forests of Michigan and Canada and our State have been recognized as being of great importance, and have resulted in the establishment of a trade here, that is constantly increasing in volume. Engaged in this department of commerce we find the well-known "Jackson Lumber Co.," which was originally established in 1850, and carried on with great success till 1884, when it was incorporated under the laws of the State of New

York, with a capital paid in of \$200,000; the following gentlemen more than usually prominent in their various avocations, and remarkable for their strict, integrity and ability, being the officers of the company, viz.: President, Jas. Jackson, Jr.; Vice-President, A. H. Ivins; Secretary and Treasurer, I. Carl Jackson. The company occupies commodious and convenient yards, on which are erected three mills for the sawing of timber or lumber to any size for car, bridge, ship and dock building, also for the manufacture of sash, doors, blinds, etc. The concern enjoys intimate relations with shippers of timber, and their supplies are received direct from the forests of Ohio, Michigan and Canada, thereby enabling them to offer the trade every facility for obtaining lumber upon the most advantageous terms. The facilities of the house have expanded with the lapse of years since its establishment, and are now such as can apply only to those thoroughly understanding the business, and who are enterprising enough to take advantage of every convenience, whereby all orders may be promptly filled, and with perfect satisfaction to the trade. In every respect this company may be considered a representative one, and all orders are immediately attended to, and goods are forwarded via railroad or canal. Prompt, liberal and enterprising, all its operations are conducted with a zealous regard for the interests of its patrons, and business relations once entered into with it are sure to become as pleasant as they will be profitable and satisfactory to all concerned. The company has established an office at No. 157 Broadway, New York, for the convenience of the trade.

**H. C. Pomroy, Dealer in Hardware, Stoves, Iron, Paints, Oils, and Varnishes, corner Main and Pine Streets.**—The last half century has witnessed the growth of many new enterprises which have rapidly assumed vast proportions extending their operations far beyond this country, and in many instances to every part of the civilized world. The leading and essentially representative house of its kind in Lockport as well as the oldest of its kind in the county is that of H. C. Pomroy at the corner of Main and Pine Streets. The inception of this enterprise dates from 1844, by Mack & Flayler, the firm name being afterwards changed to F. F. Flayler & Co., who were succeeded by Flayler & Pomroy. Again about twelve years ago the title of the firm became H. C. Pomroy, he taking full control, and the business has been successfully conducted by him ever since. There are few houses which have had relatively a larger increase than this one. Mr. Pomroy occupies four floors and a basement, the dimensions of the premises being 33x90 feet, as a warehouse and salesroom, and constantly employs eight men as packers, porters, salesmen, etc. An immense stock is carried consisting of all kinds of hardware, parlor, cook and chamber stoves in every variety; heaters, furnaces, and ventilators and iron. Also a large assortment of paints, oils and varnishes. The trade extends through the town and surrounding country, and steadily increases each year in importance and magnitude. The high standing which this house enjoys in the mercantile community both in and out of the city, is the natural result of a career characterized by the strictest devotion to the sound principles of mercantile integrity. Mr. Pomroy is a public-spirited and influential citizen, who has always been an ardent supporter of any project or movement for the good of the city, or the welfare of the poor classes. Mr. Pomroy carries a large and complete stock in his line in addition to several specialties which he handles. He has reduced his prices to a minimum, giving at the same time the maximum of excellence in the quality of every article he sells.



**E. B. Weaver & Son, Furniture, Nos. 90 to 96 Main Street.**—The attention that has been given to the production of fine furniture in this country during the past few years has developed the fact that American skill and inventive genius are quite as successful in this industry, as they have proved in many others. Of the marked improvement in the culture and general good taste of the public, no more convincing proof is to be found than by a visit to an establishment, such as that conducted by Messrs. E. B. Weaver & Son, Nos. 90 to 96 Main Street, and a comparison made of the furniture, carpets, etc., shown at this house with the very best of twenty years ago. This concern which bears the marks of enterprise and judicious management, exercises an influence that extends far beyond the limits of Lockport, the trade extending throughout New York and New England. It was founded originally in 1845, by M. W. Evans, who in 1865 was succeeded by the present firm of Weaver & Son; and since the above named period, Messrs. E. B. Weaver & Son have always enjoyed a liberal and substantial patronage in consequence of the unsurpassed quality and workmanship of their furniture. The premises occupied are very spacious and commodious, and comprises three floors and basement, 45x100 feet in dimensions, admirably arranged and equipped with every necessary appliance for the prosecution of the business. The warerooms are replete with an extensive stock of parlor and chamber furniture, sofas, chairs, tables, etc., and in fact everything that will add in any manner to the elegance and comfort of home. An important advantage to intending purchasers offered by this house is, that by the acquisition of ample capital, it is enabled to discount its own bills, and these benefits in producing lower prices are cheerfully shared with customers. They manufacture parlor furniture of every description, and cabinet work to order; and repair and upholster furniture at the shortest notice, and a residence furnished throughout from this establishment, leaves the occupant absolutely nothing to wish for. The factory is located on Market Street, and is well equipped with all the latest machinery, etc., employment being provided for about thirty skilled and experienced workmen. The individual members of this flourishing firm are Messrs. E. B. and F. P. Weaver, both natives of Lockport, who are held in the highest estimation in social and commercial life for their many excellent qualities and strict integrity, and have always been active supporters of any measure that has been brought forward for the good and welfare of their fellow citizens. By the exercise of enterprise and energy, this house has attained a prominence in the trade, which is accorded only to those whose operations are characterized by the sound principles of mercantile probity.

**Niagara Preserving Company, Packers of Fine Preserved Fruits and Choice Vegetables.**—An important adjunct to the canned goods' trade of New York, is the house familiarly known as the "Niagara Preserving Co.," Lockport, whose goods have acquired an enviable position in the market—a reputation justly established on account of the uniform good quality which is attributable to the stock being selected with great care. All the processes of cleansing, packing, etc., are effected under the most rigid supervision—the products of the company embracing fine preserved fruits and choice vegetables. This company was originally established in 1874, and is one of the most useful and important industries of this town, its proprietors being well known and more than usually popular in their various avocations. The individual members of the Niagara Preserving Co. are Messrs. M. R. and M. P. B. Cook, F. Gebber and Z. W. Moore,

gentlemen of the greatest integrity and enterprise, and who have always manifested considerable interest in any measure, conducive to the general welfare and benefit of the community. The premises occupied are very spacious and commodious, and are equipped with all the latest machinery and appliances known to the trade, a powerful seventy-five-horse-power boiler-engine being utilized in the various processes, and employment being furnished to about one hundred and fifty to two hundred and fifty operatives during the canning season. The company makes a specialty of fruits of every description and fine vegetables; these goods are unsurpassed in quality, and are everywhere recognized and appreciated by the trade and large buyers as standard productions. The capacity of the works is about 50,000 cases of canned goods during the season, which are eagerly purchased by jobbers, for a first-class trade owing to the popularity of the brands of the Niagara Preserving Co. With unrivalled conveniences for shipping by rail or canal, and an established excellence of products, and a business policy based upon equity and liberality, it is not going too far to say that as conducing to the industrial thrift of this town the Niagara Preserving Co. may be properly regarded as a representative concern, worthy of the highest consideration and success. In addition to their factory at Lockport, the company owns another extensive canning concern at Camden, N. Y., which employs over 100 hands. The company is also interested in the block factory, and the Niagara State Mill.

**American Hotel, opposite Hodge Opera House, John F. Fralick, Proprietor.**—In a work of this kind that treats of the resources of the town of Lockport, and which is destined to be read by those residing elsewhere, it is of course our duty to speak of an establishment where visitors repairing to this town for business or pleasure will be enabled to find all the comforts of home in addition to every attention, civility and convenience possible to a residence and sojourn in a public hotel. This hotel, now one of the best in Lockport, was originally built in 1832, for the reception of guests on the American plan. Numerous changes have occurred in its management, and various additions, alterations, and extensions have been made, both in its interior and exterior. In March, 1884, the present proprietor, Mr. John F. Fralick, purchased the property and assumed charge, and the American Hotel has never been better conducted during the last fifty-two years than at the present time. It is most eligibly located, of easy access to the business centre, and adjacent to the principal places of interest in the town. The cuisine of the house leaves nothing to be desired; everything of the best that the market can furnish is to be found in the bill of fare, and the stock of wines, liquors and ales is first class, being procured direct from the most famous manufacturers and importers. Every convenience and all modern improvements have been introduced by Mr. Fralick for the benefit of patrons, such as an excellent billiard and sample room, also livery stables, etc. The building is very spacious and commodious, 80x150 feet in dimensions, the chambers being very well ventilated and lighted, the hallways broad, with attractively furnished parlors, and has a capacity for about one hundred guests, at the reasonable rate of two dollars per day. Mr. Fralick has already made hosts of friends in consequence of his kind and courteous manners and strict integrity. Without exception the American Hotel is one of the best conducted houses in this section of the State, and visitors will at all times find here prompt attention and care, a pleasant locality, cultivated society, and everything to make them feel at home and comfortable at all seasons of the year.



**I. E. Merritt, Wood-Cutting Machinery, Nos. 58 and 60 Market Street.**—It is beyond question that in no country has wood working and cutting machinery been brought to such a high state of perfection as in our own. We have before made some general remarks upon the character of those manufacturing enterprises, which have done so much to promote the fame of this town as a producing centre. Taking up such industries in detail, it becomes necessary to devote a brief space at least to the house of Mr. I. E. Merritt, Nos. 58 and 60 Market Street, which in the line of wood-working machinery occupies a prominent position, and is entitled to due consideration. This house was originally established in 1854 by T. R. Bailey & Sons, and continued till 1881, when Mr. Merritt succeeded to the business. The premises occupied are commodious and convenient, and comprise a substantial building 40x51 feet in dimensions, fully equipped with the most modern machinery and appliances known to the trade, driven by a water-wheel of twenty-four-horse power. Thirty expert mechanics find occupation here, and all their operations are conducted under the personal supervision of the proprietor, who is a thoroughly practical man in every sense of the word. The manufacture of improved stave, heading, and shingle machines, heavy planing, resawing, and molding machines, veneer cutting, and gauge laths, form the principal productions of the house. These machines are made from patterns and designs of Mr. Merritt's own invention, and have met with great favor from the trade as being the best, strongest, and most simple and easily operated machinery of the kind in the market, and have proved to be exceedingly valuable to the wood-working trade. All the productions and machines manufactured by this house are constructed with unusual care and accuracy, and of the most durable materials. Mr. Merritt is a native of Niagara County, and has resided in Lockport for the last nineteen years, and is greatly respected by the community for his excellent mechanical ability and strict integrity, and justly merits the success attained by his energy, enterprise, and perseverance. In conclusion it may be said that business relations entered into with this house are sure to prove of the most satisfactory and advantageous character.

**Chas. E. Dunn, Parlor and Bedroom Furniture, over Nos. 121 and 123 Main Street.**—An enterprising house engaged in the furniture trade is that of Mr. Chas. E. Dunn, Nos. 121 and 123 Main Street, which was originally established by the present proprietor in Market Street in 1879, and in consequence of increasing trade removed to its present eligible location in 1882. Mr. Dunn possesses a complete and practical knowledge of the business and gives his personal supervision to every department, thus affording a guarantee that no goods shall leave the establishment otherwise than in perfect order. The premises are located on the second floor and are very commodious, and are 40x80 feet in dimensions, well furnished and fitted with every appliance for the prosecution of the business, employment being provided for several competent and skilled cabinetmakers. Mr. Dunn is ready at all times to manufacture to order furniture in any design or style to suit the wants and wishes of his patrons, at very moderate prices, compatible with good materials and workmanship. Mr. Dunn is a native of Canada, but has resided in this country for many years, and previous to engaging in business in Lockport was a member of the firm of Eggerman & Dunn in Aurora, Ill.

**Wm. Smack, Manufacturer of Stick and Fine Candies, No. 23 Main Street.**—In the manufacture of French and American candies the establishment of Mr. Wm. Smack, at No. 23 Main Street, ranks among the foremost in its

line. Mr. Smack is one of the oldest residents of the town, and has been established in this line of business for the past forty years. His facilities have been augmented and increased as the trade demanded, until now a leading and prosperous business is done amounting to many thousands annually. The store is 18x75 feet in size, with an ice-cream parlor in the rear, which is neatly and tastefully furnished with every comfort for the reception of customers. The store is tastefully and attractively arranged, and the stock is always kept fresh and is composed of the finest candies made from pure sugar without any adulterations, and free from any deleterious matter whatever, but is wholesome and healthy. The manufactures are confectionery of all kinds, from the finest French to the more ordinary articles and the best stick candy in the market. Ice cream is also manufactured in large quantities, and every facility is in use that the business requires. Competent workmen only are employed, and the trade, which is both wholesale and retail, comes from all parts of the State, and annually increases. Orders for either candy or ice cream are promptly attended to, and general satisfaction is guaranteed. Mr. Smack is a native of this State, and is a man about seventy years of age, but is a live, progressive business man, and has built up a trade of considerable importance and extent throughout this entire section.

**Sholts' Hotel, on the European Plan, J. Sholts, Proprietor, No. 5 Main Street.**—Sholts' Hotel has attained a high degree of popularity among the hotels of Lockport, and has become one of the popular resorts under the able and judicious management of Mr. J. Sholts. The house is always kept in the best style and is neatly and handsomely furnished throughout, and offers good inducements to both permanent and transient guests. It is eligibly located on the main thoroughfare and will always be found first-class in every respect. It is 50x100 feet in size, and has three stories. It contains eighteen rooms, which are fitted up in the most comfortable manner for the convenience of guests. A first-class sample-room is also connected with the house for the convenience of commercial travelers, with whom this house is very popular. Choice wines, liquors, lager beer, and the best brands of imported and domestic cigars can be found here at all times. There is a billiard-room and restaurant also in the house for the accommodation of guests, and a free hack is run to all the trains for the convenience of patrons. Ample provision is also made for the care of horses. Mr. Sholts has conducted this house for the past ten years. He is a native of Germany and came to this city from Canada where he was widely known as the popular proprietor of a first-class restaurant.

**J. J. Frazer, Manufacturer of Light and Heavy Carriages, corner of West Main and Transit Streets.**—This house was established in 1877, and in consequence of increasing trade was removed to its present eligible location in 1881. The premises occupied are commodious, and comprise a first-class three-storied building, with basement, 58x109 feet in area, admirably arranged and equipped with every facility and appliance for the prosecution of the business, employment being given to about twenty skilled and experienced artisans. Mr. Frazer manufactures Champion Gear, the finest riding spring in market, and makes a specialty of repairing, which is executed in a superior manner at moderate rates. At his warerooms may be found in stock a large variety of phaetons, buggies, carriages, dog-carts, sleighs, and cutters, all of which are warranted to be made of the best materials.



**Ira Bronson & Son, Manufacturers of Light Carriages, Cutters, and Sleighs, Nos. 1 to 7 Main corner Transit Street.**—Among the varied interests of this town we must not fail to mention that of Messrs. Ira Bronson & Son, whose business is devoted to the manufacture and sale of fine light carriages of superior workmanship. This house was originally established in 1854 by the senior partner, and continued by him with great success till 1865, when he admitted his son, Mr. I. A. Bronson, into partnership. Greater advancement has been made during the last quarter of a century in the manufacture of carriages than in almost any other article, and the cumbersome and ponderous vehicles our grandfathers regarded with pride and delight would now be looked upon as absolute monstrosities. The premises occupied by Ira Bronson & Son are very spacious and commodious, and comprise an excellent three-story building with basement, 88x90 feet in dimensions, admirably arranged and provided with all necessary tools and appliances. They use nothing but the very best materials, which have been selected with the greatest care, and employ only the most experienced and skillful workmen. They enjoy unsurpassed facilities, and turn out a fine line of light carriages, buggies, phaetons, road wagons, cutters, and sleighs, made in any of the approved styles and in the highest quality of workmanship which the skill of the present day can produce. The individual members of this enterprising firm are Messrs. Ira and I. A. Bronson, the former a native of New York and the latter of Lockport. Both gentlemen are held in the highest estimation in social and mercantile life for their kind and courteous manners and strict integrity, and justly merit the success which they have obtained as being the most prominent carriage builders in Lockport. Our readers may enter into business relations with this firm with the full assurance of receiving not only liberal treatment, but will find, in addition to the facilities of the house already mentioned, superior advantages in terms and prices. Those who want cheap carriages will not obtain them here, but those who want good and substantial ones at moderate prices cannot do better than place their orders with this establishment.

**Stephen F. Gooding, Civil Engineering and Surveyor, No. 24 Hodge Block.**—One of the most prominent and valuable citizens of Lockport is Mr. Stephen F. Gooding. This gentleman has been a resident here since 1823, and has been connected with many of the State improvements. His natural ability in the direction of engineering has inclined him all his life to the study of that science, with which he is familiar in all its details. He was employed in the construction of the old Lockport and Niagara Falls Railroad, also in the enlargement of the locks and of the Erie Canal, and with many other improvements. Mr. Gooding is a thorough master of his profession, and a man of ripe experience and expanded views. He has contributed his full share to the prosperity and development of Lockport, and has honored the profession of which he is a representative member. He is very popular throughout the county and merits the respect and esteem of all with whom is acquainted.

**William Jackson, Manufacturer and Dealer in Cigars, Tobacco, Pipes, and Snuff, etc., No. 84 Main Street.**—The manufacture of fine cigars is an important industry in any city, and to succeed in it requires able business management and exceptional ability as a judge of the leaf tobacco. It is a business in which there is a very large amount of competition, and in which an enormous capital is

engaged. One of our most favorably known manufacturers in this city is Mr. Wm. Jackson, of No. 84 Main Street, who began the manufacture of cigars in 1876, and established himself in his present store, having succeeded Mr. Summers in the business. His store is 20x75 feet in size, and is fitted up in a neat and attractive manner, and he keeps at all times a full assortment of imported cigars and those of his own make, which are of a superior quality, and smoking and chewing tobacco, and smokers' supplies. He makes a specialty of "Horse-shoe" plug tobacco, manufactured by the Drummond Tobacco Company, of St. Louis, in which sixteen ounces to the pound are guaranteed. His cigars have a standard reputation for quality and nicety of finish. He has a very fine trade, both wholesale and retail, which extends throughout the city. Mr. Jackson is a lifelong resident of Lockport, and during his business career has achieved an enviable reputation for promptness and reliability, and is held in very high respect and esteem.

**McCoy's Book Bindery, Blank Book Manufactory, No. 4 Central Block.**—Thirty years engaged in one business means a life-long acquaintanceship with and acquired experience of practical knowledge of a business or profession that no theory could ever give. Such an experience has Mr. W. H. McCoy, who is the only bookbinder in Niagara County, and has achieved a reputation in this line which is unexcelled and beyond praise. He founded his own business and has built it up in a thoroughly creditable manner to its present condition of permanent prosperity. He is located in very eligible and central premises as regards the mercantile community. His bindery is 20x65 feet, and is situated on the second floor, where he has all the newest and most improved machinery for the manufacture of blank-books and book-binding of all descriptions, which is done both promptly and reliably. The facilities for carrying on his extensive business are of such a superior character that he is able to receive the largest orders, and to not only finish all the work at the time promised but to put upon every job the best execution and always the choicest first-class material. He likewise does paper-ruling in all its patterns and in all tints, and from two to five competent and skilled hands are constantly employed. Mr. McCoy has resided in this city for a long time, and is well known to the whole community as an able, energetic, enterprising business man, who by his strict integrity has won an enviable reputation and the respect and esteem of all citizens both socially and commercially.

**J. W. Little, Manufacturer of Flour and Fruit Barrels.**—An enterprise devoted solely to the manufacture of flour and fruit barrels is that of Mr. J. W. Little, which was founded many years ago by Mr. Benedict. In 1874 Mr. Little purchased the property and since that period has always enjoyed a liberal and influential patronage. The premises occupied are very spacious and commodious, 80x90 feet in dimensions, fully equipped and furnished with all the latest machinery and appliances, employment being provided for about fifty skilled workmen, producing about one thousand barrels daily. Mr. Little is also a dealer in all kinds of cooperage stock, such as staves, headings, and hoops; and carries at all times a large stock, to which the attention of the trade is particularly invited. The resources of the house are such that the largest orders can be filled with the greatest promptness, an advantage that large buyers and the trade are quick to appreciate. Mr. Little has been a long resident of Lockport and takes an active part in all the practical operations of his business.



**Ferrin Bros. & Russell, General Grain and Produce Dealers.**—The grain and produce trade is confessedly one of the greatest factors in the astonishing development of the commerce of this country, and everything relating to it is of general interest, not only to those engaged in the business, but to all intelligent business men. Among the well-known houses devoted to the handling of grain and produce is that of Messrs. Ferrin Bros. & Russell, who established this branch in 1883, the headquarters of the firm being at Batavia. The firm occupies a very spacious and commodious store, 80x150 feet in dimensions, admirably arranged and fitted with every appliance and convenience for the prosecution of the business, employment being furnished to about seventy hands in picking beans, etc. Messrs. Ferrin Bros. & Russell are proprietors of the New York Central Elevator, located at Lockport, which is one of the best in this section of country, being 40x150 feet in dimensions, three stories high, and well fitted up with all the necessary machinery for shipping grain. The specialties of the firm are wheat, barley, oats, seeds, wool, green and dried fruits, beans, dressed hogs, potatoes, etc. They have a large and influential connection with shippers through the best producing sections of the country, and their facilities for handling produce are such that in all cases on goods consigned quick sales and prompt returns are secured. Liberal advances are made on all kinds of grain and produce, and the entire reliability which may be placed on all goods, etc., emanating from this house, as well as upon every representation made, may be regarded as a prominent feature of the business, and one that has largely contributed to its success and prosperity. The firm, in addition to its two establishments at Lockport and Batavia, possesses branches at Byron, Akron, Corfu, Alexander, Le Roy, Richville, Grimesville, Clarence Centre, and East Pembroke, and its trade, which is a very important one, is constantly increasing in volume. The individual members of this flourishing firm are Messrs. Charles J. and Francis G. Ferrin and Samuel H. Russell, all natives of Batavia, and who are held in the highest estimation in social and commercial circles for their strict honor and integrity, and have always manifested the greatest interest in any measure conducive to the general welfare of their fellow-citizens. We commend this house to the trade and public as one whose reputation has been secured by a system of uniformly fair and honorable dealing, as well as by the excellent quality and reliability of all its productions. The firm makes a specialty of potatoes and beans, selling over 200,000 bushels of potatoes last year, 50,000 bushels in the month of April. They have opened a store on West Thirty-fourth Street, New York, for the sale of potatoes and grain.

**C. M. Young, Real Estate, Insurance, and Loans, Nos. 85 and 87 Main Street.**—While likely to be forgotten or ignored in summing up the commercial or manufacturing interests and resources of a community, yet the real estate and insurance business has yet so vital a bearing on all these as to make it fully entitled to consideration in this work. Prosecuting an enterprise in this direction is the well-known and highly-esteemed house of Mr. C. M. Young, Nos. 85 and 87 Main Street, who established this business in 1870, and since its inception at that date has always enjoyed a liberal and substantial patronage, derived from the land-owners and influential men of Lockport. The offices are centrally located and are very commodious, 20x35 feet in dimensions, and are fitted up with every convenience for the conduct of the business. Mr. Young is a gentleman of the highest standing, who has made a complete study of the law of real estate, and

can be engaged with implicit confidence in all matters pertaining thereto. He gives careful attention to the sale, exchange, and letting of properties, collecting rents, and negotiates loans, and also effects insurance in all the leading solid companies of America and Europe, and is prompt and efficient as a general business agent. Mr. Young is a native of New York, but has resided in Lockport for the last thirty-three years, and is greatly respected in social and mercantile life for his kind and courteous manners and strict integrity. We can conscientiously say in conclusion, that the standing and reputation of this house are such as to warrant the entire confidence of those with whom business relations have been established, and entitle it to the consideration of that community whose general interests it has done so much to promote.

**R. W. & E. Beck, Manufacturers of Looking Glasses etc., No. 22 Main Street.**—The increased demand for pictures, etc., has of late years been one of the most marked indications of the higher civilization, toward which we are rapidly progressing, and in no town of the same population is this so distinguishing a feature as of Lockport, which has long been known for its taste and refinement. A prominent house engaged in this trade is that of Messrs. R. W. & E. Beck, No. 22 Main Street, which was established in 1865 by the above firm. Only recently Mr. R. W. Beck has died, leaving his son sole proprietor, who is, however, still carrying on the business under the name of the old firm. The premises are very spacious and convenient, 24x160 feet in dimensions, well fitted up and furnished with every facility and appliance for the conduct of the enterprise. The stock carried is very full and complete, and comprises oil-paintings, engravings, chromo-lithographs, photographs, pastels, stereoscopes and views, wax-flowers and artists' materials, glass shades, etc. A specialty is made of the manufacture of looking-glasses, picture-frames, window-cornices, brackets, etc. Old frames are promptly re-gilded, making them appear equal to new, and everything is executed in this department in the most satisfactory and workmanlike manner. Mr. E. Beck is a native of Lockport, and is highly esteemed by the community for his geniality of disposition and strict integrity, and justly merits the success attained by energy, ability, and perseverance. He is a gentleman in every way conversant with every detail of the trade, and to his house is due in a great measure the fostering and education of the tastes of the public as regards the method of decorating the interiors of their houses with pictures and works of art.

**Miller & Smith, Wholesale Dealer in Butter, Cheese, Fruits, etc.**—The house of Miller & Smith does a large and extensive wholesale trade in butter, cheese, fruits, eggs, etc., as also an extensive business in taking produce from farmers and sending it to all parts of the country. Butter, of which they are expert judges, is handled in large quantities and shipped to various portions of the country, as well as cheese from the best dairies. Egg-packing in lime is a specialty of the house, and thousands of dozens are preserved and sold annually. Mr. Miller has been in this line of business for the past fifteen years and the partnership was formed with Mr. Smith and the firm established here about three years ago. The store is 80x20 feet in size, and is always a scene of busy activity. Their long experience enables them to care for consignments in the best possible manner, and prompt returns are always made to those with whom they deal. The firm consists of Messrs. Peter Miller and Fred J. Smith, both native of this State.



**Wm. Cocker, Manufacturer of Saws, Nos. 89 and 91 Market Street.**—The saw has ever played a conspicuous part in the economy of manufactures, and on this account its production is one of great usefulness. From small beginnings the manufacture of saws in America has grown until now the best saws in the world are made in the United States. In this direction American industry has achieved a signal triumph, and while the foreign producer is beaten at every point, an important and growing export trade has also been built up. A prominent house engaged in the manufacture of saws is that of Mr. William Cocker, Nos. 89 and 91 Market Street, which was established in 1857 by the present proprietor, and since its inception at that period has always enjoyed a liberal patronage in consequence of the superior quality of his saws. The premises occupied consist of a commodious two-storied building, with basement, 40x135 feet in dimensions, equipped with all the necessary tools and machinery of the most improved design, operated by a powerful steam-engine, and in the three departments of anvil work, tempering, and grinding, employment is furnished to a considerable number of skilled artisans. Mr. Cocker manufactures all styles and varieties of saws, including circular, mill, mulay, shingle and cross-cut, drag, gang, and ice saws; circular and mill saws, however, being his specialty. Perhaps the main secret of his success has been in the improved methods of manufacture by machinery of his own invention. One in particular is a grinding machine for grinding circular saws, which was invented at this establishment. The saws made at this factory find a market in all parts of the country, and are sold by the principal hardware dealers throughout the United States and Canada. He also manufactures extra sizes and descriptions to order, and gives prompt attention to orders by mail or otherwise. Mr. Cocker is a native of Rochester, but has resided in Lockport for the last twenty-eight years, and is held in the highest estimation in social and mercantile life for his geniality of disposition and strict integrity. The high standard of excellence which is maintained, and the honorable basis upon which all transactions are carried out, are factors which sustain the steady growth and permanent success of what is one of the most interesting and useful industrial concerns of the town.

**C. N. Stainthorpe & Co., Contractors and Dealers in Building Material, No. 124 Main Street.**—The trade in building materials, especially cut and dressed stone, etc., has within the past few years become an interest of vital importance as to demand special attention in a work bearing on the resources and commerce of this town, as well as detailed mention of some of the principal houses engaged in this branch of industry. Among such the firm of Messrs. C. N. Stainthorpe & Co., No. 124 Main Street, is entitled to more than a passing remark, not only from the fact of its extensive operations but as being in an eminent degree a representative house and the oldest engaged in this trade. This house was founded in 1854 by Mr. Geo. Stainthorpe, the father of the present proprietors, and since its inception has always enjoyed a liberal and substantial patronage. In 1874 Messrs. C. N. and W. H. Stainthorpe succeeded to the business, and have acquired an excellent reputation for the reliable manner in which they have fulfilled their contracts, excelled by none of their contemporaries. The premises occupied consist of a spacious yard which extends from Main to Pearl Street, 40x560 feet in dimensions, on which are erected all the buildings necessary for the prosecution of the enterprise, employment being provided for twenty-five skilled workmen. The firm

owns two quarries, and from them furnishes a great quantity of the stone required in the construction of the breakwater at Buffalo. They keep on hand all kinds of builders' materials, and are prepared to furnish estimates for the construction of buildings, and many of the handsome public and private structures which grace and embellish the streets of Lockport have been erected by this firm. Both members of this house are thoroughly practical men, and both are natives of this town, and are held in the highest estimation by the community for their strict rectitude and integrity. The promptness, liberality, and fair dealing with which all the operations of this concern are conducted are as commendable as they have become proverbial, a fact no doubt due in consequence of the firm always giving their customers a full equivalent for their money, either in building materials or in the substantial manner in which they have performed their contracts.

**S. Olin Seager, Dealer in Stationery, Toys, Candies, etc., No. 99 Main Street.**—The inception of this enterprise dates back six years, when Mr. Seager established himself in this line of business, and he has succeeded in building himself up an immense trade, of which he may justly feel proud. His store at No. 99 Main Street, which he has occupied for nearly three years past, is one of the most attractive among the popular stores in the street. It would be almost impossible to enumerate all the various articles in stock here, suffice it to say that everything in the line of toys of every kind to make the hearts of children glad will be found in endless variety, and also blank-books and stationery for counting-house purposes and school children, and also an elegant assortment of writing paper, envelopes, papeterie, etc. A large stock of fine confectionery, which is always kept fresh and pure and in its many varieties, will be found here at all times. The store is 20x70 feet in size, and fitted up in a tasteful and neat manner, and the goods are all attractively displayed. The stock carried amounts to six thousand dollars, and a large trade is supplied both in and out of the city. Mr. Seager is also agent for E. Reynolds' rubber stamps, which are found to be extremely convenient for use in place of printed bill-heads, etc., for which he finds ready sale. He is a native of Lockport, where he has always resided, and is well and favorably known.

**E. Adams Holt, Insurance Agency, No. 24 Hodge Opera House.**—There is no line of business wherein the community is more benefited or adds more to the stability of the commercial interests than that of insurance. This important interest is represented in Lockport by a gentleman who is particularly fitted for the position he occupies, and therefore reference is made to Mr. E. Adams Holt with whom a large proportion of the business men of Niagara County are acquainted. He has been established in the insurance business for a period covering nearly twenty-five years, and is thoroughly familiar with the business in all its details. He is well known in insurance circles as a careful, prudent business man who will protect the interests of his company with scrupulous care, and at the same time justly deal with his patrons. Mr. Holt represents a number of the most substantial companies doing business in this country, and he places risks to any amount at the very lowest rates, and adjusts claims with great promptness and without any unnecessary delay. He was born in Lockport, and his agency is the oldest established in the town, and his reputation for honor and integrity is unquestioned, and he enjoys the fullest confidence of all with whom he has had business relationship.



**Olliver Bros.**, Manufacturers of Refined Cider, corner of Grand and Gooding Streets.—Purity and cleanliness in manufacture are perhaps the most essential consideration in the production of *cider*, and this fact becomes apparent when we reflect to what an extent this beverage is used in this country. While the necessity for purity is often lost sight of in this age of adulteration by purchasers, and ignored by unscrupulous manufacturers, who, instead of using the juice of apples, rely on dangerous chemicals, it is a pleasure to note the success of a house which by strict attention to just principles and upright dealing has obtained a rapidly increasing business since its establishment. The largest house in this State engaged in the manufacture of refined cider is that of Messrs. Olliver Bros., corner of Grand and Gooding Streets, who established this business in 1877 and built their cider-mill in 1880, and subsequently enlarged it in 1882. The premises are very spacious and commodious, and are conveniently arranged for the rapid and systematic prosecution of the business, including six presses and other mechanical equipment and apparatus, which are operated by a powerful steam-engine, and produce five hundred casks of cider every twenty-four hours. Employment is given to forty skilled and experienced workmen, and the cider produced here is made in the most skilful manner, and cannot be excelled for quality, flavor, and purity. Messrs. Olliver have vast stores which are able to contain twenty-five thousand casks, and the cider manufactured here is sold all over the United States and Canada, the brand being in great favor by jobbers and consumers of this delicate beverage. Messrs. Olliver are natives of Albany County, and are held in the highest estimation in social and mercantile circles for their strict honor and integrity, and have achieved a prominence accorded only to those whose business is conducted on the just principles of mercantile probity.

**O. N. Ranney**, Photographic Portraits, No. 39 East Avenue.—The outgrowth of our progress in civilization and an industry which belongs essentially to the last twenty-five years, and which our American ingenuity has perfected to a remarkable degree is that of photography. The leading gallery in this art is that of Mr. Ranney, which was established here in 1860 by Mr. F. B. Clench, who carried it on successfully till last April, when Mr. Ranney of Boston succeeded him. He is located at No. 39 East Avenue and occupies a neat store 14x28 feet in size with a studio in the rear 30x18 feet and occupying two stories, which are conveniently divided into the several necessary departments, finely furnished and finished throughout, and is equipped with the most approved appliances known to the business. Photography in all its branches is done here, and pictures are taken by the new instantaneous process, and thus patrons are enabled to get accurate and perfect photographs of themselves and their children, especially babies. He preserves all negatives that have been in the gallery and those which are taken lately and from which duplicates can be had. Mr. Ranney is a native of New York State and a practical and expert artist. The "gelatine dry-plate" is the great improvement of the age, and Mr. Ranney is posted in its every detail.

**Dr. A. J. Allen**, Dentist, Office over No. 22 Main Street.—Dr. A. J. Allen, who is one of the most successful practitioners of the dental profession in Lockport, was born in Albion. Since 1865 he has been located in Lockport, where he has become well known and has achieved an eminent position as a skillful and successful member of

the profession. He is a man of superior ability, and enjoys the patronage of the best class of our citizens, besides those who come from the surrounding country districts. The extraction of teeth by the use of anaesthetics when desired is a special branch of his business. He also gives particular attention and is an expert in filling teeth with gold or composition, platina, etc., and also making teeth on gold, silver, rubber, or any of the plates now in use, and always guarantees perfect comfort, convenience and satisfaction at a fair and reasonable charge. He is a first-class dentist in all its various branches, and is thorough in all pertaining to his profession. His office is a pleasant one, 18x40 feet in size, and comfortably fitted up and provided with everything necessary for the successful prosecution of his business. He is a pleasant, social, and courteous gentleman, an expert dentist, and a leading and prominent citizen, and a moving spirit in every enterprise tending to the advancement of the city.

**Lockport City Mills**, Arnold & Little, Proprietors.—This substantial and well-known firm ranks among the representative business houses of this county. The business was originally established by David Cope some eighteen years ago. Mr. Arnold succeeded him, and subsequently a copartnership was formed under the title of Gibson, Arnold & Little. Subsequently Mr. Gibson retired, and the firm of Arnold & Little was then organized, and which has been in existence for the past five years. In February, 1882, the mill was destroyed by fire, and the present substantial building was erected. It is thoroughly equipped and provided with all the modern machinery and mechanical appliances; it is five stories in height, 40x65 feet in dimensions, run with an inexhaustible supply of water-power, and has the capacity of one hundred and twenty-five barrels per day. They manufacture different grades of flour; their superior or best grades have no equal, and for which they have a constant demand, their inferior or common grades being forwarded east for the foreign export trade. They are practical business men and enterprising citizens, and have met with that success which close application to business deserves.

**Joseph Christy & Co.**, Wholesale Liquor Dealers.—This popular and well-known establishment was founded in 1843, the firm originally being Fletcher & Hoay, who were succeeded by Fletcher & Christy, and on the death of Mr. Fletcher the present copartnership was formed, the firm being composed of Mr. Joseph Christy and Wilmer Brown. The house is a substantial one, and stands high in commercial circles, and is well known throughout the western section of the State. Their large and spacious store is 80x24 feet in dimensions, and three stories in height, and contains an extensive stock of fine old Otard and Hennessy brandies, London and Holland gins, choice port, sherry, Madeira, Burgundy, and Bordeaux wines, superior old rye, Monongahela, and bourbon whiskies, etc., and which for superiority and excellence cannot be excelled. Their foreign liquors are received direct from the importers, and their genuineness is assured, while their whiskies are purchased in extensive quantities and in big lots direct from the producers. The firm deal in pure liquors only, and all their goods being received in their original packages render adulterations impossible. They are straightforward and honorable business men, and enjoy the confidence of all with whom they have had business relationship, and in both business and social circles are highly esteemed.



**Charles Whitmore**, Proprietor Lockport White Sandstone and Blue Limestone Quarries; also Dealer in Masons' Material. Office, 26, 28, and 30 Market Street.—The numerous buildings which have within the last few years been erected in Lockport and its vicinity and the neighboring cities have done much towards advancing the stone cutting and quarrying industry to their present prosperous condition. No better illustration of the facilities of this trade can be had than by a reference to the house of Mr. Charles Whitmore, 26 Market Street, which occupies a leading and most prominent position in this industry. This establishment is without doubt the oldest, having been founded by the father of the present proprietor as far back as 1834. Mr. Whitmore retired from business in 1874, when his son, Mr. Charles Whitmore, succeeded to the ownership and management of the establishment. The premises occupied are very spacious and commodious, and comprise a series of buildings, etc., equipped with all the latest appliances demanded by modern methods for the economical conduct of the business. The quarries are located within the city limits and comprise ninety-eight acres of splendid sandstone-land, the greater part of which has not yet been quarried, and taken altogether this property is exceedingly valuable, the stone having an excellent reputation for durability, quality, and fineness throughout the United States. The products of the house consist of rough and cut stone; and Mr. Whitmore is also wholesale and retail agent for Akron and Buffalo cement, also salt-glazed and cement sewer-pipe, plaster of Paris, and Ohio white finishing-lime. He also deals extensively in lime, plastering-hair, building-paper, roofing-pitch, fire-brick, etc., and the reputation of the house for superiority of its products and the integrity which marks its intercourse with the public is of the highest character. With regard to stone Mr. Whitmore has always on hand Lockport, Albion, and Medina sandstone, gray limestone, and cut stone of all kinds; also flagging, paving, curbing, gutter-stone, water-table, door and window caps and sills, which are offered to customers at the lowest market prices. Mr. Whitmore is a native of Lockport, and is held in the highest estimation in social and commercial circles for his geniality of disposition and strict integrity, and has always been an ardent advocate of any measure conducive to the general welfare and prosperity of his fellow-citizens. The promptness, liberality, and fair dealing with which all the operations of this establishment are conducted are as commendable as they have become proverbial, a fact no doubt due to Mr. Whitmore's rule of giving his customers full value and consideration for their money. We can conscientiously commend this house to our readers and those interested, being assured that business relations once entered into with it will prove not only pleasant but profitable and permanent.

**George Haisch**, Dealer in Beef, Pork, Lamb, Mutton, Veal, Ham, Sausage, etc., No. 105 Main Street and No. 4 Buffalo Street.—The commercial interests of a large city would be widely incomplete without the extensive element made up by the provision trade, an important branch of which is the trade in fresh meats. In this line we find a number of leading firms doing a large and prosperous trade, not the least among them being Mr. George Haisch at No. 105 Main Street and No. 4 Buffalo Street. The inception of this business dates from ten years ago, when he established himself in this store. He is the leading butcher in this section of the city, and one who controls a large business both in and out of the city. He keeps constantly on hand a large stock of fresh beef, pork, lamb, mutton, veal, sausages, and all kinds of smoked and corned meats. The market is 20x40 feet in size, with a sausage-factory in the rear 20x80 feet in size. The market is kept scrupulously

clean and neat, and the meats are displayed in the most inviting manner. Only the best slaughtered cattle, and those in prime condition, are kept by Mr. Haisch, a fact well known to his patrons, who appreciate by their custom his efforts to furnish them only good, healthy, and reliable meats. He is a native of Germany, and came to this country about fourteen years ago, and has lived in Lockport most of the time since his arrival, and enjoys the confidence and esteem of the whole community in his section of the city. He is well known as an honorable and reliable gentleman and upright citizen.

**E. Schnedler**, Wholesale and Retail Dealer in Tobacco, Snuff, Cigars, Pipes, etc., of all the leading varieties, No. 47 Main Street.—Mr. Schnedler bought out the popular cigar-store of Mr. Molyneaux last winter, and has since shown himself to be such a popular, enterprising gentleman that he has made his store the popular resort of all lovers of fine cigars and tobacco, which he keeps in all the fine and leading brands. He deals both in foreign and domestic cigars, tobaccos for smoking and chewing, cigarettes, pipes, and smokers' articles in all their leading varieties, snuff, etc., and sells at reasonable prices both wholesale and retail. The store is 20x60 feet in size and fitted up in a neat and attractive manner. Mr. Schnedler came here from Batavia in January, and has already made himself popular with all classes of the community. He is a very enterprising and progressive young business man, and the excellent trade he now enjoys is the result of his well-directed efforts and pleasant, courteous manners. He is now well and favorably known throughout the city, and his neat cigar store is well worthy of a visit from those who have never had the pleasure. He is a native of this State, and a man about twenty-four years of age.

**Henry A. Hurlburt**, Groceries, etc., No. 1 Main Street.—Among the prominent grocery and provision houses, and one worthy of special mention, is that of Henry A. Hurlburt, Esq., of No. 8 Main Street. Mr. Hurlburt was born in Lockport, and for many years carried on the business at North Lockport, and on April last removed to his present commodious quarters. His store-property is 18x200 feet in dimensions, and is well stocked with a general assortment of fancy and staple groceries, teas, coffees, sugars, canned goods, provisions, popular brands of family flour, foreign and domestic fruits, etc. Mr. Hurlburt is a careful and shrewd buyer, and from his experience in the business comprehends the wants of his patrons. He is an enterprising business man, and his prices are always reasonably low, and not confined to leading articles alone, but throughout his entire stock. His trade extends throughout the country, and all his business transactions are conducted on honorable and conscientious principles.

**John L. Moss**, Brass Foundry, Market Street.—In the enterprising town of Lockport all branches of business and trade are represented, and which have tended greatly toward its growth and development. Among the different industries is the brass foundry of Mr. John L. Moss of Market Street. He is a native of England, and has been in this country for the past thirty-one years, and has been in the town for the past fifteen years. His works is the only one of its kind in Lockport, and is thoroughly equipped with all the conveniences and mechanical appliances necessary for the business, and employment is given to skilled workmen. His work is of the finest finish, and for superiority cannot be excelled. Mr. Moss is a live, enterprising, and progressive business man, and prompt in all his dealings, and has built up a trade of no little importance.



**S. J. Hill, Model Grocery of the City, No. 100 Main Street.**—It is almost wonderful to contemplate the magnitude which the grocery trade has attained in this country when compared to the limit to which it was circumscribed a few years ago. Probably no business has had a more rapid growth, and this increase must be largely ascribed to the enterprise and efforts of those connected with the trade and who have made its extension a life-study. Among the popular grocers of Lockport there are none enjoying a better reputation than Mr. S. J. Hill of No. 100 Main Street, whose store is one of the conspicuous features on the leading thoroughfare, and is known as the Model Grocery of the City. This store was originally established under the firm-name of S. J. & H. N. Hill, but it has been conducted alone by the present proprietor since April, 1883. The store is 20x100 feet in size, and finely fitted up and admirably arranged and provided with every convenience for business purposes, and contains the finest lines of choice fancy and staple groceries, including canned goods, condiments, and table delicacies, as also fresh produce of all kinds. In his stock will be found the finest and best coffees and teas brought into this country, as he possesses unsurpassed facilities for procuring his supply direct from leading importers, and can offer inducements that cannot readily be obtained elsewhere. This house was established in 1867, and since its inception has always enjoyed a constantly increasing patronage and reputation, and is to-day one of the most prominent groceries in the city. Mr. Hill has occupied his present store for the past four years, and gives constant employment to five competent clerks. The growth and prosperity of this house is only commensurate with the energy and enterprise of its projector, who is sedulously employed in maintaining the character of his goods, and by so doing is able to meet the most exacting demands of the trade. Mr. Hill is a native of Lockport, where he is widely known and esteemed as a citizen of strict honor and integrity and has always been an active advocate of any measure which has been brought forward for the benefit or welfare of his fellow-citizens and of his native town.

**Charles M. Lee, Wholesale and retail dealer in Confectionery, Fruits, Nuts, and Ice-Cream, No. 15 Main Street.**—One of the finest and best stores in the line of confectionery in the city, and which has won its way to an important position in the trade, is that of Mr. Charles M. Lee of No. 15 Main Street, who enjoys an enviable reputation as having the finest candies on his shelves and counters which can be found in the vicinity. His store is a fine one, nicely fitted up, and is 18x50 feet in size, with an ice-cream parlor in the rear which is tastefully and neatly arranged for the accommodation of patrons. The stock comprises all makes of pure, unadulterated candies both fancy and plain; fruits of all kinds are to be had here in their season, and foreign and domestic fruits are kept constantly on hand; delicious, rich, smooth ice-cream of the several flavors is served in the parlor, and orders for wedding parties, etc., are filled with the best care, and prices are the lowest at which good stock can be sold. A specialty is made of ice-cream and fruit-ices from the celebrated Thompson creamery of Rochester, which are noted for their excellence and superiority. Mr. Lee established this business some years ago under the present name, and afterwards formed a copartnership with his brother under the firm-name of Lee Brothers, which was afterwards dissolved, and now he is sole proprietor, carrying on business under the old name. He commenced the manufacture of his own candy at no very distant day, and his patrons are eagerly looking forward for the results which they feel certain will reach their anticipations. He does a large annual business which steadily increases with his popu-

larity and the growth of the city. Two polite and competent assistants are constantly employed, and customers are waited upon with cheerfulness and despatch. Mr. Lee is a native of Rochester, and is a young man of enterprise and perseverance, studying the interests of his trade and providing for their wants in the most satisfactory manner. He is honorable and reliable, and justly merits the liberal trade accorded him.

**Burrell & Taylor, Attorneys, No. 18 Main Street.**—This well-known firm hold a foremost position in the bar of Niagara County. Mr. Burrell is a native of Massachusetts, and is the oldest practising attorney in the county, having followed his profession for a period covering upwards of forty years. Mr. Taylor, his partner, studied law with William G. Farnell for seven years, was admitted to the bar in 1880, and associated with Mr. Burrell in business in 1882. Both are gentlemen well known to the profession in this section of the State, and are highly esteemed for their excellent qualities as jurists and in social circles. They practise in all courts, and are greatly attached to their profession, and are well read in all matters of jurisprudence. Their office is very neatly fitted up and is well supplied with an elegant library embracing the leading commentaries, statutes, digests, etc., and possess every facility for the efficient management of legal proceedings. Both are public-spirited citizens, and enjoy the fullest confidence and respect of all with whom they are known.

**H. Buddenhagen, Merchant Tailor, No. 9 Main Street.**—This fine and popular custom-tailoring establishment holds a prominent position among the business houses at Lockport. Mr. Buddenhagen is a native of Germany, and is now in his fifty-sixth year. He came to this country some twenty-eight years ago, and has been in business since 1868. He is a practical and artistic cutter, and understands his business in all its details. His store is neatly fitted up and contains a full line of cloths, cassimeres, woollens, suitings, vestings, etc., of American and European manufacture, and of the leading and latest styles and patterns. His garments are all perfect in fit, very stylishly cut, and trimmed with the best materials, and made by competent and skilled tailors to whom he gives constant employment. Every effort is made to please and satisfy his customers, who embrace many of the most fashionably-dressed men in the county, and who have dealt with him for years, which is evidence of his artistic skill. He is assisted in his business by his son, Mr. John Buddenhagen, who is also a cutter after the style of his father, and who inherits his skill and judgment. Both are well known and highly esteemed in both business and social circles.

**A. H. Webster, Attorney and Counsellor, Room 27, Hodge Opera House.**—Prominent among the leading and representative citizens of Lockport few are better or more popularly known than A. H. Webster, the attorney and counsellor. Mr. Webster was born in Lockport, and with the exception of two years that he spent in Chicago has always resided here. He is a gentleman of rare ability and profound knowledge, a clear and forcible debater, and considered high authority on legal jurisprudence. His office is a pleasant one and provided with every convenience, tastefully fitted up with a very extensive library. He enjoys quite an extended practice, not confining himself to any particular line. Collections and negotiation of loans form a prominent feature of the business. All matters entrusted to his care will be guarded with careful attention, and every effort will be made to protect the interests of his clients. By his straightforward, honorable business course he eminently merits the high position in which he is held.



**Jacob A. Driess**, Attorney and Counsellor, Nos. 19 and 20 Hodge Opera-House Block.—Mr. Driess is a member of the legal fraternity of Lockport, and has for years been prominently before the public in the holding of high public office, where the discharge of his duty interested alike every citizen of the community. He is a native of Bavaria, Germany, and arrived in this country when very young, and received an excellent education in the Lockport Union Schools and Rochester University. Eventually he studied law, making rapid progress and obtaining a clear insight into the intricacies of the complicated legal formulas and law text-books. After passing a creditable examination he was admitted to the bar in 1877, and commenced the practice of his profession in 1883, meeting with great and encouraging success from the start. The reason that he did not assume active practice from 1877 to 1883 was that he had been elected Member of Assembly for the first district of Niagara County and a Justice of the Peace and Supervisor of the Third Ward in Lockport. Mr. Driess devotes particular attention to real-estate law, conveyances, mercantile law, and other branches of jurisprudence, both civil and criminal. He rarely engages in litigation of importance without the most careful preparation upon the various grounds of the controversy, and his success in winning verdicts from juries and decisions from judges has been equal to that of any contemporary. With our German citizens he is a great favorite and very popular, being the vice-president of the German Saengerbund of this town, and in addition is one of our most prominent Masons. Personally he is highly esteemed by the community for his unswerving honor and strict integrity, and professionally and socially has few equals among the long list of attorneys and counsellors in this section of the State of New York.

**Craine & Watters**, Harness-Making, Bags, Trunks, etc.—Among the active, enterprising business men who have achieved prominence in their respective lines of business there are none who enjoy a better reputation or who do a larger business in the line of harness-making than the firm of Craine & Watters. They have been established here for thirty-two years, and in that time have become well known and secured a large and lucrative patronage. They employ from eight to fourteen competent workmen, and make to order harness of every description, including that for light driving and team-harness, which they manufacture from the best materials in the best manner and guarantee for one year. Their store is 17x140 feet in size, with every facility for the manufacture and sale of goods. They also keep in stock whips, saddles, collars, blankets, fly-nets, brushes, combs, etc. All work turned out by the firm is hand-made and put together in the most substantial manner. The members of the firm are Messrs. J. D. Craine and G. Watters, the former a native of Lockport and the latter a native of Erie County. They have occupied their present location for the past twenty years, and their trade comes from the town and surrounding country. They have gained a substantial reputation as useful and influential citizens and honorable and reliable business men.

**Thomas McMahon**, Dealer in All Kinds of Fresh and Smoked Meats, No. 29 Main Street.—Among those who have become popular as purveyors of fresh and smoked meats, poultry, and game to the citizens of Lockport and vicinity, there are few, if any, who have been more successful than Mr. Thomas McMahon of No. 29 Main Street. He has been engaged in this line of business about eighteen years, in which time he has successfully prosecuted the business in a live, enterprising manner worthy of the success he has achieved. His store is 20x40 feet in size, and

fitted up with all conveniences for the facility of trade and the preservation of meats during summer, and is always kept neat, clean, and sweet. He also has a room 20x40 feet, in the rear of the main store, which is used as a sausage-factory, with all the necessary machinery required in its manufacture. These sausages have a fine reputation for superiority all over the town, and the demand for them is great. He carries a large stock of slaughtered meat—beef, veal, lamb, mutton, pork, sausage, corned and smoked hams, shoulders, tongue, salt meats, etc.—which is kept constantly fresh and pure. His trade extends throughout the town and vicinity, and he enjoys a large and lucrative patronage. Competent assistants are employed, and customers are always liberally and courteously treated. Mr. McMahon is a native of Ireland, but has been in this country a great many years. He is a progressive and enterprising business man with a thorough knowledge of every detail of his business, and has won the confidence and respect of all with whom he has been thrown in contact either in business or social relations, and is worthy of the large and prosperous trade which he enjoys.

**D. J. Clapsattle & Son**, Ready-made Clothing and Gentlemen's Furnishing Goods, No. 42 Main Street.—There are few towns in the State, if any, that can boast of a greater ratio of old and substantial merchants than Lockport, and prominent among the number is the firm of Messrs. D. J. Clapsattle & Son, dealers in ready-made clothing and gents' furnishing goods, of No. 42 Main Street. The firm is composed of Mr. D. J. Clapsattle and his son, M. D. Clapsattle. Both were born in Niagara County, and are widely known. They have been established in business for about sixteen years, and by close attention to the wants of their customers and always dealing justly and honorably have established a large, substantial, and first-class trade. They have a very fine store which is 20x100 feet in dimensions, and contains a well-selected stock of a superior grade of ready-made clothing of every description, embracing the most recent styles. Their garments are all perfect in fit, trimmed with the best materials, and made by skilled tailors, and in every respect equal to custom-made clothing. They also carry a very big stock of gents' furnishing goods, which includes everything in its line, and which cannot fail to suit the most particular, it being of a first-class character and embracing everything of the latest and most fashionable styles. Both stand high as business men and citizens, and are justly entitled to the very liberal and flattering patronage they enjoy.

**Daniel G. McKim**, Hardware, etc., No. 32 Main Street.—This noted establishment is the pioneer in its line in Lockport. It was formerly kept by Mr. John Van Horn, and on his retirement was succeeded by Mr. McKim, the present proprietor, some five years ago. Mr. McKim was born in Lockport, and has been closely identified with its interests in various ways. He is an active and zealous merchant, and gives his business close attention. His store and workshop are well fitted up, and are provided with all the conveniences necessary for the business. He carries a very extensive stock of hardware of every description, also a full line of ranges, parlor and cooking stoves, etc., of the most recent styles and patterns received direct from the most celebrated manufacturers; also a full line of bar-iron, copper, tin, and sheet-iron ware. He also has constantly on hand all kinds of wagon-woodwork. Mr. McKim is a gentleman possessing rare business qualifications, is a careful and shrewd buyer, and deals principally with the manufacturers direct, purchasing his goods on very advantageous terms, and selling them at a reasonably low margin, and through his well-directed efforts the high and enviable reputation of his establishment is maintained.



**John T. & S. Cady Murray**, Attorneys and Counselors, No. 95 Main Street, Commercial Block.—One of the most successful and popular firms in Lockport which have gained great eminence is that of Messrs. John T. and S. C. Murray, attorneys and counsellors-at-law, No. 95 Main Street, Commercial Block, who have gained an excellent reputation for the skill and care they exercise in conducting all cases confided to them, and to the attention they give to all the minute details. Messrs. John T. and S. C. Murray are natives of Pompey, Onondaga County, and after having received an excellent liberal and classical education studied law and were duly admitted to the bar, the former in 1842 and the latter in 1844. They devote particular attention to the law of real estate, conveyancing,

mercantile law, and other branches of jurisprudence, and have been very successful in obtaining verdicts from juries and favorable decisions from judges. Of the many serious cases defended by these gentlemen, their conduct of the defence was so skilful and able that scarcely any of the culprits suffered any serious punishment, though the representatives of the people sought it eagerly. They have evinced during their leisure time considerable interest in politics in nearly every election of consequence since the years of boyhood. Personally they are greatly respected in social and mercantile life for their strict honor and integrity, and professionally and socially justly merit the success attained by their ability and energy.

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